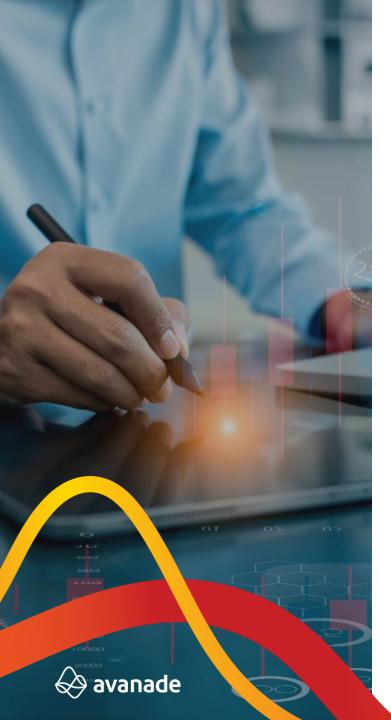






Copilot is not a 'turn on the switch' technology. A customized Value Framework will enable you to clearly articulate the value of Copilot for your organization and get best practices and recommendations on successfully adopting Copilot.

Unleash the power of AI to transform your workplace and empower your people



## **Why Avanade**

#### Our "Learning and Insights"

We are one of only 10 who've been on the Copilot journey with Microsoft since February

#### **Microsoft Partnership**

Microsoft has captured the narrative on Generative AI and our position as No1 partner and our early involvement supporting development of Copilot positions us a strong player and early mover in this space. Microsoft are keen for us to engage with EAP clients.

#### **Microsoft Specialization**

We have deep subject matter experts who can provide the capacity and skills to enable clients to move fast to adopt copilot by addressing problems as they are encountered

#### Our position as a Workplace innovator

Avanade's is an established market innovator for Future of Work where we support clients to realize the value of the Microsoft Workplace through Enhanced Employee Experiences and the Reinvention of Work for Business Value Outcomes.

This aligns with our Gartner Magic Quarter positioning.

#### We have a broader perspective and toolkit

With our Experience Studio innovation service our Advisory, Experience Design & Tech experts create the backlog and business case, guide development, introduction and adoption of new technology / solutions, and provide ongoing oversight and management of the solution, and insights on value realized. Copilot may only be part of the answer.



## How Avanade can help

The benefits of using Microsoft 365 Copilot are undeniable, but who will benefit the most? How do you justify the investment in Copilot and demonstrate its value to your stakeholders?

Combining our own internal approach and research strategy with your specific needs and objectives, Avanade's Microsoft 365 Copilot Value Framework can help you identify and align your business goals and challenges with the capabilities and benefits of Copilot.

Get started with Microsoft 365 Copilot custom Value Framework to get the most out of Copilot for your organization and realize value faster.

### 4 Week Advisory Engagement

Over four weeks, Avanade's Workplace Advisory team will work with you to:

- Define your key business drivers and objectives with Copilot
- Identify and prioritize the new ways of working that will drive value
- Define areas of potential impact for Copilot based on your specific business scenarios
- Co-design with you your Copilot Value
  Framework which includes the key metrics to
   measure and track your organizations
   performance with Copilot

With a customized Value Framework, you'll be able to clearly articulate the value of Copilot for your organization and get best practices and recommendations on successfully adopting Copilot.

# Let's get started

Connect with us to schedule a one-hour exploratory session with our Copilot specialists. Together, we can start to identify key areas of need, and chart a course forward that will enable you to get the most value out of Copilot for your organization.

To get started, contact: <a href="mailto:copilot@avanade.com">copilot@avanade.com</a>



