



Do what matters

# Accelerated ERP

Engagement Overview

# Having trouble to

Quickly bring in technological innovation?

Provide the operational reporting and execution to prevent company risk?

Give your employees the data they need?

Keep your ERP technology safe?

We provide



Innovation

**4x faster**



Operational execution

**~20 - 40% faster**



Integrated data

**1 real-time source**



Safety

**PCI DSS Level 1 capable**



Organizations are under increasing pressure to **move away from costly, rigid legacy ERP systems** to be able to support today's pace of change.



Our **accelerated ERP** implementation approach offers quick time-to-value and an AI-powered foundation that can easily be managed and evolved over time, according to business needs.

# Offer Summary

## What

Accelerated ERP is Avanade's **pre-packaged, templated, AI-powered ERP implementation approach** is designed to rapidly deliver the value of **Microsoft Dynamics 365 F&SCM with your chosen scope**. It uses **pre-configured processes, standardized templates, and AI-supported delivery** to drastically shorten the implementation time.

Our prescriptive approach brings the necessary basic **standard and regulatory compliant financial business processes** to our clients quickly, built on our broad experience and best practices industry knowledge, and with built-in Copilot and agentic AI capabilities. The approach delivers the base line for innovation with a **minimum viable product (MVP)**; a first step into an ecosystem ready to bring in (AI-powered) business transformation.

## For whom

Accelerated ERP is for organizations that:

Need a **new ERP system fast**, mostly due to specific business circumstances such as **carve-outs, burning platforms, M&A, legacy system end-of-life, or rapid growth**. Are willing to adopt **standard D365 processes and industry best practices** with minimal customizations in the initial phase.

Want a **fast, predictable, low-risk** implementation of a robust ERP system, fit for the uncertainties of the future.

# Introducing Accelerated ERP

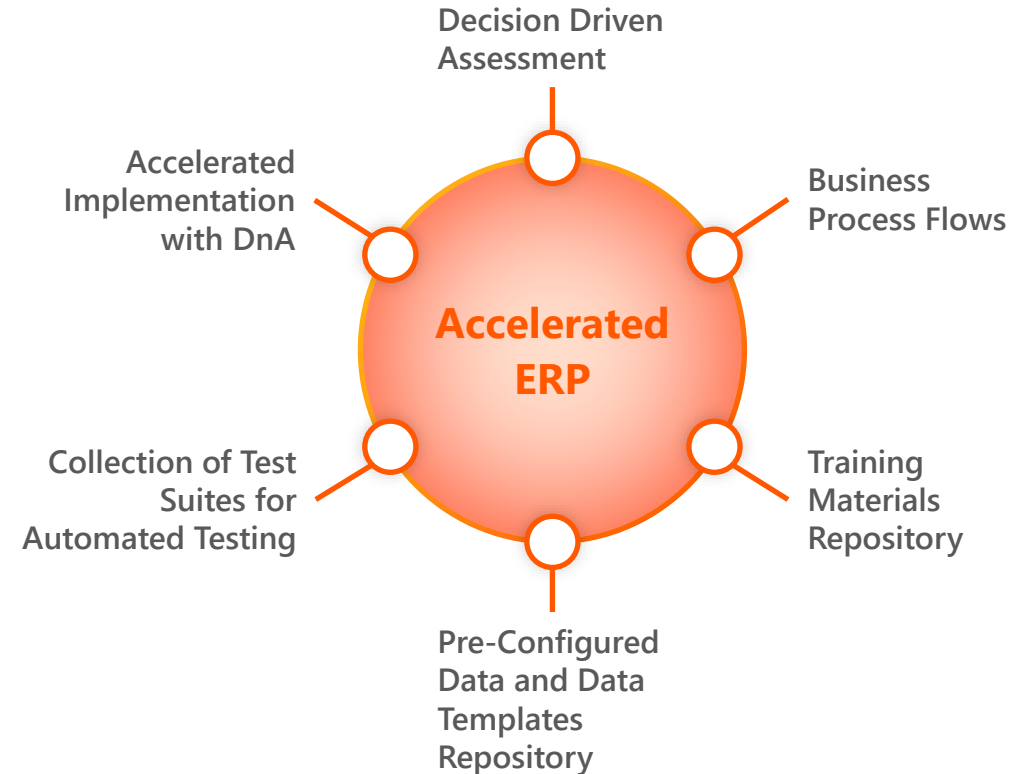
**Avanade Accelerated Approach** is a collection of – AI-powered – accelerators and tools designed to accelerate the Microsoft Dynamics 365 ERP implementations.

It is ideal for clients who are looking for a modern IT solution to be implemented in a brief time with a competitive budget and minimal process constraints with standardized templates, a robust framework and best practices as per industry standards. It is based on an MVP approach and has accelerated implementation timelines. Ready to bring continuous innovation to your business.

## Why Now?

Traditional ERP Implementation is time consuming and can take years to implement. Extensive customization and complexity can result in project delays and complex and expensive maintenance.

Our fast time to market offers quick return of investment and a base layer for the manage and evolve stages to expand the solution based on changing market requirements.



# Accelerated ERP is our answer to clients looking for quick time to value

Modernize their ERP systems faster while maintaining operational stability

**Faster execution** through pre-built components such as **pre-configured templates, data migration tools, and predefined testing and training assets.**

## SPEED

### Key Benefits

- ✓ Faster implementation
- ✓ Repeatable and Reusable
- ✓ Lower implementation risk
- ✓ Industry best practices
- ✓ Proven implementation methodology
- ✓ Cost reduction
- ✓ Time to Value

### Key Differentiators

- ✓ Business process and delivery standardization
- ✓ Pre-assessment questionnaire
- ✓ Pre-configured Microsoft Dynamics 365 F&O templates
- ✓ Modular scoping approach

### Prerequisites

- ✓ Standard Microsoft Dynamics 365 functionality only
- ✓ Start small, stabilize and evolve
- ✓ MVP approach
- ✓ Data migration based on standard templates



# Internal business circumstances can create an urgent need for the rapid implementation of a new ERP system

## Mergers & Acquisitions (M&A)

- Need to unify disparate systems quickly
- Pressure to realize synergies and present consolidated financials
- Avoid inefficiencies and data silos

## Carve out

- Organizational Independence & Compliance
- Transition Timeline & Risk Mitigation
- Carve-outs present an opportunity to streamline and tailor business processes with a right-sized ERP

## Legacy System Failures or End-of-Life

- Risk of operational downtime or data loss
- Unsupported systems pose security and compliance risks
- Urgent need to maintain continuity and upgrade capabilities

## Rapid Business Growth

- Existing systems can't scale with increased volume
- Expansion into new markets or channels requires more robust functionality
- Need for better financial controls and visibility

## Internal Restructuring

- Reorganization misaligned with current ERP structure
- Duplicate systems undermine efficiency goals
- Need to reflect new roles, reporting lines, and workflows

## Compliance and Regulatory Pressures

- New laws or audit findings require system changes
- Legacy systems lack necessary controls or reporting features
- Fixed deadlines demand quick implementation of compliant systems

# Delivery methodology

## How our Accelerated ERP approach applies to our delivery of your new ERP

Our standard methodology is **Avanade Deliver and Accelerate (DnA)** – of which we have a tailor-made subset for Microsoft Dynamics 365 ERP. It is a predictable, configurable and repeatable implementation framework supporting our proposed agile approach. Based on Accenture's implementation methodologies, aligned with Microsoft's 'success by design' and dedicated to the specific needs of Business Applications - this approach is applied during solutioning, estimation, delivery and harvesting. The AI-powered DnA for Business Applications consists of predefined delivery approaches, strategies, workstreams, roles & responsibilities, models, configuration dimensions, work products and deliverables and tooling.

The accelerated approach is a template option within our delivery framework, with a predefined set of processes in scope and a RACI that optimizes the time effectiveness of the delivery.

Clients needing additional scope will be supported to identify the most appropriate engagement type, to be delivered consecutively or simultaneously to the accelerated project.

# Bringing the Best of our Deliver & Accelerate Framework

These accelerators ensure our teams can progress with confidence



Pre-assessment questionnaire



D365 templates



Master data templates



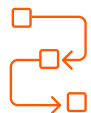
Standard training material



Test plan, scenarios and monitoring



Cutover plan and data migration strategy



DevOps scrum and backlog template



Agile delivery framework



AI-powered features and tools

## Path to success

1

Adopt standard Dynamics 365 functionality and industry best practice processes

2

Start small, stabilize, evolve and optimize

3

Keep data migration simple

4

Customizations and integration development needs only if business value identified and in line with MVP logic

5

Preconfigured project execution to support the defined standard scope of the MVP delivery model

# Beyond Accelerated ERP: Ready for the Future

Accelerated ERP brings you the AI-ready platform that opens the door to continuous technological progress in the workplace. But that's just the beginning. Here's how we can help you bring innovation for your business and the way you work.

## Business impact



Our focus on leveraging standard capabilities, proprietary AI-powered tools and methodology and unique Microsoft expertise help you prioritize practical actions to introduce your new ERP system to the business with a largely accelerated speed.

## Industry impact



Avanade brings transformation and innovation to every industry. By combining Microsoft's next-generation technology solutions and our deep industry expertise, we help you navigate the complex landscape of today's business world and thrive in the future too.

## ERP expertise



Avanade helps organizations accelerate time to value with Microsoft D365. We can help you optimize ERP investment benefit on day one with an MVP focus, as well as the full suite of Microsoft D365's industry-leading platform as path into the future.

## Employee experience



Avanade is the global leader in award-winning Microsoft Business Applications partner. We help clients prepare today for the future of work, unlocking the full potential of their business processes and people through a proprietary, future-ready delivery framework (Deliver and Accelerate – DnA).

## Continuous evolution



During the Accelerated project, scope requiring custom effort will be identified and included in a Manage and Evolve engagement as a building block effort, separate to the MVP scope. Our Manage and Evolve stage introduces resilience and agility to deliver continuous value at the velocity the business requires.

## Customer partnership



We partner with business leaders to deliver technology solutions aligned with strategic needs. When circumstances demand the rapid deployment of a new ERP system, we collaborate to define the most effective approach for initiating this transformation and ensure ongoing alignment with their unique market requirements.