



# Beamy

## The Future of Tech Intelligence




#SaaS

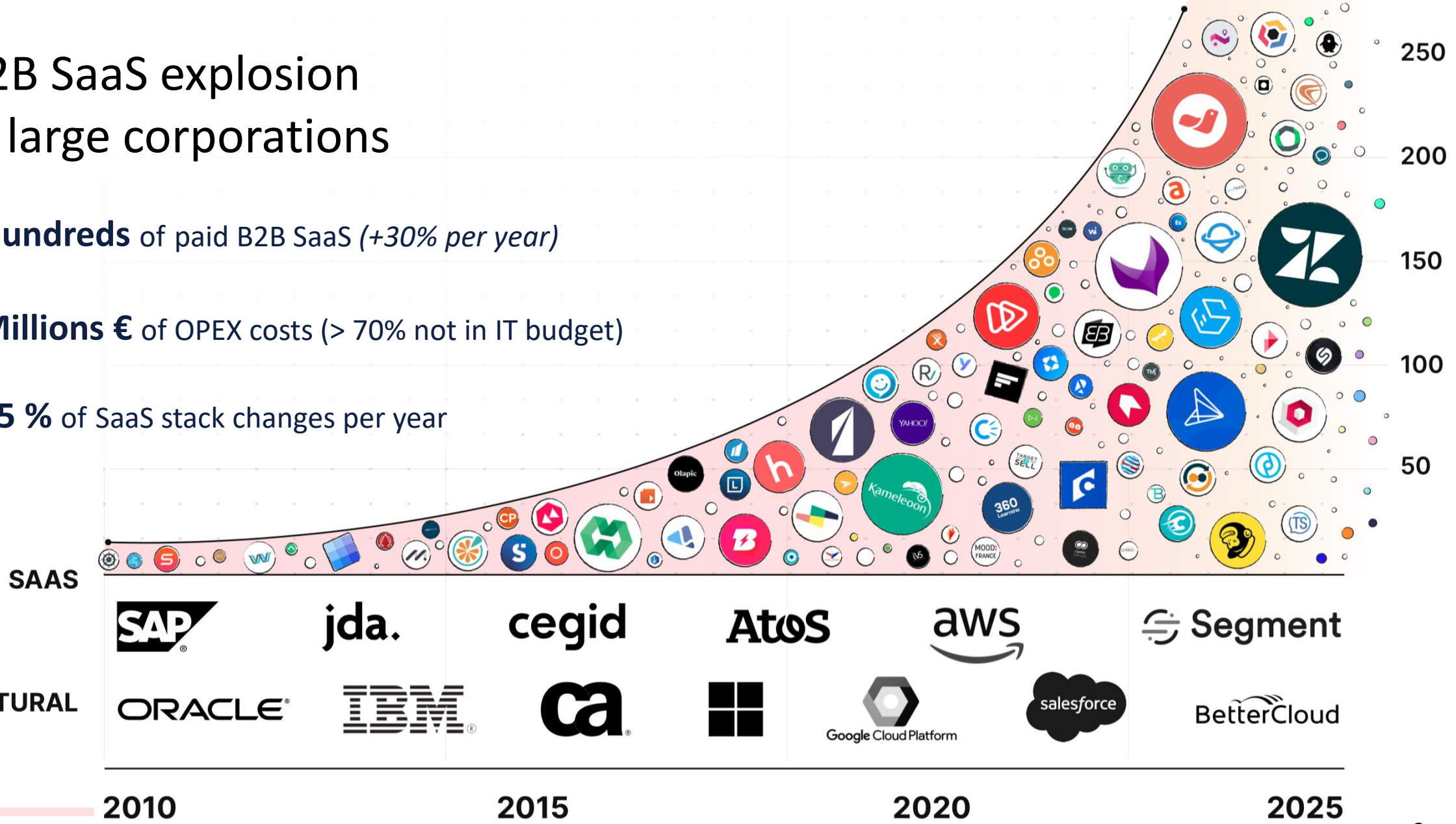
#Digitaltransformation

#Riskmanagement

#Governance

# B2B SaaS explosion in large corporations

- 
**Hundreds** of paid B2B SaaS (+30% per year)
- 
**Millions €** of OPEX costs (> 70% not in IT budget)
- 
**35 %** of SaaS stack changes per year



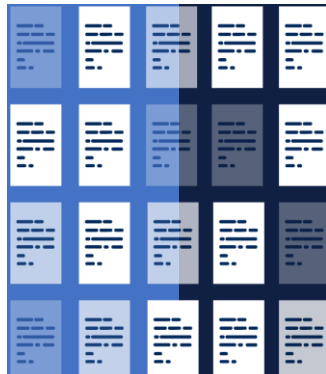


# A significant loss of control on their ecosystem of SaaS app leading to critical corporate risk

## SEVERE LACK OF VISIBILITY & CONTROL

**50% Unknown**

50%+ of paid B2B SaaS publishers are not referenced by IT & GDPR teams



**50% Uncontrolled**

Obsolete & partial data : usages, contact points, risks, spendings, GDPR, contracts, etc.



due to **dispersed & declaratory** SaaS repositories

Source : Beamy's clients and analysis



## CRITICAL RISK



### GDPR & SECURITY

major breaches in risk assessment & compliance level

## PERFORMANCE GAPS



### BUDGET & EFFICIENCY

scattered digital transformation lacking of synergies & governance



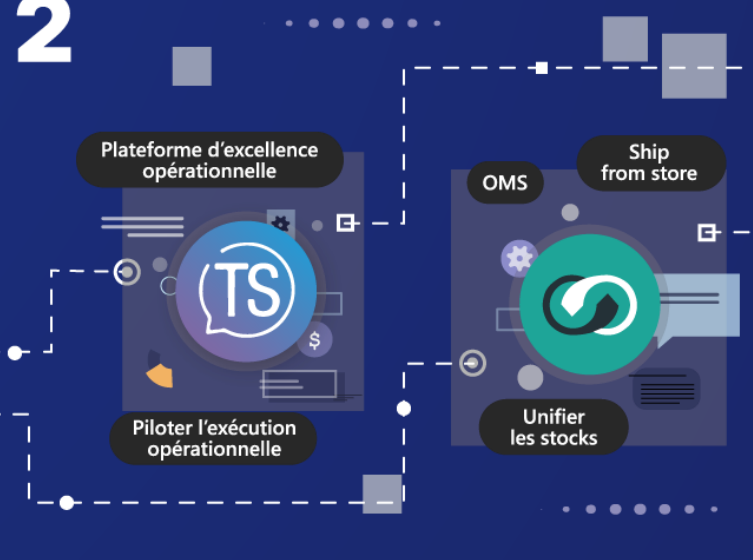
# Our Machine Learning based SaaS audit technology

1



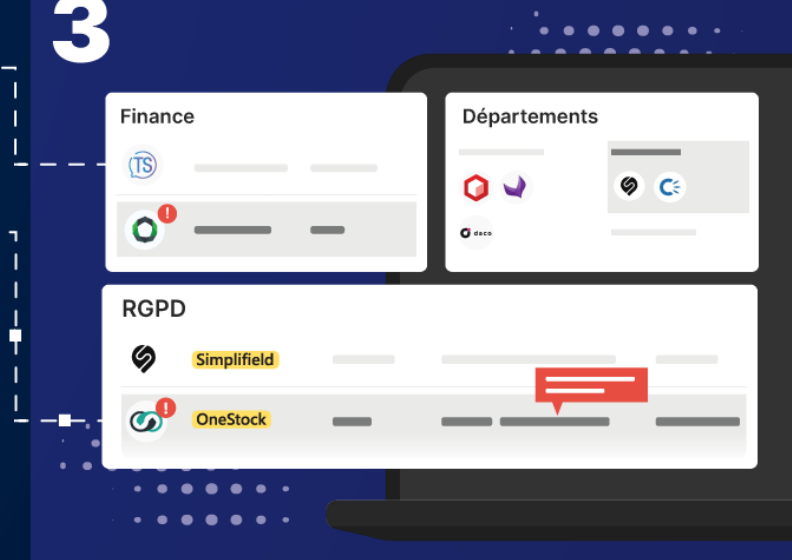
**Continuous analysis and detection**

2



**Standardization and specification**

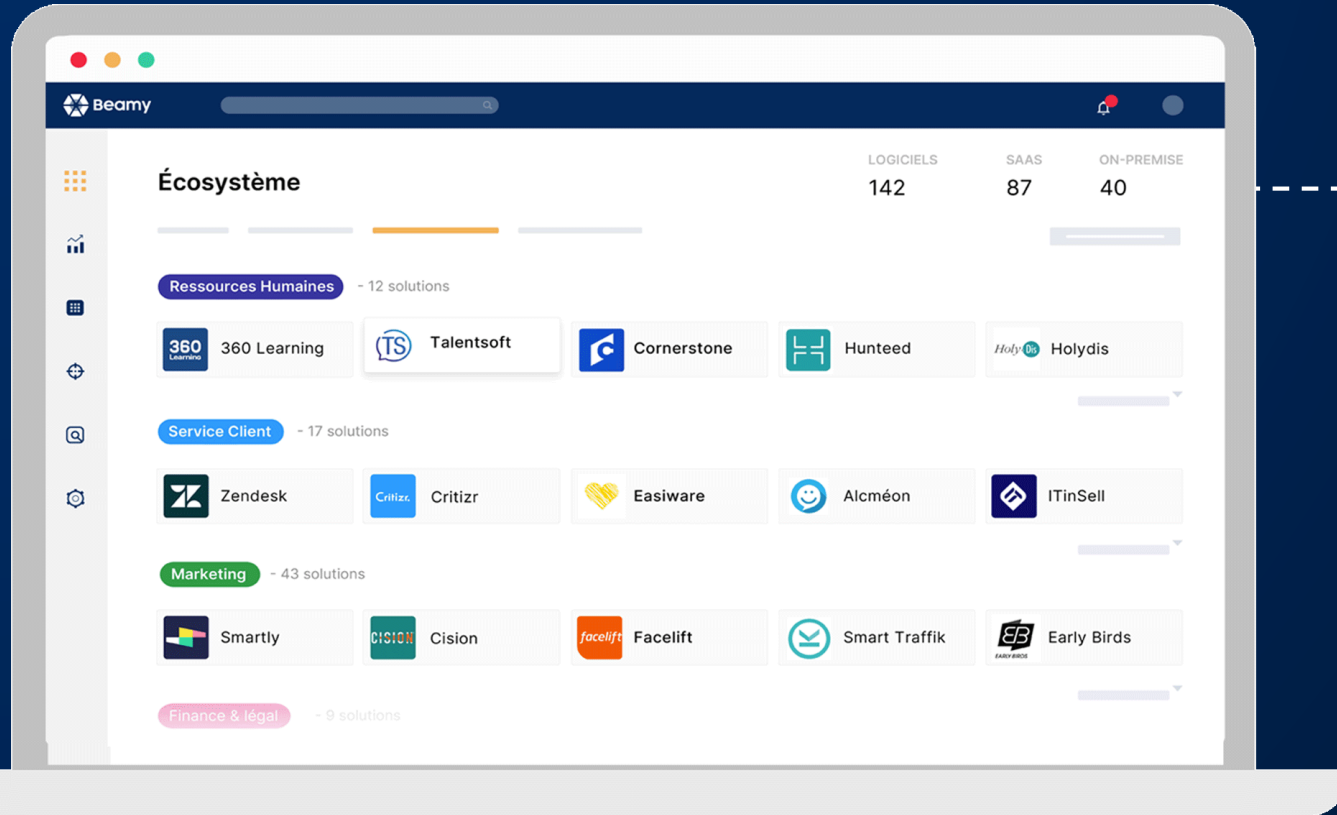
3



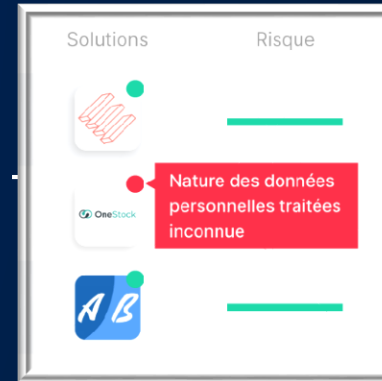
**Enrichment and consolidation**



# Digital transformation governance platform

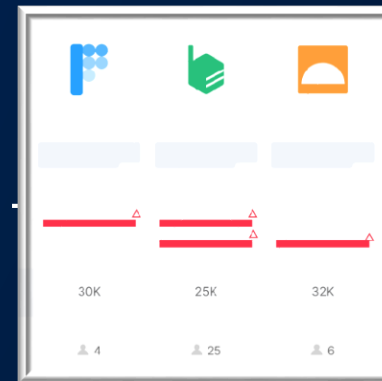


Dynamic & centralized SaaS repository



## GDPR compliance

Improve control, compliance level & reactivity



## Risk management

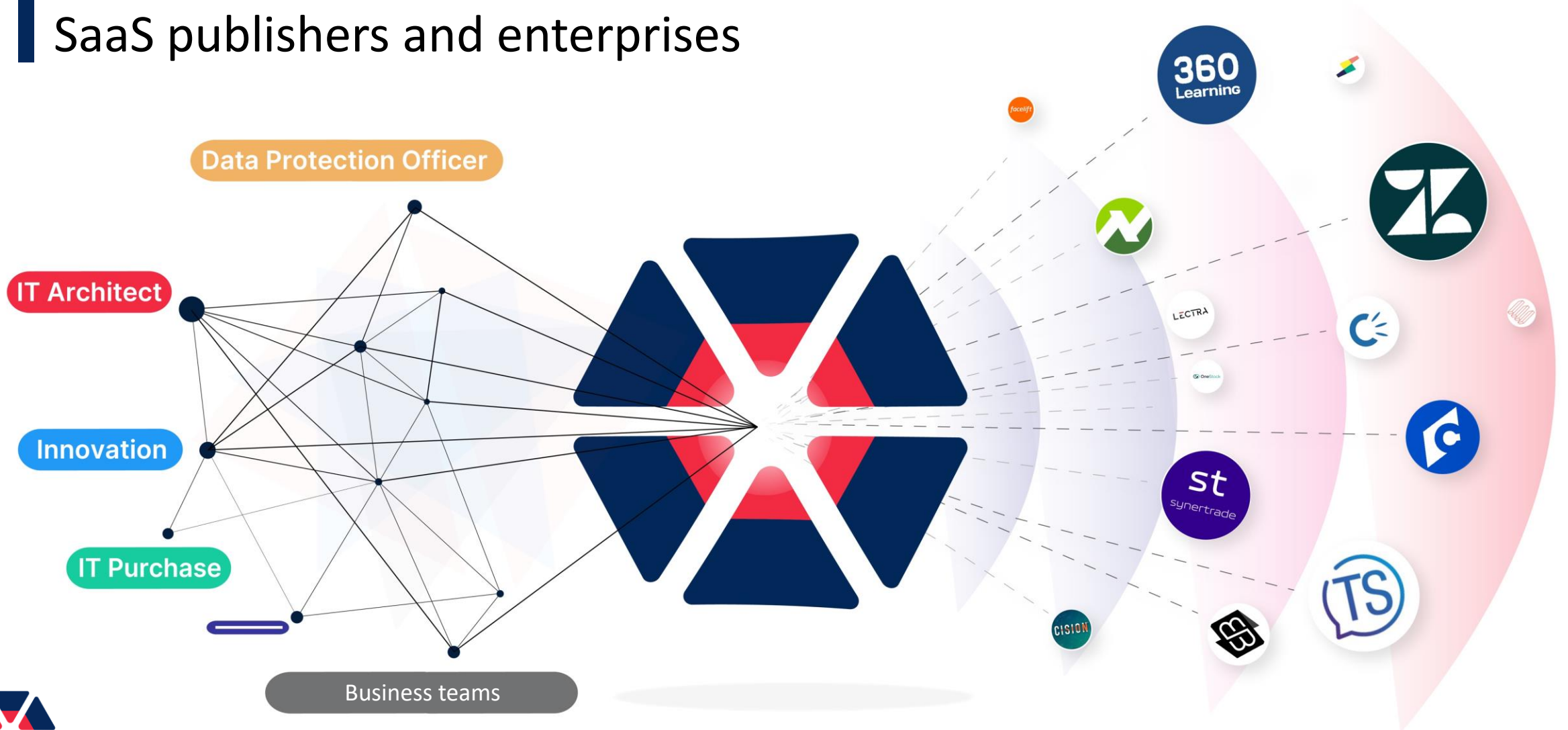
Get up-to-date risk assessment and lower your risk level



## Performance optimization

Optimize your tech. investments & group synergies

# Our coordination platform between SaaS publishers and enterprises



# Key traction metrics



**MRR : 15k€**

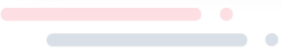
**ACV : 50 - 250k€**

**Enterprise focus**  
( < 5k employees)

**15 hot opportunities**  
(3 in-principle agreements)

## 3 large clients deployed

Beamy is becoming the central pillar of their digital transformation : 50+ users each, C-levels sponsoring, governance processes, transversal deployment (IT, GDPR, Purchasing, Innovation, businesses)





# A growing team of talent

14 team members

6 in Tech & Product

6 in Sales & Ops

3 tech savvy founders





## Contact-us



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