

Dynamics 365 Business Central

Discovery, Demo and Optional Scoping Study



Sections

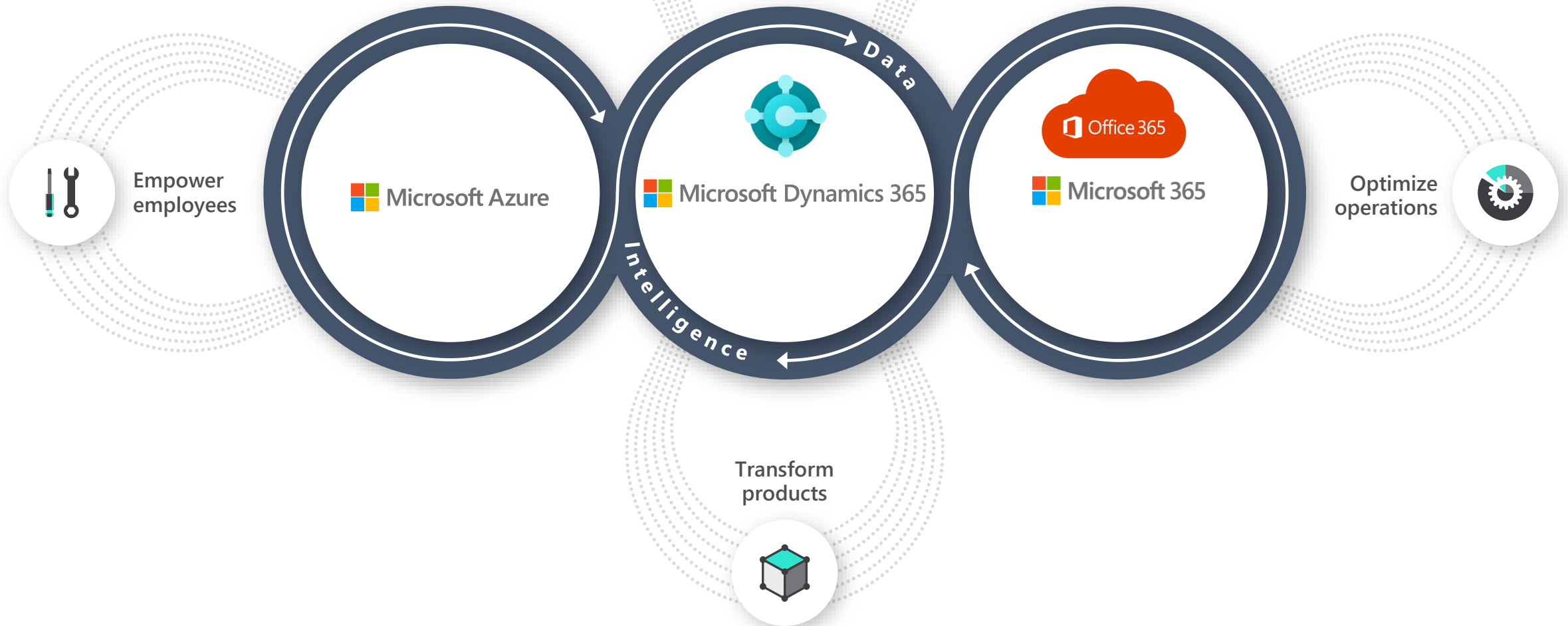
- Your likely Current State
- Dynamics 365 Business Central
- Our Pre-Decision Approach
- Our Commercials



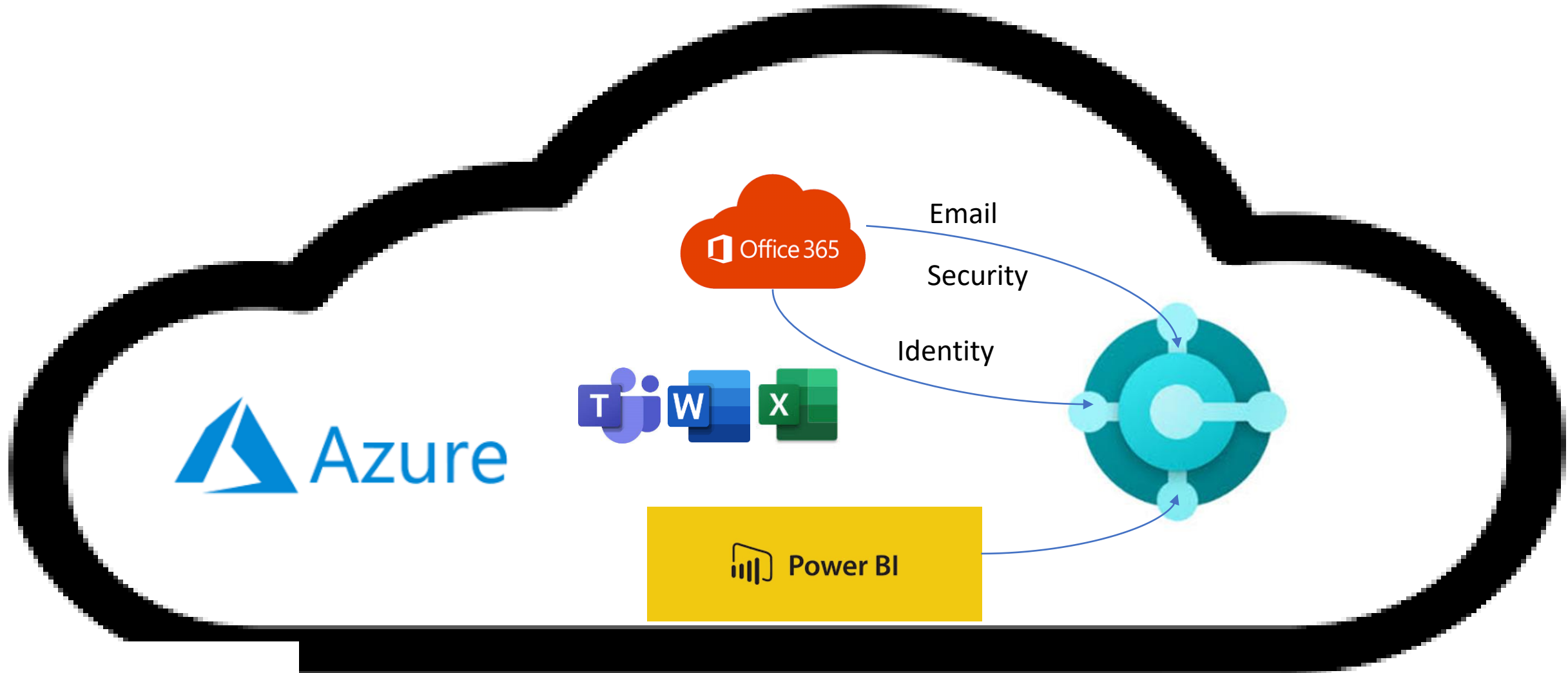
Current State (where you are today)

- You are using a system that is not currently addressing your finance requirements
- Often your current system is not being upgraded to a full Cloud solution
 - Not supporting operational aspects of the business
- Not leveraging your investment in Microsoft M365/O365 for office work
 - Email, Documents, Spreadsheets, Team
- You're not sure if Microsoft Dynamics 365 Business Central is right for your business.

Microsoft Cloud



Dynamics 365 Business Central Architecture



Business Central Finance Functionality

 Financial management	Account receivables/ payables	Bank reconciliation	Fixed asset management	Month/Year end closing
 Sales & service management	Quote generation	Contact management	Sales invoicing	Payment processing
 Project management	Capacity planning	Budgets and estimates	Project Costing	Resource management
 Supply chain management	Inventory and Purchasing control	Shipment and distribution	Returns and cancellations	Procurement and vendor management
 Operations management	Forecasting	Production planning	Manufacturing capacity	Warehouse management
 Reporting & analytics	Customer insights	Self-serve reports	Interactive dashboards	Built-in intelligence

Implementation Risk Plan

#	Risk Description	Likelihood	Impact	Mitigation
1	Wiise is not the right solution	Low	High	Discovery & Design (D&D) workshops
2	You do not know enough about Business Central & BCPrise does not enough about your processes	Low	High	D&D workshops
3	Business owners/users not engaged in the project	Med	Med	Workshops, Software Previews and Steering Committee
4	Lack of understanding of your business leads to poor configuration decisions on Business Central	Med	High	Workshops are early and introduce Wiise, Software Previews start early
5	Data is poor	High	Med	Data templates, D&D workshops
6	Change in COA setup from you rold system to Business Central does not translate properly	Low	High	D&D workshops
7	Slow decision making	Low	Med	Steering Committee

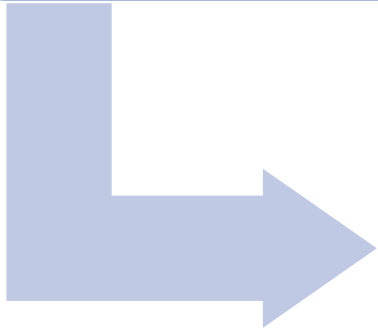
Update the risk mitigation plan at the end of the D&D phase

Company Sizing Definitions

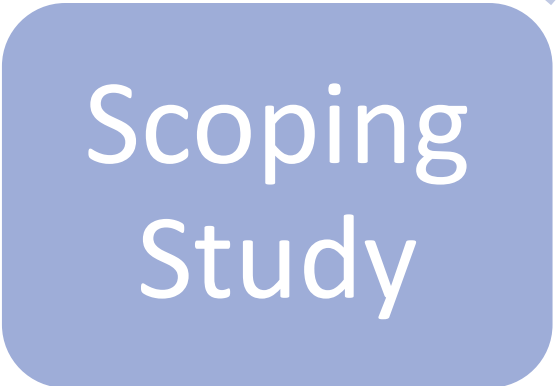
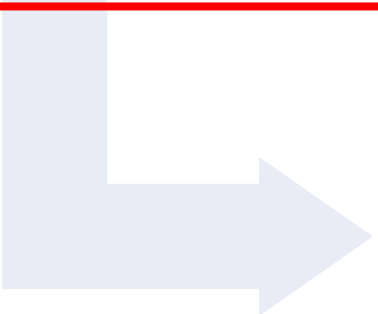
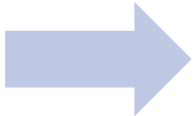
	Small	Small Medium	Large Medium
Number of Users	Up to 5	Up to 15	Up to 30
Number of Entities	1	Up to 2	Up to 4
Requirements	Simple	Moderate	Complex
Intercompany transactions	No	Yes	Yes



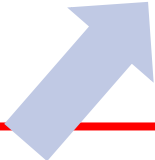
- Stakeholders
- Gaps
- Rough scope



- M365 Integration
- Dashboards
- Key Functionality



- Interviews
- Workshops
- Report



Optional, if required

Optional Scoping Study	Small Company	Small Medium	Large Medium
Scoping Study (Days)	5	7.5	10
Interviews	3	6	10
Workshops (max 1 hour)	2	3	4
Report	Included	Included	Included

Optional Scoping Study Estimates

Size Estimates	Estimated Effort (Days)	Estimated Elapsed Time (Weeks)	Estimated Cost (excluding GST)
Small Company	5.0	2	\$10,000
Small Medium Company	7.5	2	\$15,000
Large Company	10.0	3	\$20,000

Assumptions & Dependencies

- Pricing (all exclusive of GST) is on a time and materials basis under BCPrise master services agreement.
- Access to your SMEs throughout the project.
- Project Management of your resources by you.
- Questions will be answered, and decisions made in a reasonable timeframe so as not to unduly delay the project.
- Executive sponsorship.
- Does not include software – use BCPrise demo software.
- Does not include integration or custom development specifications or designs.

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