



# mcframe SIGNAL CHAIN

## An Introduction

**b-en-g** ビジネスエンジニアリング株式会社



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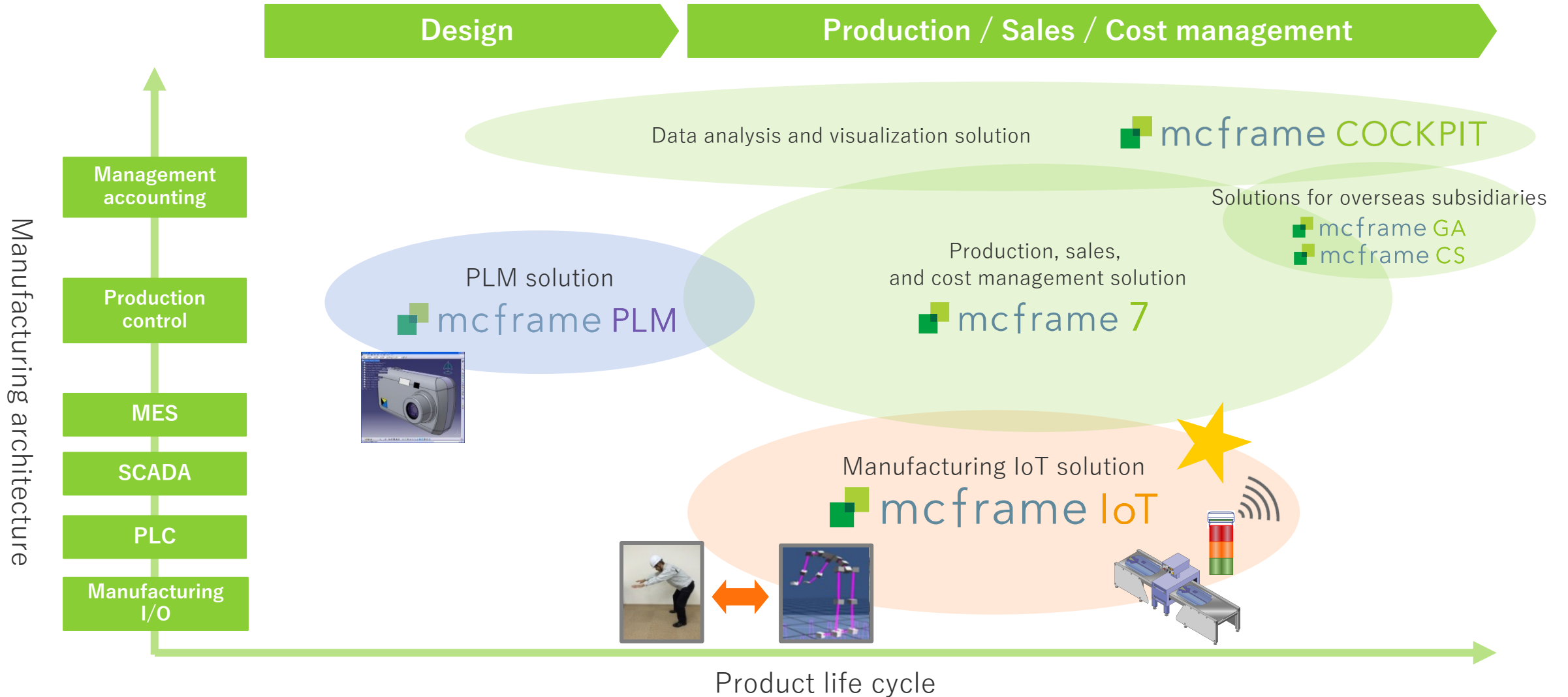
1. About Our IoT Solution
2. What Is mcframe SIGNAL CHAIN?
3. About mcframe SIGNAL CHAIN Equipment Management
4. About mcframe SIGNAL CHAIN IoT Platform



# 1. About Our IoT Solution

# "Manufacturing Digitalization" with mcframe

Manufacturing platform in the digital age





# b-en-g's IoT solutions

Our ready-to-use IoT solutions connect business processes, equipment, and people.

Connects business processes

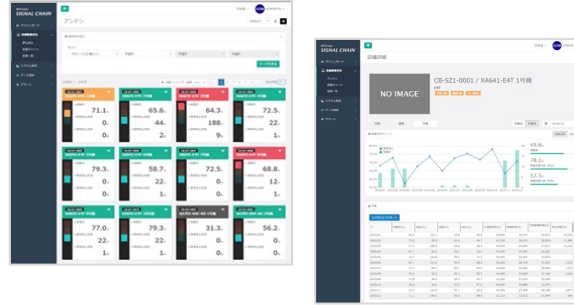
## mcframe RAKU-PAD



You can collect and analyze result data. It works on a tablet.

Connects equipment

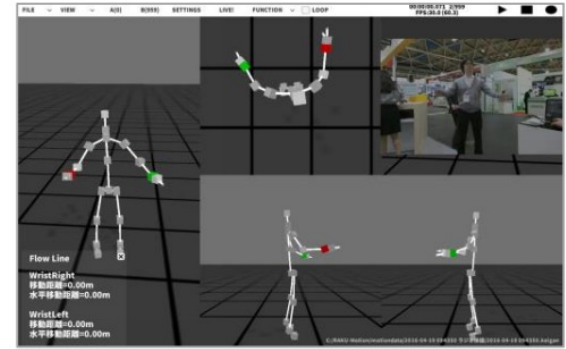
## mcframe SIGNAL CHAIN



You can monitor operation and maintain equipment.

Connects human movements

## mcframe MOTION



You can analyze human movement and posture.

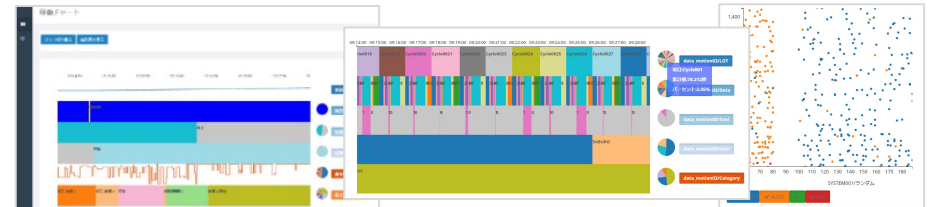
Connects non-standardized data

mcframe  
SIGNAL CHAIN  
Edge Collects

mcframe  
SIGNAL CHAIN  
Data Store Stores

mcframe  
SIGNAL CHAIN  
Quick Viewer Visualizes

SIGNAL CHAIN IoT Platform



# Initiatives for IoT

We have been actively promoting our IoT solutions in both public and private sectors in Japan and overseas.



Copied from "IVI Public Symposium 2018 -Spring-"

IVIシンポジウム2018-Spring (2日目)  
 リオセッション 1  
 設備と人の実績可視化による生産性・品質安定性の向上  
 神戶製鋼所 池田英生  
 マツダ 小森悠一  
 B-EN-G 小林 剛  
 いすゞ自動車 萩原 徹 日本特殊陶業 大須 理恵  
 オークマ 永井昭彦 パナソニック 横田忠男  
 CEC 吉川和宏 プラザー工業 伊藤彰洋  
 CKD 武藤定義 三菱電機 光安康人  
 TIS 森 哲也

Copied from "IVI Public Symposium 2019 -Spring-"



Smart manufacturing support tool

In 1st convention (2016), Judge's recommended tool



In the 3rd convention (2019), Judge's recommended tool



## Signed the Memorandum of Understanding (MOU) with the Ministry of Industry in Thailand

中小支援センター開設、日系が人材育成協力  
 タイ工業省は11日、中小企業の雇用の高度化を支援する産業転換センター (Industry Transformation Center= ITC) を正式に開設した。ITCの中核事業として、デンソーの大学など一帯となって、ファクトリーオートメーション (FA) 機器を扱う人材を育成するプログラムを始める。  
 ITCは工業省のほか、科学技術省、経済社会省、長官企業が協力して昨年8月オープンした。高度な最新技術を習得することで中小企業の人材を育成するとコワーキングスペースを設けて中小企業を解雇する場として後立ててもらう。総万(1億7,200万円)相当の設備をこれまで3,800人が訪れた。将来的にはITCを設置したい考え。  
 ITCの中核事業としては、日本の経済産業省が推進する「日ASEAN新産業創出実証事業」の一環で、デンソーが日本製鋼所と協働 (シエトロ) から委託した「コネクテッドシステムズにおけるリーニオートメーションシステムインテグレーター (L A S I )」の育成検証事業がある。  
 Three-Stage Rocket Approach  
 Improve the Productivity SURELY and QUICKLY  
 LEAN Automation DENSO  
 Visualizing Machine iSTe  
 Visualizing Craftsmanship b-eng

Copied from "NNA ASIA" published on May 14, 2018



Adopted as significant tools for on-site IoT

IoT 7 TOOLS  
 mcframe SIGNAL CHAIN  
 mcframe RAKU-PAD  
 mcframe MOTION  
 豊富なモニタリング&分析テンプレートで製造設備の生産性と信頼性向上を実現!  
 『記録』→『データ活用』を『ラク』に  
 デジタルIE 作業実績を3Dカメラで自動計測

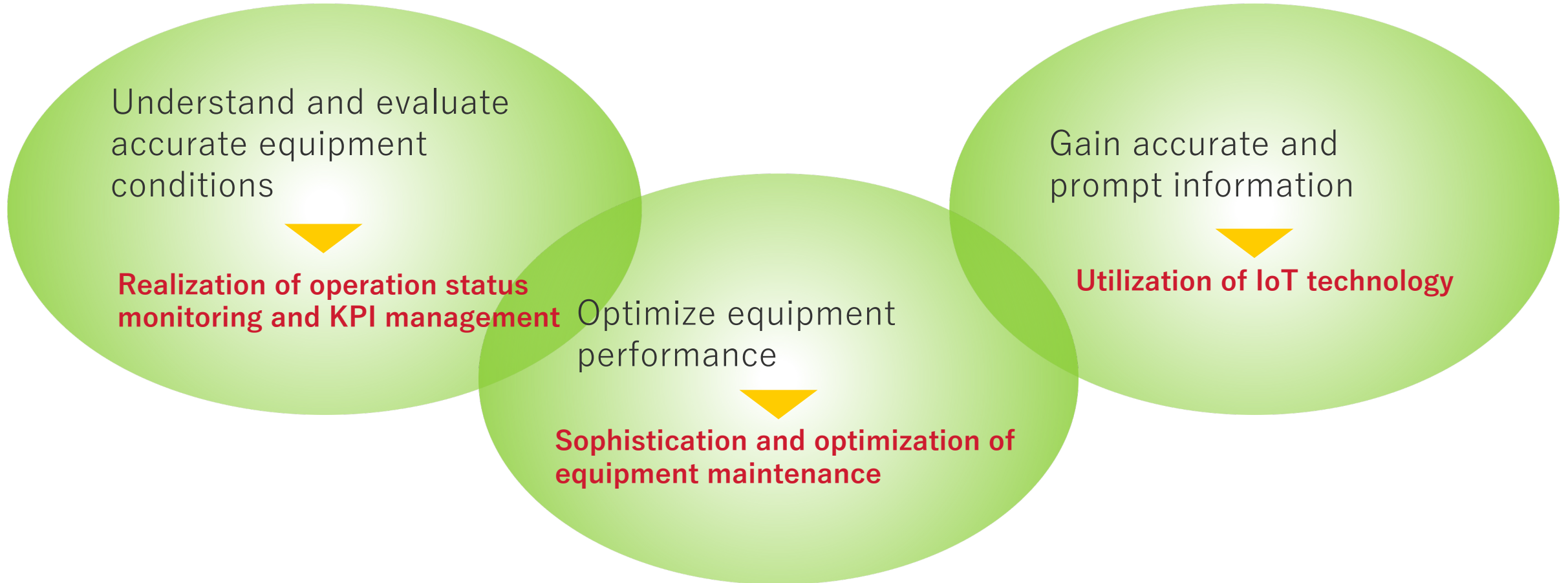
<https://go.jmac.co.jp/ics/article/category/genba-iot/>



## 2. What Is mcframe SIGNAL CHAIN ?

# What is mcframe SIGNAL CHAIN ?

With mcframe SIGNAL CHAIN, you can:



It promotes **formalization of technical information** at manufacturing sites and supports **continuous improvement** of processes.

# Features of mcframe SIGNAL CHAIN

## Ready-to-use

- Necessary and sufficient functions in consideration with variety of tasks
- Just one week at the earliest to start using the operation monitoring function
- Flexible adjustment of management items without customization
- An intuitive and easy-to-understand user interface

## Works everywhere

- Works on both cloud and on-premises
- A lot of experiences on overseas introduction. On-site support systems are well-prepared, mainly in Asia.
- Uses web browsers and some functions of iOS native app for on-site input. Offline input is available.

## Easy to deploy

- Can be deployed on just one equipment as a start. Increase equipment if you feel the effects.
- Available to deploy just a specific module
- Two types of licenses are available: Perpetual and subscription. A license can be selected according to the installation method.

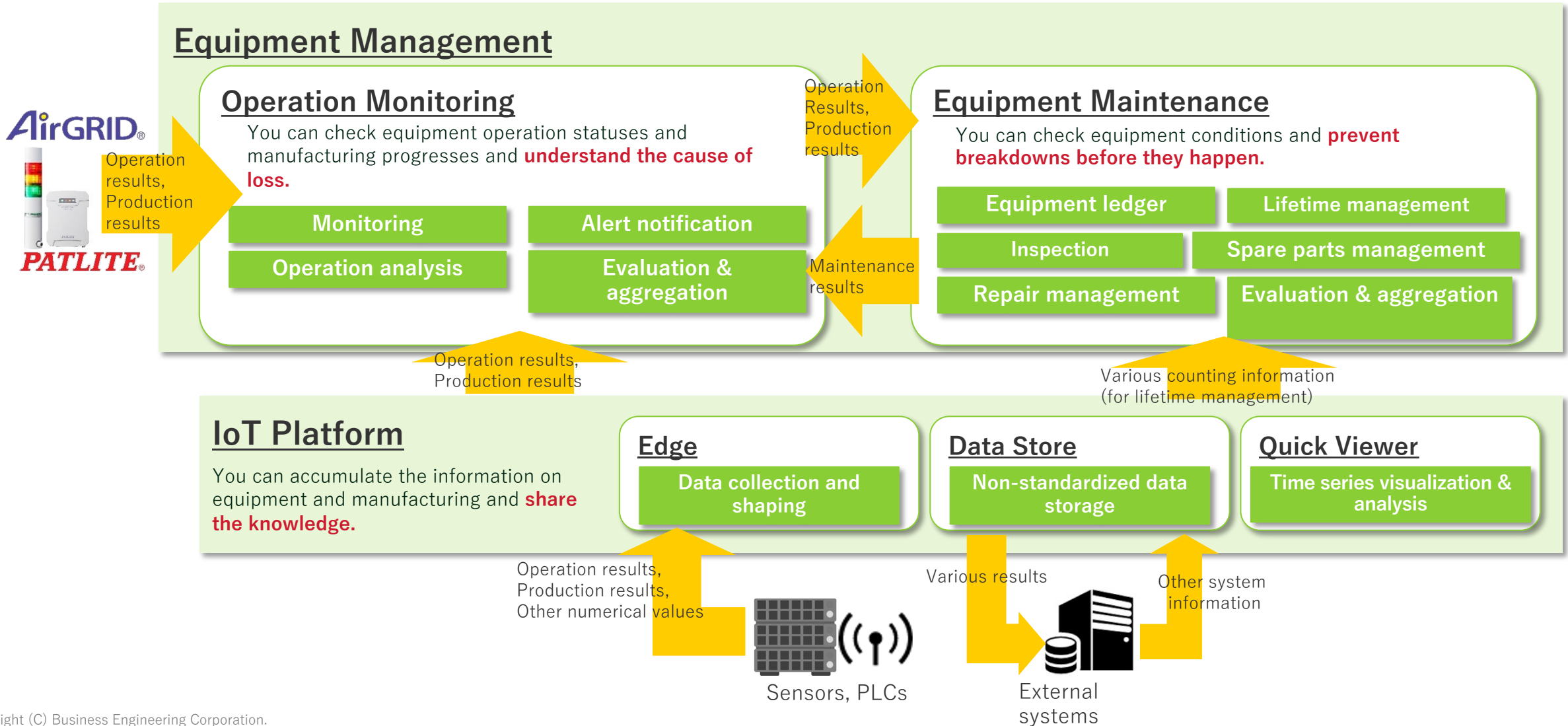
## Easy to expand

- Connectivity with core systems and BI (such as API disclosure and CSV import)
- Easy to add modules and expand functions according to the maturity of use
- Can optimize equipment management across the enterprise as one system by expanding the targets such as equipment, departments, and factories



# Functional overview

A highly expandable package that considers the linkage between modules and other systems as well as deployment of a single module



# Features of Equipment Management

Make factories stronger and smarter by digitizing operation monitoring and equipment maintenances

Strong and smart factory

**A factory that does not make losses and does not stop**

can be realized by visualization of operations and active equipment maintenances

mcframe  
SIGNAL CHAIN OM

## Operation Monitoring

- ✓ Visualization of on-site works
- ✓ Early recovery from abnormal state
- ✓ Extracting improvement points by operation analysis
- ✓ Standardization of evaluation index

<No losses>



mcframe  
SIGNAL CHAIN EM

## Equipment Maintenance

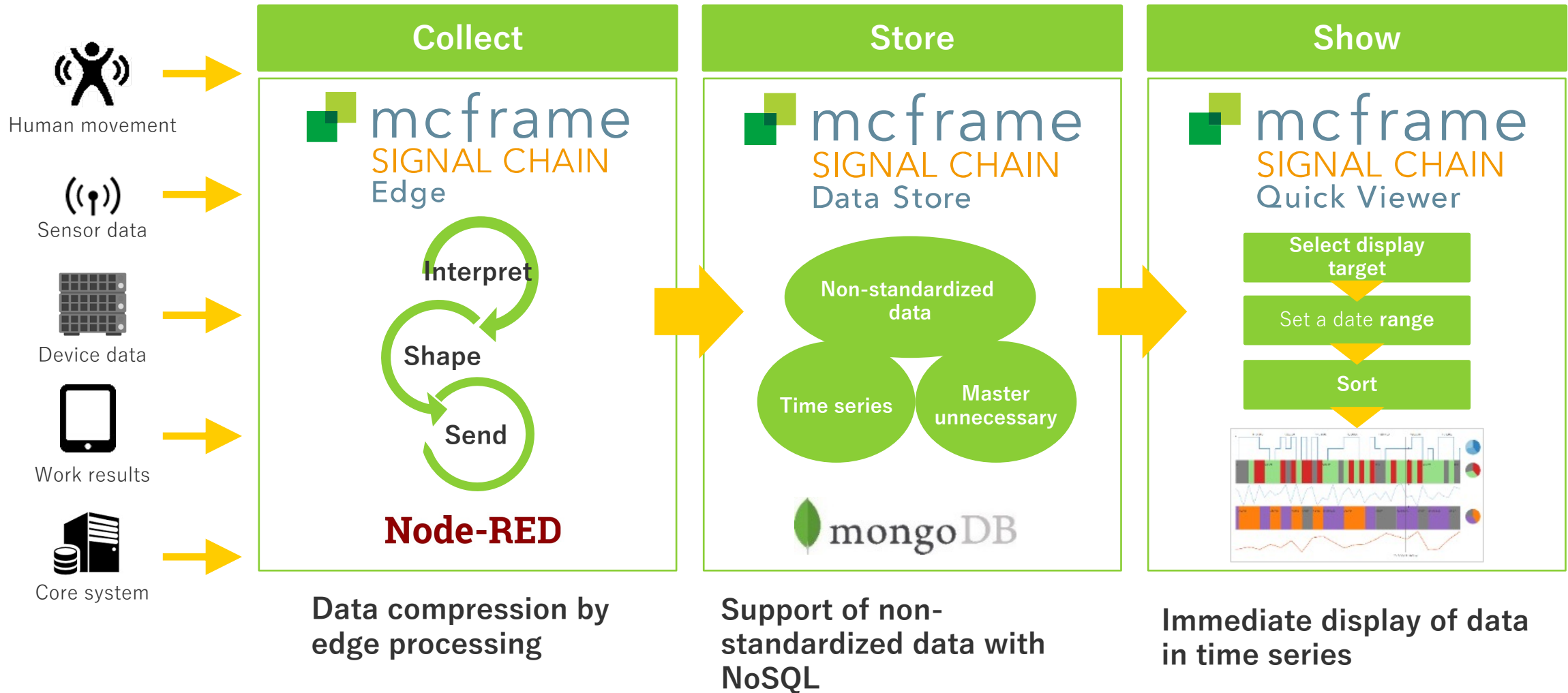
- ✓ Standardization of personal tasks
- ✓ Planned maintenance works
- ✓ Accurate prediction of equipment lifetime
- ✓ Optimal allocation of maintenance costs

<Not to stop a factory>

It is effective to rotate the KAIZEN cycle  
from both wheels of monitoring and maintenance.

# Features of IoT Platform

Utilizes integrated data on people, things, and equipment with IoT technology

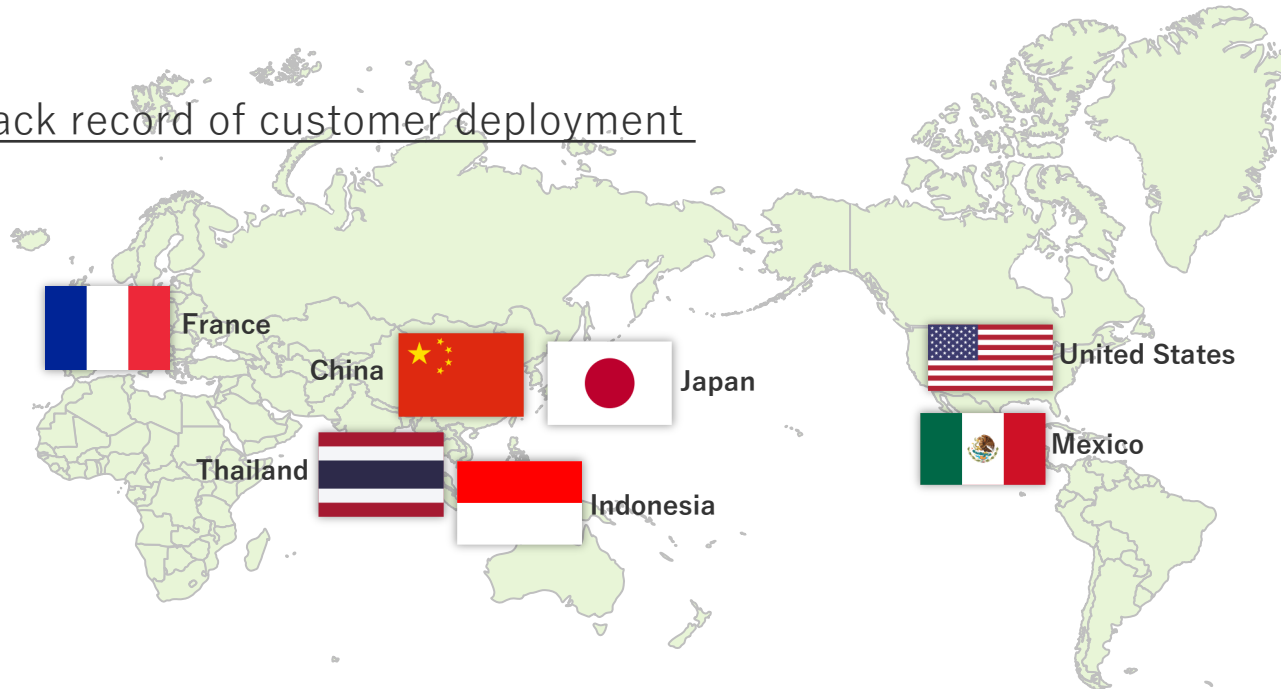




# Customer deployments

Sales have been steadily increased since 2016, and in many cases worldwide.

## Track record of customer deployment



Cumulative number of companies deployed:

**71** companies

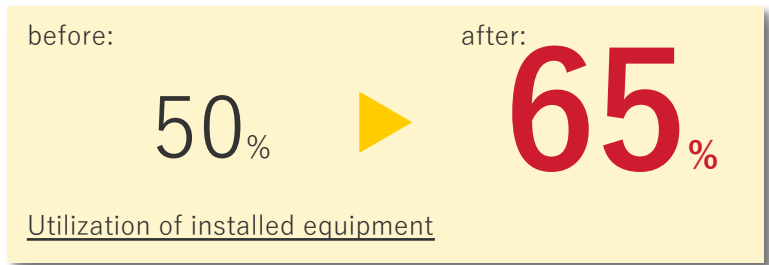
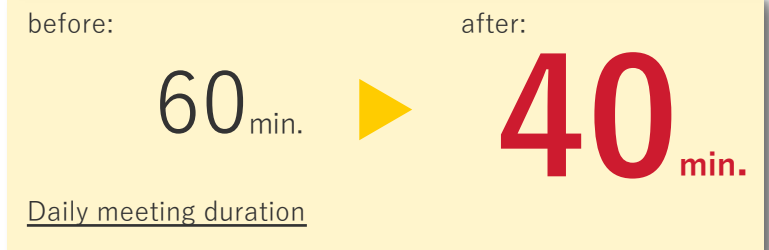
Number of operating equipment:

Approx. **3,000**

Overseas factories account for:

**52**%

## Actual examples of the effects



\* Based on sales results as of the end of March 2020

# Case studies

More details are available on our website ([mcframe.com](http://mcframe.com)).



## Ahresty Corporation

**Visualized the operational status of processing lines by linking mcframe SIGNAL CHAIN and HMI devices, in global environment.**

[https://www.mcframe.com/case/ahresty\\_sc](https://www.mcframe.com/case/ahresty_sc)

At Ahresty, the issue was how to reduce the non-operating time due to temporary stops such as blade replacement and dimensional adjustment and maximize the operating time of the processing for die-cast products. Therefore, the company decided to introduce a mechanism to visualize the operational status of the processing line. By introducing the IoT package mcframe SIGNAL CHAIN, it has become possible to grasp the operational status in real time, to find bottlenecks in the manufacturing line, and to utilize them for improvement activities. It has expanded to factories in the United States, Mexico, and China.



## Daido Metal Mexico S.A. de C.V.

**Rapidly introduced IoT to the Mexican factory. Reduced the time to understand the operation status of production lines, which took 8 hours, to 10 minutes.**

[https://www.mcframe.com/case/daidometal\\_mexico](https://www.mcframe.com/case/daidometal_mexico)

Daido Metal Co., Ltd. manufactures and sells bearings used in various industrial fields such as automobiles, ships, construction machinery, and general industries. At Daido Metal Mexico, S.A. de C.V., one of the company's global bases, improving the utilization of production lines and reducing unnecessary costs were major issues. Therefore, they introduced mcframe SIGNAL CHAIN to the factory in Mexico. Since then, they have been accelerating activities that can improve production efficiency by understanding the operational status of equipment quickly.



## Kanefusa Corporation

**Visualized equipment utilization rate with mcframe SIGNAL CHAIN. Raised awareness of improvement at sites.**

<https://www.mcframe.com/case/kanefusa>

Kanefusa, which boasts a history of 120 years and has manufactured industrial machine blades for all types of processing, has decided to build an equipment operation monitoring system that can numerically express the state of equipment in order to increase utilization of production equipment and improve profitability. The company has introduced mcframe SIGNAL CHAIN. They had decided to adopt it not only because of the ease of use, but also because of its support system, such as a small deployment and quick responses for any problems.

# Deployment and support

Consistent support not only for system deployment but also for operation and expansion



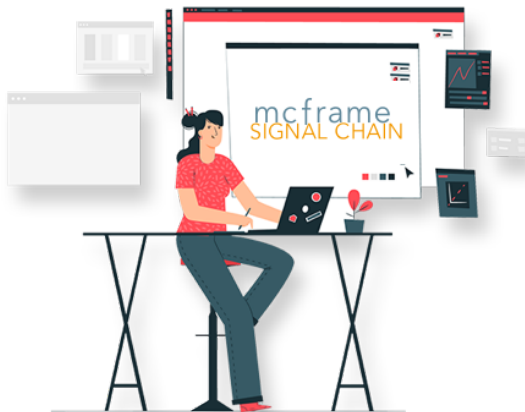
## b-en-g can support you globally

Our local subsidiaries can work on deployment and operational support. They strongly backup global Japanese companies.



## Deployment support

We provide various installation support tools such as connection guides for operation monitoring and deployment plans for equipment maintenance.



## Customer success guide

We provide self-study documents that describe how to operate and utilize the application.

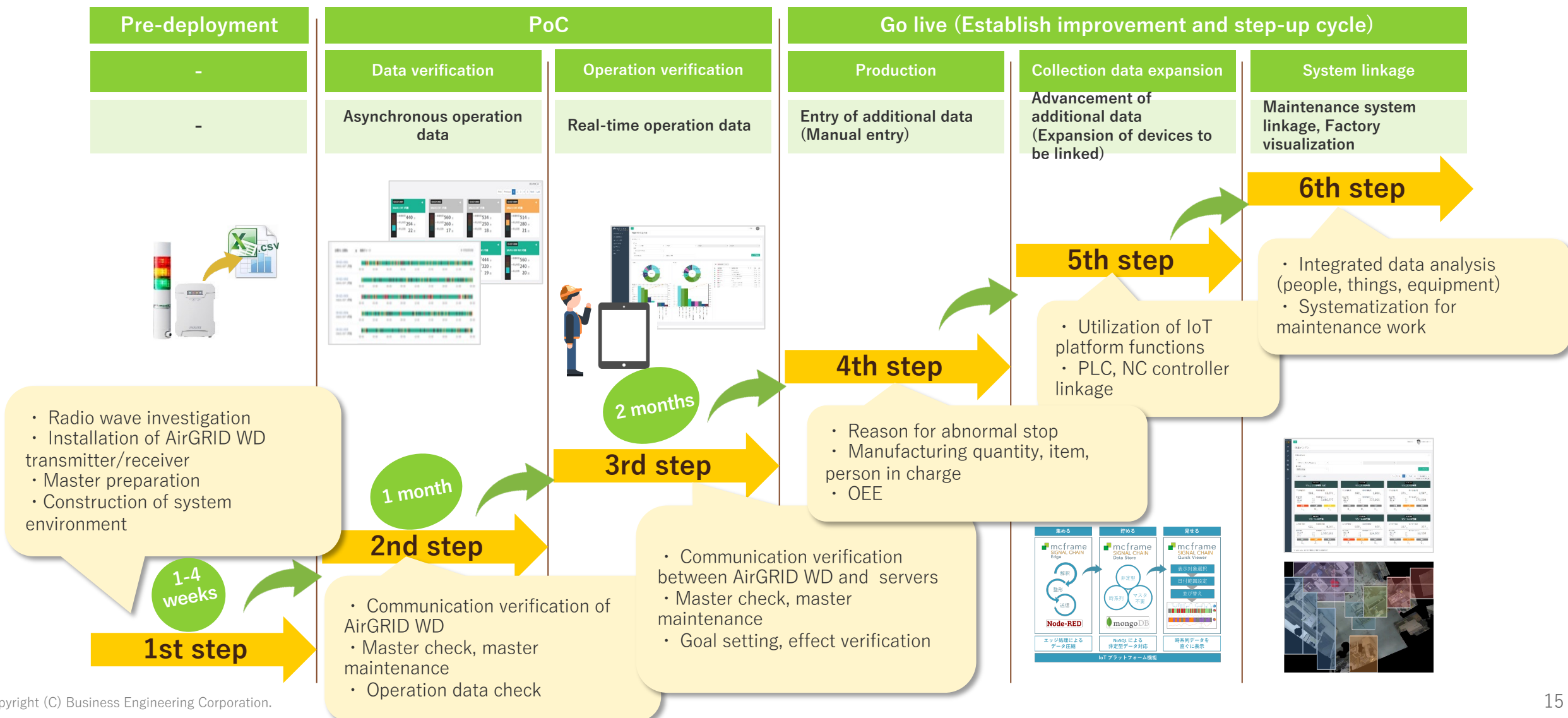


## Operational support and consultation for expansion

In addition to regular support to maximize the use of the system, we provide consultations on step-by-step expansion and linkage with other systems.

# Example of deployment process

The key to success is “Small Start, Long Growth”.









## Real-time collection of operation results

Automation of operation monitoring can easily be done.

In a minimum of 5 days, a factory can be an IoT factory.

AirGRID® WD  
made by PATLITE Corporation



Utilize existing equipment and start IoT

Equipment operation results

CSV file



Register data from a system outside the facility

Production results, production count, number of passed goods

Sensor and PLC

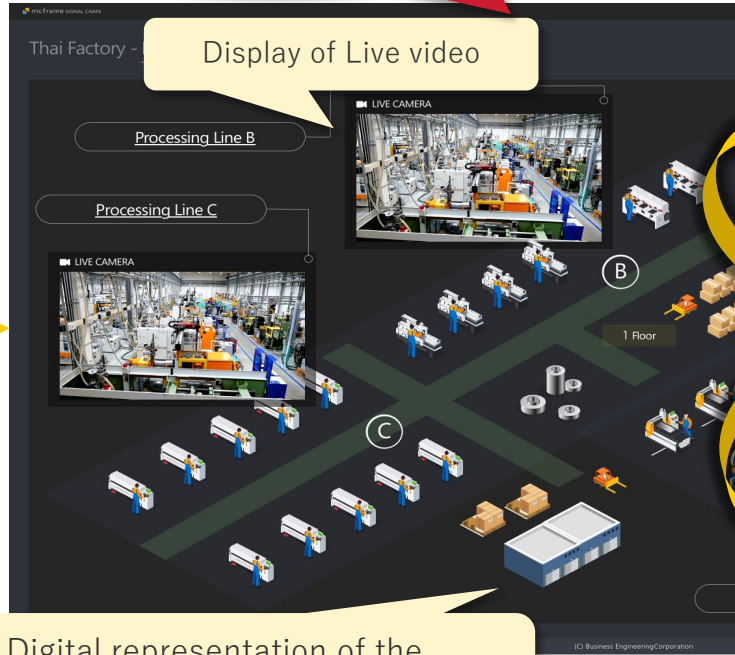


Works seamlessly with sensors and PLC\*

Equipment operation results, production results

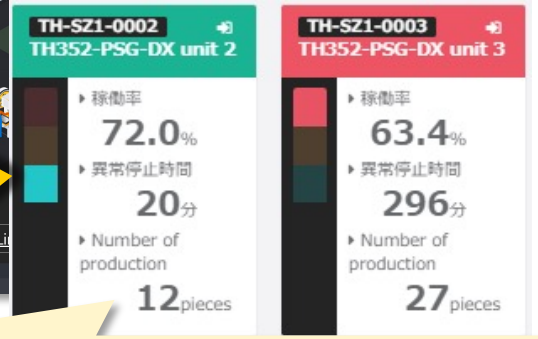
\* IoT platform function

The Watch list of equipment operation status



Display of Live video

Digital representation of the factory map on a browser



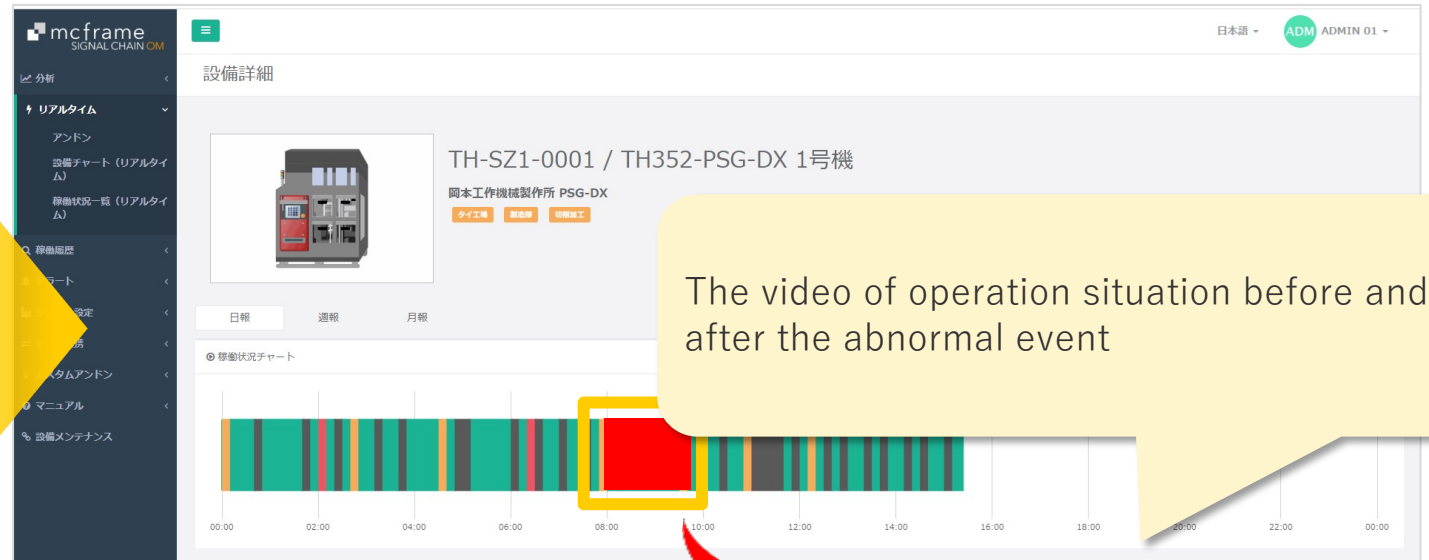
You can freely display and set KPIs and production information you want to monitor.

※ To use the video function, you need a server with XProtect® installed that is compatible with thousands of types of devices.

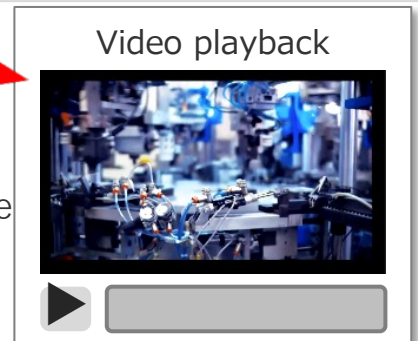


## Utilization of live and recorded videos

You can utilize videos to know failures and to investigate the cause of them.



The video of operation situation before and after the abnormal event



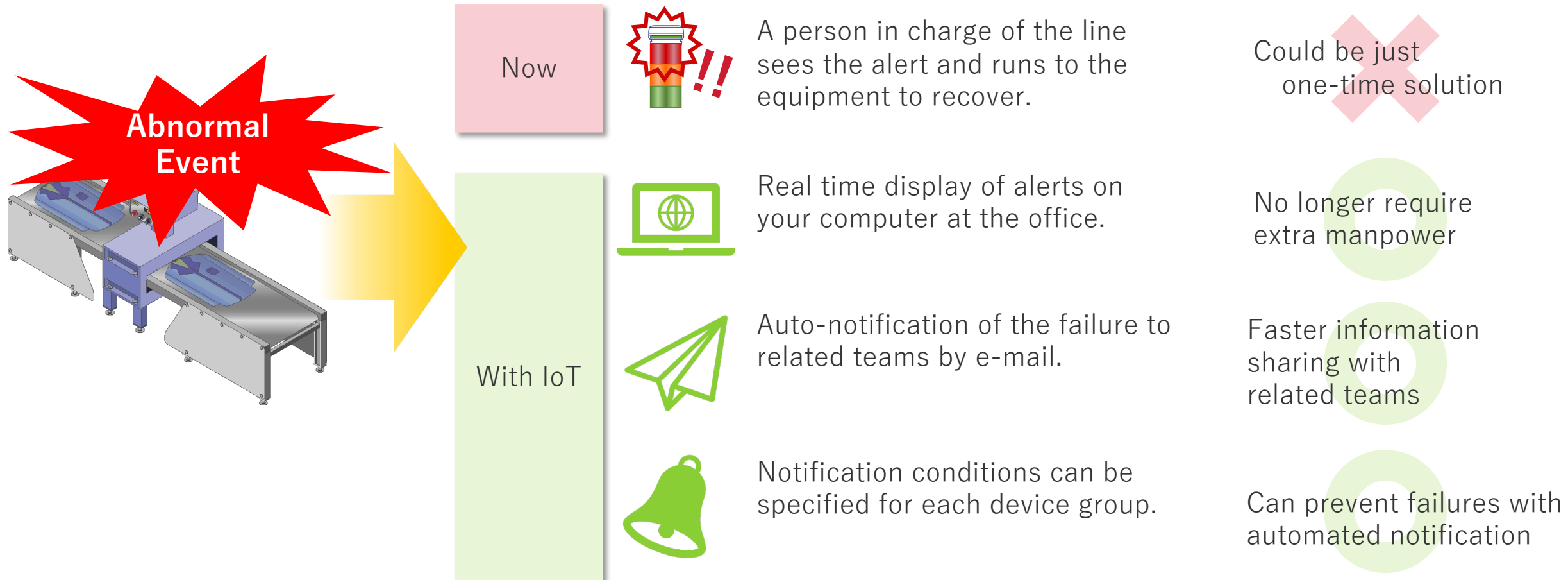
By recording only before and after the the abnormal event, the data capacity can be reduced.

※ To use the video function, you need a server with XProtect® installed that is compatible with thousands of types of devices.



## Instant notification of abnormal events

It allows you to respond to troubles quickly and share the information to seek fundamental solutions.



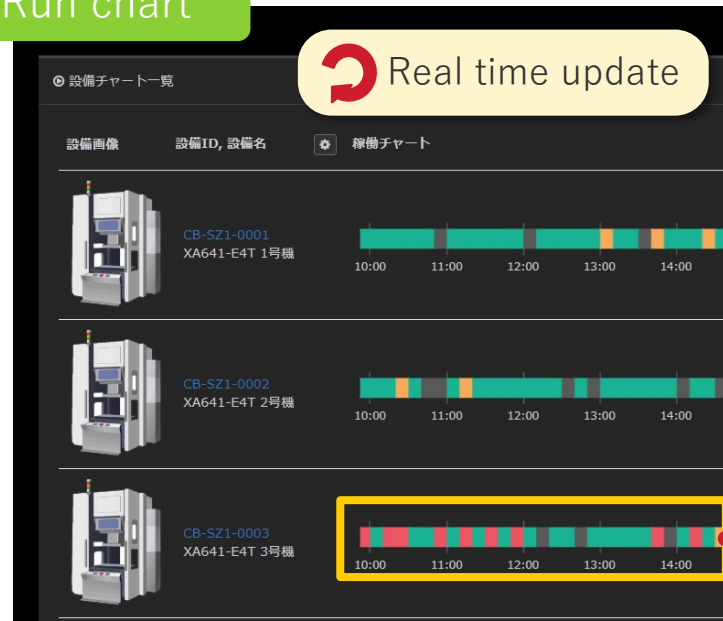




## Visualization of accumulated daily operation status

Seeing trends from the past data allows you to notice problems.

Run chart



Color-coded display of device status such as shutdown, idle, and power off.



✓ Is the time zone of abnormal stop biased somewhere?

✓ Is the number of temporary stops increased before the long stop?

**See trends and notice problems with visualized data.**

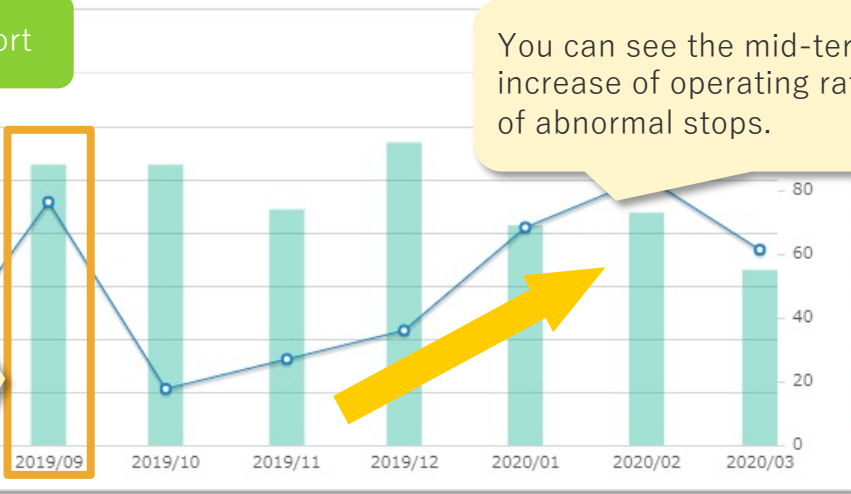


## Operation analysis on monthly, weekly and daily basis

You'll identify the area that needs improvement by seeing monthly and weekly trends and break those down into daily reports.

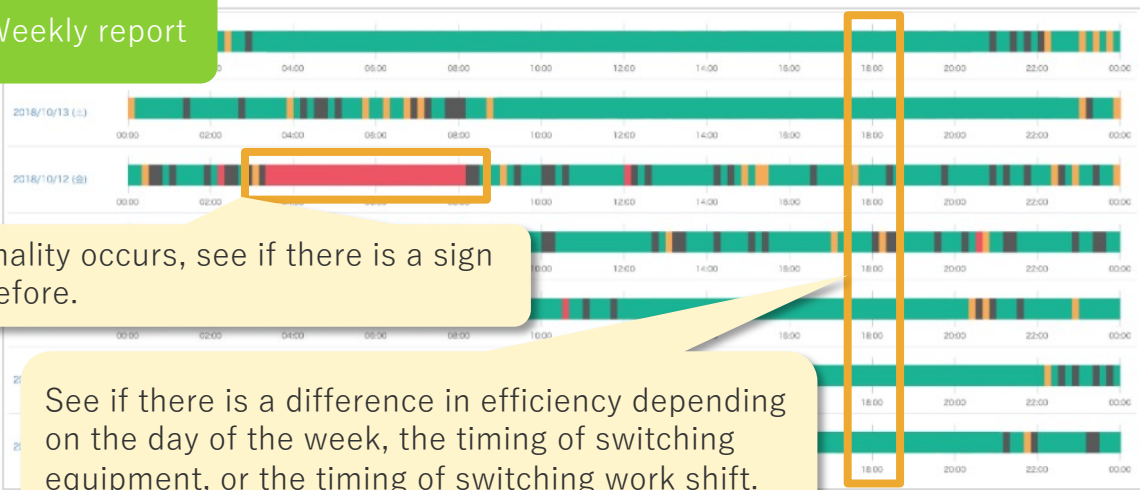
### Monthly report

Investigate details in weekly and daily reports for an abnormal result.



### Weekly report

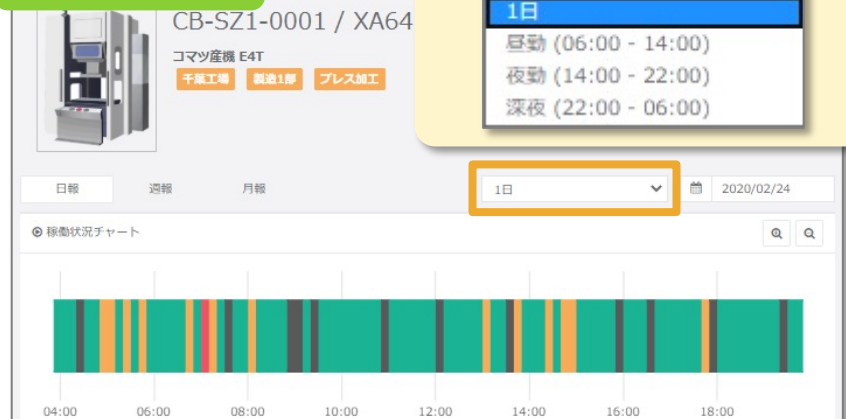
When a big abnormality occurs, see if there is a sign the day or 2 days before.



### Daily report

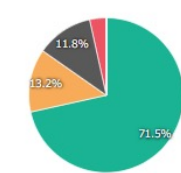
Analysis by work type

- 夜勤 (14:00 - 22:00)
- 1日**
- 昼勤 (06:00 - 14:00)
- 夜勤 (14:00 - 22:00)
- 深夜 (22:00 - 06:00)



### Detailed analysis of operation status

稼働時間	1,030 分	状態	時間	回数
異常停止時間	50 分	通常運転	1,030 分	31 回
異常停止回数	5 回	試運転	0 分	0 回
全運転時間	1,440 分	段取り替え	0 分	0 回
稼働率	71.5 %	材料待ち	190 分	17 回
最长停止時間	10 分	人待ち	0 分	0 回
平均故障間隔	257 分	品質確認待ち	0 分	0 回
平均稼働時間	10 分	異常停止	50 分	5 回
製造数	サイクルタイム未指定	試作	0 分	0 回
Number of production	30	停止	170 分	15 回

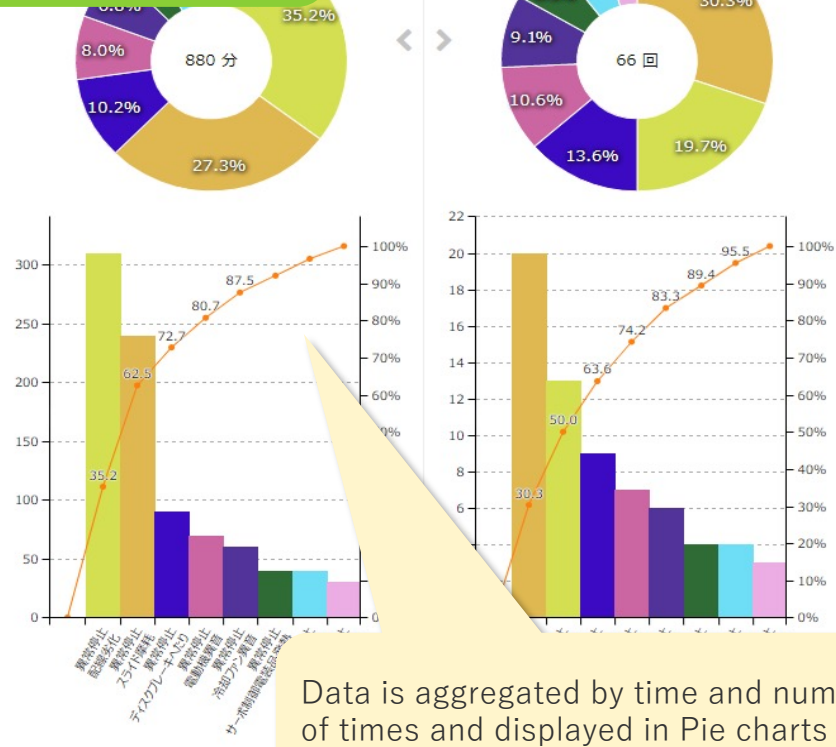




## Detailed analysis of equipment that can provide clues for improvement

Our easy-to-use tools support effective analysis that leads to improvement.

Operation status classification analysis



Data is aggregated by time and number of times and displayed in Pie charts and Pareto charts.

回数集計 最大要素数 20

異常停止 x

稼働状況	稼働状況	+	時間	回数
<input type="checkbox"/>	異常停止		1,660分	122回
<input checked="" type="checkbox"/>	異常停止	配線劣化	310分	13回
<input checked="" type="checkbox"/>	異常停止	スライド摩耗	240分	20回
<input checked="" type="checkbox"/>	異常停止	ディスクレキヘたり	90分	9回
<input checked="" type="checkbox"/>	異常停止	電動機異音	70分	7回
<input checked="" type="checkbox"/>	異常停止	冷却ファン異音	60分	6回
<input checked="" type="checkbox"/>	異常停止	サーボ制御電装品発熱	40分	4回
<input checked="" type="checkbox"/>	異常停止	リレー焼損	40分	4回
<input checked="" type="checkbox"/>	異常停止	モーター発熱	30分	3回

You can filter aggregated or graphed data by utilizing the operation status classification and the additional information.

Analysis accuracy can be improved by entering detailed status on a tablet or other devices.



エクセルエクスポート



Excel output for secondary aggregation is also available.

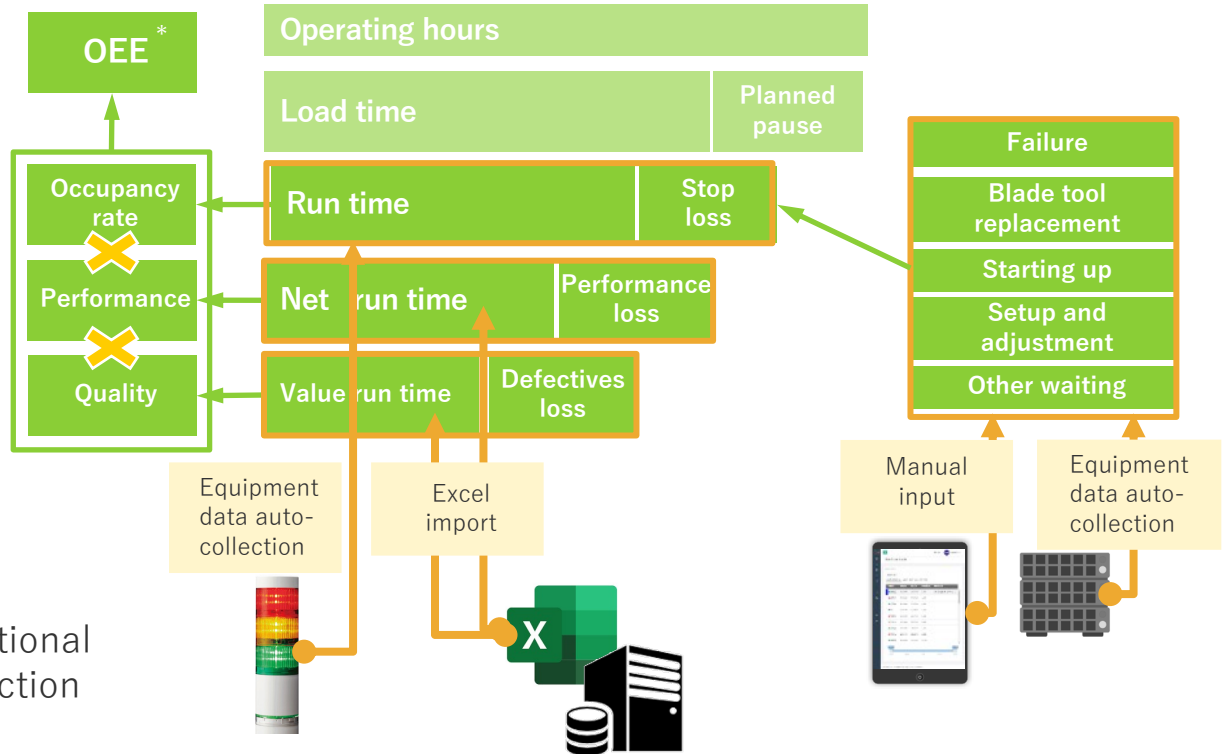
# KPI management for each factory or department that leads to activation of PDCA cycle

Comprehensive analysis of data can be done by linking equipment operation information with other various information.

You can freely aggregate data from factory level to equipment level.

Example: If only "1. View type" is selected, data is aggregated by "2. Factory".  
 If "1. View type" and "2. Factory" are selected, data is aggregated by "3. Department".

You can comprehensively analyze operational history, loss records, and production results for equipment.



## Strengthen KPI management such as OEE\*









by adding the additional data from tablets and equipment to the operational status information that is automatically acquired and linking the production result information.

\* OEE (Overall Equipment Effectiveness): A comprehensive index that measures the operational efficiency of equipment.

# Optimal maintenance according to risks

As the level of maintenance goes up, so does the maintenance cost and difficulty.



Type	Breakdown maintenance	Time based Preventive maintenance	Condition based Preventive maintenance	Predictive maintenance
Maintenance timing	Maintenance after failure	Maintenance according to elapsed period and condition	Maintenance according to elapsed period and condition	Maintenance based on prediction
Suitable equipment	<ul style="list-style-type: none"> <li>- Has little impact by downtime</li> <li>- Can be restored quickly</li> </ul>	<ul style="list-style-type: none"> <li>- Whose downtime should be reduced</li> <li>- When planned maintenance can lead cost reduction</li> </ul>	<ul style="list-style-type: none"> <li>- Whose downtime should be reduced</li> <li>- When planned maintenance can lead cost reduction</li> </ul>	<ul style="list-style-type: none"> <li>- Important that cannot be stopped</li> <li>- Has huge impact on maintenance cost</li> </ul>
Point	Digitization of maintenance (Exclusion of personal tasks)	Standardization of inspection and repair (Execution of planned works)	Standardization of inspection and repair (Execution of planned works)	Focused management for each equipment (Advanced use of data)
Equipment maintenance				
Operation monitoring				
Utilization of advanced sensors and AI				



## Digitization of equipment ledger

The first step to eliminate personalized tasks and standardize maintenance works.



Just filing papers.  
Nobody utilizes the data.

Only the person who inspected  
knows the regular inspection  
results.

Inspection records and repair  
records are not organized.

Nobody knows where the past  
trouble history is.

Equipment details

Ledger

### Equipment information

- Optional (such as basic information, location, manufacturer, and contact information)

### Master

- Inspection format for each equipment
- Maintenance BOM for each equipment

Karte

### Inspection results

- The latest inspection result information
- Quick access to details of past results

### Repair results

- The latest repair result information
- Quick access to details of past results.

Inspection results

Repair results

Digitization allows your enterprise to make effective use of past result data. It promotes the depersonalization and standardization of maintenance works.





## Visualization and sharing of inspection plans and results

The inspection cycle of planning, schedule sharing, result entry, and result check can be taken with the utilization of a calendar.

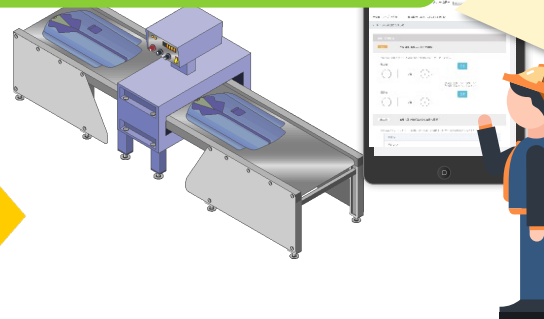
### Inspection schedule calendar

The color of icons indicates the status. (ex. ● Complete, ● Incomplete)

CS1-PA-001/DM : 成型機 A-1号機	月予定	木	金	月	火	水	木	金	土	日		
DM : 成型工程定期点検 (3ヶ月) チェックシート												
DM : 成型工程定期点検 (6ヶ月) チェックシート												
DM : 汎用/始業前点検帳票		●	●		●	●	●	●	●	●		
CS1-PA-002/千葉プレスA-2号機	月予定	18	19	20	21	22	23	24	25	26	27	28
DM : 汎用/始業前点検帳票		●	●			●	●	●	●	●		
CS1-PA-003/千葉プレスA-3号機	月予定	18	19	20	21	22	23	24	25	26	27	28
DM : 汎用/始業前点検帳票		●	●			●	●	●	●	●		

- Inspection schedule can be entered collectively by specifying repetitive conditions (unnecessary, day, week, month, year), intervals, handling of non-operation days, and period.
- By specifying the person in charge, equipment, and final decision in search conditions, you can easily refer to the past inspection results and export them to Excel for secondary use.

### Inspection result registration



- Inspection items can be set freely.
- It is possible to specify the threshold value to be abnormal or warning.
- Various data can be entered (e.g., Image, video, audio, and handwriting).
- Data entry is possible with a standard iPad app and RAKU-PAD offline.

Electronic device can be brought

Yes

Write reports then enter them on a web screen  
- Result data can be digitalized



No

Use Standard features

iPad or iPhone app  
- Digitization of results without writing reports



Use existing inspection format

RAKU-PAD linkage  
- Digitization of results without writing reports  
- Existing report formats can be used





## Sharing repair tasks in real-time

The entire company shares the progress of tasks. The result information is utilized to analyze failures and to measure the economic efficiency.

### List of repair requests

修理番号	修理件名	ステータス	点検番号
000000259	実績登録画面で依頼だけ登録するテスト	担当割当	
000000258	CA用：スピンドルの交換	依頼申請中	
000000257	CA用：ベアリングの異常摩耗	依頼申請中	
000000169	火災によるホースの溶け	依頼申請中	
000000168	ベアリングの摩耗によるガタツキ	部品手配中	
000000167	LMガイドの交換	暫定措置	000000167
000000166	DM：ベアリングの異常摩耗	修理中	000000166
000000165	ホース内で研磨粉が固まり詰まった	暫定措置	MIDDLE 保全部
000000164	加工途中に銅タンの回転が止まる	部品手配中	000000146 MIDDLE G班
000000161	割出部から油漏れ	依頼申請中	MIDDLE 保全部

- You can perform the process management (Routing of request, plan, and execution) by setting the status and the person in charge.
- Email can be sent to a person who is responsible for the next task when the status is changed.

**Tasks can be adjusted because everyone share the same data**

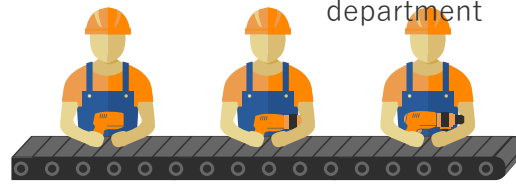
Maintenance department



Production engineering department



Manufacturing department



Repair request

- Enter a request with the following data: failure location, request details, status, desired date of repair completion, and department in charge of response.
- Can attach photos, videos, and audio files.

Execution plan

- Assign a person and enter the planned date and time for stopping equipment.
- Check the necessity of spare parts and arrange them if necessary.

Result entry

- Enter the following data: work results and details, equipment downtime, man-hour results, and repair cost details.
- Can collectively import detailed information by using Excel.

Data utilization

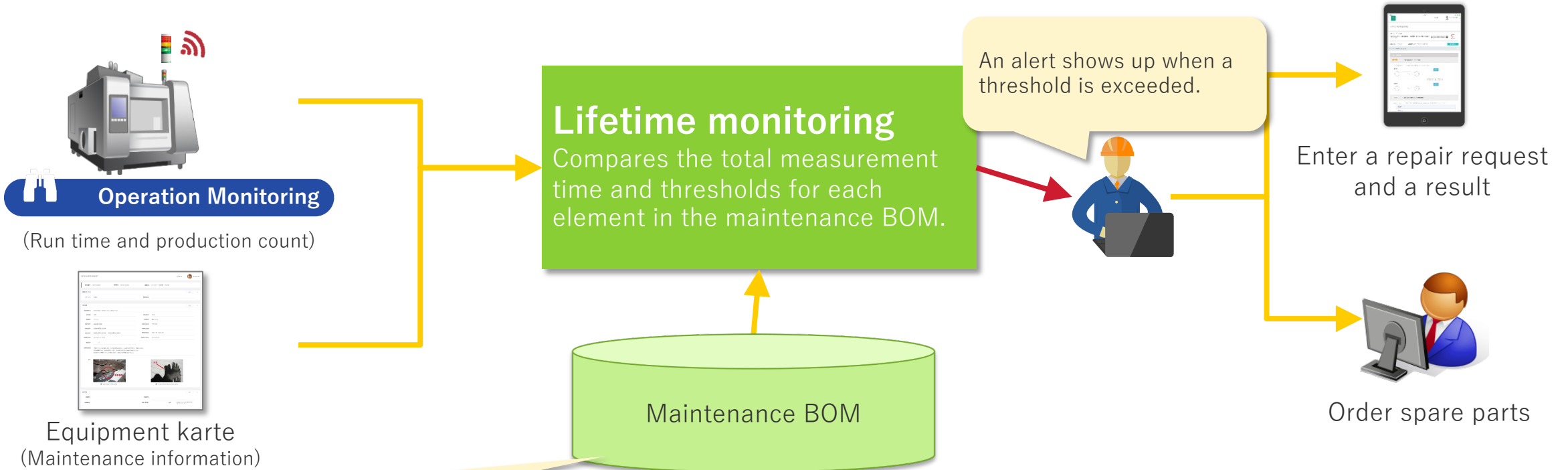
- Can check past cases and handling details quickly
- The dashboard function enables aggregation and analysis of maintenance costs.
- By downloading data in Excel, you can easily utilize it for secondary use.





## Highly accurate lifetime prediction in conjunction with the Operation Monitoring

You can perform equipment maintenance and repair based on the accurate operation results.



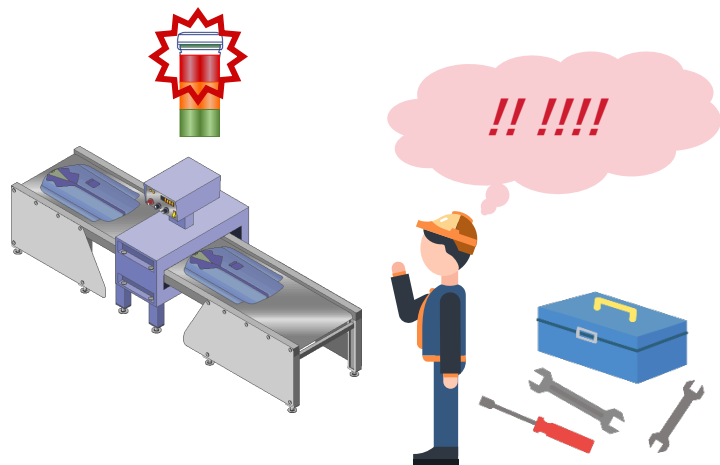
- Element information by equipment (components / parts)
- Lifetime threshold by equipment element
- Spare parts information by equipment element

You can measure the lifetime of each component or part by using the equipment operation results acquired by the Operation Monitoring, and the Maintenance BOM and the repair results in the Equipment Maintenance.



## Reduction of waste by linking plans and results with the spare parts management

Digitizing inventory control tasks of spare parts prevents losses caused by stockouts and reduces excess inventory.



No spare parts when needed.

Inventory of spare parts decreases while nobody knows

Large inventory of infrequently used spare parts.

Nobody knows the total amount of spare parts.



Spare parts management	Ledger management	<p><b><u>Spare parts list / Entry</u></b></p> <ul style="list-style-type: none"> <li>• Basic information (name, unit, type, evaluation unit price), performance, manufacturer, attachments, purchasing information</li> <li>• Custom property (any item can be entered)</li> <li>• Location information</li> </ul>
	Receipt/issue management	<p><b><u>Inventory list</u></b></p> <ul style="list-style-type: none"> <li>• Inventory inquiry by location</li> <li>• Entry of results (receipt / issue / movement)</li> </ul> <p><b><u>Reorder point quantity settings/alert</u></b></p> <ul style="list-style-type: none"> <li>• Reorder point ordering information (reorder point quantity, minimum reorder point quantity, purchase LT)</li> <li>• Checking spare parts for ordering required and sending emails</li> </ul>
	Inventory counting	<p><b><u>Inventory list / entry</u></b></p> <ul style="list-style-type: none"> <li>• Inventory adjustment by using Excel export/import</li> <li>• On-site entry function with iPad native app</li> <li>• Receipt/issue restriction during inventory counting</li> </ul>

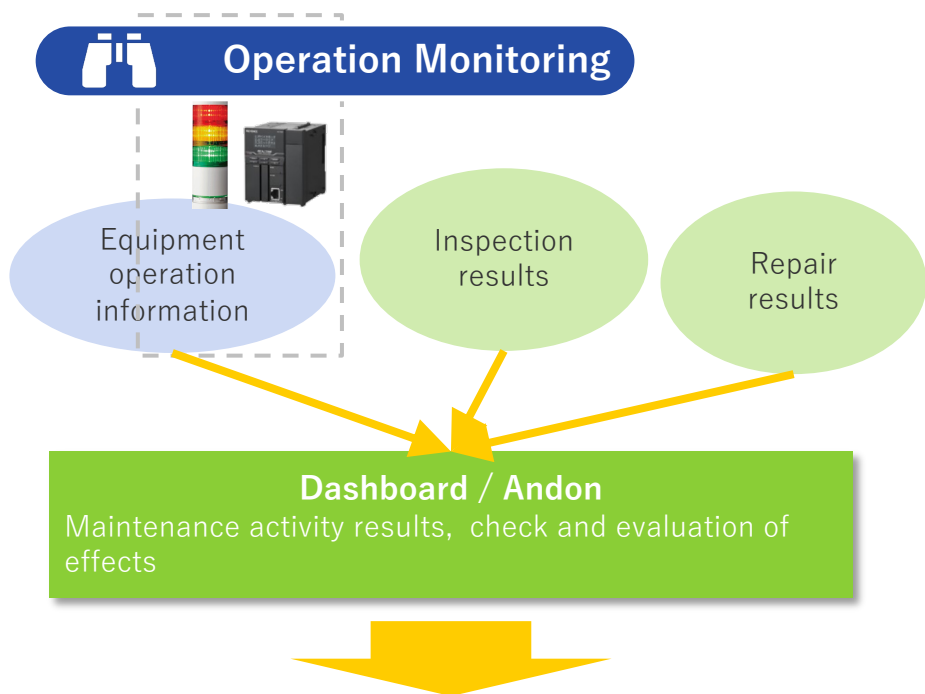
You can easily view, aggregate, and analyze historical data. Standardizing the maintenance tasks can promote KAIZEN.



# Equipment Maintenance

## Supporting improvement activities by managing KPIs for maintenance activities

Quantifying the maintenance activities leads to effective improvement.



### Optimize maintenance activities

- Review the inspection cycle
- Review the lifetime monitoring period

### Maintenance Dashboard

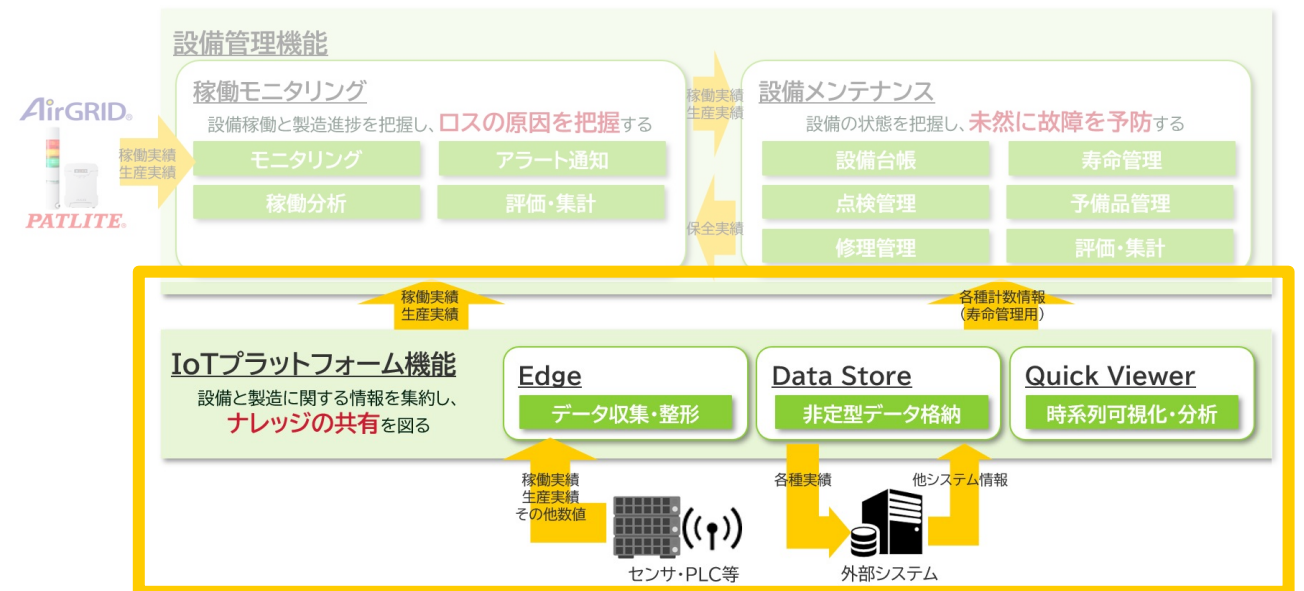


### Maintenance Andon



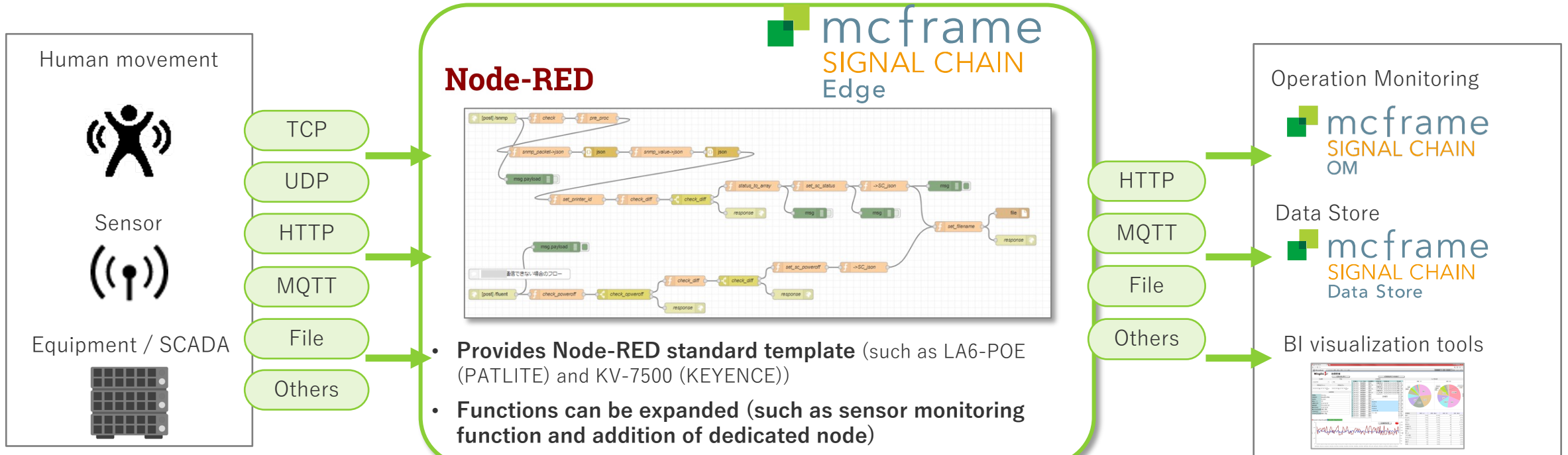


## 4. About mcframe SIGNAL CHAIN IoT Platform



# Edge - Collect -

Edge interprets, formats, and exports data from various devices.



**Interpretation**  
- Interprets various formats of data -

- You can connect devices **with the communication method of the device**.
- If a device supports the standard template, you can connect it only by setting it up.

**Formatting**  
- Formats data -

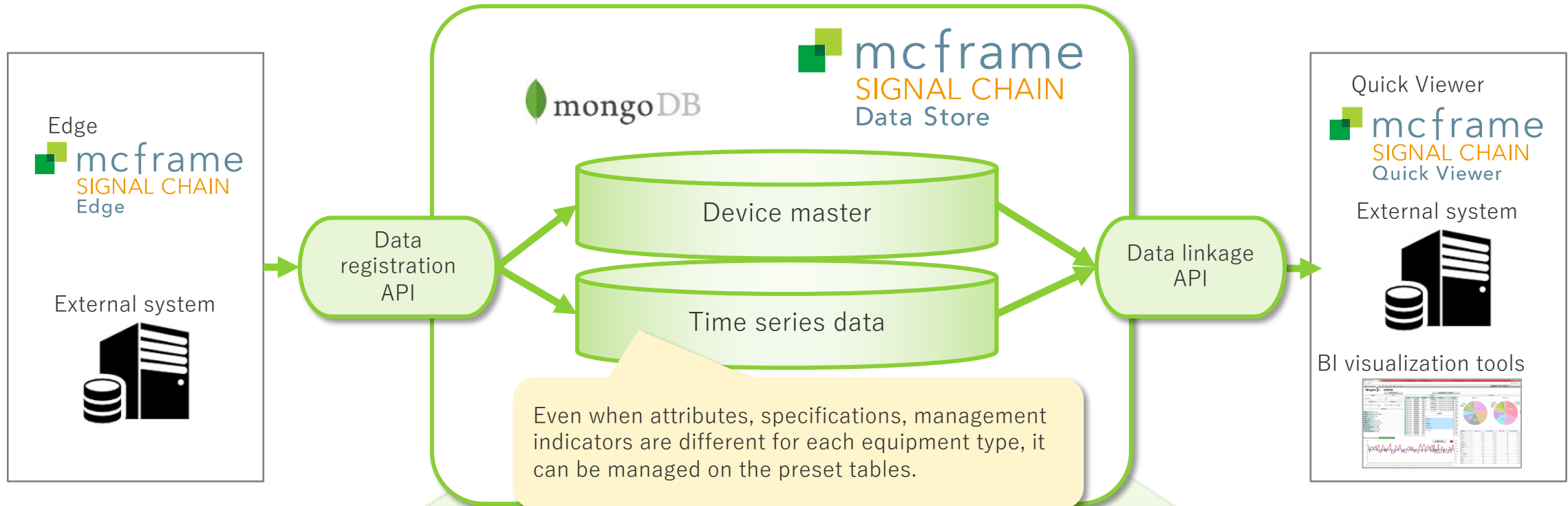
- The standard template has a **data compression function** that exports only changed data and a **connectivity monitoring function** that periodically checks the equipment status.

**Exporting**  
- Provides data to multiple systems -

- The collected data can be linked **in the communication format according to the system to be linked**.
- The standard template links with Operation Monitoring and Data Store.

# Data Store - Store -

Data Store accumulates non-standardized data in the same format.



## Registration

- Easy Entry with Public APIs -

- New device is **automatically registered in the master**.
- **No need to consider the table structure** when registering data. An API is called to register data.

## Saving

- Makes non-standard data easy to use -

- Stores **non-standard data** in an easy-to-use format.
- No need to design tables for each equipment or device.
- No table changes or additions required.
- Up to 5 levels of organization can be set.

## Linkage

- Easy linkage with Public APIs -

- **Can link data with an external system** by calling an API.
- Real-time search is available with Quick Viewer and BI tools.

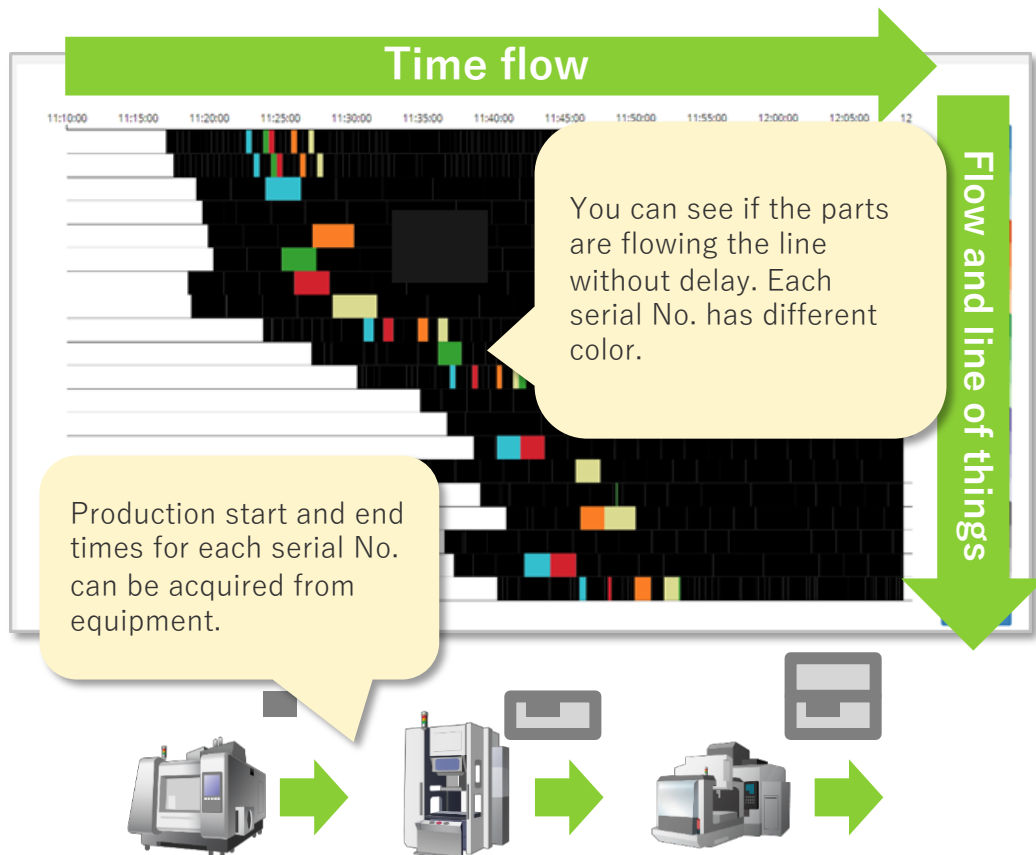




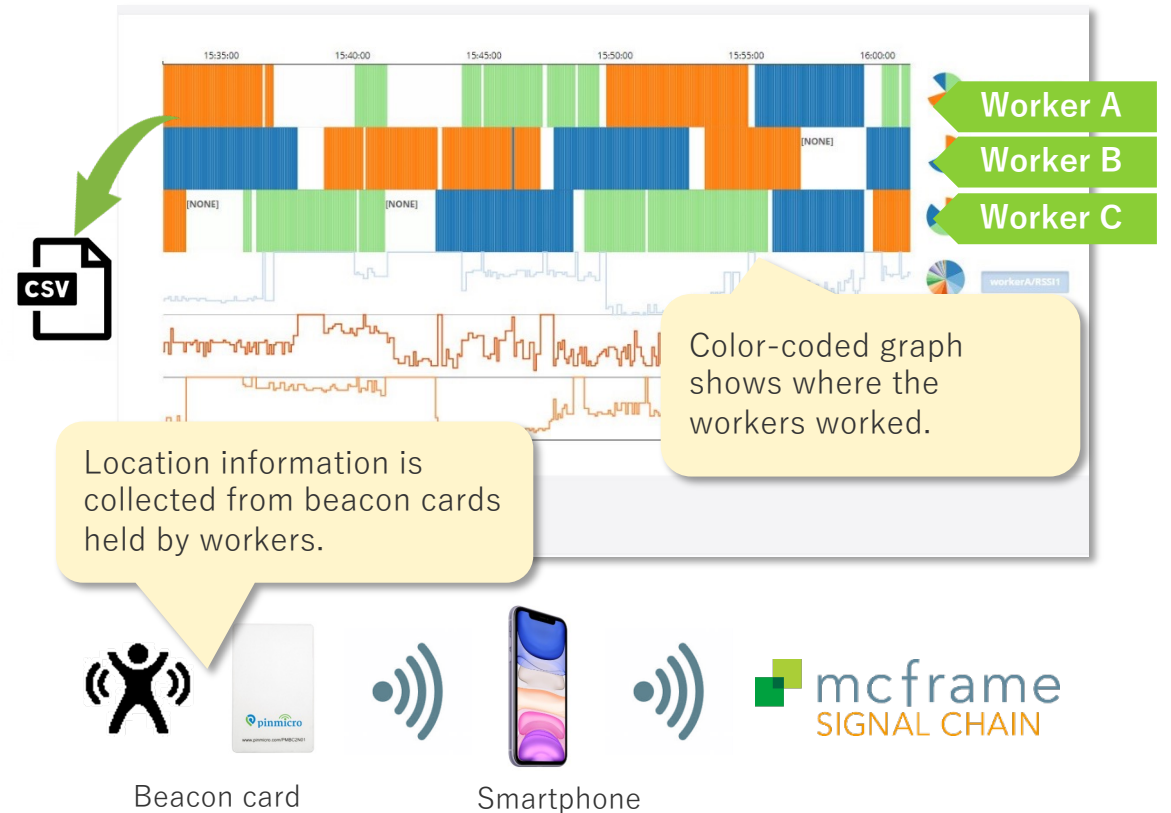
# Utilization example 1.

Scenario: Collect and analyze information on things and people as well as equipment.

See the delay status of parts flowing through a line.



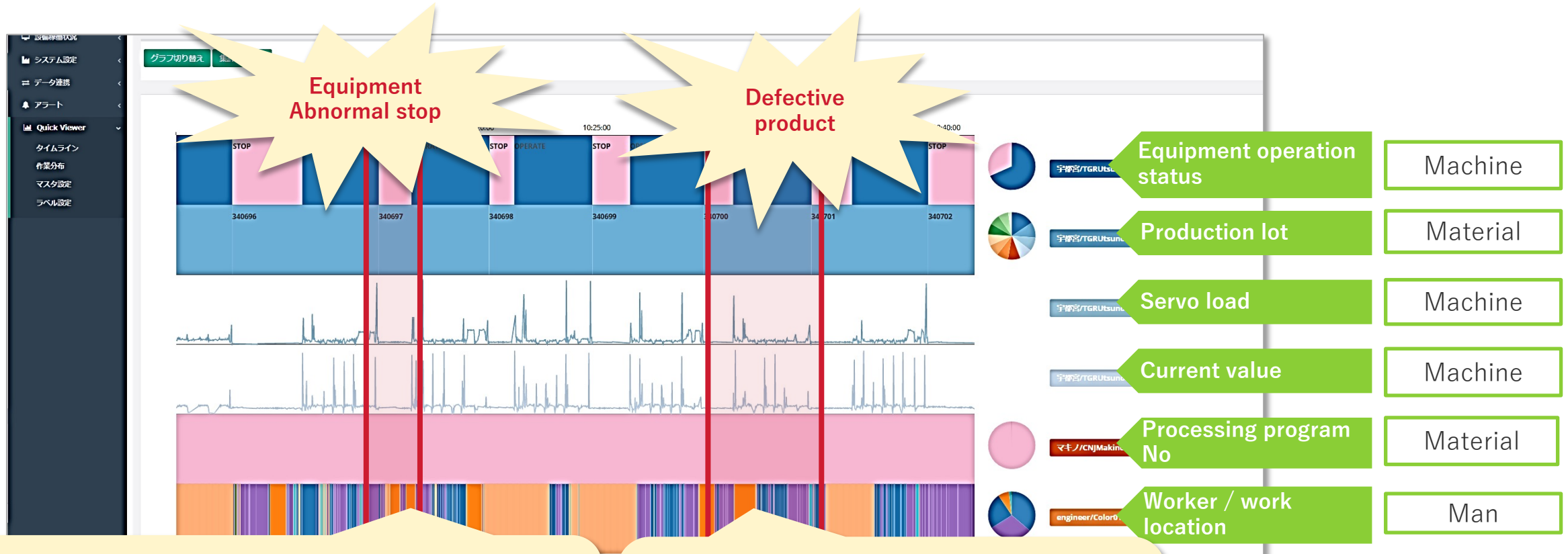
See how people move





# Utilization example 2.

Scenario: When a trouble occurs, associate 3M with the trouble and trace the situation.



**Trace the situation when equipment abnormality occurs**

When an abnormality occurs in equipment, you can look back on the situation of the equipment before and after the abnormality.

**Trace the situation when product defect occurs**

When a product defect occurs, you can look back on the operating status, manufacturing conditions, and worker's location.

Exhibitor: IVI Symposium 2018-Spring  
Business scenario session

日本の製造業にもものづくりのためのITを

