



áteko

backed by Bell Canada

# Azure migration program

Five-weeks implementation

# Who We Are



## Ateko - Automation & Tech Collaboration

- A leading integrator and operator backed by Bell Canada.
  - Leading digital transformation at Bell, and combining our solutions with their extensive network and services (AI, Cybersecurity, Contact Centers, etc.)
- Particularly strong with enterprise clients in complex industries with strict regulatory and compliance needs.
  - Banking & Insurance, Telco, Utilities, Public Sector, etc.
- 20+ years of driving digital transformation and cloud-based workflow automation for North American businesses.

# Why Ateko

Ateko accelerate digital transformation for leading organizations by managing the growing complexity of multi-cloud, integrations and connectivity with highly skilled experts, end-to-end solutions, and an advanced partner ecosystem across major cloud providers and ServiceNow.



## Proven end-to-end expertise

Trusted multi-cloud, network, security and ServiceNow expertise to help drive transformations by designing, delivering, and managing solutions end-to-end.



## Advanced partner ecosystem

Leading partner accreditations and over 500+ combined certifications across AWS, Google Cloud, Microsoft Azure and Service Now.



## Re-invented IT experience

The Ateko STRATO service-delivery platform, powered by ServiceNow, enables customers self-service, role-based visibility into and control over what matters to their business.



## Recognized leader

Ateko are uniquely positioned provide leading solutions across Cloud, Security, Network, Contact Centre, ServiceNow and Data & AI.



# Why Ateko for Microsoft Azure

## Experience

Microsoft  
Partner



Azure  
Expert  
MSP

Years of Experience:

12+

175+  
Certifications

## Market Recognition

Ateko was named as a Notable Vendor in the Gartner Report: Midmarket Context: **Magic Quadrant for Public Cloud IT Transformation Services**

“Ateko helps organizations implement digital transformation initiatives by providing end-to-end services, including strategic advisory, to implementation services and to optimization in its multi-cloud and ServiceNow solutions.”

Gartner®

Ateko helps organizations implement digital transformation initiatives by providing end-to-end services, including strategic advisory, implementation services, and optimization of its multi-cloud and ServiceNow solutions.



# Ateko migration and modernization for Microsoft Azure

App Migration and Modernization are surgeries on the very heart of your business. Decisions are complex and will have lasting impact – good or bad. For 15 years, Ateko has been helping leading organizations transform their most critical applications, developing and executing their migration and modernization strategies to achieve the promise of the cloud: greater agility and resilience, cost-effective scalability and better user experiences. We help you become cloud-smart.



## Assessment and planning

We start with a thorough assessment of your current environment to create a migration plan that aligns with your business goals and leverages Azure's capabilities.



## Optimization and Execution

We evaluate and accelerate your cloud transformation on Azure, ensuring you get the best return on your investment and stay within budget.



## Seamless migration

Our migration factory approach provides scale and near-real-time progress tracking of your migration and can leverage capabilities from your existing CMDB and application portfolio



## DevSecOps Integration

We use DevSecOps and agile project management to deliver our solutions, keeping systems aligned to the pace of change in technology, policies and customer expectations.



# Application Migration and Modernization with Ateko

The **Migration Strategy** helps you understand migration & modernization options while reducing technical debt and refocusing resources from infrastructure administration to roles with higher value in your business.

**Migration Execution** enacts the strategy, moving workloads to preferred cloud infrastructure and modernizing applications to achieve the greatest value. We help you achieve this transformation while lowering costs and mitigating disruption.



# Our high-level migration approach

## **Assess your workloads:**

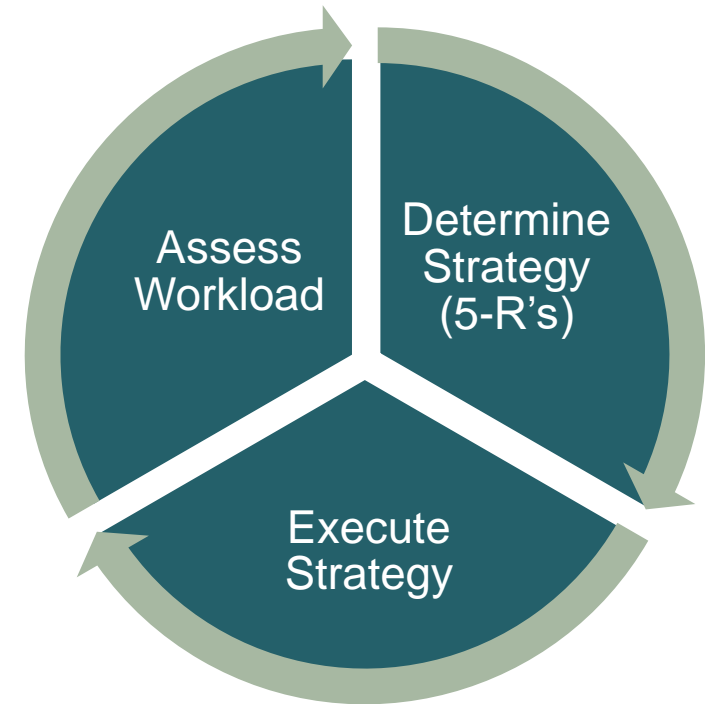
1. Run Interviews with Technical and Business Teams
2. Agree on a migration path (i.e. IaaS, SaaS, PaaS)

## **Determine your strategy**

1. Rehost, Refactor, Rearchitect, Rebuild or Replace
2. Capture functional and non-functional requirements
3. Produce Low-Level End state architecture

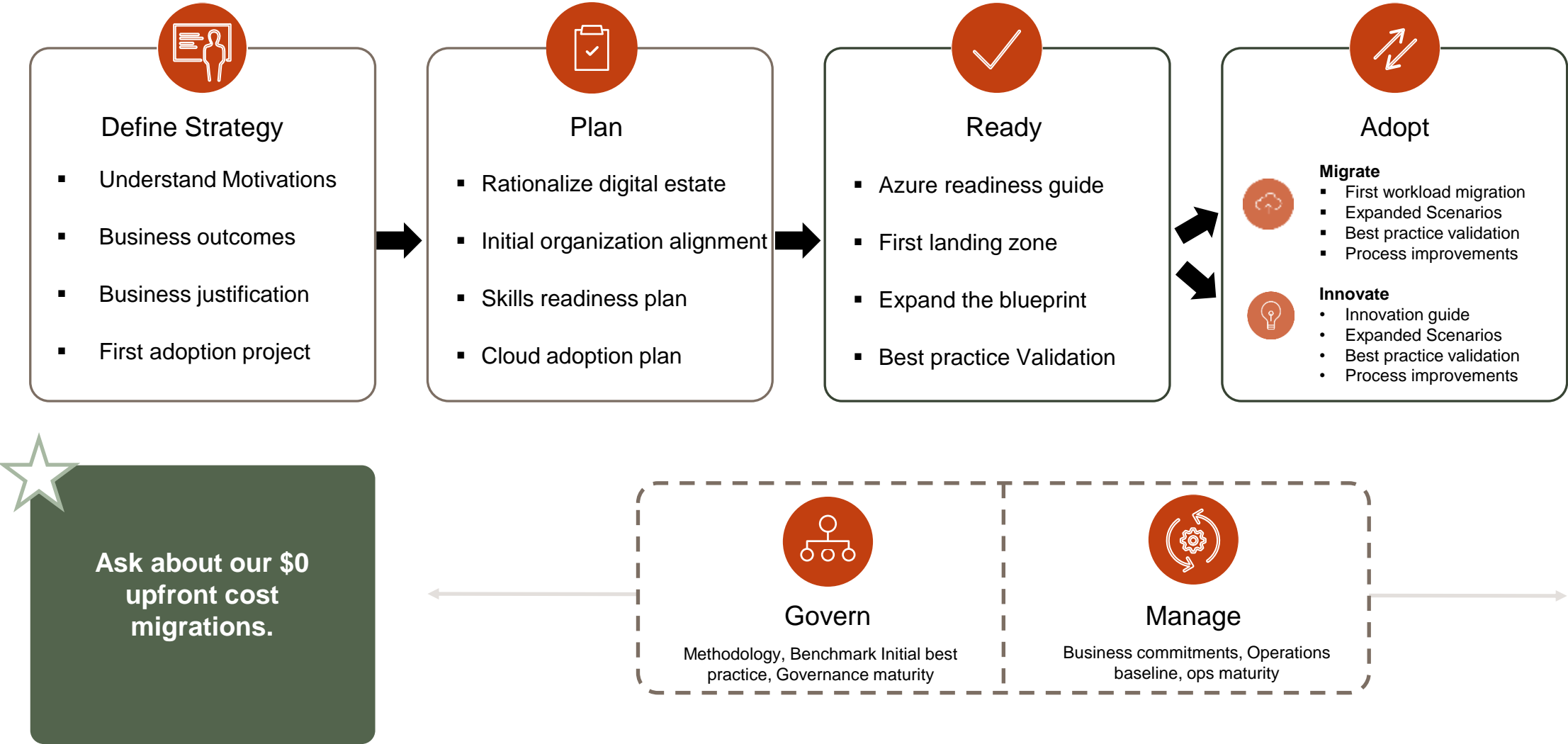
## **Execute strategy**

1. Perform the migration
2. Operationalize workloads
3. Transfer to Operations or Managed Services



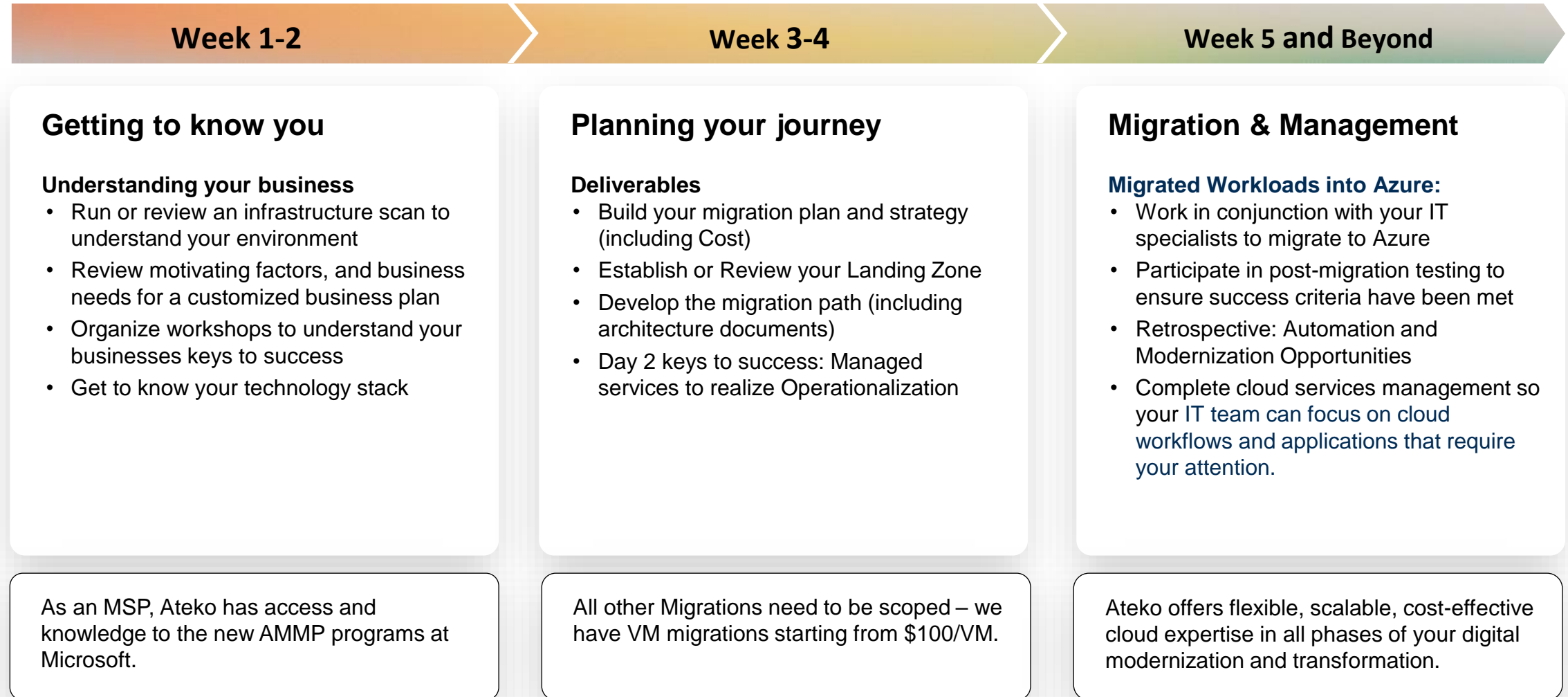


# Our Cloud adoption framework





# Azure Migration Program timeline & financials



# Next steps

1

Contact Ateko and schedule a detailed presentation for the Ateko Azure Migration Program

2

Ateko Azure Migration Program SOW to be signed

3

Schedule project kickoff

4

Schedule the workshops





# ateko

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Thank you