Beyondsoft AI-Powered Productivity: Breaking New Barriers with Copilot for Microsoft 365

Beyondsoft will deploy a collection of services, including leveraging AI Advisory, ensuring Readiness for Deployment, managing Adoption and Change, and exploring Copilot Extensibility.

What are Beyondsoft AI-Powered Productivity Services?

Beyondsoft can help you unlock the full potential of Copilot, an AI-powered assistant that helps you and your team work smarter and faster with Microsoft 365. Copilot can provide personalized and proactive insights, suggestions, and actions based on your data, activities, and preferences across the Microsoft 365 suite. Whether you need to schedule a meeting, create a presentation, or find relevant information, Copilot can make it easier and more efficient for you.

But how do you implement Copilot for Microsoft 365 in your organization? That's where we come in. We are a team of experts who can help you deploy Copilot in a fast and efficient way. We can help you in:

- Business case development and success planning.
- Value discovery and scenario identification.
- Measuring business impact.
- Licensing and technical readiness assessment.
- Data protection and governance assessment.
- Delivering end-user readiness to enable proficient use of Copilot.
- Driving change management programs to transition processes and adapt behaviors.
- Facilitating end-user communications and conducting trainings.
- Unlocking the full potential of Copilot with plugins and connectors.

With our services, you can benefit from:

- **Enhanced Productivity:** Streamline and automate everyday tasks, enabling your team to focus on higher-priority projects.
- **Tailored Solutions:** Customize AI capabilities to fit unique business processes and requirements, ensuring a seamless integration.
- **Expert Guidance:** Gain access to specialized advice and best practices to maximize the benefits of AI integration.
- **Competitive Advantage:** Stay ahead of the curve by harnessing the latest AI technology to innovate and enhance business operations.
- **Effective Change Management:** Ensure smooth adoption and minimize resistance by equipping your team with the necessary tools and training.

What does the Beyondsoft AI-Powered Productivity Services include?

AI Advisory Service

Our AI Advisory service is designed to help you build a comprehensive and customized AI transformation strategy for your organization.

- We will work with you to identify the top personas and processes that would benefit from being reimagined with AI, and how Copilot can support them.
- We will create a benefits realization plan and establish key performance indicators (KPIs) to track the impact of your AI initiatives.
- Finally, we will recommend the next steps to prepare your organization for Copilot, including migration approaches for non-cloud data sources.

Deploying and Optimizing Copilot for Microsoft 365 Service

Our deployment and optimization service includes:

- **Licensing and technical readiness assessment:** We will review your current Microsoft 365 licensing and usage and identify any gaps or issues that might affect the performance or availability of Copilot, helping you address these gaps and ensure that your environment is optimized for Copilot.
- **Data protection and governance assessment:** We will evaluate your data protection and governance policies and practices, and help you align them with the best practices and requirements for Copilot. We will also help you configure the security and compliance settings for Copilot and ensure that your data is protected and compliant.

- **Value discovery and scenario identification:** We will showcase the value and capabilities of Copilot, and help you discover the high-value scenarios and use cases for your organization. We will assist you in finding the main personas and processes that can use Copilot effectively and calculate the value and benefits of Copilot for each situation.
- **Business case development and success planning:** We will help you build a compelling business case for Copilot, highlighting the expected outcomes, benefits, and return on investment (ROI) for your organization. We will also help you plan your success strategy, provide guidance and support for the adoption and change management of Copilot.

Adoption and Change Management Service

Our service will help you deliver end-user readiness to enable proficient use of Copilot, and drive change management programs to transition processes and adapt behaviors.

- **Drive change management programs to transition processes and adapt behaviors:** We will help you identify and address the potential barriers and challenges that might arise from adopting Copilot, such as data quality, security, governance, and culture. We will design and implement strategies and plans to overcome these obstacles, and to promote an AI-driven culture in your organization.
- **Deploy a Microsoft 365 Copilot Center of Excellence (CoE):** We will help you establish a CoE that will serve as the focal point for Copilot-related activities, such as governance, support, best practices, and innovation. The CoE will consist of representatives from different roles and functions, such as business analysts, IT administrators, data stewards, and champions.
- **Develop champion programs:** We will help you identify and recruit Copilot champions who will act as advocates and evangelists for Copilot, and who will help their peers and colleagues adopt and use Copilot effectively. We will provide training and coaching for the champions and facilitate peer-to-peer learning and knowledge sharing among them.
- **Facilitate end-user communications:** We will help you communicate the value and benefits of Copilot to your end-users and keep them informed and engaged throughout the adoption journey. We will also help you create and distribute Copilot-related materials, such as newsletters, articles, videos, webinars, and success stories.
- **Measure business impact:** We will help you define and track the key performance indicators (KPIs) and metrics that will measure the impact and benefits of Copilot for your organization, such as user adoption, satisfaction, productivity, collaboration, and business outcomes. We will also help you collect and report the results and insights and provide recommendations for continuous improvement and optimization.
- **Conduct trainings:** We will provide customized and interactive training sessions for your end-users and administrators, covering topics such as Copilot overview, features, functions, use cases, scenarios, and tips and tricks. We will provide hands-on exercises and demos and answer any questions or concerns that they might have.

Copilot for Microsoft 365 Extensibility Service

Unlock the full potential of Copilot with plugins and connectors. With Copilot extensibility, you can leverage the power of Microsoft Graph and Dataverse to connect your data and workflows across Microsoft 365 and other applications. Whether you want to automate tasks, streamline processes, or enhance user experience, Copilot extensibility can help you achieve your goals.

Our service offer is designed to help you take advantage of Copilot extensibility and transform your business. We will work with you to:

- Identify key personas and high-value use cases for Copilot extensibility.
- Conduct line of business application assessments and identify opportunities for integration, customization, and configuration.
- Deliver end-to-end services, from design and development to testing and deployment, of Copilot plugins and connectors.

By extending Copilot, you will benefit from:

- Increased productivity and efficiency with Copilot plugins and connectors that automate and simplify tasks.
- Improved collaboration and communication with Copilot plugins and connectors that enable data sharing and interaction across Microsoft 365 and other applications.
- Enhanced user satisfaction and engagement with Copilot plugins and connectors that provide personalized and contextual experiences.

Additional Details:

- All terms, conditions, final scope and pricing are custom to each engagement and must be accepted before start of engagement.

Customer Requirements:

- Paid or trial licenses of all products related to this offer.
- Azure costs when applicable.