

AI Powered No-Click Dealer Management System

Powered by Microsoft CoPilot & built on
Microsoft Power Platform

SEPTEMBER 2025

Revolutionising Dealer Management

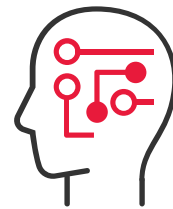
No-Click Dealer Management System (DMS) envisions a future where dealer management is effortless, intelligent, and fully connected. Our goal is to eliminate the complexity and inefficiencies that slow down operations by leveraging AI-driven automation and seamless integration.

By simplifying scheduling, order processing, and reporting within a single intuitive platform, we aim to empower businesses to focus on growth and customer satisfaction rather than administrative burdens.

The system seeks to transform dealer management into a **frictionless experience** that drives productivity, agility, and long-term success for every stakeholder.



50,000+ GLOBAL CUSTOMERS

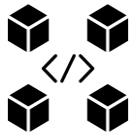


250+ AI & POWER PLATFORM SPECIALISTS

AI Powered No-Click Dealer Management System

Globally, businesses face growing pressures to meet goals, and siloed apps, complicated reporting and obscure insights are slowing them down. BDO Digital's AI Powered No-Click Dealer Management app ensures that the targets are met and the team is empowered with real-time updates and AI-assisted workflows.

CLIENT CHALLENGES



Multiple apps & fragmented workflows

Unify workflows into a single platform enabling single source of truth.



Labour-intensive reporting

Reduce the time it takes to track current metrics with the dashboard.



Limited visibility

Quickly show orders, performance and inventory.



Manual processes

Improve decision-making with AI Powered agent and insights.

HOW BDO INDIA CAN HELP



A Comprehensive Strategy - We help determine the best path for long-term success.



Omnichannel - An interface that suits each role.



Integration & Customisation - Integration and customisation enhances system flexibility.



AI Powered - A seamless, usable system that creates value for users with AI assistance.

AI Powered No-Click Dealer Management System

The platform synchronises production, sales, service, and is supported on Microsoft Power Platform stack—delivering real-time insights, seamless collaboration, and automated workflows for every user of the team.

Estimated project timeline

8-10 weeks to consult, analyse and implement

Typical roadmap includes

- ▶ Review existing systems and workflows
- ▶ Legacy data analysis and suggestions
- ▶ Integration with other systems
- ▶ Train the trainer



PHASE 1 Define Scope

Requirement gathering to understand business vision, needs and define the scope

PHASE 2 Optimise & Deploy

Designing and configuring the workflows, planning integration with the current ecosystem for stability and a single source of truth

PHASE 3 Integrate

Assisting in identifying the data required and integrating current data with the existing ERP

PHASE 4 Validate

Testing the deployed No Click Dealer Management System to confirm it aligns with the defined scope

Case Study

A TILE AND CERAMIC MANUFACTURING CLIENT

Industry:

- ▶ Manufacturing

Brief Company Description:

- ▶ Leading player in the tiles industry with a presence in both ceramic and vitrified tiles.
- ▶ 4,500+ employees across multiple sites

Area of Focus:

- ▶ Data management and sales team workload optimisation.

BUSINESS CHALLENGE

- ▶ Order Management: Every salesperson had to take orders directly from the dealers, which created issues with price clarity and stock availability.
- ▶ Fragmented conversations between dealers and sales were scattered across multiple channels, resulting in a lack of centralisation and organisation.
- ▶ Dependency on backend team

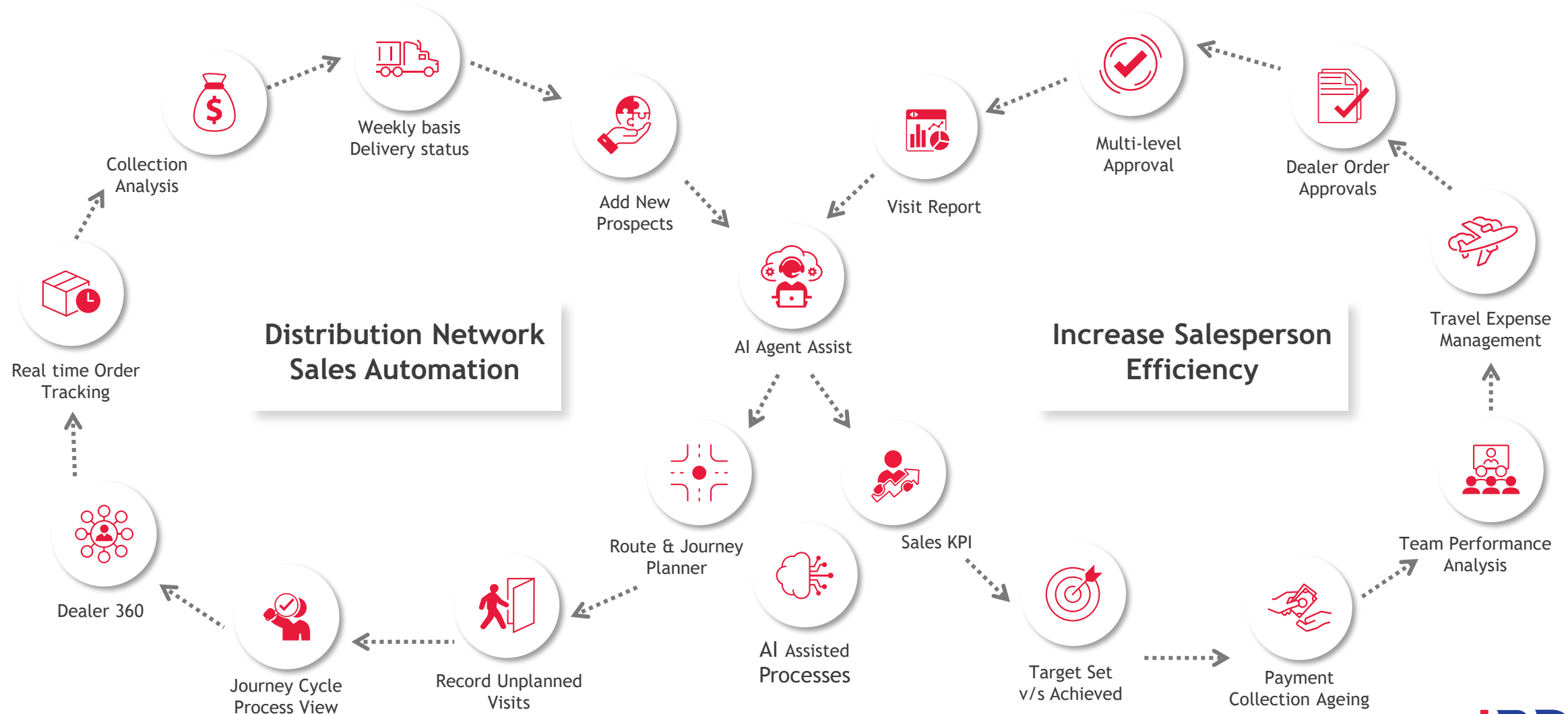
SOLUTION

- ▶ Mobile-Friendly Application.
- ▶ App helps salespeople ensure on-time deliveries, manage regular visits, and support dealers in improving sales and expanding their market reach.
- ▶ The mobile app allows dealers to log in and view the entire inventory available, including details on various SKUs.

RESULTS

- ▶ Fully orchestrated and streamlined sales process as well as dealer network management.
- ▶ On-the-go approvals enhanced the user experience.
- ▶ Focused target achievement and increase in sales revenue.
- ▶ Real-time order details and stock updates improved sales team efficiency.

Solution Mapping of the No-Click Dealer Management System



Trust BDO as your Microsoft Partner

Strategic Alliance for your Success

Microsoft Practice by the numbers:

450+ Microsoft Certified Professionals

250+ Certified Security Specialists

\$585M+ Technology Solutions Delivered

130+ Cloud Solution Provider Clients

BDO Global Recognized as Winner of Multiple
2024 Microsoft Partner of the Year Awards:

SMC-SI Empowering Customer Innovation
globally, **Secure Productivity** globally, and
Canada Country Winner

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PEOPLE

119,000+



BDO DIGITAL
PROFESSIONALS

12,000



COUNTRIES AND
TERRITORIES

166



OFFICES

1,800

For queries regarding our services, please [get in touch](#) with us

For any other comments or feedback, kindly write in to marketing@bdo.in

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