



Do what matters

# Avanade Security Business Value Assessment

# C-level security threats

## What's keeping you up at night?

94%

Lack of visibility and inaccuracy

94% of enterprises are missing up to 20% of endpoints <sup>1</sup>

1. Vanson Bourne research study & Tanium

70%

Increased Risk

70% of organizations have experienced breaches through unknown assets <sup>2</sup>

2. ESG Research

\$

Cost of a Breach

Lack of real-time visibility and proactive ability to prevent attacks can negatively impact the bottom line\*

\* Gartner 2023

# How can we help?

Avanade's Microsoft Maturity Business Value Assessment helps you to..



**Achieve end-to-end visibility  
for security and compliance**



**Investigate and identify  
threats in real-time**



**Remediate vulnerabilities in  
real-time, prevent breaches**

# Business Value Assessment

Indicative duration 2-4 weeks  
Indicative cost \$40,000-\$60,000

## Getting Started – A Four Step Approach

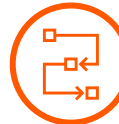
- Step 1:** Executive input & Goals. Focus on key drivers for business, top-of-mind priorities, board initiatives, strategic investments
- Step 2:** Develop proposed strategy based on reviewing existing Microsoft implementation and exploring what needs to be addressed
- Step 3:** Develop findings and recommendations with initial proof of concept leveraging the capability of the Tanium platform.
- Step 4:** Review Value Realization based on inputs from previous steps with key recommendations and timelines mapped out.



### Solution

#### Services

- Approx. 2-to-4-week business assessment focused on Microsoft maturity and cyber risk reduction
- Focus on insights to drive operational efficiency, costs, growth trajectory, underutilized resources
- Tool rationalization/consolidation
- Define expected quantifiable outcomes and measurable metrics to achieve outcomes



### Activities

#### Proposed strategy (3-5 days)

- Review of existing Microsoft implementation, current EDR deployment and cybersecurity architecture
- Examine Data accuracy with data driven risks analysis
- Build maturity model (compliance, vulnerability, tool rationalization, software reclamation, less helpdesk, etc.)
- Target identified areas Azure migration ROI calculation Win11 readiness, Senitnel Integration

#### Recommendation / pilot (2-5 days)

- Develop findings and recommendations
- Integration implementation recommendation, based on pre-prod and/or production environments
- Extend to perform Tanium Risk Assessment – identify existing IT operations/cyber security gaps Value Realization Roadmap (1 hour)
- Executive report out to present key findings and recommendations
- 90-day strategic roadmap for next step



### Outcomes

- Maturity and value of Microsoft implementation and utilization in customer enterprise architecture
- Identified gaps in cybersecurity architecture
- Roadmap for enhanced Microsoft maturity program
- Proof of concept and value realization findings
- Present key findings

# Why partner with Microsoft, Avanade, and Tanium?

## Value

- + **Partnership:**  
Avanade and Microsoft is a joint venture for 20+ years.
- + **Industry scale:**  
Bring industry depth and breadth to differentiate the transformation journey
- + **Scale, capability & compatibility:**  
Incumbent in all our clients, ability to leverage Avanade to drive & deliver

# Powered by a unique partnership



**Avanade + Tanium + Microsoft – Better Together**

Avanade is Microsoft's Partner of the Year, 18 years in a row. We earn this distinction because of our deep Microsoft platform expertise.

Tanium's integration with Microsoft

- Customers find the most value in using both platforms together
- Helping companies maximize Azure & E5 Investments



**Solid Solutions for our Clients**

Manage Governance, Risk, and Compliance

Efficient Mergers, Acquisitions, Divestitures

Strong ServiceNow integration

Cloud FinOps



**Cost Reduction**

Software license reclamation

Decommission hardware zombies

Re-focus people and resources with platform automation



**Real time data & Actionability at scale**

Tanium and Microsoft continue to build native product integrations, accelerating the value customers receive from our partnership with enhanced data and insights.

# Let's get started

Connect with us for a discussion of your unique situation. Together, we can identify the most valuable use cases and help you create a plan to build your cyber resilience. To get started, please contact us at:

[MicrosoftOfferings@avanade.com](mailto:MicrosoftOfferings@avanade.com)