

## Cloud Access

Harness public cloud services in a secure, resilient, optimised and cost-contained way



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Giving you streamlined access to the leading public cloud vendors, our pre-templated Cloud Access services enable you to **cost-effectively transition to the cloud** at an accelerated pace and with clarity.

Enabling organisations of any size reap the benefits of operating in the cloud. We ensure you have the best possible solution without overpaying or sacrificing performance.

Eliminating infrastructure limitations, the public cloud offers organisations the unparalleled agility and elastic scalability that's needed for today's fast-paced digital economy – with the added advantage of a pay-per-use pricing model.

But with so many providers and service offerings to choose from, navigating what's right for your business and ensuring your solution is architected with security, performance and cost containment in mind is a complex

### Introducing Cloud Access from Bell Integration



Whether you're starting out on your cloud journey, or are looking to fine-tune, optimise and reduce the cost of your existing solution, we can help.

Covering everything from high performance public connectivity options, to hosted firewalls and fully managed migration and cloud operation services, **we get you to the right cloud faster**

### Our Approach

Our five step approach ensures you achieve a smooth transition to the cloud without risk or business disruption. In the process, we ensure your workloads are optimised, and that you avoid over or under provisioning.

- 1 Assess**

Designed to help you understand how your business strategy and needs align to the cloud, we develop a plan to maximise the returns and benefits.

Having gained a high level understanding of your environment, we're able to define the right strategy for your cloud solution and migration. Giving you detailed recommendations on the right target platforms and the best approach to adopt for transformation.
- 2 Discovery**

Our Cloud Access Discovery Service provides a business, technical and cost analysis of your environment to ensure the right cloud platforms and products are targeted.

Having identified your workload and technical needs, we next assess which cloud providers, products and models offer the most cost-efficient match for your organisation. Our detailed Discovery Report features recommendations, options and exclusions that will help to simplify your decision-making process.

Totally unbiased, our vendor agnostic recommendations ensure you'll be able to take full advantage of the unique cost-efficiencies that operating in the public cloud offers.
- 3 Design & Build**

Accelerating your journey to the cloud, Bell's pre-templated solutions are tailored and optimised to your organisation's needs, utilising the detailed insights acquired during our assess and discovery phases.

Having created a solution and migration template, we'll build a landing zone, implement the connectivity and security you'll need, and ensure the right management tools – including monitoring and backup - are scoped and in place.
- 4 Transition**

Our approach incorporates Bell's unique vClarus workload migration methodology that both optimises your workloads during transition and assures a cost-effective and low risk migration of your applications, data and services.

Deploying templated migration schedules that are tightly integrated and phased, we develop a standard operating procedure – featuring configuration support and management tools – that eliminates bottlenecks in the environment provisioning and execution phase. Giving you a secure, repeatable, and secure pathway to the cloud.
- 5 Operate**

Providing 24/7 support, our AI Managed Services deliver automation and savings to Service Desk and IT Operations that are targeted to make certain your cloud platform is optimised, robust, and always performs as expected.

### Continual Optimisation and support

Dedicated to **ensuring your cloud resources run efficiently and consistently**, we can take on full or partial responsibility for your environment. Our service gives you detailed reporting and performance metrics on how your cloud resources are performing, while ensuring that users and applications can access resources without issue.

Our Cloud Access offering provides a one-stop shop to help you maximise the benefits and to move to the right public cloud solution on time and within budget.



### Contact us

From offices in London, Portsmouth, Wokingham, Krakow, Hyderabad and Singapore, we work with local and global customers across Europe and Asia-Pacific to streamline every aspect of their IT management strategies to maximise efficiencies and increase their ROI, year on year.

See how Bell Integration can help your business succeed. Please contact us on [marketing@bell-integration.com](mailto:marketing@bell-integration.com) or visit [www.bell-integration.com](http://www.bell-integration.com)



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