

Agenda

1. IoT market opportunity and challenges

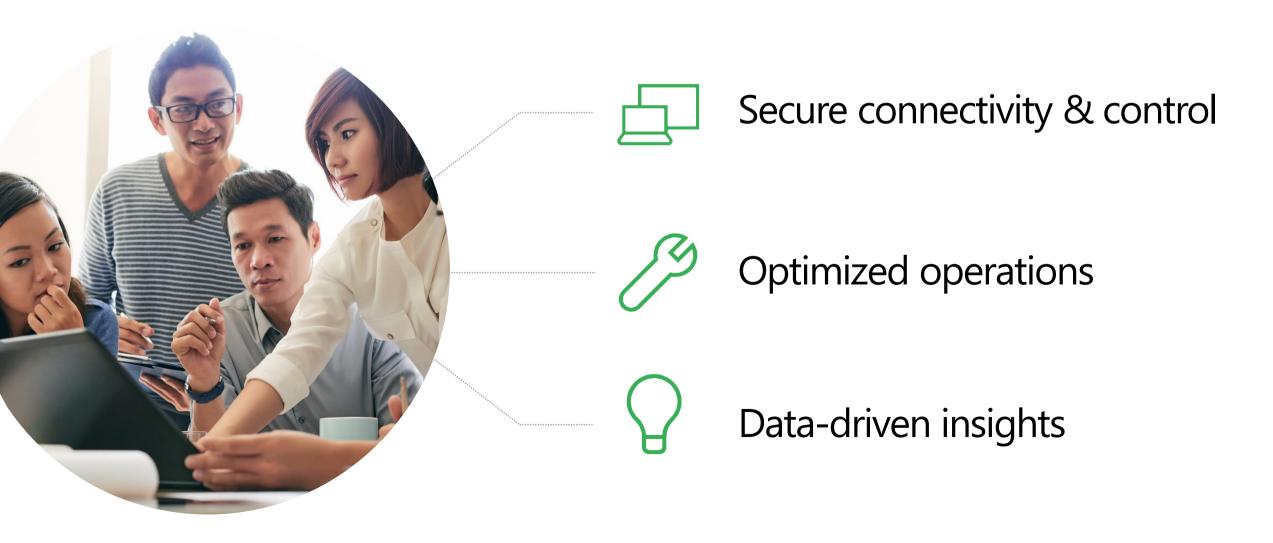
2. Avnet IoTConnect

3. Avnet Smart Asset Monitoring Solution

4. Get started today!

Avnet IoTConnect & Smart Solutions

Everything you need to jump-start the development of your IoT initiative



How it works

An end-to-end solution that takes the complexity out of IoT



Your business infrastructure

Any devices, data, and systems you want to connect, such as:

- Devices and equipment
- Sensors and gateways
- Internal data systems (ERP, CRM, etc.)
- External data (social media, weather, traffic, APIs, etc.)



A secure platform built on Azure cloud services

- Multi-protocol connectivity
- Easy-to-use toolkit
- Hardware support
- Artificial intelligence
- Predictive analytics
- Data visualization

Smart Solutions (SaaS)

Nine pre-built solutions that address common business challenges



Smart Asset Monitoring

Optimizing asset use and reducing lifecycle costs



A global manufacturing firm needed to update their paper-based asset tracking system, which was error-prone and inefficient. With Avnet's Smart Asset Monitoring solution they were able to use sensors and web-based apps to better manage inventory, reduce errors, and gain rich insights through predictive analytics.

INSTANT ASSET LOCATION

Supervisors can see which tools are in use by a particular department or employee at any given time.

DEEPER INSIGHTS

An interactive dashboard shows usage history and other metrics with the ability to generate detailed, customizable reports.

PREDICTIVE MAINTENANCE

Push notifications alert managers to potential issues so they can take action to prevent breakdowns and production loss.

EMPLOYEE TIME SAVED

Employees can use a mobile app to quickly obtain and return equipment, freeing up time for more critical tasks.

Powered by Microsoft Azure

Built on Azure services, IoTConnect includes the enterprise-grade security, connectivity and powerful analytics needed for a best-in-class IoT solution.



Connectivity



Scalability



Powerful analytics



Artificial intelligence



Security and management





Next steps

- → We'll connect you with the sales team for IoTConnect: iot@avnet.com
- → Learn more about Avnet <u>IoTConnect</u>
- → Learn more about Avnet <u>Smart Asset</u> <u>Monitoring Solution</u>





Avnet Smart Solutions

Get a head start on your IoT initiative with ready-made solutions built on IoTConnect.



Smart Building



Smart Healthcare



Smart Fleet Management



Smart Office



Smart Connected Worker



Smart Warehouse



Smart Retail

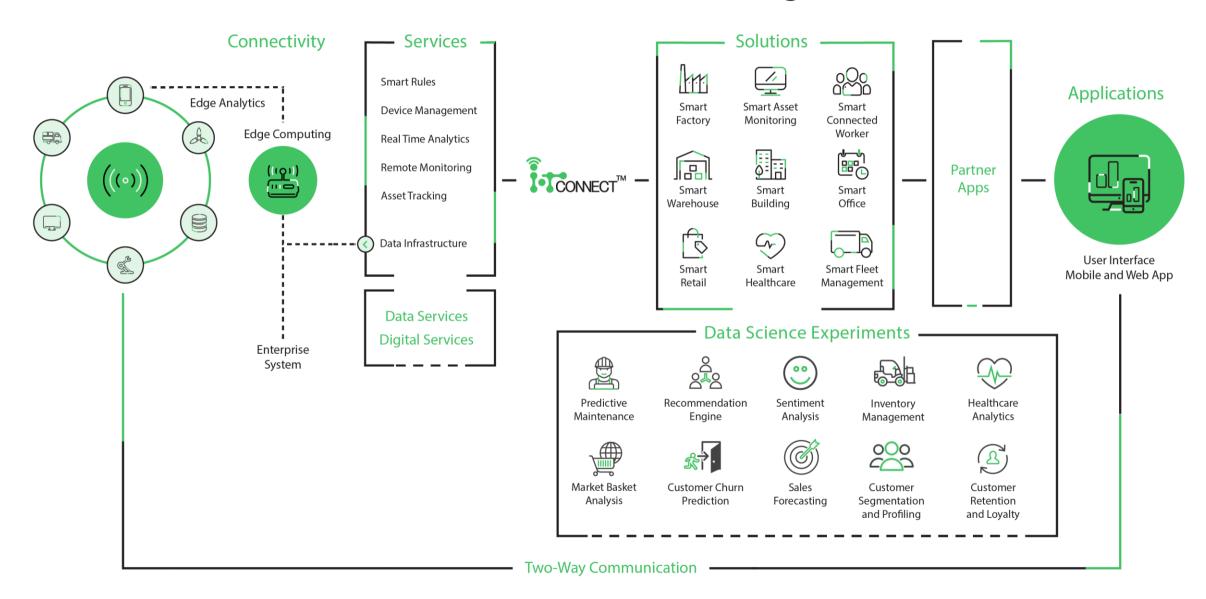


Smart Asset Monitoring



Smart Factory

End-To-End IoT Offerings



Smart Asset Tracking, Use, and Check-Out AVNET

Avnet Reference Architecture

Edge Intelligence

Avnet's solution can help you

team check in/out items, track

usage and reduce losses.

manage your assets to help your

Worker Experience
Workers on your team use our

mobile application to manage

assets, check them in and out, and

scan RFID tags for passive assets.

Microsoft's Azure provides the solution with a scalable and secure back-end for all of your asset and item data and telemetry.

Cloud Services

Cloud Intelligence

Avnet's Smart Apps power your asset and item management email/SMS no solution complete with check out and lifecycle management. Web and mobile email/SMS no team stay on make sure to

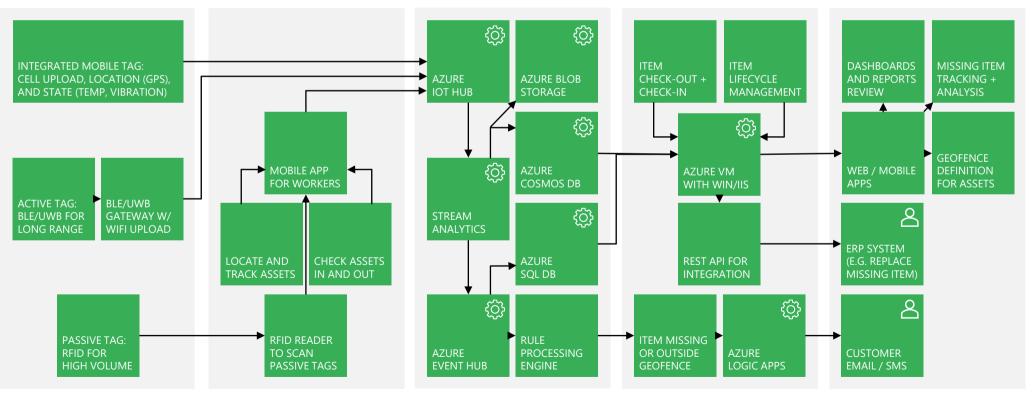
Mgmt Experience

Web and mobile apps as well as email/SMS notifications help your team stay on top of assets and make sure to minimize losses.



STORAGE

CONTAINERS









Avnet Edge-to-Enterprise IoT Services

Develop Consult **Deploy**

IoT Advisory Services

- IoT Transformation Roadmap Strategy
- IoT Audit and Readiness Assessment
- Proof of Value (POV) Programs





- Product Development
- Manufacturing
- Integration
- Technology Selection
- · Inventory Management

IoT Cloud and **Digital Services**

- · Cloud and Analytics
- Al and Cognitive
- · Machine Learning
- UI / UX and Visualization
- Web and Mobile Apps Development
- Device Management
- IoT Connectivity

IoT Lifecycle Services

including:

- · Field Implementation and Maintenance
- Sensor, Device and Hardware Installation
- Data Integration with Any Enterprise Apps
- Infrastructure Performance Optimization and Monitoring
- Firmware and Security Patch Management
- Technical Assistance Center



- Robust and Secure IoT Cloud
- Remote Device Management
- Real Time Analytics and Smart Rules
- · Avnet Smart Apps

Avnet Smart Apps

Monitoring



Smart Factory



Smart Healthcare



Smart Office



Smart Warehouse



Smart Fleet

Data Science

- Predictive Maintenance
- Recommendation Engines
- Customer Churn Prediction
- Customer Loyalty and Retention
- Inventory Management
- Fraud Analytics
- Healthcare Analytics



Smart Connected



Smart Building



Smart Retail

