

## Rapid Solutions

*Designed to deliver scalable solutions leveraging Microsoft products in the shortest possible time.*



### What is Barhead's Rapid Solutions?

Barhead's Rapid - Iterative Delivery Methodology has been developed based on decades of cloud business application experience. The rapid solution delivery model coupled with Microsoft's advanced technology stack now enables low-risk rapid application deployment by eliminating the 'technology fit' and support concerns.

Barhead's Rapid Solution offers organisations an alternative to the 'Big Bang' approach without compromise. The model incorporates initial release, production support and on-going releases. The rapid solution delivery can be applied to a simple appointed application or a more complex integrated solutions. The projects are tailored to the underlying Microsoft technology, business requirements and timeline.

### Dynamics 365, Power Platform & Microsoft Teams

- ✓ Sales
- ✓ Service
- ✓ Marketing
- ✓ Customer Insights
- ✓ Power Platform Rapid Start
- ✓ Employee Collaboration – HCM, Teams
- ✓ Bot Solutions
- ✓ COVID-19 Pre-built Pointed Solutions

### Included Activities:



Assessment  
Recommendation



Design, Build and  
Deploy



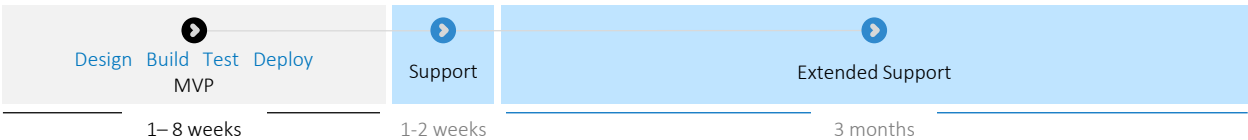
Training, Support  
and On-going  
releases

# Rapid Solution Delivery

Barhead's D365 and Power Platform Iterative Delivery Model is purpose-built to maximise Microsoft's business applications technology and to support customers from concept through extended production support. The out-of-the-box (OOTB) features provide significant benefits and enables rapid deployment of a pointed application or solution (MVP). *Results measured in weeks not months.*

## Rapid – Iterative Minimal Viable Product Approach

Rapid design and deployment without compromise, leveraging the strength of Microsoft’s Dynamics 365 & Power Platform.



### Add-on: Iterative Release(s)

Expanded functionality or releases



Barhead's Rapid Solution approach considers requirements and production readiness to design and recommend the most appropriate solution and timeline.



“Microsoft's digital stack is scalable, extensible and modern lowering the risk of any rapid deployment.”

## Rapid Solutions to enable modern ways of working

<b>Enabling Modern Selling</b>	<b>Dynamics 365 - Samples</b>
	Dynamics 365 – Sales Enterprise or Professional; Sales Insights; Relationship Sales
<b>Lead Gen &amp; Client Communications</b>	Dynamics 365 for Marketing or Marketing Portals
<b>Supporting Customer Service Agents</b>	Dynamics 365 – Customer Service Chat; Customer Service Insights
<b>Customer Service with Bots</b>	Power Virtual Agent; Pre-configured 'Rona'
<b>Unified data for a single client view</b>	Customer Insights



	<b>Power Platform - Samples</b>
<b>Centre of Excellence</b>	Power Platform – maximise the value of Power Platform investments
<b>Employee engagement</b>	Modern employment management in a secure environment – remote, etc.
<b>Local Government</b>	Citizen, operational solutions, program management
<b>Not-for-Profit</b>	New program and fund management
<b>Building &amp; Construction</b>	Initiative and program management



Barhead provides global enterprise level services



Power Platform tools –  
Power Apps, Power  
Automate, Power BI and  
Power Virtual Agents



Business solutions for  
standalone apps or apps  
that extend existing  
Microsoft solutions



Pre-built solutions from  
Barhead's Research  
and Development team



Deployment models,  
best practices and  
governance