# Its time to rethink your WorkSpace



In the new world of hybrid work the way we collaborate digitally has been transformed. Now is the time to seize the opportunity to finish the job by transforming your physical workspace! Leverage your existing building infrastructure to transform collaboration, reduce costs and create a more sustainable workplace.

12%

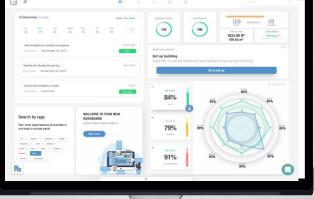
Reduction in Energy Expenditure

Savings from predictive maintenance

Increase in Employee Satisfaction

Reduction in staff turnover







#### **PEOPLE**

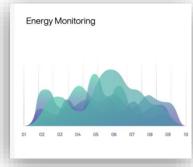
- Deliver a better employee experience through Workplace Experience applications
- Improved indoor air quality to maintain productivity
- Easily communicate the air quality to employees





### **SUSTAINABILITY**

- Monitor your operational energy consumption alongside your occupancy data to identify where or when you could be reducing energy usage
- Drive health and wellbeing by improving indoor air quality



# **OPERATIONS**

- · Identify overused and underused areas in your building, providing the opportunity to optimise space utilisation
- Insights enable smart systems to make adjustments about where heat and light are required





# Value Levers of a Connected Workplace

Enhanced Sustainability Detect and predict environmental changes in real time to protect **occupant health**, **reduce carbon emissions and optimize energy use** 

Increased Safety & Security Real-time people tracking, fire and life safety systems and biometric access enhances building and occupant security

Increased Productivity Occupant comfort & satisfaction can lead to 30% less employees falling sick and saves ~\$3,500 per employee per year

Improved Space Utilization Dynamic and real-time space management and workspace reservation increases space usage by 10% and accommodate more tenants

Maintenance Optimization Predictive maintenance can lead to lower maintenance costs by an average of 14% and 9% better unplanned downtime

Asset Investment Planning Continuous capturing of user needs, asset lifecycle, project progress, duplicate asset requests, etc. leads to better planning

**Energy Optimization** 

Real-time HVAC controls & Smart Meters can lower energy costs by ~18%, savings of 19-26% on cooling and 48-67% on lighting

Compliance/ Legal Costs Reduce costs since sensor data and records access can lower insurance premiums and save ~6% compliance related costs

Cost Management Visualize costs and Impact Simulation using Digital Twin allows tighter cost control

Design Optimization **Reduced labor cost** to author new designs for new projects, provide data for designers and manufacturing, etc.

# How do I get started with a POC?

#### What's included?

- 60-90 day trial
- Hardware and installation support
- Real-time and historical insights
- Quickly see the value of the solution
- · Low commitment option
- Demonstrate ROI to your team

#### **Potential outcomes:**

- Identify cost savings from building utilization and energy consumption
- Understand opportunities to improve physical collaboration
- Understand sustainability goals and meet new government legislation
- Understand indoor air quality trends and create a safe space to work

#### **Define**

# **Deploy**

### Discover

- Complete 'Get started' from
- Confirm scope and timeline
- Identify success criteria
- Meet Project Team

- Hardware installed
- Software deployed
- Quality Assurance
- Onboarding

- Trial the solution and review data
- Discover insights
  - 30 days check-in
- Project review



30 days



60 days

Create a truly Connected Workplace and transform your organizational productivity – Digital, Physical & Virtual

