

# What is Adoption and Change Management? (ACM)

Adoption and Change management is crucial to successful user adoption, utilisation and proficiency which will unlock Return on Software Investment.

# Invision

## **Core Value of your Solution**

- Map business value to your company's strategic vision
- Map teams to your company's goals
- Identify stakeholders
- Agree on KPI's

# **Onboard**

## **Core Value of your Solution**

- Realize the business value of Teams by Customising per service organisation
- Build an adoption and change plan
- Leadership workshops on Teams
- End user workshops

#### **Drive Value**

## **Core Value of your Solution**

- Measure agreed upon KPI
- Measure and remediate adoption plan
- Provide regular reporting
- Determine ROI

