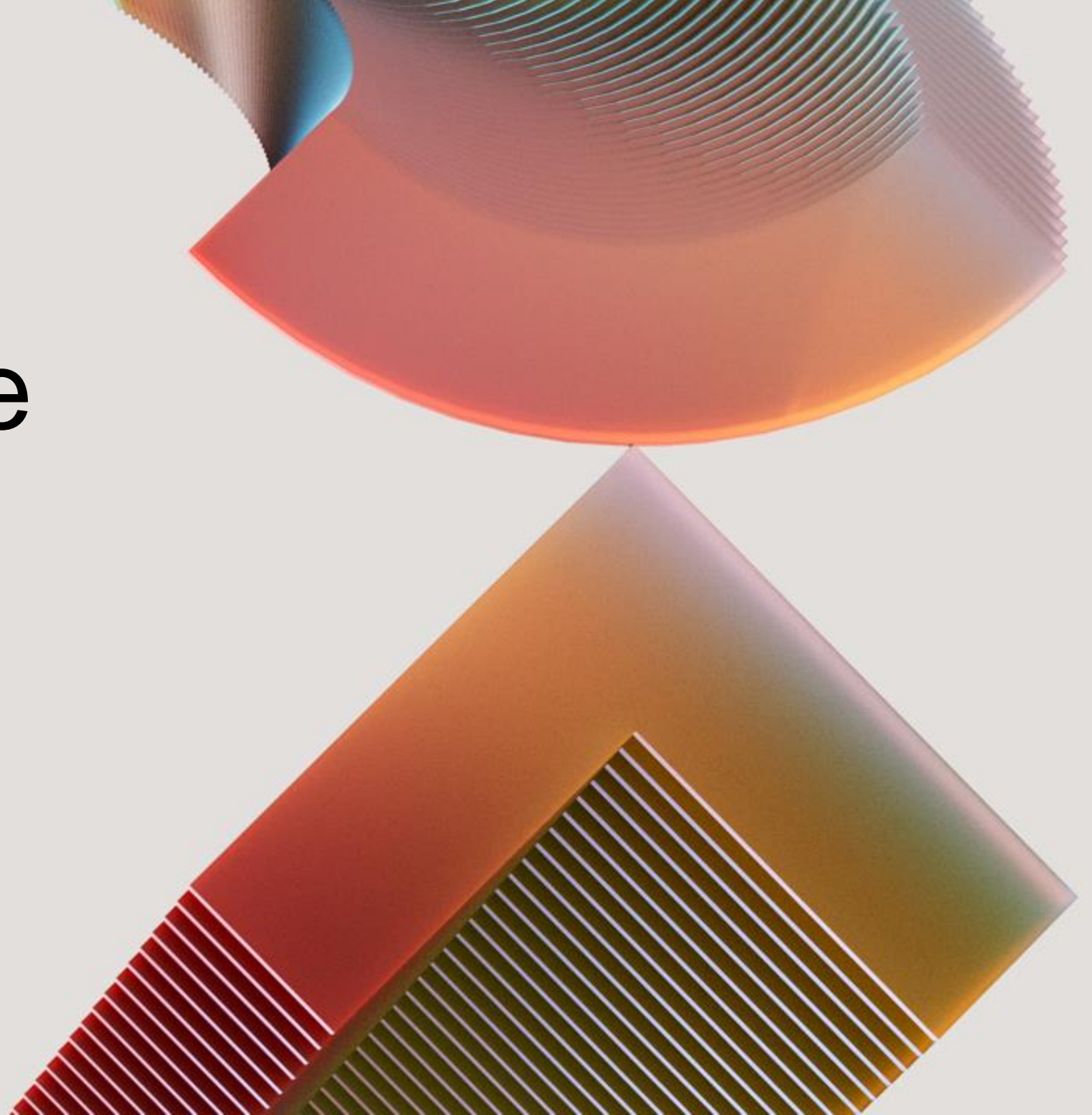# ateko

backed by Bell Canada

Standard Azure landing zone

Two-weeks implementation

Who We Are

Ateko - Automation & Tech Collaboration

- A leading integrator and operator backed by Bell Canada.

  - Leading digital transformation at Bell, and combining our solutions with their extensive network and services (AI, Cybersecurity, Contact Centers, etc.)

- Particularly strong with enterprise clients in complex industries with strict regulatory and compliance needs.

  - Banking & Insurance, Telco, Utilities, Public Sector, etc.

- 20+ years of driving digital transformation and cloud-based workflow automation for North American businesses.

Why Ateko

Ateko accelerate digital transformation for leading organizations by managing the growing complexity of multi-cloud, integrations and connectivity with highly skilled experts, end-to-end solutions, and an advanced partner ecosystem across major cloud providers and ServiceNow.

Proven end-to-end expertise

Trusted multi-cloud, network, security and ServiceNow expertise to help drive transformations by designing, delivering, and managing solutions end-to-end.

Advanced partner ecosystem

Leading partner accreditations and over 500+ combined certifications across AWS, Google Cloud, Microsoft Azure and Service Now.

Re-invented IT experience

The Ateko STRATO service-delivery platform, powered by ServiceNow, enables customers self-service, role-based visibility into and control over what matters to their business.

Recognized leader

Ateko are uniquely positioned provide leading solutions across Cloud, Security, Network, Contact Centre, ServiceNow and Data & AI.

Why Ateko for Microsoft Azure

Experience

Microsoft Partner | Azure Expert MSP

Microsoft

Years of Experience:

12+

175+
Certifications

Market Recognition

Ateko was named as a Notable Vendor in the Gartner Report: Midmarket Context: **Magic Quadrant for Public Cloud IT Transformation Services**

"Ateko helps organizations implement digital transformation initiatives by providing end-to-end services, including strategic advisory, to implementation services and to optimization in its multi-cloud and ServiceNow solutions."

Gartner

Ateko helps organizations implement digital transformation initiatives by providing end-to-end services, including strategic advisory, implementation services, and optimization of its multi-cloud and ServiceNow solutions.

Why Ateko Cloud foundation for Microsoft Azure

We empower your teams to achieve business outcomes for a better world - with more resilience, agility and security. We advise our clients to set or review their foundations to reset or accelerate their digital transformation so they can leverage new opportunities or new market needs. Ateko leverages 20+ years of experience implementing hybrid environments (traditional and cloud) and workflow solutions to transform our customer's businesses across financial Services, transportation & Energy, technology and telco. We provide continuous upskilling initiatives for all experts, including yours via our cloud campus initiative.

Reinvent

We've reinvented the IT Service experience, placing you in control with full visibility and real time communication via our service delivery platform.

Guide

We assess your current state, guide an optimal roadmap and support your full journey to realize goals

Measure

We help to develop clear milestones, defining efforts and costs, which we track and share through our platform.

Execute

We speed deployment of your production environments according to plan.

Integrate

Our composable integration framework enables seamless integrations across your IT landscape, ensuring that no system is left behind.

Cloud Foundations with Ateko

Scale. Agility. Resilience. Your hybrid cloud foundations can enable it all—when conceived, executed and managed with rigorous knowledge and expertise for secure, compliant and responsible digital infrastructure power.
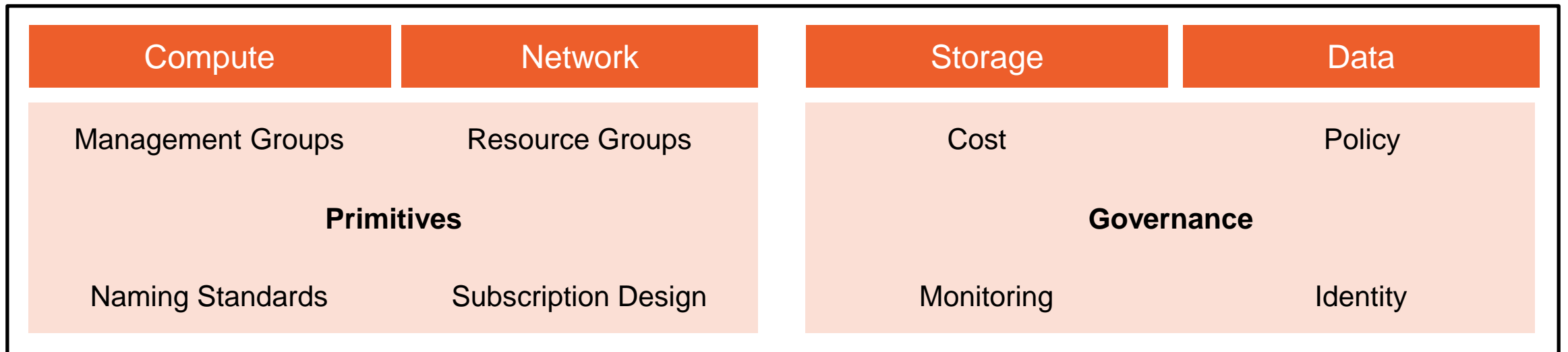
At Ateko, we take the lead in helping you navigate through critical decisions for your cloud transformation, build the foundations, accelerate the deployment of production environments, and operationalize your environment so it can be managed efficiently with the highest security standards.

Ateko partners closely with Microsoft Azure and ServiceNow to provide complete availability, expertise, and governance for your transformation. From strategy to execution to management over time, Ateko delivers the solutions you need to excel in the Cloud.

What is a Landing Zone?

- A landing zone is the basic building block of any cloud adoption environment.

- The term landing zone refers to an environment that's been provisioned and prepared to host workloads in a cloud environment in Azure.

- A fully functioning landing zone is the final deliverable of any iteration of the Cloud Adoption Framework's ready methodology.

Compute	Network	Storage	Data
Management Groups	Resource Groups	Cost	Policy
Primitives		**Governance**	
Naming Standards	Subscription Design	Monitoring	Identity

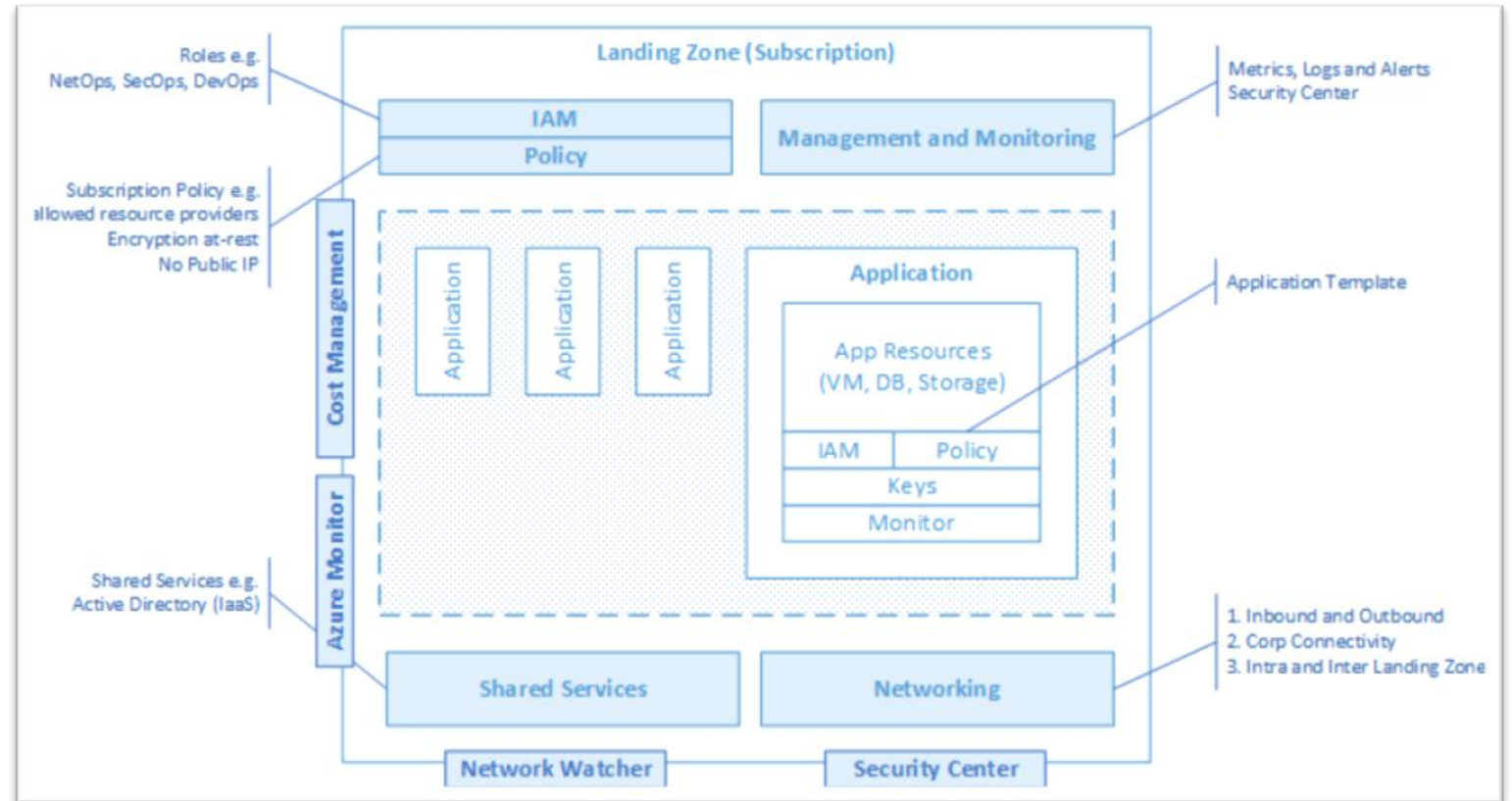# Building a Landing Zone can be challenging

Time consuming

Resource Heavy

Experience Reliant

Azure Standard Landing Zone

Our Approach – Reference Architecture

- **Presentation and information gathering workshops:**
  - Presentation of the different concepts et validation of the implementation within the Customer's context:
  - Azure Landing Zone Subscriptions, Management Groups, Tagging
  - Networking, Inter-connectivity
  - Security & Compliance including Identity and Access Management
  - Operational Excellence (only presentation of concepts, tooling, best practices)

- **Deliverables:**
  - Customer's Azure Landing Zone architecture deployment diagram (covering Landing Zone and connectivity)
  - Reference Architecture reviewed and approved by Ateko Architecture Committee
  - Implementation details document

- **Standard Landing Zone deployment in Azure:**
  - Deployed by Ateko's experts and specialists

Financials

- **The Ateko Azure Standard Landing Zone is a fixed price of $25K CAD**

Timeline

- **The Azure Standard Landing Zone is estimated to 2-4 weeks based on customer's availabilities for the workshops and the deployment of the Ateko Landing Zone.**

- **Our approach is based on a prescriptive and accelerated implementation backed by workshops that are led by the Ateko's team for information gathering and knowledge transfer.**

Case study: Retail and Manufacturing

Technology

Microsoft Azure

Industry

Retail & Manufacturing

Company size

1100 Employees

Key numbers

**110 Virtual Machines
2 SQL servers**

Challenges

Our client has undertaken a vast 4-year infrastructure transformation project to modernize its technological infrastructures located at its hosting providers and on its premises and to manage the dematerialization of as many of its services as possible towards cloud solutions.

The company wanted to be supported during and after the migration, while its team gained the operational knowledge needed to manage Azure. They were looking for a partner to help them with their applications' assessment and migration strategy from their current data center to their Azure cloud environment. Since this migration had to be completed quickly, the desired partner had to offer an accelerated migration solution.

The client chose Ateko Innovation because of its expertise in infrastructure and cloud.

Solution

Azure Foundation Review: Cloud Strategy Alignment, Landing Zone Review, and Patches and Proposed Adjustments to the Landing Zone

Migration and operationalization: Migration planning, migration execution and operationalization

Go Live post-implementation support: Providing "light" managed services (level 1 support for cloud services)

Results

Performance Optimization

Achieved overall performance optimization, including profitability opportunities through cost optimization and flexibility and scalability of cloud resources.

Cloud Resource Management

Ensured cloud infrastructure is available, optimized, and secure for the proper functioning of systems and applications on its cloud platforms. Cloud operation and scaling are seamless.

Increased IT Productivity

Gained access to Ateko's pool of certified resources, leading to increased IT productivity.

Next steps

01	Contact Ateko and schedule a detailed presentation for the Ateko Azure Foundation Assessment.
02	Ateko Azure Foundation Assessment SOW to be signed.
03	Schedule project kickoff
04	Schedule the workshops

public

áteko

backed by Bell Canada

Thank you