



FROM QUICKBOOKS TO 200% GROWTH

How an Importer Scaled Distribution with Business Central

Miron Violetglass distributes premium biophotonic glass packaging for natural products across North America. Manufactured in Europe, the violet glass preserves product quality and shelf life for cosmetics, oils, medicines, and food.

With distributions in the U.S. and Canada, Miron needed a modern ERP that could scale with their growth. The manual spreadsheets and limited functionality were creating bottlenecks for a company poised for rapid expansion.

At a glance



Customer: Miron Violetglass USA Inc.

Website: miron.com

Customer size: Medium (30 - 50 employees)

Country: United States

Industry: Wholesale Distribution (Import/Export, Packaging)

Products and services: Dynamics 365 Business Central, Power BI, Microsoft 365



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BCS, Miron Violetglass, and Microsoft Dynamics 365 Business Central

Customer challenges

Miron Violetglass outgrew QuickBooks and was relying on manual workarounds and Excel, which limited scalability, inventory accuracy, and readiness for future ecommerce and CRM integrations. With seven employees and ambitious growth plans, they needed an Enterprise Resource Planning (ERP) system that could manage lot numbers, bins, forecasting, and replenishment; support shipping integrations; enable ecommerce and CRM; and provide real-time dashboards. They evaluated both Microsoft Dynamics 365 Business Central and NetSuite.

Partner solutions

After partnering with Bond Consulting Services (BCS), Miron chose Dynamics 365 Business Central for its flexibility, ease of use, and Microsoft 365 integration. BCS implemented Business Central with Warehouse Insight and Dynamic Ship for automation, eBizCharge for payments, and Power BI for real-time reporting. BCS customized sales documents to streamline pricing and reduce manual entry, completing the implementation on time for Miron's new fiscal year.

Customer benefits

Since going live in 2021, Miron Violetglass has **achieved 200% revenue growth**, expanded from **7 to nearly 40 employees**, and now operates **two U.S. warehouses**. Key results include automated warehouse and shipping processes, real-time inventory and lot tracking, Power BI dashboards for financial and inventory insights, CO₂ footprint reporting for customers, and full integration with Microsoft 365 and Salesforce.



"Business Central is so user-friendly and flexible it meets all of our requirements and is definitely the best fit for us. We wouldn't be able to operate today at our current scale without the move to Business Central."



"BCS has been a great partner to work with from system design and implementation through ongoing support. Their diligence and expertise have enabled us to automate distribution, improve accuracy, and continuously adapt as we grow."



Miron gained real-time visibility, automation, and sustainability insights—streamlining operations, improving accuracy, and enabling data-driven growth with seamless collaboration across systems.



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