



Smart Automation, a fusion of RPA and AI, is a rapidly growing technology that allows organizations to automate routine processes. The goal of RPA is to improve efficiency and reduce the need for human intervention in repetitive, time-consuming tasks.

When implemented correctly, automation has the power to completely transform an industry.

By utilizing smart automation on processes, organizations eliminate human errors, reduce costs, save time and gain a competitive edge.



**Instant upscaling/downscaling** Simply scale up or down with the push of a button – no need to hire seasonal employees during peak times, or eliminate positions when business slows down.



**Boost employee morale** the use of automation solutions to handle mundane, repetitive, boring tasks reduces employee stress and burnout. This also delivers value to the organization, as it frees up time for employees to focus on more complex work where input is needed – allowing them to become more productive.



**Gain a competitive edge** with smart automation. Outmaneuver and speed past competitors, all while providing a higher quality product



99% reduction in errors



Runtime reduction



First Year ROI

Bots perform their tasks with **100% accuracy and consistency**, regardless of how many steps the process involves or how complex the business rules are.

RPA can **Increase your organization's capacity** – one RPA solution (when implemented and deployed correctly) can outperform multiple human employees. Bots would not only operate in speeds in excess of 90% faster than humans, but also work for hours on end without breaks, don't get sick and work on weekends and holidays.

Our clients, on average report an ROI upwards of **300%**, within the first 12 months after deploying an RPA solution, and by 2nd year, the ROI is significantly higher.





Headquartered in New York City, BHFE is fortunate to be surrounded by a diverse ecosystem of enterprises.

BHFE Solutions has guided many organizations - from sole proprietorships to multinational, publicly traded corporations in nearly every industry - on their automation endeavors. We strive to give our clients the best possible experience along their automation journey, from pre-conception through implementation & employee training.

We understand that organizations each have their own unique paths to success; Our services are fully customizable and tailored to give our clients the best value every step of the way – and we have consistently delivered superior results.

### We do this by focusing on 4 areas primarily:

#### • Process discovery, mining, standardization, and mapping

- ▶ Discover which processes are best candidates for automation
- ▶ Quantify ROI: Competitive advantage, error elimination, cost savings and more
- ▶ Standardize and optimize processes
- ▶ Fully map the process, along with all exceptions

#### • RPA development

- ▶ Development and deployment of the automation solution, including dedicated maintenance
- ▶ Simple pricing model with predictable costs.
- ▶ Training and optional Process Design Documents once a project is complete.
- ▶ 'Bug-free' guarantee, as well as the option for continued maintenance

#### • Training & co-development

- ▶ 3, 5, or 10-day curriculum-based development trainings, designed for beginners
- ▶ Hands on training and co-development for advanced users in small groups
- ▶ Work alongside administrators, decision makers and SMEs on understanding automation, process discovery, and conveying their needs to the development teams.

#### • Center of Excellence

- ▶ Building an internal dedicated team of experts, focused on development, administration, process mapping & discovery and KPI tracking.
- ▶ Working with other organization members and guiding them in best utilizing the CoE and BHFE Solutions.

BHFE provides clients with professional and resilient automations that afford them a competitive advantage, greatly reduce expenses, and eliminate costly human error, all while enhancing the quality of experience for both their employees and their customers.

### SOME OF OUR MANY SATISFIED CLIENTS



“ BHFE has been a key partner in our ability to ramp up with the Power Automate platform.

They not only have outstanding development skills, creating automation quickly, but have provided consulting that has been integral to establishing our strategy, training our team members, setting up governance, designing our architecture, and launching our RPA COE (Center of Excellence).

We consider Ray and the whole BHFE team to be trusted partners as we ramp the organization up to deploy our aggressive RPA strategy. ”

**Geoff Reno,**  
Vice President, Continuous Improvement



“ When a robot can take a 90-minute task and condense it to 2 minutes, there's not much left to say except "money well spent".

BHFE put time back in my team's day, created lasting efficiencies and reduced the headaches.

The ROI is easy to measure, improved productivity is immediate, and we'll begin eliminating everyday bottlenecks facing construction companies.

Based on 2022 automation results, we've doubled our RPA project budget for 2023, on to the next project. ”

**Randy Steinberg, CFO**

