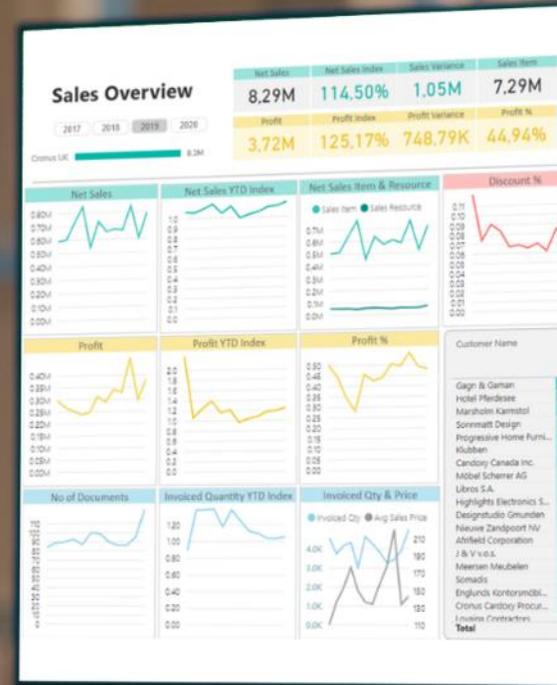


# TOP 30

## Power BI & Excel Dashboards in BI4Dynamics

THE INSTANT ADVANTAGE OF  
UNBEATABLE CONTENT



# What we know

The world has changed – data alone is not enough to move the needle.

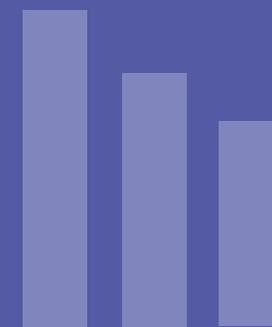
Companies need **INSIGHT**

More is also being asked of business leaders on a strategic level – gone are the days of purely balance-sheet and rear-view mirror financial reporting.

Companies are relying on their finance team to be **proactive instead of reactive.**

They want to be self served & want it to be easy to get the reports and information they need to make quick and insightful decisions.

**...BUT**



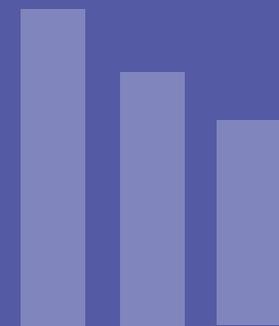
# What we see

## It's easier said than done!

Today, if you want tailored reporting and dashboards in Microsoft Dynamics™, companies need a business analyst and technical team to provide it...and thus it can be expensive, time consuming, and rigid.

**Power BI and Excel** are great tools but require the right easily accessible data models and knowledge of Dynamics Tables + BI programming languages to create useful models that show relevant KPI's.

***So what is the solution? How can companies get past the limitations of reporting in Dynamics for smooth, fast, and agile BI and better insights for success?***



# We know that



Microsoft Dynamics has complex structures and customizations that may result in never-ending BI projects, even with Power BI



Modeling hundreds of tables is 'possible' **but** not easy to access, manage, requires a technical profile, and can be slow.



# THAT'S WHY WE CREATED BI4DYNAMICS FOR YOU

## Turn your data into decisions NOW

Get finished BI project and stunning visuals in days,  
instead of months – with ZERO coding required

15

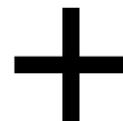
Years in the  
Dynamics & BI space

1000+

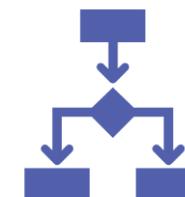
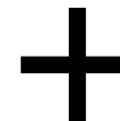
Happy customers  
served worldwide



**Out-of-the-Box  
Solution**



**Unparalleled  
Flexibility**



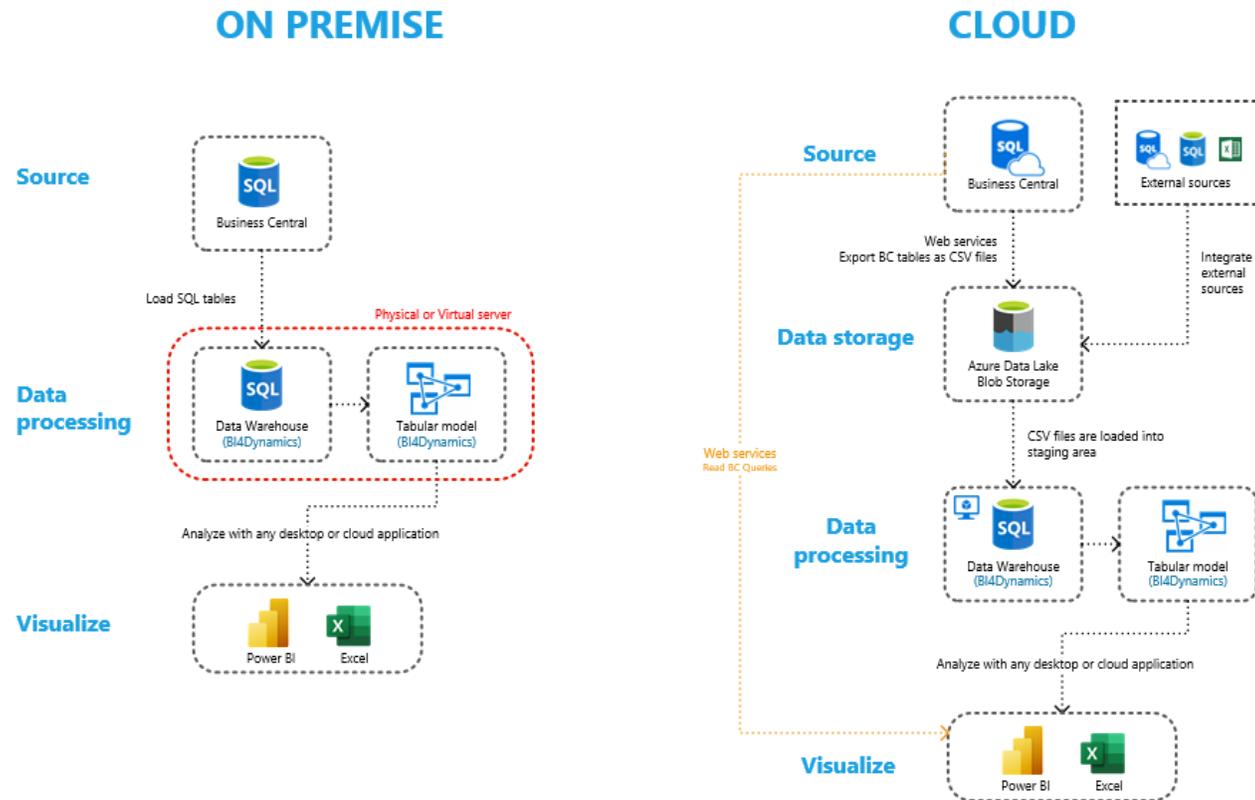
**Connected &  
Ready to Use**

# HOW DOES IT WORK?

## Step #1 – Transform Your Dynamics Data

A data warehouse is automatically generated from your Dynamics on-premise or Cloud solution

BI4Dynamics copies your Dynamics tables and columns into an automated data warehouse where the transformation begins! Then, more than 1 million lines of code is generated, instantly. The result is an analytical model with more than 1500+ BI fields (dimensions, measures, and attributes) that **you can start using right away for reporting.**



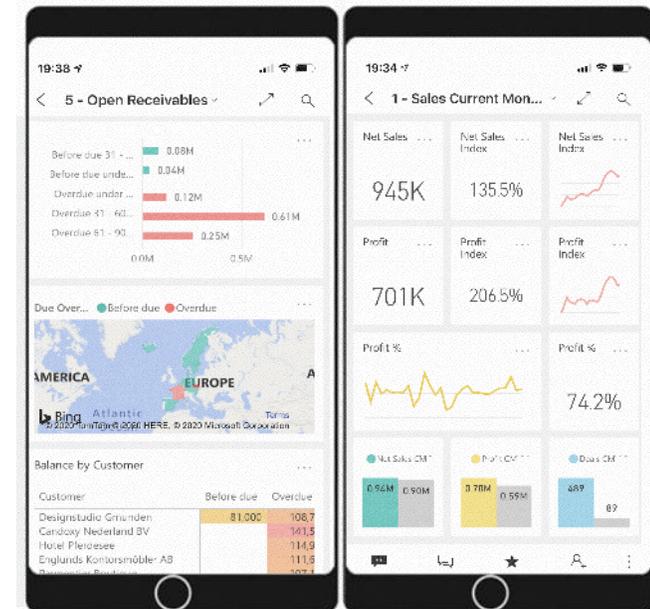
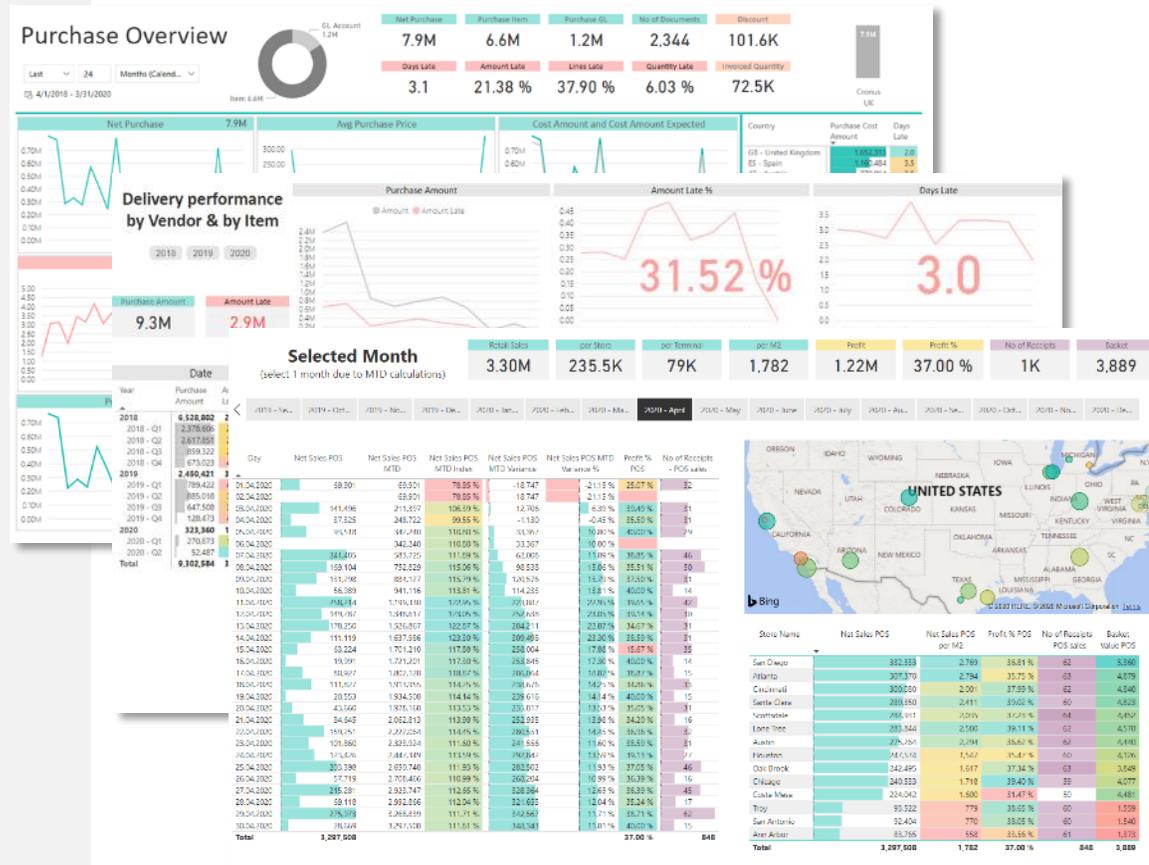


# Step #2 – Start Reporting, Instantly!

## Leverage the largest library of out-of-the-box Power BI & Excel reports

BI4Dynamics comes with a library of user-ready Power BI and Excel dashboards and reports. Developed by business leaders, these reports will reveal insights across **Sales, Purchasing, Inventory, Receivables, Payables, Retail, Manufacturing, Projects, and Finance.**

WHAT  
DO  
YOU  
GET?





**WHAT  
DO  
YOU  
SEE?**

## **We have our favorites...**

We have selected our Top 30 favorite Power BI and Excel dashboards that companies can start using in BI4Dynamics today to see BIG results.

**This eBook will take you through sample dashboards across your key application areas and what insights they can reveal to help you thrive.**

**SALES**

**FINANCE**

**RECEIVABLES**

**INVENTORY**

**MANUFACTURING**

**RETAIL**

**PURCHASE**

**PAYABLES**

**PROJECTS**

# OUR TOP 30 POWER BI DASHBOARDS FOR DYNAMICS

- Dynamics NAV
- Dynamics 365 BC

**bi4dynamics**

**Ready-to-use** Business Intelligence solution built on 15 years of BI and Microsoft Dynamics experience and over **1000+ projects worldwide**. BI4Dynamics automatically generates a **Data Warehouse** with

**1545** measures

**156** dimensions from

**179** Dynamics **tables**

BI4Dynamics brings you up to speed with plug-and-play **Power BI** and **Excel dashboards** so that you can start analyzing your data, from whatever device you prefer.

322  
Measures156  
Dimensions

# SALES

The sales cube comes with **322 measures**. Measure groups are sharing **42 dimensions** with **476 attributes** in **71 hierarchies**.

**Sales Values:** We have it all. Analyze sales and profit (Gross / Net Sales, Costs, Discounts, Profits, Invoiced Quantities, Charges, Average Sales/Cost/Profit) from posted sales and service transactions with strongly supported time intelligence (YTD, YoY, PoP, 12 Last months, Rolling 3/6/12) and Expected values (Net Sales, Profit, Cost) coming from Value Entry. There are 81 measures in ACY (additional currency for reporting is selected from Currency table) for consolidation and 8 measures in Posted currency. Follow Last Sales Transactions by any dimension or hierarchy to gain insight when customers are changing their buying habits.

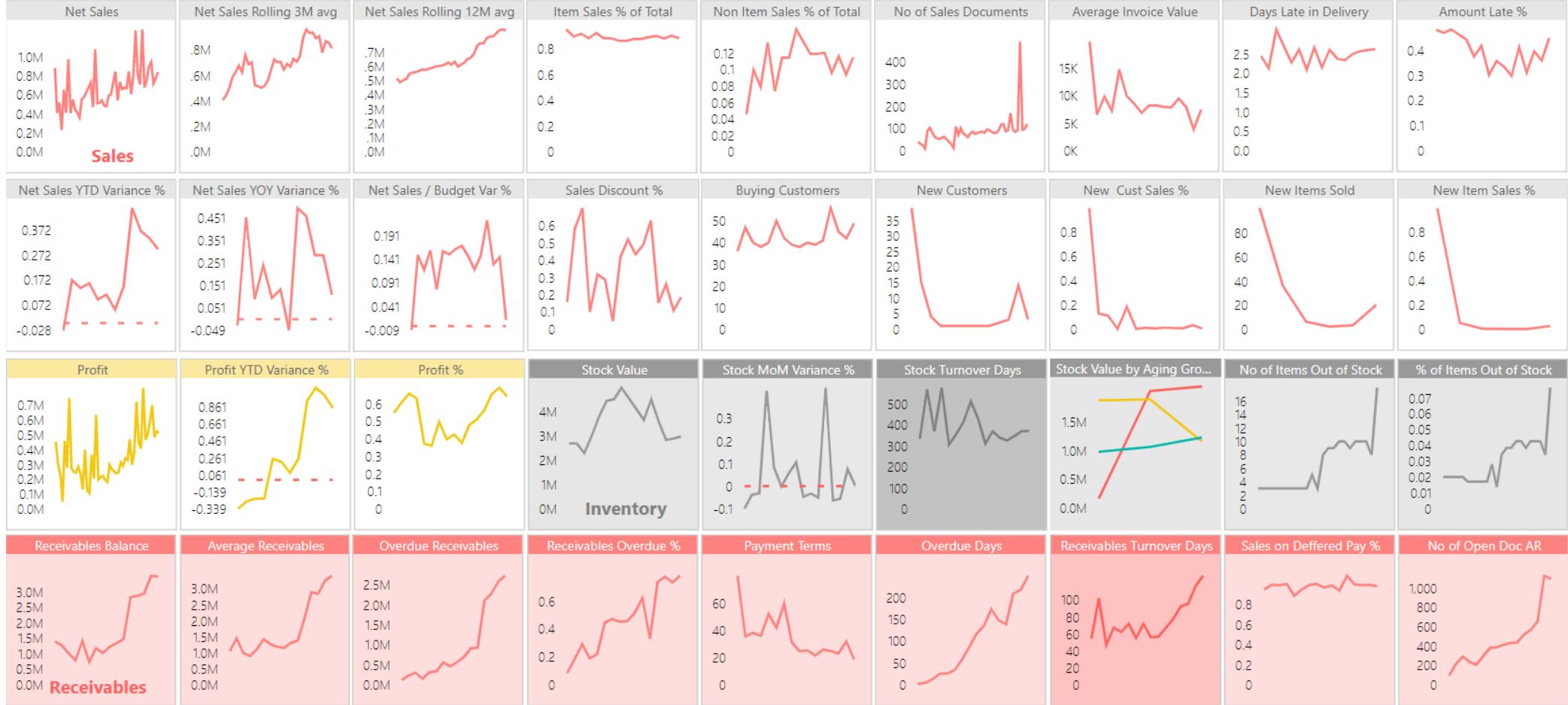
# Business Overview

## Sales, Inventory & Receivables

2018 2019 2020 2021

Net Sales	Net Sales YTD var %	Net Sales YOY var %	Days Late	Stock Value	Avg Stock Value	Stock Turn Days	Stock Value by Aging	Receivables Balance
31.47M	29.48 %	50.05 %	2.5	2.97M	3.29M	349		
Profit	Profit Variance %	Profit %	Amount Late %	Receiv Balance	Receiv Overdue	Rec Turn Days		
16.71M	85.18 %	53.09 %	39.59 %	3.49M	78.18 %	133		

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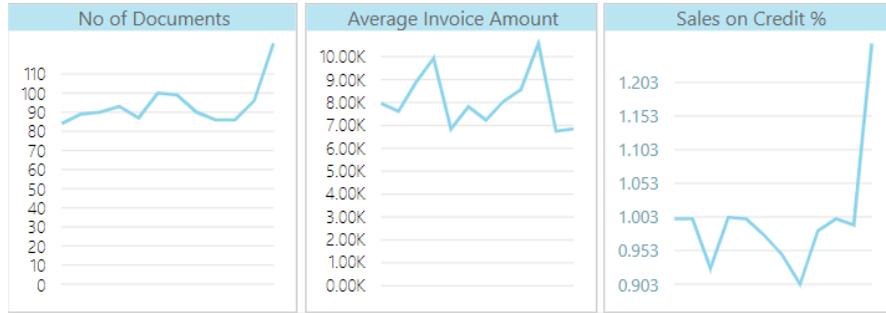
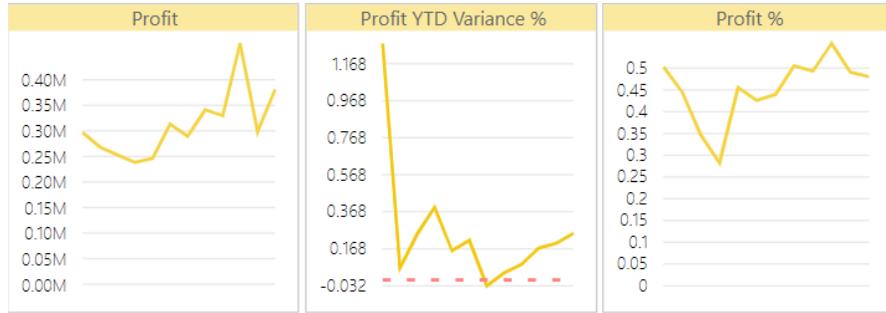
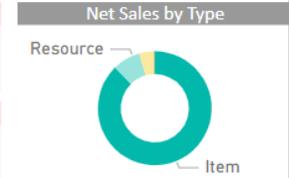
### Sales Overview

2018 2019 2020 2021

UK 2009 8.29M

UK 2018 0.00M

Net Sales	Net Sales Index	Sales Variance	Sales Item	Sales GL	Invoiced Quantity	Discount Amount	Days Late
8.29M	114.52 %	1.05M	7.29M	361.1K	88.2K	711.5K	2.4
Profit	Profit Index	Profit Variance	Profit %	No of Documents	Ship / Inv Qty Var	Discount %	Amount Late %
3.72M	125.23 %	750.39K	44.95 %	1,126	-40K	7.91 %	35.21 %



Customer Name	Net Sales	Net Sales YTD Variance	Net Sales YTD Variance %	Profit	Profit YTD Variance %	Profit %	Days Late	Amount Late %	Last Sale
Gagn & Gaman	537,440	324,412	152.29 %	233,311	121.78 %	43.41 %	2.0	51.98 %	2
Hotel Pferdesee	425,493	313,396	279.57 %	185,722	404.98 %	43.65 %	1.7	23.81 %	2
Marsholm Karmstol	406,145	294,381	263.39 %	194,999	371.47 %	48.01 %	3.1	34.76 %	30
Sonnematt Design	350,740	260,205	287.41 %	122,874	276.15 %	35.03 %	2.4	29.54 %	13
Progressive Home Furnish...	350,157	264,013	306.48 %	235,351	931.97 %	67.21 %	2.6	34.11 %	4
Klubben	333,819	93,348	38.82 %	157,536	61.91 %	47.19 %	2.4	34.65 %	
Candoxy Canada Inc.	331,712	283,079	582.07 %	118,452	464.79 %	35.71 %	2.6	27.51 %	11
Möbel Scherrer AG	289,445	190,870	193.63 %	126,337	213.74 %	43.65 %	2.3	44.30 %	26
Libros S.A.	282,222	167,760	146.56 %	123,125	56.53 %	43.63 %	1.7	36.96 %	2
Highlights Electronics Sdn...	272,509	103,463	61.20 %	126,629	39.68 %	46.47 %	2.3	12.48 %	25
Designstudio Gmunden	270,410	-32,104	-10.61 %	155,480	-12.73 %	57.50 %	2.8	23.91 %	17
Nieuwe Zandpoort NV	243,518	97,206	66.44 %	125,630	117.24 %	51.59 %	3.1	60.07 %	11
Afrifield Corporation	239,909	132,076	122.48 %	97,873	137.96 %	40.80 %	2.1	43.44 %	6
J & V v.o.s.	227,644	123,155	117.87 %	77,666	94.76 %	34.12 %	2.2	45.47 %	4
Meersen Meubelen	224,903	109,651	95.14 %	107,718	108.28 %	47.90 %	2.3	27.71 %	24
Somadis	224,589	-379,370	-62.81 %	116,052	92.93 %	51.67 %	2.1	41.60 %	4
Englunds Kontorsmöbler ...	221,950	193,079	668.76 %	112,799	590.15 %	50.82 %	2.0	34.06 %	13
Cronus Cardoxy Procure...	218,614	148,134	210.18 %	78,158	79.19 %	35.75 %	2.6	53.88 %	2
Lovina Contractors	198,469	125,486	171.94 %	106,622	236.14 %	53.72 %	2.7	33.50 %	
Selangorian Ltd.	196,195	-120,912	-38.13 %	68,401	-12.89 %	34.86 %	1.6	55.68 %	2
<b>Total</b>	<b>8,287,167</b>	<b>1,050,811</b>	<b>14.52 %</b>	<b>3,724,818</b>	<b>25.23 %</b>	<b>44.95 %</b>	<b>2.4</b>	<b>35.21 %</b>	

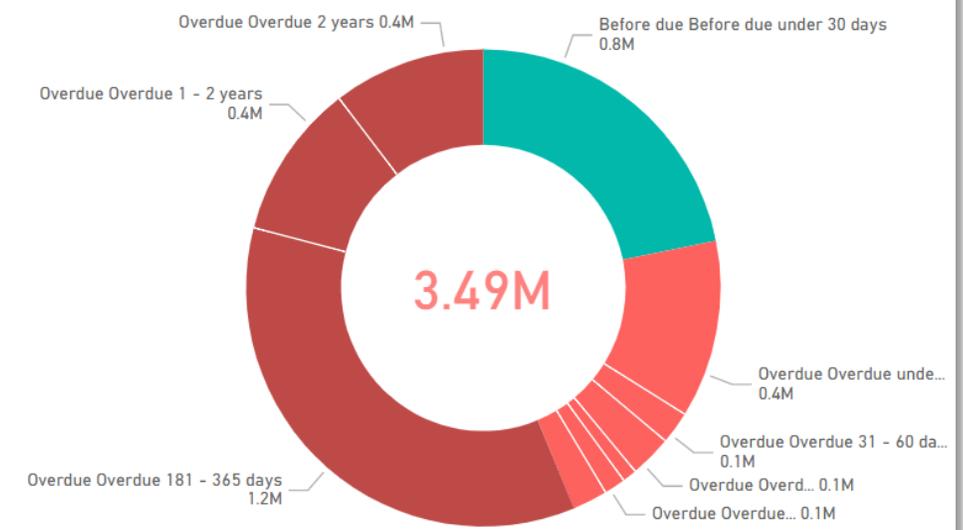
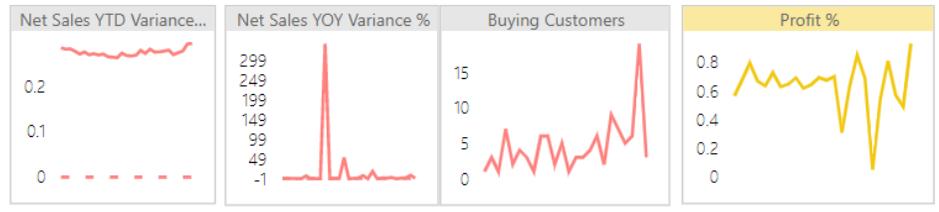
# Current Month

2021 11

Net Sales	Sales Item	Ship / Inv Qty Var	Receiv Balance
839.6K	751.5K	-3.4K	3.49M
Profit	Profit %	No of Documents	Receiv Overdue
513.7K	61.18 %	126	78.18 %

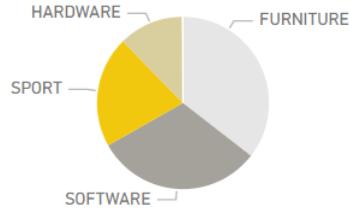
BI	BIKE	BOARD	ERP	MISC PARTS	BIKE...
179.6K	170.0K	94.5K	58.3K	COMPUTER	
		N/A	CHAIR	MONITOR	
		88.1K	50.1K		

Day	Net Sales	Net Sales YTD	Net Sales YTD	Profit %	Days	Amount	Receivables	Receivables	Receivables	Customer
		Variance	Variance %		Late	Late %	Balance	Overdue	Overdue %	Net Change
						Delivery				
01.11.2021	939	1,968,755	28.55 %	56.68 %	2.0	67.93 %	3,446,937	2,668,638	77.42 %	-12,110
02.11.2021	35,443	1,959,825	28.24 %	67.79 %	2.7	31.06 %	3,384,747	2,623,972	77.52 %	-62,189
03.11.2021	3,851	1,963,676	28.30 %	79.48 %	2.7	17.10 %	3,378,752	2,629,763	77.83 %	-5,996
04.11.2021	14,780	1,939,472	27.79 %	67.01 %	1.7	58.74 %	3,349,280	2,621,444	78.27 %	-29,471
05.11.2021	17,810	1,907,956	27.15 %	63.61 %	2.0	64.55 %	3,355,547	2,620,203	78.09 %	6,267
06.11.2021	41,386	1,943,665	27.64 %	72.87 %	3.6	79.84 %	3,395,686	2,684,587	79.06 %	40,139
07.11.2021		1,908,946	27.01 %				3,375,492	2,672,142	79.16 %	-20,194
08.11.2021	17,262	1,926,208	27.25 %	62.98 %	3.7	49.91 %	3,371,456	2,754,488	81.70 %	-4,036
09.11.2021	1,358	1,909,492	26.95 %	64.75 %			3,341,252	2,745,106	82.16 %	-30,204
10.11.2021	16,382	1,925,827	27.18 %	69.16 %	3.2	50.08 %	3,296,190	2,741,127	83.16 %	-45,062
11.11.2021		1,893,568	26.60 %				3,260,306	2,713,589	83.23 %	-35,884
12.11.2021	7,419	1,888,668	26.49 %	61.94 %	2.1	34.94 %	3,233,949	2,685,823	83.05 %	-26,357
13.11.2021	8,709	1,883,278	26.36 %	64.45 %	3.2	43.75 %	3,201,791	2,674,750	83.54 %	-32,157
14.11.2021	73,216	1,955,129	27.36 %	69.51 %	2.8	32.97 %	3,258,298	2,667,039	81.85 %	56,507
15.11.2021	3,973	1,927,251	26.85 %	67.51 %	3.8	20.58 %	3,246,193	2,659,729	81.93 %	-12,105
16.11.2021	8,234	1,922,668	26.74 %	70.08 %	2.3	47.19 %	3,222,727	2,638,713	81.88 %	-23,466
17.11.2021	40,747	1,941,213	26.91 %	31.12 %	1.6	46.62 %	3,258,077	2,686,524	82.46 %	35,350
18.11.2021	92,050	2,021,870	27.99 %	63.21 %	1.7	10.63 %	3,320,509	2,655,585	79.98 %	62,432
19.11.2021		1,982,818	27.30 %				3,270,184	2,666,066	81.53 %	-50,325
20.11.2021	73,879	2,052,756	28.25 %	85.05 %	2.7	5.28 %	3,296,569	2,645,001	80.23 %	26,385
21.11.2021		2,016,641	27.61 %				3,264,015	2,661,705	81.55 %	-32,554
22.11.2021	12,066	2,021,828	27.66 %	68.92 %	2.2	55.50 %	3,255,181	2,640,314	81.11 %	-8,834
23.11.2021	56,009	2,043,527	27.82 %	5.10 %	3.0	38.21 %	3,280,527	2,667,280	81.31 %	25,346
24.11.2021	23,679	2,060,108	28.02 %	54.45 %	1.8	32.79 %	3,279,060	2,662,390	81.19 %	-1,466
25.11.2021		2,002,782	27.03 %				3,272,000	2,667,812	81.53 %	-7,061
26.11.2021	30,462	2,033,244	27.44 %	81.12 %	1.4	80.69 %	3,292,212	2,732,266	82.99 %	20,212
27.11.2021	62,892	2,070,935	27.86 %	57.19 %	2.2	22.10 %	3,336,946	2,745,958	82.29 %	44,734
28.11.2021	135,613	2,191,107	29.41 %	48.91 %	3.1	60.99 %	3,466,519	2,749,017	79.30 %	129,573
29.11.2021	61,468	2,209,216	29.48 %	93.13 %	3.0	97.05 %	3,492,834	2,730,662	78.18 %	26,315
<b>Total</b>	<b>839,626</b>	<b>2,209,216</b>	<b>29.48 %</b>	<b>61.18 %</b>	<b>2.7</b>	<b>43.71 %</b>	<b>3,492,834</b>	<b>2,730,662</b>	<b>78.18 %</b>	<b>33,787</b>



### Last Sales Transactions

Last  Years (Calendar)



Last Sales Date	Previous Sales Date	Days Since Last Sale
11/29/2021	12/31/2020	
Last Sales Amount		Last Sales Quantity
59,795.80		206.00

Customer Name	Net Sales	Days Since Last Sale
Progressive Home Furnishings	491,958	5
Gagn & Gaman	417,874	15
SonnMatt Design	384,368	3
Marsholm Karmstol	360,160	11
Candoxy Canada Inc.	344,259	6
Highlights Electronics Sdn Bhd	333,912	1
Hotel Pferdesee	330,426	1
London Candoxy Storage Campus	305,406	24
Blanemark Hifi Shops	295,123	1
Möbel Scherrer AG	290,331	2
Englunds Kontorsmöbler AB	285,170	1
Libros S.A.	282,271	3
Möbel Siegfried	267,933	14
Beef House	265,950	1
Parmentier Boutique	259,070	
Designstudio Gmunden	246,537	2
J & V v.o.s.	244,654	1
Klubben	229,835	1
Selangorian Ltd.	223,600	1
The Device Shop	222,518	1
Meersen Meubelen	204,344	2
John Haddock Insurance Co.	203,569	19
Somadis	202,665	5
Helguera industrial	176,334	1
Lovaina Contractors	171,586	1
Centromerkur d.o.o.	170,311	1
Nieuwe Zandpoort NV	164,057	
MEMA Ljubljana d.o.o.	161,913	1
Cronus Cardoxy Procurement	161,749	13
Otis McAllister	153,810	
Afrifield Corporation	141,022	3
Candoxy Kontor A/S	139,378	3
Ravel Mföbler	123,788	9
Candoxy Nederland BV	114,705	160
ElectroMAROC	107,260	1
Karoo Supermarkets	55,618	5
New Concepts Furniture	41,188	2
The Cannon Group PLC	29,514	2
Deerfield Graphics Company	21,974	1
Francematic	10,071	2
Autohaus Mielberg KG	8,488	6
Bilabankinn	7,447	1
Carl Anthony	6,267	6
<b>Total</b>	<b>8,679,658</b>	

Item	Net Sales	Days Since Last Sale	Out of Stock 1d
1001 - Touring Bicycle	1,211,940		
1255 - Socket Back	1,190		
2071 - MS Dynamics CRM Lite	92,247		
4012 - Team Work Computer	85,842		
4015 - Computer III 733 MHz	9,386		
4020 - 64 MB PC800 ECC	4,276		
4028 - 40GB ATA-66 IDE	13,003		
4029 - 9GB Ultra 160/M	3,186		
4052 - Quietkey Keyboard	2,047		
4059 - Hard Disk Drive 400 GB	2,061		
4091 - Stand for Loudspeakers	63,911		
1000 - Bicycle	255,194	1	
1100 - Front Wheel	73,825	1	
1160 - Tire	755	1	
1200 - Back Wheel	97,610	1	
1300 - Chain Assy	18,369	1	
1700 - Brake	10,900	1	
1720 - Hand front wheel Brake	1,413	1	
1896 - ATHENS Euro Chair	377,334	1	
1900 - PARIS Guest Chair	96,283	1	
1970 - GRENOBLE Whiteboard	197,153	1	
1972 - MUNICH Swivel Chair	66,687	1	
1988 - SEOUL Guest Chair	40,425	1	
1990 - CALGARY Whiteboard	288,638	1	
2000 - BI4Dynamics NAV	1,687,043	1	
2030 - MS Dynamics NAV	4,137	1	
2031 - MS Dynamics NAV Lite	61,660	1	
2070 - MS Dynamics CRM	14,220	1	
2080 - MS Dynamics GP	67,875	1	
4011 - Computer III 866 MHz	20,653	1	
4013 - Enterprise Computer	110,850	1	
<b>Total</b>	<b>8,679,658</b>		

Location Code	Net Sales	Days Since Last Sale	Out of Stock 1d
LOC 2	3,996,587		
LOC 1	2,997,619		
LOC 3	1,615,435		
RED	37,400	305	
GREEN	16,616	307	
N/A	12,030	326	
BLUE	3,970	313	
<b>Total</b>	<b>8,679,658</b>		

Year	Net Sales	Days Since Last Sale	Out of Stock 1d
<b>2021</b>	<b>8,679,658</b>		
2021 - Jan	1,179,018		
2021 - Feb	731,394		
2021 - Mar	616,429		
2021 - Apr	1,142,759		
2021 - May	592,317		
2021 - Jun	668,725		
2021 - Jul	807,638		
2021 - Aug	884,615		
2021 - Sep	632,041		
2021 - Oct	673,243		
2021 - Nov	751,479		
<b>Total</b>	<b>8,679,658</b>		

**Days Since Last Transaction** will help you recognize changes in customer habits from the get go. If the customer stops buying an item or changes their assortment, you will know – even if your sales values don't change.

### Delivery performance by Customer & Item

2018 2019 2020 2021

Sales Amount

18.5M

Amount Late

6.7M



Date			
Year	Amount	Amount Late %	Days Late
<b>2020</b>	<b>8,122,681</b>	<b>35.35 %</b>	<b>2.4</b>
2020 - Q1	1,912,827	35.88 %	2.1
2020 - Q2	2,048,750	33.31 %	2.6
2020 - Q3	1,973,731	29.69 %	2.4
2020 - Q4	2,187,374	41.90 %	2.3
<b>2021</b>	<b>10,426,558</b>	<b>36.48 %</b>	<b>2.6</b>
2021 - Q1	3,390,291	30.71 %	2.5
2021 - Q2	2,703,645	39.94 %	2.6
2021 - Q3	2,783,148	35.51 %	2.6
2021 - Q4	1,549,474	44.83 %	2.6
<b>Total</b>	<b>18,549,239</b>	<b>35.99 %</b>	<b>2.5</b>



Customer			
Customer Name	Amount	Amount Late %	Days Late
Gagn & Gaman	1,059,533	40.10 %	2.4
Progressive Home Furnishi...	854,254	24.49 %	2.6
Hotel Pferdesee	775,169	33.74 %	1.7
Marsholm Karmstol	773,864	37.99 %	2.9
Sonnmatt Design	758,898	43.76 %	2.7
Candoxy Canada Inc.	710,044	41.10 %	2.8
Klubben	670,541	38.85 %	2.2
Highlights Electronics Sdn ...	622,731	12.73 %	2.3
Möbel Scherrer AG	590,964	47.84 %	2.3
Libros S.A.	586,486	37.03 %	2.2
Blanemark Hifi Shops	579,865	35.00 %	2.2
Designstudio Gmunden	529,444	24.40 %	2.7
London Candoxy Storage ...	519,648	36.76 %	2.8
Englunds Kontorsmöbler AB	519,345	41.53 %	2.4
The Device Shop	508,850	40.06 %	3.0
J & V v.o.s.	481,108	37.84 %	2.6
Parmentier Boutique	440,513	36.97 %	2.8
Meersen Meubelen	435,598	45.88 %	1.6
Somadis	430,656	43.03 %	2.6
Selangorian Ltd.	427,945	39.43 %	2.1
John Haddock Insurance Co.	424,345	35.35 %	2.5
MEMA Ljubljana d.o.o.	422,485	23.94 %	2.1
Nieuwe Zandpoort NV	406,373	55.46 %	2.7
Cronus Candoxy Procurem...	386,573	37.43 %	2.5
Möbel Siegfried	383,885	51.24 %	2.4
Afrifield Corporation	383,782	55.93 %	2.2
Lauing Corporation	374,655	44.87 %	2.6
<b>Total</b>	<b>18,549,239</b>	<b>35.99 %</b>	<b>2.5</b>

Customer Group			
Customer Group	Amount	Amount Late %	Days Late
EU	10,352,623	37.10 %	2.5
NON EU	4,983,506	34.36 %	2.6
NATIONAL	2,766,512	40.56 %	2.4
EXPORT	408,620		
DOMESTIC	37,979		
<b>Total</b>	<b>18,549,239</b>	<b>35.99 %</b>	<b>2.5</b>

Line Type			
Type Name	Amount	Amount Late %	Days Late
Item	17,227,506	35.92 %	2.5
Resource	1,321,733	36.85 %	2.4
<b>Total</b>	<b>18,549,239</b>	<b>35.99 %</b>	<b>2.5</b>

Item Category			
Item Category	Amount	Amount Late %	Days Late
FURNITURE	6,235,112	38.82 %	2.5
SOFTWARE	5,331,256	35.63 %	2.4
SPORT	3,219,853	39.25 %	2.6
HARDWARE	1,868,475	32.35 %	2.5
N/A	1,791,491	27.19 %	2.4
CHAIR	77,633		
TABLE	16,669		
MISC	8,749		
<b>Total</b>	<b>18,549,239</b>	<b>35.99 %</b>	<b>2.5</b>

Track the delivery performance (**Amount Late%**, **Days Late**) of your organization during customer fulfilment.  
 Days Late: The difference between the Delivery Date (Promised, Requested or Planned) and Posting Date of Shipment.

# FINANCE

The finance cube comes with 179 measures, organized in 6 measure groups:

**Account Schedules:** Transform your static Account Schedules from BC to BI, combine it with any standard BI dimension or any 20 global BC dimension and get flexibility like never before, for financial reporting in Excel or Power BI.

**GL Analysis:** Analyze GL transactions and balances in local currency as well as addition currency for reporting (ACY) for consolidation.

**GL Budget:** Analyze GL budget and budget variances with well-supported time intelligence and comparisons.

**Cost Accounting:** Analyze Cost Entries as allocated GL transactions by Account Schedules or Cost Center hierarchy. This module is ideal for top to bottom analysis, leaving all details exposed.

analyze Cash flow (standard BC module) by Source Type, Account and track it down to Forecast document level.

Measure groups are sharing **22 dimensions** with **215 attributes** in **33 hierarchies**.

### Profit and Loss Statement

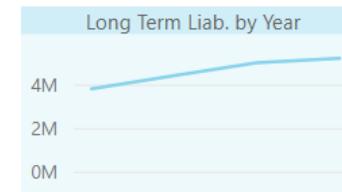
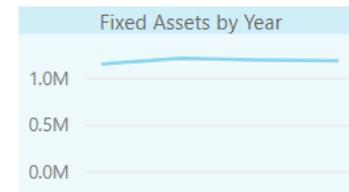
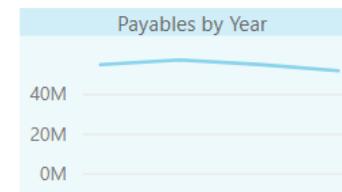
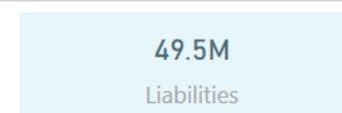
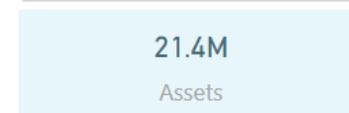
25.8M Sales	26.3M Sales Products	2.0M Sales Services	2.5M Discounts	10.6M Profit	41.3% Profit %	4.7M Net Income	18.2% Net Income %
19.1M Costs	15.2M COGS	4.0M Operat. Costs	1.8M Personnel	2.0M Financial Items	45.5K Depreciation	<input type="button" value="2017"/> <input type="button" value="2018"/> <input type="button" value="2019"/> <input type="button" value="2020"/>	



Year	Sales	Costs	Operat. Costs	Net Income %
2017	6,264,778	4,908,769	1,142,054	13.7%
2018	7,301,619	4,881,854	1,125,387	23.7%
2019	8,285,571	6,641,206	1,236,080	12.7%
2020	3,944,868	2,703,933	479,690	26.7%
<b>To...</b>	<b>25,796,835</b>	<b>19,135,763</b>	<b>3,983,211</b>	<b>18.2%</b>

### Balance Sheet

3.7M Receivables	52.1M Payables	8.4M Inventory	8.1M Cash
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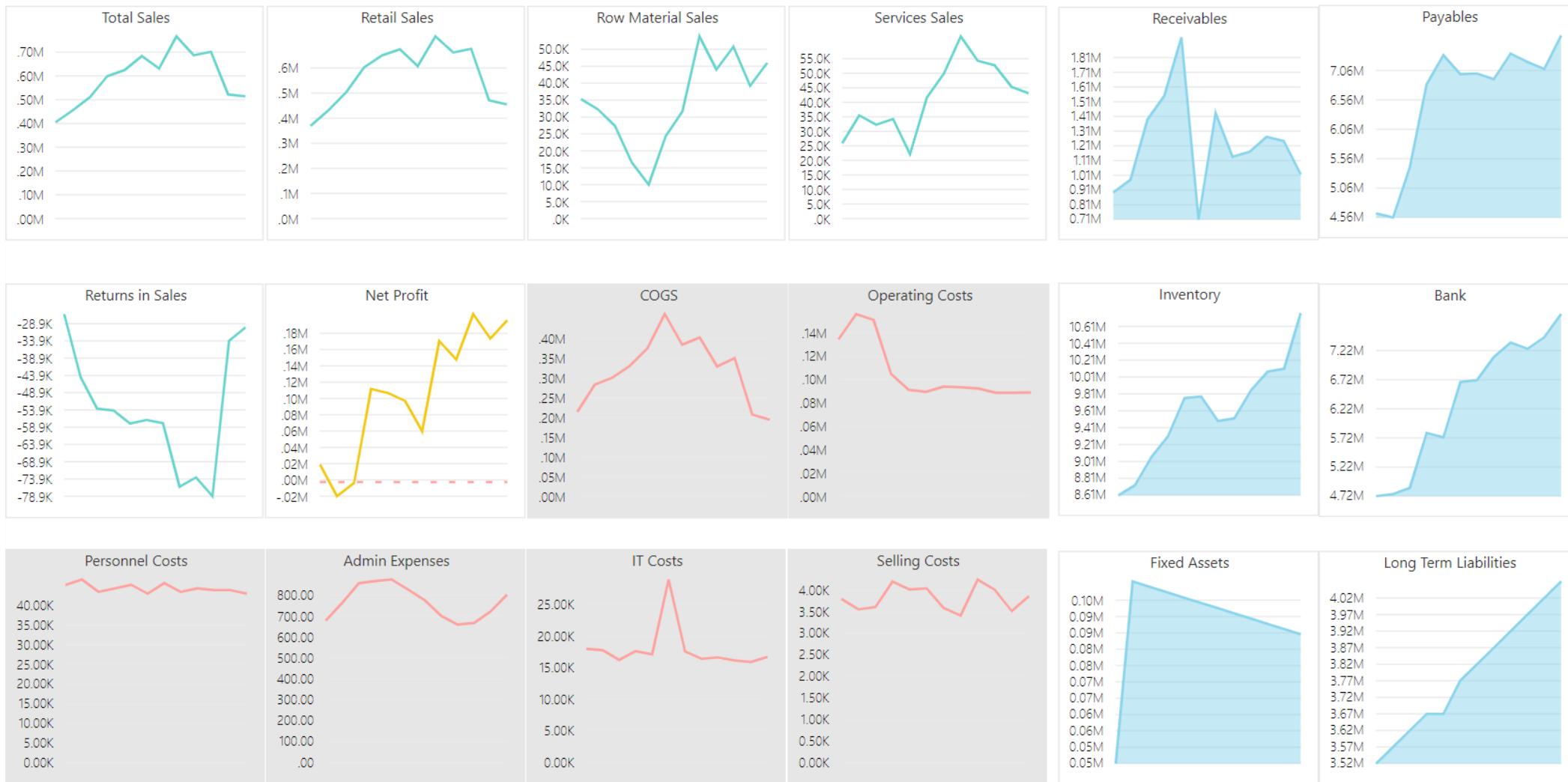


2018 **2019** 2020 2021

## Profit and Loss Statement

UK 2009 UK 2018

## Balance Sheet



2018 2019 2020 **2021**



# Financial Statement

## Financial Dimensions

Name	Actual	Previous	Variance	Variance %
REVENUE - Revenue	9,456,922.82	7,492,494.11	1,964,428.71	-26.22 %
OC - Operating costs	1,526,970.59	1,134,871.26	392,099.33	1,337.29 %
COGS - COGS	4,143,137.40	4,879,882.56	-736,745.16	-15.10 %
<b>C - Cost (OC + COGS)</b>	<b>5,670,107.99</b>	<b>6,014,753.82</b>	<b>-344,645.83</b>	<b>1,322.19 %</b>
F - Financial Items	724,993.86	542,404.17	182,589.69	33.66 %
TC - Total Cost	6,395,101.85	6,557,157.99	-162,056.14	-2.47 %
P - Profit	3,061,820.97	935,336.12	2,126,484.85	-23.75 %

- Select all
- 10 - Europe
- 10 - Europe
- 20 - Europe North
- 50 - Europe South
- 60 - America
- 60 - America
- 70 - America North
- 80 - America South
- N/A

Name	January	February	March	April	May	June	July	August	September	October	November	Total
REVENUE - Revenue	1,190,367	809,457	709,989	1,290,026	676,514	756,096	903,218	946,734	718,729	772,240	683,553	<b>9,456,923</b>
OC - Operating costs	128,855	124,080	117,250	111,122	112,127	222,702	120,982	120,504	130,395	226,190	112,764	<b>1,526,971</b>
COGS - COGS	622,905	485,126	436,850	680,712	225,093	216,375	211,925	700,194	205,330	199,742	158,886	<b>4,143,137</b>
<b>C - Cost (OC + COGS)</b>	<b>751,760</b>	<b>609,205</b>	<b>554,100</b>	<b>791,834</b>	<b>337,220</b>	<b>439,077</b>	<b>332,907</b>	<b>820,697</b>	<b>335,725</b>	<b>425,932</b>	<b>271,650</b>	<b>5,670,108</b>
F - Financial Items	50,000	50,000	50,000	36,837	44,187	75,288	47,707	132,850	135,420	52,704	50,000	<b>724,994</b>
TC - Total Cost	801,760	659,205	604,100	828,671	381,408	514,365	380,614	953,547	471,145	478,636	321,650	<b>6,395,102</b>
P - Profit	388,607	150,252	105,889	461,355	295,106	241,731	522,604	-6,814	247,584	293,604	361,903	<b>3,061,821</b>
- Personnel exp./ Revenue	6	8	9	5	9	9	7	7	9	8	9	<b>8</b>
- Operating Costs / Revenue	11	15	17	9	17	29	13	13	18	29	16	<b>16</b>
- COGS / Revenue	52	60	62	53	33	29	23	74	29	26	23	<b>44</b>
- Costs / Revenue	63	75	78	61	50	58	37	87	47	55	40	<b>60</b>
- Financial Items / Revenue	4	6	7	3	7	10	5	14	19	7	7	<b>8</b>
- Total Cost/Revenue	67	81	85	64	56	68	42	101	66	62	47	<b>68</b>
801 - Building Maintenance	2,479	3,022	2,714	2,592	2,094	3,346	2,833	2,620	3,082	2,733	2,828	<b>30,344</b>
802 - Administrative	790	807	1,091	847	921	50,995	1,144	905	838	753	791	<b>59,881</b>
803 - Computer	27,588	20,199	19,767	20,125	20,033	17,656	20,904	19,341	20,424	23,214	18,108	<b>227,359</b>
804 - Selling	4,831	5,056	5,490	4,584	4,138	4,308	4,474	4,022	4,825	5,229	4,840	<b>51,796</b>
805 - Vehicle	2,151	1,872	1,856	2,318	2,168	52,625	2,017	2,457	2,902	101,914	2,207	<b>174,486</b>
806 - Other Operating	23,799	23,283	19,772	16,063	18,182	23,275	21,240	21,973	28,485	25,786	19,703	<b>241,562</b>
807 - Personnel	65,600	68,224	64,944	62,976	62,976	68,880	66,754	67,568	68,224	64,944	64,288	<b>725,378</b>
808 - Fixed Asset Depreciation	1,616	1,617	1,616	1,617	1,616	1,617	1,616	1,617	1,616	1,617		<b>16,165</b>
- Building Maintenance/ Operating co...	2	2	2	2	2	2	2	2	2	1	3	<b>2</b>
- Administrative/ Operating costs	1	1	1	1	1	23	1	1	1	0	1	<b>4</b>
- Computer/ Operating costs	21	16	17	18	18	8	17	16	16	10	16	<b>15</b>
- Selling/ Operating costs	4	4	5	4	4	2	4	3	4	2	4	<b>3</b>
- Vehicle/ Operating costs	2	2	2	2	2	24	2	2	2	45	2	<b>11</b>
- Other Operating/ Operating costs	18	19	17	14	16	10	18	18	22	11	17	<b>16</b>
- Personnel exp./ Operating costs	51	55	55	57	56	31	55	56	52	29	57	<b>48</b>
- Fixed Asset Depreciation/ Operating...	1	1	1	1	1	1	1	1	1	1		<b>1</b>

- Select all
- HOME
- INDUSTRIAL
- INTERCOMPANY
- N/A
- OFFICE

- Select all
- INSTITUTION
- INTERCOMPANY
- LARGE
- MEDIUM
- N/A
- PRIVATE
- SMALL

Financial statements or Account Schedules are defined in Microsoft Dynamics.  
 It can be used in combination with any of 15 (FO) / 20 (BC) global financial dimensions.

# RECEIVABLES

Receivables are the most standardized business area, and the cube comes with **50 measures** organized in two measure groups:

**Receivables Transactions:** get insight into customer transactions (with standard Debit, Credit, Net change and Payment terms) and as weighted average, as well as some specific measures such as Sales on Credit, amount, and percentage.

**Receivables State:** Analyze balances that are calculated daily for every open document (Opening, Closing, Average, Due and Overdue, Overdue %). Track customer payment habits starting from Payment Terms to Average Open Days and Average Overdue Days – all 3 measures are calculated as weighted averages. Setup and compress data on a weekly or monthly level to gain loading time and save disk space.

Measure groups are sharing **9 dimensions** with **227 attributes** in **34 hierarchies**.

# & PAYABLES (USES SAME REPORT LAYOUT)

The payables cube comes with **49 measures** organized in two measure groups:

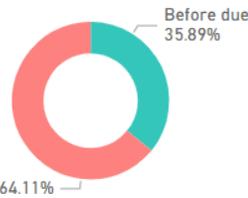
Payables State to analyze vendor payment habits (Payment Term / Open / Overdue Days – all measures **calculated as weighted averages**), Days Payables Outstanding and Payable Coefficient. Balances are calculated daily for every open document, with the option to compress on a weekly or monthly level for prior periods (to gain performance and save disk space).

**Vendor Analysis**” to get insight into vendor transactions with specific measures Purchase on Credit as amount and percentage).

Measure groups are sharing **9 dimensions** with **125 attributes** within **20 hierarchies**.

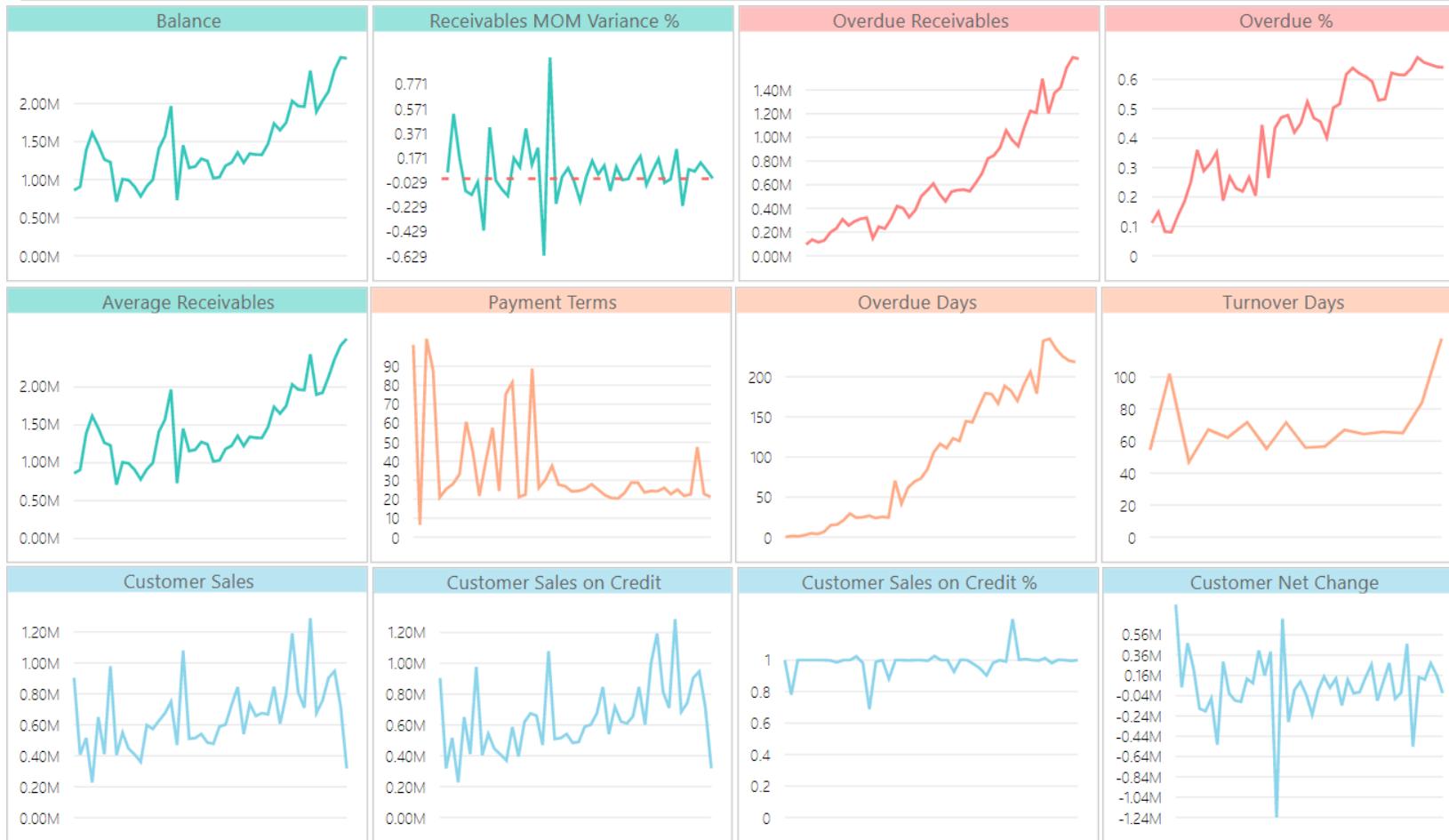
# Receivables Overview

Last 12 Years  
 10/16/2009 - 10/15/2021



Balance	Before Due	Sales on Credit %
2.60M	931.49K	98.85 %
Overdue %	Overdue	Sales on Credit
64.11 %	1.7M	29.8M

EU	1.6M
NON EU	0.7M
NATIONAL	0.3M



Customer Posting Group	Receivables Balance	Receivables Overdue %
FOREIGN	2,271,641	66.49 %
DOMESTIC	323,534	47.39 %
<b>Total</b>	<b>2,595,175</b>	<b>64.11 %</b>

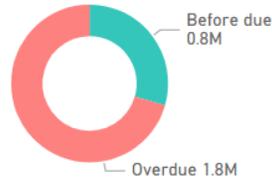
Salesperson -Purchaser	Receivables Balance	Receivables Overdue %
JR - John ...	1,761,338	65.68 %
RL - Richar...	251,099	68.65 %
MD - Mar...	210,550	41.25 %
BD - Bart ...	205,423	63.05 %
PS - Peter ...	151,429	67.89 %
N/A	15,270	100.00 %
AH - Anne...	58	
PK - Peter ...	8	
<b>Total</b>	<b>2,595,175</b>	<b>64.11 %</b>

Currency Code	Receivables Balance	Receivables Overdue %
N/A	2,499,005	65.97 %
USD	96,170	15.77 %
<b>Total</b>	<b>2,595,175</b>	<b>64.11 %</b>

The measures 'Payment Terms and Overdue Days' are calculated as weighted averages, based on the Net Customer Amount.

# Receivables Aging

2018 2019 2020 2021



Balance	Before Due	Sales on Credit %
2.6M	762.17K	98.89 %
Overdue %	Overdue	Sales on Credit
70.52 %	1.8M	24.9M

EU	1.8M
NON EU	0.5M
NATIONAL	0.3M

Due Overdue	2019 - Q1	2019 - Q2	2019 - Q3	2019 - Q4	2020 - Q1	2020 - Q2	2020 - Q3	2020 - Q4	2021 - Q1	2021 - Q2	2021 - Q3	2021 - Q4
<b>Before due</b>	<b>1,099,851</b>	<b>404,428</b>	<b>620,588</b>	<b>558,917</b>	<b>665,725</b>	<b>648,778</b>	<b>556,847</b>	<b>823,982</b>	<b>751,906</b>	<b>661,967</b>	<b>931,324</b>	<b>762,172</b>
Before due over 90 days			81,000	81,000	81,000	81,000	81,000	81,000	81,000	81,703		
Before due 61 - 90 days	477,430	2,716	85,287	9,137	15,002	605	5,609	20,191	3,392		81,978	
Before due 31 - 60 days	8,803	39,746	28,546	41,234	18,663	28,767		43,477	89,003	16,183	209,440	
Before due under 30 days	613,618	361,966	425,755	427,546	551,060	538,407	470,237	679,315	578,511	564,082	639,905	762,172
<b>Overdue</b>	<b>308,573</b>	<b>325,116</b>	<b>552,271</b>	<b>459,589</b>	<b>558,669</b>	<b>693,361</b>	<b>912,285</b>	<b>925,490</b>	<b>1,207,507</b>	<b>1,375,085</b>	<b>1,675,751</b>	<b>1,823,368</b>
Overdue under 30 days	149,346	112,653	212,565	100,378	148,219	221,683	147,821	155,761	169,220	321,799	381,823	420,793
Overdue 31 - 60 days	25,223	-11,046	53,545	17,652	17,774	41,203	69,065	50,487	178,696	-6,708	126,605	77,076
Overdue 61 - 90 days	12,866	45,584	27,899	32,521	17,078	13,579	130,171	4,823	40,256	7,746	51,074	100,195
Overdue 91 - 120 days	14,131	18,698	42,718	-2,124	3,316	7,757	86,253	53,175	49,606	35,087	82,898	34,150
Overdue 121 - 150 days	5,015	25,223	20,766	50,938	13,292	16,790	39,466	61,925	50,487	178,696	23,030	51,074
Overdue 151 - 180 days	23,072	34,245	3,935	26,483	32,521	5,068	14,792	53,096	4,823	56,030	7,746	82,898
Overdue 181 - 365 days	64,324	49,544	111,923	111,562	151,488	136,435	91,747	170,966	298,233	261,480	383,591	325,836
Overdue 1 - 2 years	14,596	50,215	78,920	122,180	156,761	193,816	249,755	263,261	235,852	253,676	301,115	368,209
Overdue 2 years					18,220	57,030	83,217	111,995	180,334	267,280	317,868	363,137
<b>Total</b>	<b>1,408,423</b>	<b>729,544</b>	<b>1,172,859</b>	<b>1,018,507</b>	<b>1,224,394</b>	<b>1,342,139</b>	<b>1,469,132</b>	<b>1,749,472</b>	<b>1,959,413</b>	<b>2,037,052</b>	<b>2,607,075</b>	<b>2,585,540</b>

Customer Name	Receivables Balance	Receivables Overdue %
Candoxy Nederland BV	143,003	100.00 %
Highlights Electronics Sdn...	127,977	53.02 %
Designstudio Gmunden	120,080	23.97 %
Marsholm Karmstol	117,265	11.86 %
Meersen Meubelen	99,412	95.55 %
Gagn & Gaman	92,815	67.53 %
Otis McAllister	92,710	22.22 %
Sonnmat Design	91,472	95.41 %
Klubben	84,818	76.04 %
BYT-KOMPLET s.r.o.	82,757	95.32 %
Centromerkur d.o.o.	82,169	82.60 %
Englunds Kontorsmöbler ...	74,477	92.88 %
Nieuwe Zandpoort NV	71,788	98.04 %
Lovina Contractors	67,153	95.95 %
Ravel Mfbler	65,358	89.56 %
Möbel Scherrer AG	61,890	26.03 %
Hotel Pferdesee	60,566	19.84 %
London Light Company	56,404	100.00 %
Candoxy Canada Inc.	54,594	82.43 %
Blanemark Hifi Shops	50,075	94.29 %
Parmentier Boutique	48,781	77.31 %
New Concepts Furniture	45,560	100.00 %
Cronus Cardoxy Sales	42,131	100.00 %
Autohaus Mielberg KG	41,465	89.61 %
Candoxy Kontor A/S	41,073	69.61 %
Beef House	39,291	42.61 %
Michael Feit - Möbelhaus	37,919	100.00 %
Helguera industrial	34,229	74.36 %
MEMA Ljubljana d.o.o.	32,818	40.18 %
Zuni Home Crafts Ltd.	28,727	100.00 %
Libros S.A.	28,496	63.21 %
Afrifield Corporation	28,395	
Corporación Beta	27,649	100.00 %
<b>Total</b>	<b>2,585,540</b>	<b>70.52 %</b>

Customer Posting Group	Receivables Balance	Receivables Overdue %
FOREIGN	2,288,595	72.81 %
DOMESTIC	296,945	52.90 %
<b>Total</b>	<b>2,585,540</b>	<b>70.52 %</b>

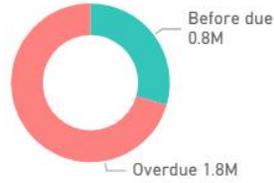
Country	Receivables Balance	Receivables Overdue %
United Kingdom	296,945	52.90 %
Netherlands	246,074	97.00 %
Sweden	198,143	45.16 %
Austria	177,559	46.35 %
Denmark	167,602	84.54 %
Switzerland	166,219	69.93 %
Belgium	162,852	97.47 %
Germany	158,219	50.23 %
Malaysia	145,140	57.90 %
Slovenia	141,443	76.01 %
Czech Republic	125,959	73.97 %
Iceland	115,227	67.64 %
Norway	97,659	79.19 %
Spain	90,375	78.69 %
Canada	88,695	88.88 %
<b>Total</b>	<b>2,585,540</b>	<b>70.52 %</b>

Salesperson	Receivables Balance	Receivables Overdue %
John Roberts	1,325,541	87.65 %
Mary A. Dempsey	447,606	44.38 %
Richard Lum	384,763	57.06 %
Bart Duncan	177,494	67.82 %
Peter Sadow	142,528	64.57 %
Linda Martin	92,271	16.94 %
N/A	15,270	100.00 %
Annette Hill	58	
Peter Kozina	8	100.00 %
<b>Total</b>	<b>2,585,540</b>	<b>70.52 %</b>

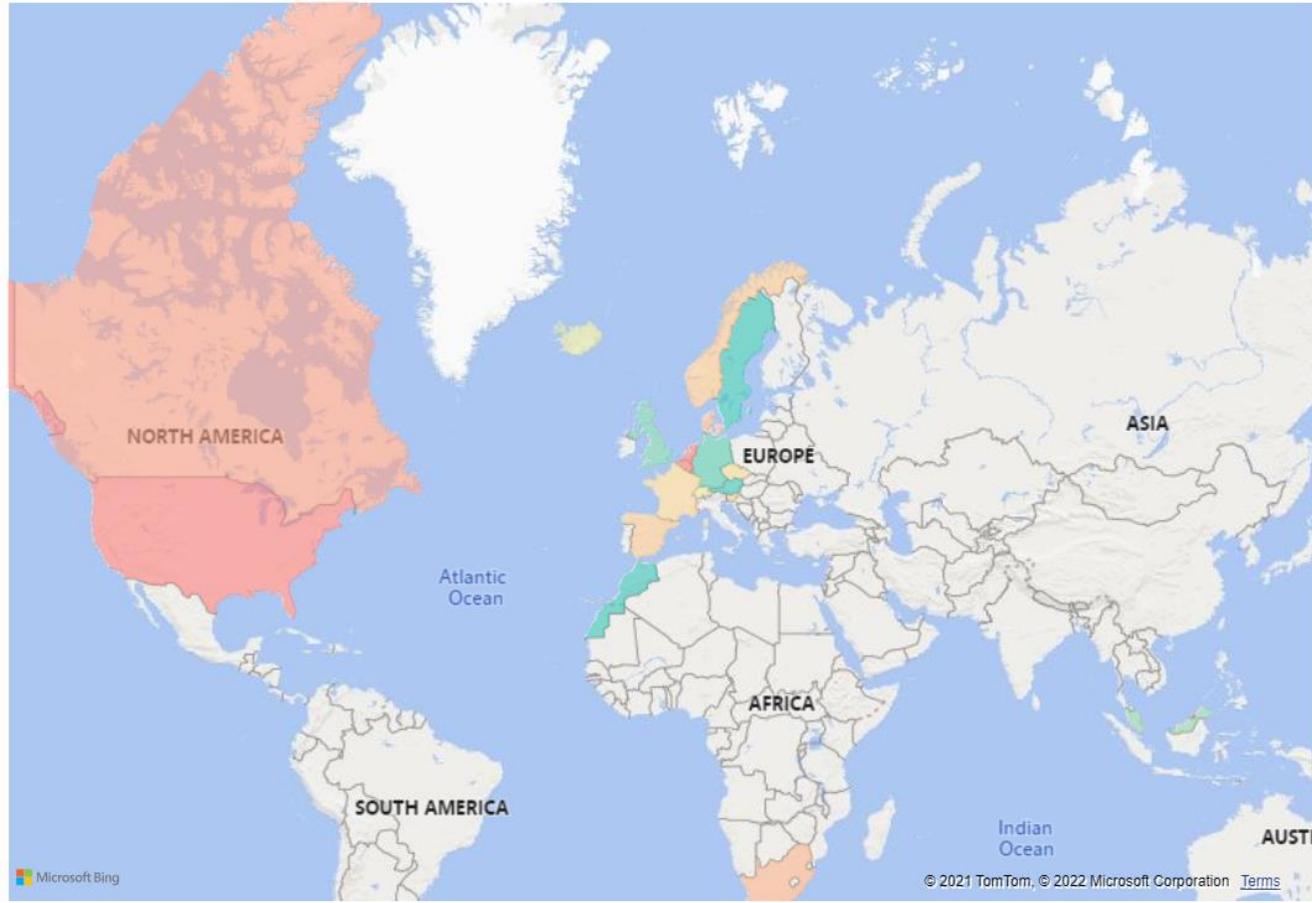
# Open Receivables

Last 12 Months (Calendar)

1/1/2021 - 12/31/2021



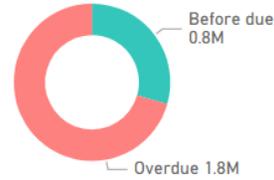
Balance	Before Due	Sales on Credit %
2.59M	762.17K	99.76 %
Overdue %	Overdue	Sales on Credit
70.52 %	1.8M	9.6M



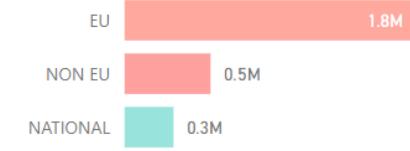
Customer Name	Receivables Balance	Before Due	Overdue	Receivables Overdue %
Candoxy Nederland BV	143,003		143,003	100.00 %
Highlights Electronics Sdn Bhd	127,977	60,122	67,855	53.02 %
Designstudio Gmunden	120,080	91,292	28,788	23.97 %
Marsholm Karmstol	117,265	103,351	13,913	11.86 %
Meersen Meubelen	99,412	4,420	94,992	95.55 %
Gagn & Gaman	92,815	30,136	62,678	67.53 %
Otis McAllister	92,710	72,110	20,599	22.22 %
Sonnematt Design	91,472	4,201	87,271	95.41 %
Klubben	84,818	20,323	64,495	76.04 %
BYT-KOMPLET s.r.o.	82,757	3,870	78,886	95.32 %
Centromerkur d.o.o.	82,169	14,297	67,872	82.60 %
Englunds Kontorsmöbler AB	74,477	5,305	69,172	92.88 %
Nieuwe Zandpoort NV	71,788	1,405	70,382	98.04 %
Lovaina Contractors	67,153	2,718	64,434	95.95 %
Ravel Mibler	65,358	6,820	58,538	89.56 %
New Concepts Furniture	62,049	58	61,991	99.91 %
Möbel Scherrer AG	61,890	45,779	16,111	26.03 %
Hotel Pferdesee	60,566	48,551	12,015	19.84 %
London Light Company	56,404		56,404	100.00 %
Candoxy Canada Inc.	54,594	9,592	45,002	82.43 %
Parmentier Boutique	48,781	11,070	37,711	77.31 %
Cronus Cardoxy Sales	42,131		42,131	100.00 %
Autohaus Mielberg KG	41,465	4,308	37,157	89.61 %
Candoxy Kontor A/S	41,073	12,484	28,589	69.61 %
Beef House	39,291	22,549	16,742	42.61 %
Michael Feit - Möbelhaus	37,919		37,919	100.00 %
Helguera industrial	34,229	8,775	25,455	74.36 %
MEMA Ljubljana d.o.o.	32,818	19,632	13,186	40.18 %
Zuni Home Crafts Ltd.	28,727		28,727	100.00 %
Libros S.A.	28,496	10,483	18,014	63.21 %
Afrifield Corporation	28,395	28,395		
Corporación Beta	27,649		27,649	100.00 %
Livre Importants	27,262		27,262	100.00 %
<b>Total</b>	<b>2,585,540</b>	<b>762,172</b>	<b>1,823,368</b>	<b>70.52 %</b>

# Receivables Details

Last 12 Months (Calendar) 1/1/2021 - 12/31/2021



Balance	Before Due	Sales on Credit %
2.59M	762.17K	99.76 %
Overdue %	Overdue	Sales on Credit
70.52 %	1.8M	9.6M



### Aging

Category	Amount
Before due under 30 days	762K
Overdue under 30 days	421K
Overdue 31 - 60 days	77K
Overdue 61 - 90 days	100K
Overdue 91 - 120 days	34K
Overdue 121 - 150 days	51K
Overdue 151 - 180 days	83K
Overdue 181 - 365 days	326K
Overdue 1 - 2 years	368K
Overdue 2 years	363K

### Customer

Candoxy Nederland BV	0.14M
Highlights Electronics Sd...	0.06M 0.07M
Designstudio Gmunden	0.09M 0.03M
Marsholm Karmstol	0.10M
Meersen Meubelen	0.09M
Gagn & Gaman	0.03M 0.06M
Otis McAllister	0.07M
Sonn matt Design	0.09M
Klubben	0.06M
BYT-KOMPLET s.r.o.	0.08M
Centromerkur d.o.o.	0.07M
Englunds Kontorsmöbler...	0.07M
Nieuwe Zandpoort NV	0.07M
Lovaina Contractors	0.06M
Ravel Mïbler	0.06M
New Concepts Furniture	0.06M
Möbel Scherrer AG	0.05M
Hotel Pferdesee	0.05M
London Light Company	0.06M
Candoxy Canada Inc.	0.05M
Parmentier Boutique	0.04M
Cronus Cardoxy Sales	0.04M
Autohaus Mielberg KG	0.04M
Candoxy Kontor A/S	0.03M
Beef House	0.04M
Michael Feit - Möbelhaus	0.04M

### Details Table

Document Type	Document No	Due Date	Overdue Days	Receivables Balance
Credit Memo	SC090009	01-01-2018	998	-1,032
Credit Memo	SC013000	01-01-2019	956	-415
Invoice	SI091989	01-01-2020	603	12,010
Invoice	SI081018	01-01-2021	236	54,675
Credit Memo	SC012005	01-03-2018	999	-368
Credit Memo	SC013006	01-04-2019	875	-1,188
Credit Memo	SC013029	01-04-2019	877	-57
Credit Memo	SC013042	01-04-2019	877	-5
Invoice	SI091970	01-04-2019	874	13,015
Invoice	SI092080	01-05-2020	482	1,213
Invoice	SI092084	01-07-2020	421	1,284
Invoice	SI092088	01-10-2020	329	1,173
Invoice	SI092031	01-10-2021	24	14,799
Invoice	SI090916	01-11-2021	9	17,677
Invoice	SI091276	01-11-2021	4	1,500
Invoice	SI070395	01-12-2021		81,000
Invoice	SI091002	01-12-2021		1,606
Invoice	SI091006	01-12-2021		2,574
Invoice	SI091539	01-12-2021		51
Invoice	SI091562	01-12-2021		3,323
Invoice	SI092058	02-02-2019	930	1,096
Credit Memo	SC013004	02-03-2019	897	-152
Credit Memo	SC013028	02-03-2019	906	-105
Credit Memo	SC013041	02-03-2019	906	-105
Invoice	SI092043	02-05-2018	998	2,273
Invoice	SI060148	02-06-2018	998	3,345
Invoice	SI070195	02-06-2019	814	3,345
Invoice	SI092083	02-07-2020	420	1,554
Invoice	SI090821	02-10-2021	22	484
Credit Memo	SC015020	02-11-2021	13	-92
Invoice	SI091318	02-11-2021	3	842
<b>Total</b>			<b>366</b>	<b>2,585,540</b>

Please apply Credit Memo to an open Invoice!

# INVENTORY

The inventory cube comes with **152 measures**, organized into four measure groups:

- **Inventory Invoiced Transactions:** analyze Cost and Quantity (Amount, Increase, Decrease) by Entry type (in multiple variants of measure), Average costs and Expected values (Posted to GL or Inventory Cost).
- **Inventory Shipped Transactions:** analyze Cost and Quantity (Amount, Increase,
- **Inventory State:** track the dynamics of your Inventory (Opening / Closing Qty., Balance, Stock Rotation in days, Min / Max Values, Average Qty and Value over time).
- **Inventory Aging:** track Aging value and quantity from first BC transactions with all the changes over time through detailed aging buckets.

Measure groups are sharing **18 dimensions** with **174 attributes** in **16 hierarchies**.

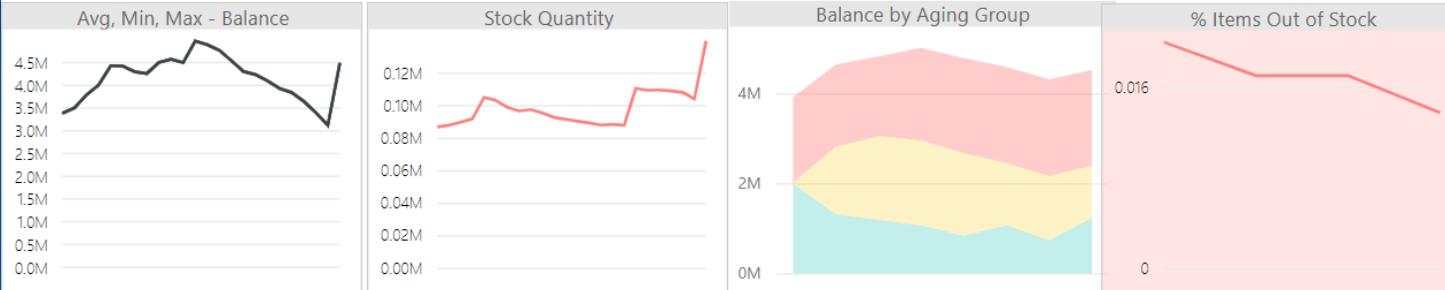
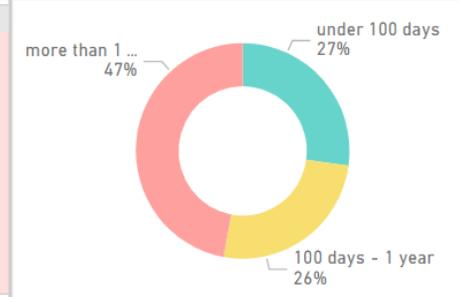
# Inventory Overview

Last 24 Months (Calendar)

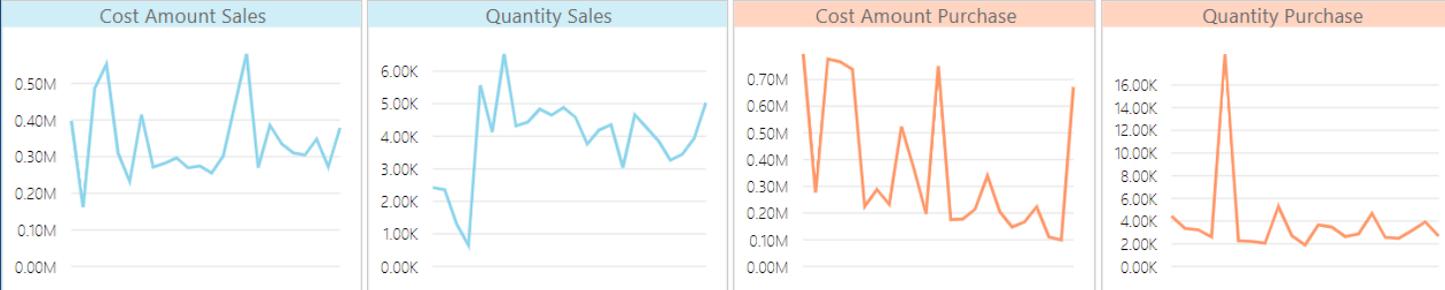
Balance	Aging Balance	Stock Quantity	Cost Increase	Stock Turn Days	Items Out of Stock
4.49M	4.52M	140K	12.41M	374	3
Cost Amount	Purchase Cost	Sales Cost	Cost Decrease		Items Out of Stock
1.51M	8.47M	8.14M	10.90M		1.38 %

Stock Value by Company short name

UK 2009	3.3M
UK 2018	1.2M



Item Category Group	under 100 days	100 days - 1 year	more than 1 year	Total
FURNITURE	98,839	518,226	937,176	1,554,240
SOFTWARE	37,458	462,278	696,765	1,196,502
N/A	540,150	97,273	-6E-14	637,424
HARDWARE	15,770	70,328	307,756	393,854
TABLE - A...	222,186			222,186
SPORT	1,301	13,391	186,208	200,900
CHAIR - O...	169,668			169,668
MISC - Mi...	142,056			142,056
<b>Total</b>	<b>1,227,429</b>	<b>1,161,496</b>	<b>2,127,...</b>	<b>4,516,830</b>



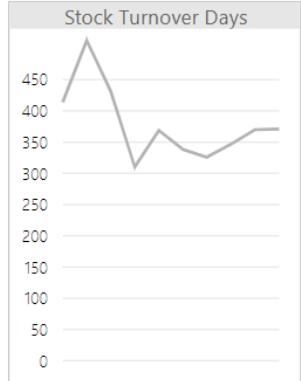
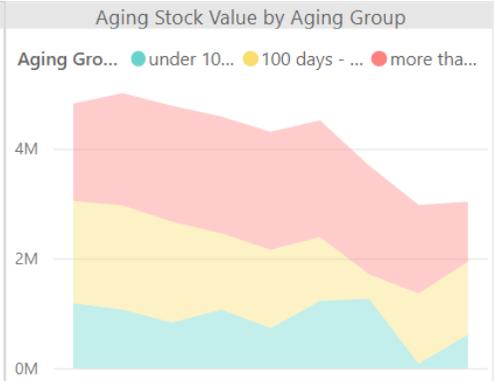
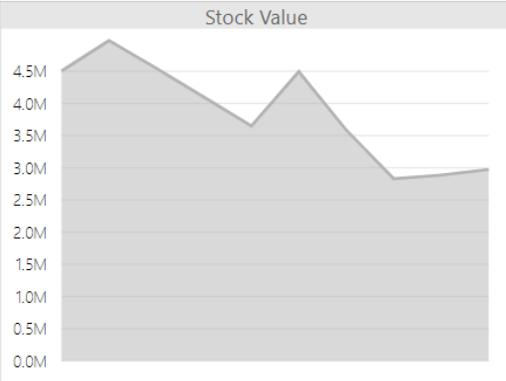
Location Code	under 100 days	100 days - 1 year	more than 1 year	Total
LOC 2	53,525	620,408	841,633	1,515,567
LOC 1	50,060	271,581	858,856	1,180,497
LOC 3	49,782	172,233	427,416	649,431
BLUE	644,297			644,297
YELLOW	196,625		821	197,446
GREEN	129,024			129,024
RED	104,115			104,115
N/A		97,273		97,273
OUT I...			-821	-821
<b>Total</b>	<b>1,227,...</b>	<b>1,161,...</b>	<b>2,127,905</b>	<b>4,516,830</b>

# Inventory Aging

Opening Stock Value: **4.43M**  
 Cost Amount: **-1.45M**  
 Stock Value: **2.97M**  
 Stock Turnover Days: **320**  
 Aging Quantity: **(Blank)**  
 Aging Balance: **(Blank)**

UK 2009: **1.7M**  
 UK 2018: **1.2M**

Last 30 Months (Calendar)



Aging Group	2019 - Q3	2019 - Q4	2020 - Q1	2020 - Q2	2020 - Q3	2020 - Q4	2021 - Q1	2021 - Q2	2021 - Q3
<b>under 100 days</b>	<b>1,183,359</b>	<b>1,063,296</b>	<b>832,991</b>	<b>1,063,161</b>	<b>729,062</b>	<b>1,227,429</b>	<b>1,259,869</b>	<b>79,905</b>	<b>606,474</b>
Under 10 days	73,154	155,170	92,254	59,893	25,760	1,074,061	13,895		1,709
10 - 20 days	233,413	161,540	149,546	64,431	51,748	15	121	62,500	
20 - 30 days	260,380	104,091	34,700	173,576	73,232	109			407,586
30 - 40 days	51,595	38,602	118,974	196,653	57,191		-90	2,669	1,246
40 - 60 days	147,540	173,084	97,869	86,139	245,994		2,298	3,106	
60 - 80 days	205,013	341,127	122,296	278,145	147,488	71,448	180,922	5	191,143
80 - 100 days	212,264	89,681	217,352	204,325	127,649	81,797	1,062,722	11,625	4,789
<b>100 days - 1 year</b>	<b>1,866,600</b>	<b>1,899,151</b>	<b>1,838,003</b>	<b>1,393,173</b>	<b>1,430,847</b>	<b>1,161,496</b>	<b>452,791</b>	<b>1,282,260</b>	<b>1,335,700</b>
100 - 120 days	129,949	388,057	260,803	191,068	130,789	109,316	123	121	62,500
120 - 180 days	687,763	554,470	517,010	334,435	719,864	391,285	79,894	197,301	2,104
180 - 270 days	537,096	635,967	727,801	593,955	343,635	543,661	198,616	1,057,264	213,732
270 - 365 days	511,792	320,657	332,390	273,715	236,558	117,233	174,158	27,575	1,057,364
<b>more than 1 year</b>	<b>1,767,477</b>	<b>2,048,206</b>	<b>2,108,108</b>	<b>2,127,469</b>	<b>2,148,177</b>	<b>2,127,905</b>	<b>1,978,350</b>	<b>1,614,305</b>	<b>1,089,524</b>
1 - 2 years	1,767,477	1,893,206	352,906	377,618	400,200	208,611	124,279	145,761	155,139
2 - 3 years		155,000	1,755,201	1,749,852	1,747,977	190,140	107,273	153,328	161,754
3 - 4 years						1,729,154	1,746,798	1,315,217	772,630
<b>Total</b>	<b>4,817,436</b>	<b>5,010,653</b>	<b>4,779,101</b>	<b>4,583,804</b>	<b>4,308,087</b>	<b>4,516,830</b>	<b>3,691,009</b>	<b>2,976,470</b>	<b>3,031,698</b>

Item Category Group	Total
Total	

Location	Total
Total	

# MANUFACTURING

The manufacturing cube comes with **107 measures** organized in four measure groups:

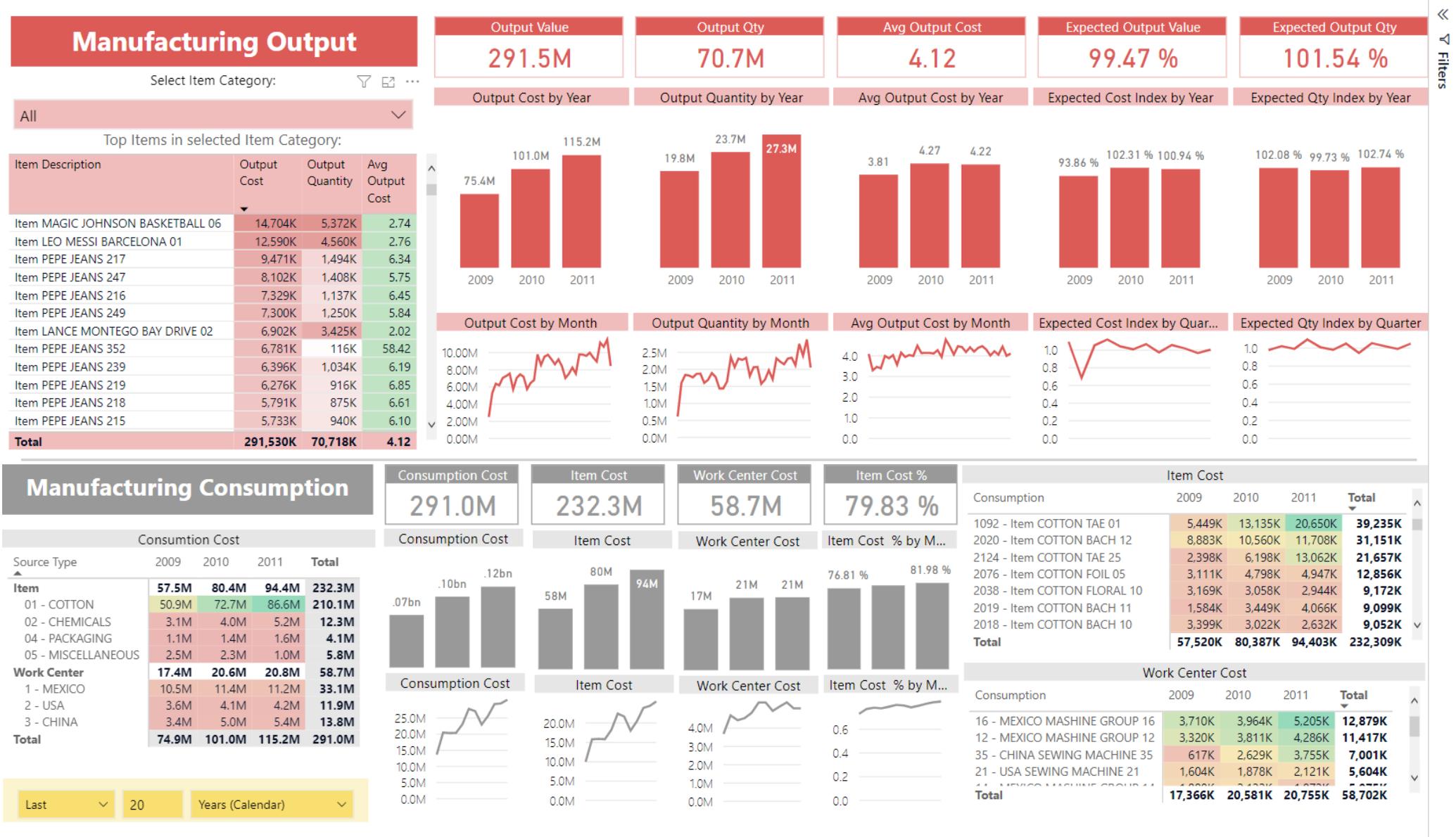
**Manufacturing:** Analyze Input, Output and Work-in-progress of quantities and values across items and capacities. Get the answers to your questions by using the output perspective “how have products been produced over time” or from the input perspective “which –*and where*– items have been consumed in a material capacity” for cost control or product recall.

**Manufacturing Expected:** Compare expected values (before starting a Production Order) with actuals and for costs and quantities at any level of the production process, thus improving production BOM.

**Capacity Calendar:** Analyze capacity, actuals and variance of Work Centers group (people, machines) by any BC attribute.

**Capacity Times:** Run, Setup and Stop Time; also available as a percentage.

Measure groups are sharing **25 dimensions** with **166 attributes** in **21 hierarchies**.



This manufacturer produces textile items (jeans) from cotton, chemicals and other materials. There are 3 plans: Mexico, USA and China.

# Manufacturing Output

Date.Value

Last

12

Years (Calendar)

1/1/2010 - 12/31/2021

216.13M

Output Cost

50.93M

Output Quantity

4.24

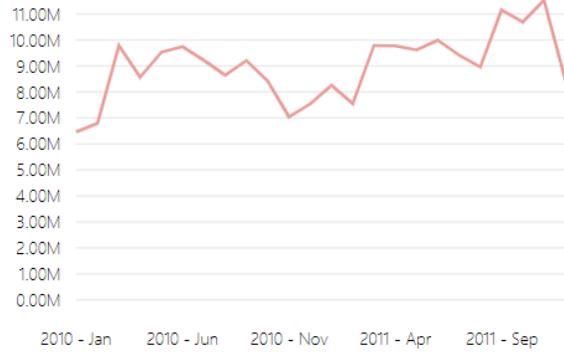
Avg Output Cost

29.63

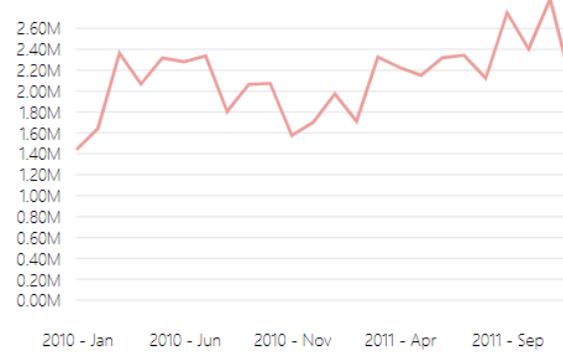
WIP

Filters

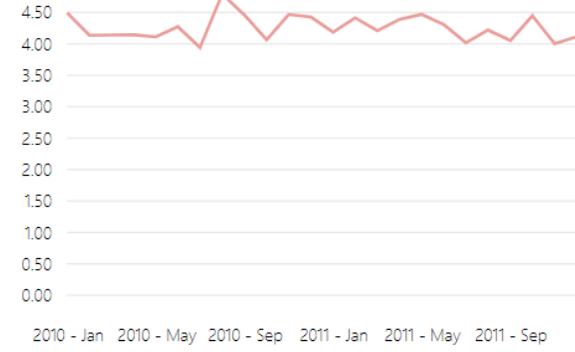
Output Cost by Month



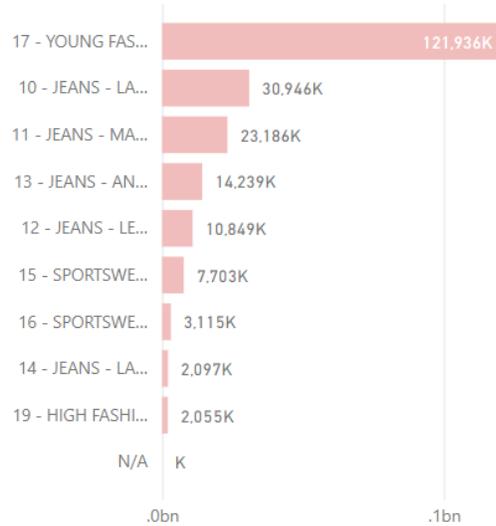
Output Quantity by Month



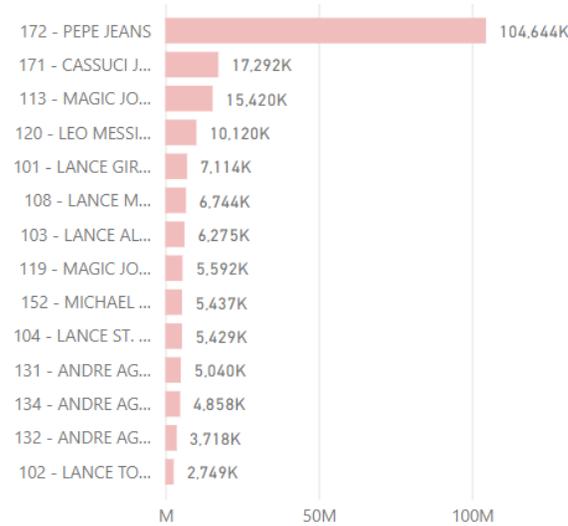
Avg Output Cost by Month



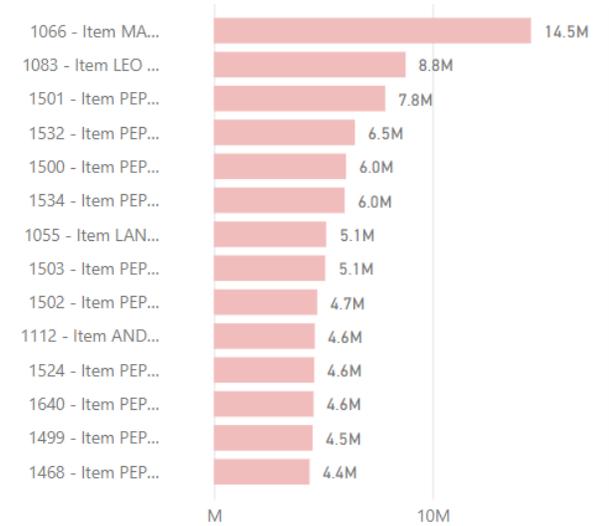
Output Cost by Item Category Group



Output Cost by Item Product Group



Output Cost by Item



# Manufacturing Consumption

Date.Value

Last 13 Years (Calendar)

1/1/2009 - 12/31/2021

291.01M

Consumption Cost

57.57M

Consumption Quantity

5.05

Avg Consumption Cost

-519.18K

WIP

Filters

Consumption Cost by Month



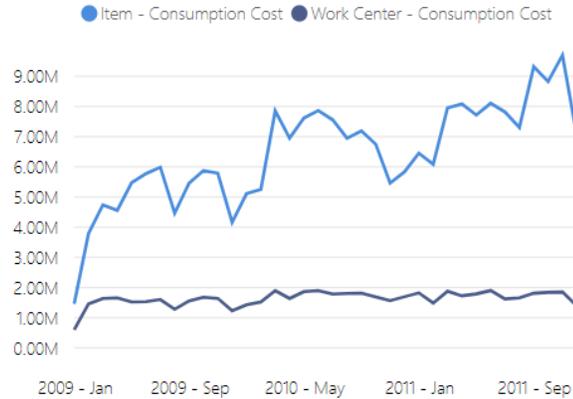
Consumption Quantity by Month



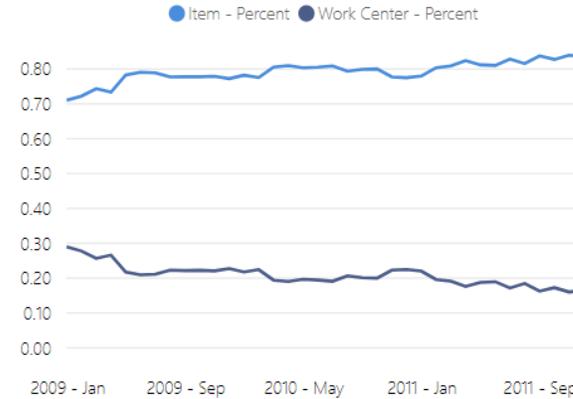
Avg Consumption Cost by Month



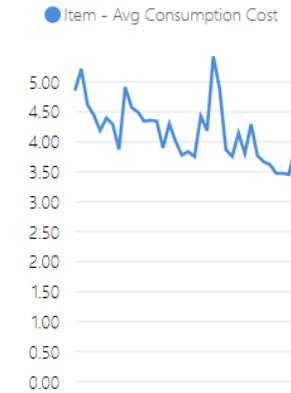
Consumption Cost by Month and Source Type



Percent by Month and Source Type



Avg Consumption Cost by Mont...



Avg Consumption Cost by Mont...

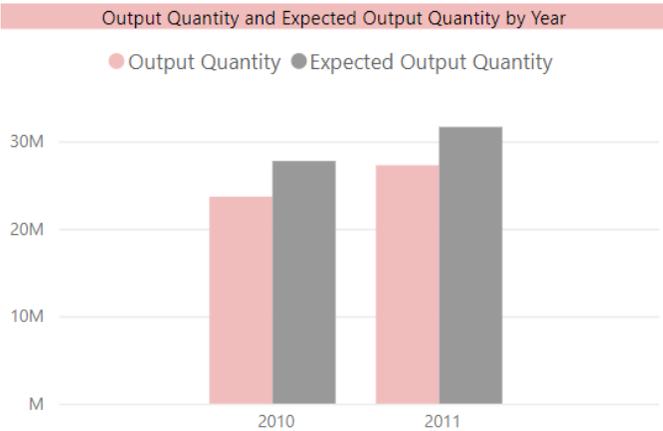
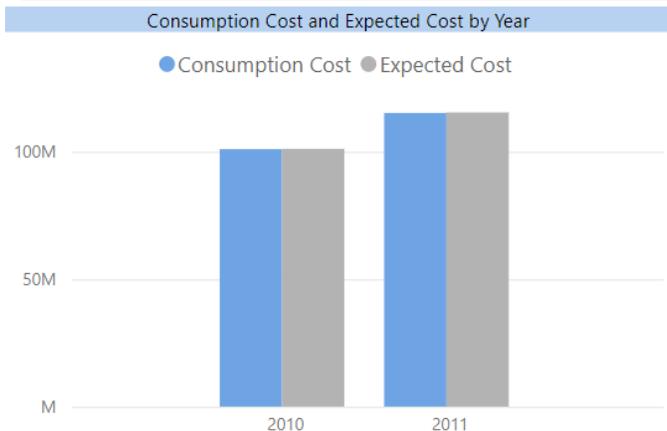


# Expected Analysis

Date.Value  
 Last 12 Years (Calendar)  
 1/1/2010 - 12/31/2021

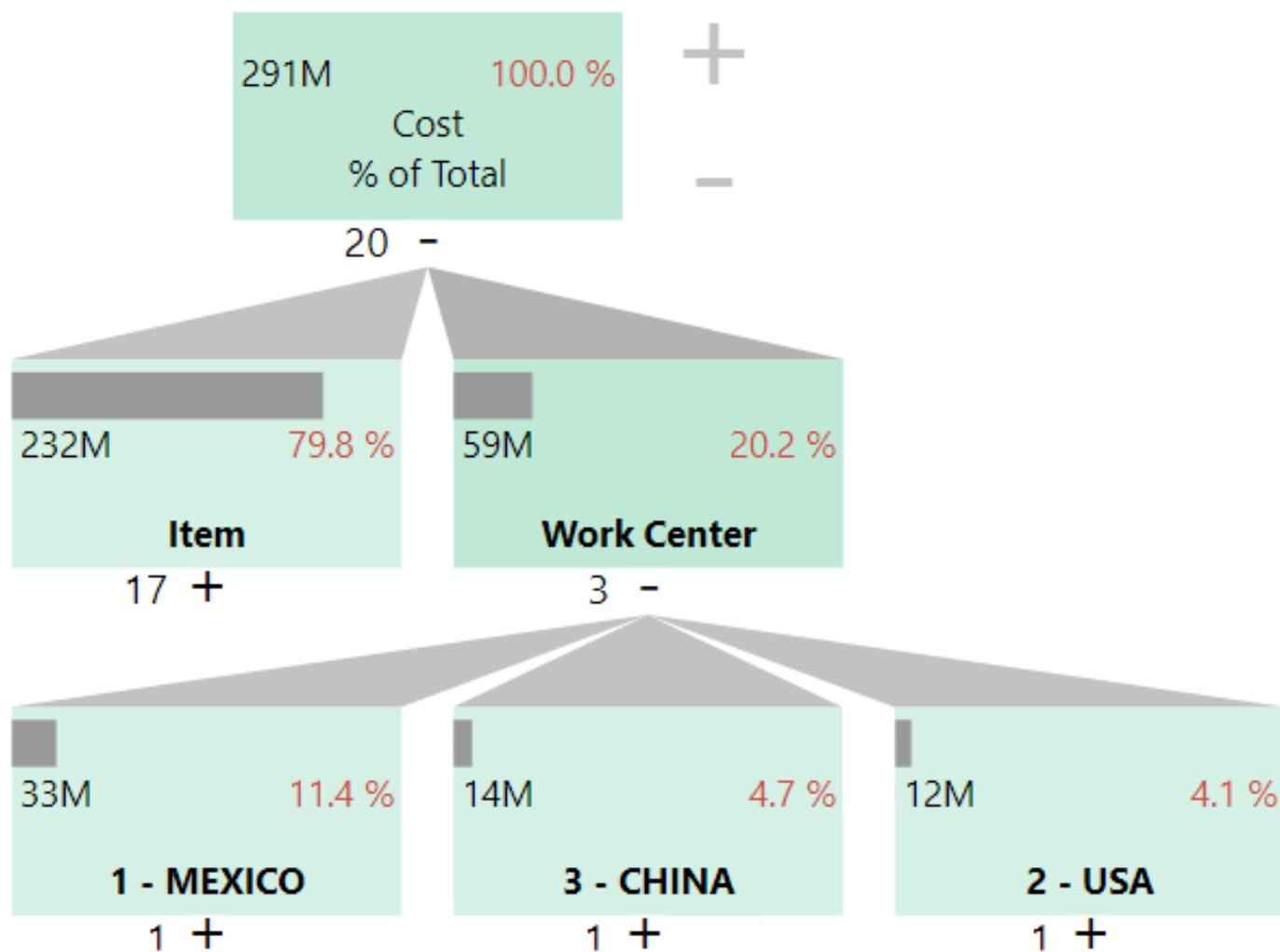
**101.58 %**  
 Expected Cost Index

**101.35 %**  
 Expected Quantity Index



Best planning is when index = 100%

# Consumption Cost by Source Type and Category Group



# RETAIL

The retail cube comes with **330 measures**, organized into seven measure groups:

**POS Sales:** Analyze Gross / Net Sales (per Line, M2, Item, Staff, Store and Terminal), Profit and Qty, Basket Value, Store Size, Returns, Tax, and Discounts. Well supported time intelligence with Daily / Weekly / Monthly Sales and many variances (YTD, MTD, WTD, YoY and PoP) of base measures. 89 measure are available in ACY (additional currency).

**POS Payments:** Analyze payment habits (Net Amount, Average Payment) by Tender Type, Card down to payment line.

**POS Batch:** Analyze POS events (durations, logons, returns, voids, transactions, returns).

**POS Vouchers:** Analyze Open amount, Net amount and Applied amount by Created, Applied and Expired Date of Vouchers.

**Retail Store Information:** Track Store Area M2 (from store information or from store sections) that is used for calculation of averages in other measure groups.

**Voided POS Payments:** Analyze voided payments.

**Voided POS Sales:** Analyze voided sales transactions.

Measure groups are sharing **41 dimensions** with **212 attributes** in **38 hierarchies**.

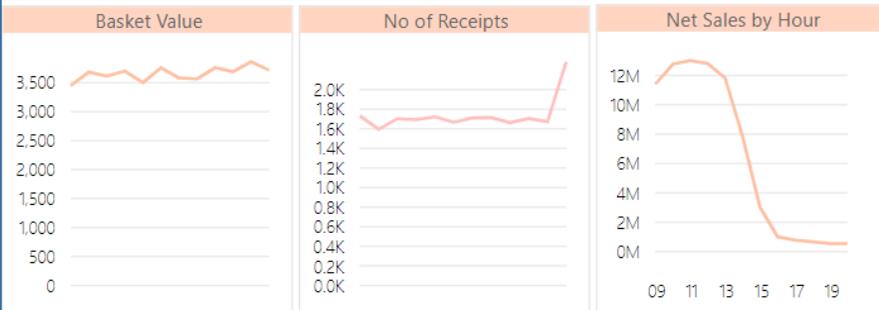
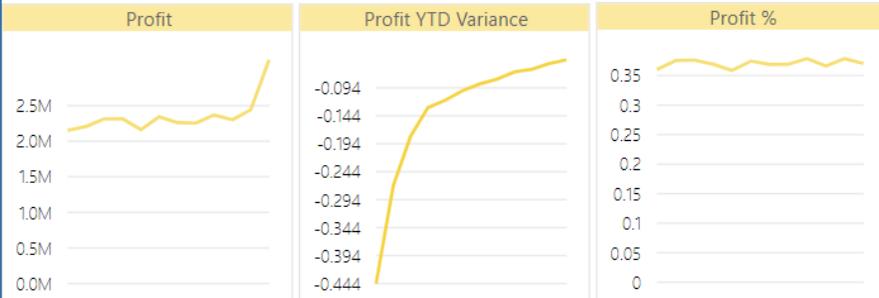
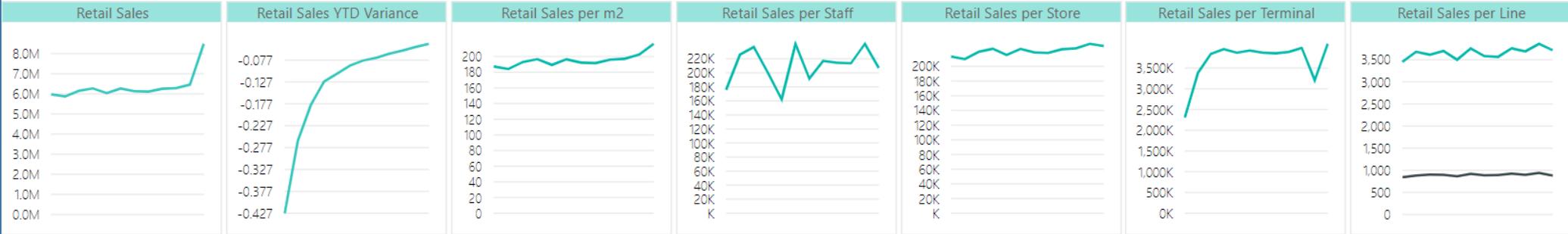
# Retail Sales

2019  
2020

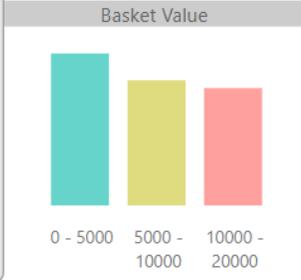
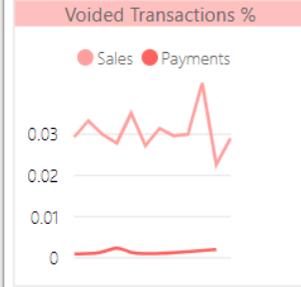
Retail Sales	Retail Sales PY	Retail Sales Index	Retail Sales Variance	Voided Sales Lines	No of Receipts	No of Stores	No of Terminals	No of Staff
76.29M	79.45M	-3.97 %	-3.2M	3.06 %	20,863	28	84	26
Profit	Profit PY	Profit Index	Profit Variance	Profit %	Basket Value	Sales per Store	Sales per Terminal	Store per m2
28.27M	29.56M	-4.35 %	-1.29M	37.05 %	3,657	2.7M	908.2...	2,392

Store 68.43M

Outlet 7.86M



Store Name	Retail Sales	Sales per M2	Sales YTD Variance %	Profit %	Basket Value	Voided Sales %
Annapolis	930,864	9,309	0.22 %	38.16 %	1,674	3.31 %
Palo Alto	1,079,375	7,710	-4.51 %	36.77 %	1,443	4.13 %
San Antonio	1,109,321	9,244	2.49 %	37.67 %	1,507	3.26 %
Mission Viejo	1,111,581	9,263	-0.31 %	36.84 %	1,484	4.58 %
Ann Arbor	1,132,545	7,550	-13.26 %	37.42 %	1,518	4.56 %
Bloomington	1,140,147	9,501	-9.58 %	38.32 %	1,532	2.85 %
Troy	1,357,100	11,309	0.97 %	38.37 %	1,595	3.12 %
Lone Tree	3,027,256	27,521	-9.16 %	36.75 %	3,978	2.29 %
Costa Mesa	3,036,022	21,686	-11.40 %	36.81 %	4,458	2.07 %
Santa Clara	3,119,801	25,998	5.27 %	37.08 %	4,188	3.24 %
Cincinnati	3,134,253	20,895	-13.97 %	35.67 %	4,135	3.45 %
Oak Brook	3,181,261	21,208	0.96 %	37.70 %	4,282	2.61 %
Atlantic City	3,181,387	26,512	-14.23 %	36.44 %	4,328	4.38 %
Miami	3,192,185	21,281	0.30 %	37.22 %	4,343	2.48 %
Tysons Corner	3,200,549	21,337	-3.56 %	36.50 %	4,267	2.99 %
Chicago	3,233,052	23,093	-5.07 %	37.58 %	4,334	2.75 %
Scottsdale	3,253,372	23,238	4.10 %	36.44 %	4,321	3.13 %
Austin	3,260,999	27,175	-9.64 %	37.82 %	4,419	4.67 %
Atlanta	3,268,070	29,710	-9.70 %	36.92 %	4,381	2.86 %
Houston	3,275,842	20,474	-7.45 %	36.93 %	4,362	2.35 %
Bellevue	3,287,056	25,285	-8.45 %	37.42 %	4,478	2.59 %
<b>Total</b>	<b>76,292,620</b>	<b>20,732</b>	<b>-3.97 %</b>	<b>37.05 %</b>	<b>3,657</b>	<b>3.06 %</b>



### Selected Month

(select 1 month due to MTD calculations)

Retail Sales	per Store	per Terminal	per M2	Profit	Profit %	No of Receipts	Basket
6.16M	219.8K	73K	193	2.31M	37.60 %	2K	3,614

2019 - Jan...	2019 - Feb...	2019 - Ma...	2019 - April	2019 - May	2019 - June	2019 - July	2019 - Au...	2019 - Sep...	2019 - Oct...	2019 - No...	2019 - De...	2020 - Jan...	2020 - Feb...	2020 - Ma...	2020 - April
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Day	Net Sales POS	Net Sales POS MTD	Net Sales POS MTD Index	Net Sales POS MTD Variance	Net Sales POS MTD Variance %	Profit % POS	No of Receipts - POS sales
01.03.2020	224,513	224,513	102.09 %	4,598	2.09 %	37.39 %	59
02.03.2020	287,921	512,433	111.66 %	53,521	11.66 %	37.11 %	61
03.03.2020	139,598	652,032	110.32 %	60,987	10.32 %	40.00 %	29
04.03.2020	139,542	791,574	114.86 %	102,396	14.86 %	40.00 %	44
05.03.2020	179,995	971,569	111.45 %	99,811	11.45 %	37.99 %	58
06.03.2020	150,053	1,121,622	110.00 %	101,987	10.00 %	34.36 %	58
07.03.2020	157,137	1,278,759	104.34 %	53,162	4.34 %	39.90 %	41
08.03.2020	194,629	1,473,388	102.44 %	35,050	2.44 %	36.30 %	61
09.03.2020	204,703	1,678,091	104.20 %	67,678	4.20 %	38.94 %	60
10.03.2020	193,469	1,871,560	107.16 %	125,031	7.16 %	37.78 %	60
11.03.2020	344,891	2,216,451	113.59 %	265,161	13.59 %	39.47 %	59
12.03.2020	221,116	2,437,567	113.22 %	284,700	13.22 %	32.57 %	64
13.03.2020	229,131	2,666,698	109.92 %	240,628	9.92 %	33.94 %	61
14.03.2020	258,814	2,925,512	109.66 %	257,745	9.66 %	39.70 %	60
15.03.2020	119,216	3,044,728	108.93 %	249,551	8.93 %	39.09 %	45
16.03.2020	108,292	3,153,020	108.60 %	249,652	8.60 %	40.00 %	43
17.03.2020	273,529	3,426,549	107.79 %	247,664	7.79 %	37.39 %	63
18.03.2020	221,236	3,647,785	105.67 %	195,573	5.67 %	37.24 %	60
19.03.2020	87,859	3,735,644	105.16 %	183,334	5.16 %	37.47 %	33
20.03.2020	79,489	3,815,132	105.21 %	188,832	5.21 %	38.79 %	44
21.03.2020	221,829	4,036,962	105.13 %	196,883	5.13 %	39.11 %	59
22.03.2020	191,957	4,228,919	105.02 %	201,992	5.02 %	38.28 %	64
23.03.2020	253,121	4,482,040	106.92 %	290,225	6.92 %	38.22 %	45
24.03.2020	174,352	4,656,391	105.99 %	263,164	5.99 %	35.91 %	60
25.03.2020	201,361	4,857,752	105.78 %	265,483	5.78 %	38.52 %	59
26.03.2020	207,297	5,065,050	105.73 %	274,321	5.73 %	35.64 %	62
27.03.2020	250,276	5,315,326	105.51 %	277,601	5.51 %	38.47 %	63
28.03.2020	213,313	5,528,639	104.25 %	225,613	4.25 %	36.91 %	61
29.03.2020	254,293	5,782,932	104.07 %	226,189	4.07 %	36.84 %	59
30.03.2020	206,475	5,989,407	104.42 %	253,451	4.42 %	39.56 %	60
31.03.2020	165,718	6,155,126	104.36 %	257,343	4.36 %	34.75 %	48
<b>Total</b>	<b>6,155,126</b>					<b>37.60 %</b>	<b>1,703</b>

Net Sales POS by Latitude and Longitude



Store Name	Net Sales POS	Net Sales POS per M2	Profit % POS	No of Receipts - POS sales	Basket Value POS
Los Angeles	331,860	3,017	39.44 %	62	5,353
New York	304,338	1,902	36.20 %	77	3,952
San Diego	298,948	2,491	38.98 %	57	5,245
Oak Brook	291,682	1,945	39.41 %	59	4,944
Chicago	289,054	2,065	39.47 %	60	4,818
Seattle	282,269	2,566	35.64 %	62	4,553
Bellevue	267,633	2,059	38.32 %	61	4,387
Tysons Corner	264,052	1,760	38.72 %	60	4,401
Atlantic City	263,463	2,196	39.59 %	58	4,542
Costa Mesa	260,568	1,861	38.13 %	59	4,416
Santa Clara	257,271	2,144	38.53 %	59	4,361
Cambridge	256,810	2,140	39.52 %	57	4,505
Miami	252,199	1,681	39.02 %	59	4,275
Austin	251,825	2,099	37.03 %	60	4,197
Philadelphia	240,078	1,412	33.06 %	65	3,694
<b>Total</b>	<b>6,155,126</b>	<b>1,673</b>	<b>37.60 %</b>	<b>1,703</b>	<b>3,614</b>

# Sales by Store

(over month)

Company Name

All

2019

2020

Retail Sales	Retail Sales PY	Retail Sales Index	Retail Sales Variance	Basket Value
76.29M	79.45M	96.03 %	-3.2M	3,657
Profit	Profit PY	Profit Index	Profit %	No of Receipts
28.3M	29.6M	95.65 %	37.05 %	20.9K

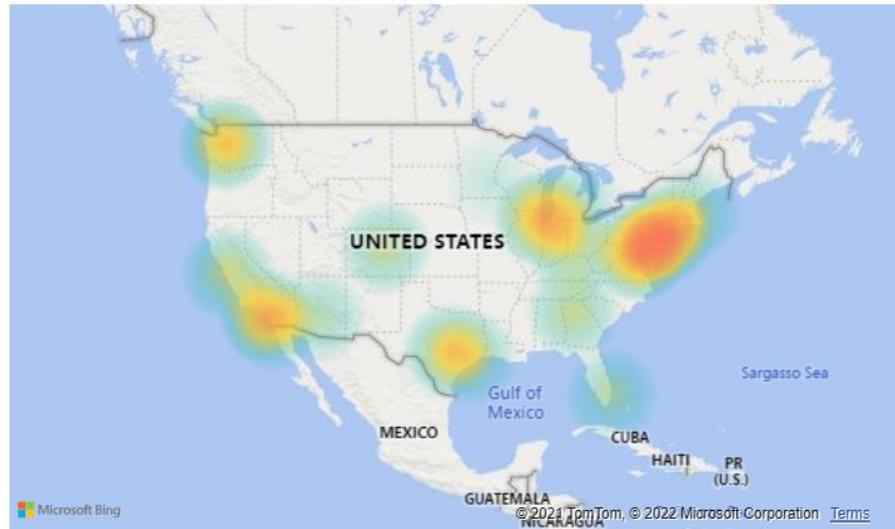


Store Name

- Select all
- Ann Arbor
- Annapolis
- Atlanta
- Atlantic City
- Austin
- Bangalore store
- Bellevue
- Bloomington
- Cambridge
- Chicago
- Cincinnati
- Columbia
- Costa Mesa
- Delhi store
- Distribution Ce...
- Distribution Ce...
- Houston
- Lone Tree
- Los Angeles
- Miami
- Mission Viejo
- Mumbai store
- N/A
- New York
- Oak Brook
- Palo Alto
- Philadelphia



Net Sales POS by Latitude and Longitude



Store Name	Net Sales POS	Net Sales POS per M2	Profit % POS	No of Receipts - POS sales	Basket Value POS
New York	3,849,577	24,060	37.44 %	854	4,508
Philadelphia	3,409,745	20,057	36.86 %	750	4,546
Los Angeles	3,318,748	30,170	38.38 %	743	4,467
Columbia	3,316,564	25,512	35.00 %	767	4,324
San Diego	3,301,083	27,509	37.31 %	744	4,437
Cambridge	3,296,773	27,473	37.15 %	752	4,384
Seattle	3,288,095	29,892	37.12 %	747	4,402
Bellevue	3,287,056	25,285	37.42 %	734	4,478
Houston	3,275,842	20,474	36.93 %	751	4,362
Atlanta	3,268,070	29,710	36.92 %	746	4,381
Austin	3,260,999	27,175	37.82 %	738	4,419
Scottsdale	3,253,372	23,238	36.44 %	753	4,321
Chicago	3,233,052	23,093	37.58 %	746	4,334
Tyson's Corner	3,200,549	21,337	36.50 %	750	4,267
Miami	3,192,185	21,281	37.22 %	735	4,343
Atlantic City	3,181,387	26,512	36.44 %	735	4,328
Oak Brook	3,181,261	21,208	37.70 %	743	4,282
Cincinnati	3,134,253	20,895	35.67 %	758	4,135
Santa Clara	3,119,801	25,998	37.08 %	745	4,188
Costa Mesa	3,036,022	21,686	36.81 %	681	4,458
Lone Tree	3,027,256	27,521	36.75 %	761	3,978
Troy	1,357,100	11,309	38.37 %	851	1,595
Bloomington	1,140,147	9,501	38.32 %	744	1,532
Ann Arbor	1,132,545	7,550	37.42 %	746	1,518
Mission Viejo	1,111,581	9,263	36.84 %	749	1,484
San Antonio	1,109,321	9,244	37.67 %	736	1,507
Palo Alto	1,079,375	7,710	36.77 %	748	1,443
<b>Total</b>	<b>76,292,620</b>	<b>20,732</b>	<b>37.05 %</b>	<b>20,863</b>	<b>3,657</b>

Filters

### Basket Value

(with Profit % as colour)

Last 24 Months

Basket Value

3,665

No of Receipts

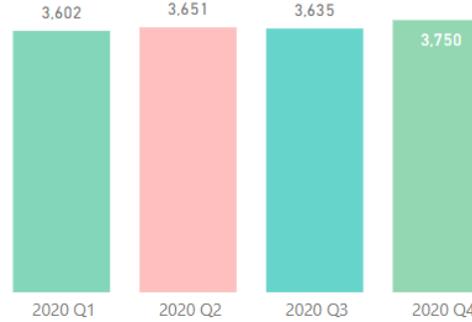
19.8K

Retail Sales

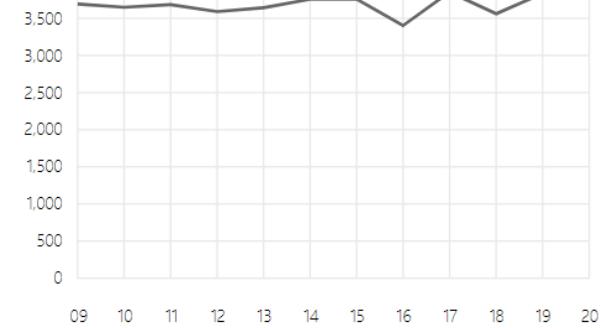
72.7M

Channel Type	Net Sales POS	Basket Value POS	Profit % POS
Store	65,148,556	4,360	37.01 %
Outlet	7,511,532	1,538	37.70 %
<b>Total</b>	<b>72,660,087</b>	<b>3,665</b>	<b>37.08 %</b>

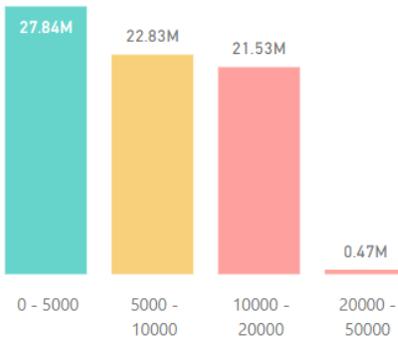
### Basket Value and Profit % as colour



### Basket Value POS by Hour



### Basket Buckets and Profit % as colour



### Average Basket Value Store

Store Name	2020 - Q1	2020 - Q2	2020 - Q3	2020 - Q4	Total
Philadelphia	4,471	4,806	4,990	4,118	4,588
Los Angeles	4,812	4,340	4,192	4,810	4,532
San Diego	4,570	4,888	4,195	4,400	4,509
Bellevue	4,261	4,091	4,511	5,032	4,503
New York	3,881	4,650	4,522	4,789	4,499
Costa Mesa	4,288	4,262	4,611	4,588	4,452
Seattle	5,011	3,769	4,725	4,358	4,437
Houston	4,243	4,600	4,632	4,164	4,411
Cambridge	3,958	3,797	4,767	4,949	4,408
Austin	4,427	4,957	3,880	4,348	4,404
Atlanta	4,067	4,032	4,876	4,561	4,403
Miami	4,236	4,406	4,168	4,667	4,383
Atlantic City	4,483	4,232	4,450	4,337	4,365
Columbia	3,855	4,410	4,413	4,462	4,319
Scottsdale	3,783	4,168	3,938	5,115	4,288
Chicago	4,615	4,201	3,996	4,363	4,282
Oak Brook	4,506	3,916	4,516	4,177	4,255
Tysons Corner	4,067	4,754	4,048	4,118	4,248
Santa Clara	4,087	4,274	3,903	4,381	4,169
Cincinnati	3,927	4,548	3,622	4,302	4,110
Lone Tree	4,212	4,053	3,897	3,935	4,008
Annapolis	1,689	1,677	1,674	1,692	1,683
Troy	1,622	1,492	1,637	1,612	1,591
Bloomington	1,539	1,538	1,629	1,481	1,544
San Antonio	1,407	1,614	1,436	1,605	1,527
Ann Arbor	1,684	1,466	1,380	1,600	1,526
Mission Viejo	1,529	1,559	1,470	1,402	1,485
<b>Total</b>	<b>3,602</b>	<b>3,651</b>	<b>3,635</b>	<b>3,750</b>	<b>3,665</b>

### Net Sales POS by Store

Store Name	Net Sales POS	Basket Value POS	Profit % POS
New York	3,653,373	4,499	37.45 %
Philadelphia	3,234,237	4,588	36.72 %
San Diego	3,210,695	4,509	37.37 %
Seattle	3,185,435	4,437	37.03 %
Bellevue	3,174,966	4,503	37.35 %
Houston	3,171,451	4,411	36.99 %
Los Angeles	3,149,877	4,532	38.97 %
Columbia	3,113,817	4,319	35.02 %
Austin	3,109,125	4,404	38.01 %
Cambridge	3,098,939	4,408	37.43 %
Scottsdale	3,096,168	4,288	36.42 %
Atlanta	3,081,755	4,403	36.82 %
Miami	3,081,185	4,383	37.27 %
Chicago	3,065,642	4,282	37.45 %
Atlantic City	3,016,481	4,365	36.29 %
Cincinnati	3,000,155	4,110	35.48 %
Tysons Corner	2,998,767	4,248	36.47 %
Santa Clara	2,980,976	4,169	36.98 %
Oak Brook	2,965,669	4,255	37.91 %
Costa Mesa	2,898,085	4,452	36.69 %
Lone Tree	2,861,758	4,008	36.83 %
Troy	1,285,808	1,591	38.32 %
Bloomington	1,101,063	1,544	38.40 %
Ann Arbor	1,090,922	1,526	37.53 %
Mission Viejo	1,066,438	1,485	36.78 %
<b>Total</b>	<b>72,660,087</b>	<b>3,665</b>	<b>37.08 %</b>

### Basket Bucket over Time



# Time

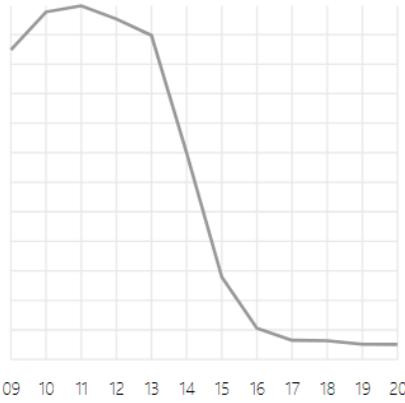
(by Quarter of Hour, Day, Month)

Retail Sales  
**139.7M**

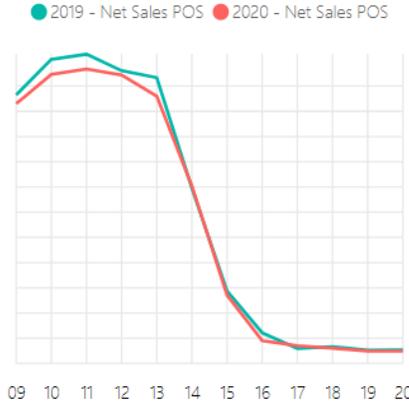
No of Receipts  
**32.2K**

## Hour

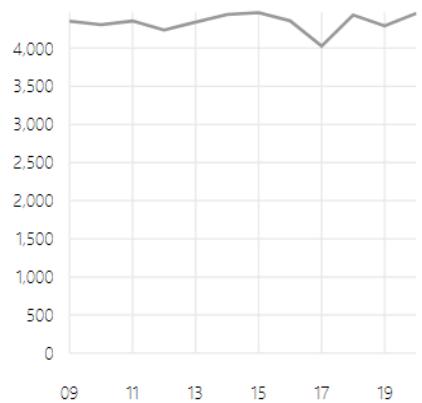
Net Sales by Hour



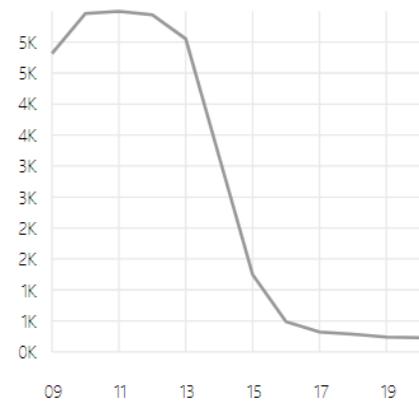
Net Sales by Hour



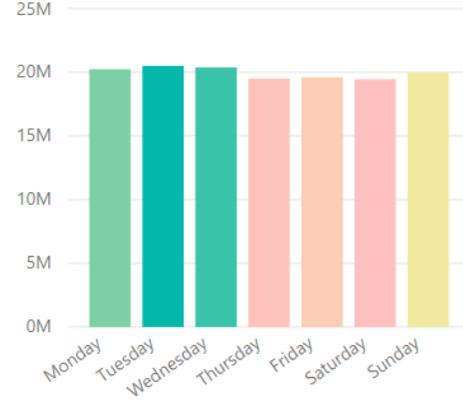
Basket by Hour



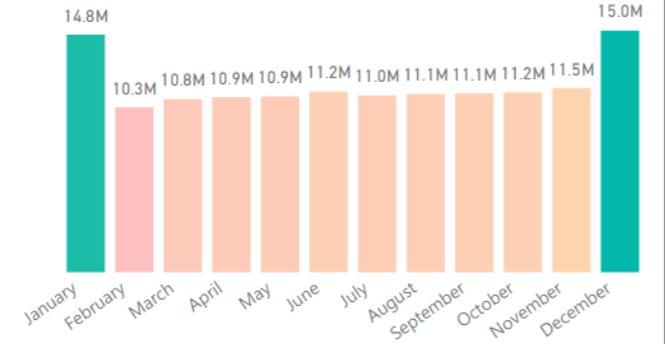
No of Receipts by Hour



Retail Sales by Week Day



Retail Sales by Month



Net Sales by Store and Hour

Store Name	09	10	11	12	13	14	15	16	17	18	19	20	Total
New York	1.2M	1.2M	1.4M	1.2M	1.1M	0.8M	0.4M	0.1M	0.1M	0.1M	0.1M	0.0M	7.5M
Atlantic City	1.1M	1.2M	1.3M	1.1M	0.8M	0.7M	0.3M	0.1M	0.0M	0.0M	0.1M	0.1M	6.9M
Atlanta	1.0M	1.2M	1.2M	1.3M	1.0M	0.6M	0.3M	0.1M	0.1M	0.0M	0.0M	0.0M	6.9M
Bellevue	0.9M	1.1M	1.2M	1.3M	1.1M	0.6M	0.2M	0.2M	0.1M	0.1M	0.1M	0.1M	6.9M
Austin	1.0M	1.1M	1.1M	1.3M	1.1M	0.7M	0.2M	0.1M	0.1M	0.1M	0.0M	0.1M	6.9M
Cambridge	1.0M	1.1M	1.2M	1.1M	1.2M	0.6M	0.2M	0.1M	0.0M	0.0M	0.1M	0.0M	6.8M
Columbia	1.0M	1.1M	1.1M	1.0M	1.1M	0.9M	0.3M	0.1M	0.1M	0.1M	0.0M	0.0M	6.8M
Houston	0.9M	1.1M	1.3M	1.1M	1.0M	0.7M	0.3M	0.1M	0.0M	0.1M	0.1M	0.0M	6.8M
Cincinnati	1.0M	1.2M	1.1M	1.1M	1.1M	0.7M	0.3M	0.1M	0.0M	0.0M	0.0M	0.0M	6.8M
Chicago	0.8M	1.1M	1.1M	1.1M	1.1M	0.7M	0.3M	0.1M	0.1M	0.1M	0.1M	0.1M	6.6M
Los Angeles	0.9M	1.0M	1.2M	1.1M	1.0M	0.7M	0.3M	0.1M	0.1M	0.1M	0.1M	0.0M	6.6M
Seattle	0.9M	1.1M	1.1M	1.1M	1.1M	0.7M	0.3M	0.1M	0.0M	0.1M	0.1M	0.0M	6.6M
Tysons Corn...	0.9M	1.2M	1.0M	1.0M	1.0M	0.7M	0.3M	0.2M	0.1M	0.1M	0.0M	0.0M	6.5M
San Diego	1.1M	1.2M	1.0M	1.1M	1.1M	0.6M	0.1M	0.1M	0.0M	0.1M	0.0M	0.1M	6.5M
Philadelphia	1.0M	1.0M	1.1M	1.1M	1.1M	0.5M	0.2M	0.1M	0.1M	0.1M	0.0M	0.1M	6.5M
Costa Mesa	1.0M	1.0M	1.1M	0.9M	1.1M	0.7M	0.3M	0.1M	0.1M	0.0M	0.1M	0.0M	6.5M
Scottsdale	1.1M	1.0M	1.1M	1.2M	1.1M	0.5M	0.2M	0.1M	0.1M	0.0M	0.0M	0.0M	6.4M
Miami	1.0M	1.3M	1.1M	0.9M	0.9M	0.7M	0.2M	0.1M	0.1M	0.1M	0.0M	0.0M	6.4M
Lone Tree	1.1M	1.1M	1.0M	1.1M	0.9M	0.6M	0.2M	0.1M	0.0M	0.1M	0.0M	0.1M	6.4M
Oak Brook	0.9M	1.1M	1.0M	1.0M	1.0M	0.7M	0.3M	0.1M	0.1M	0.0M	0.0M	0.0M	6.3M
Santa Clara	1.0M	0.8M	1.1M	0.9M	1.0M	0.7M	0.3M	0.1M	0.0M	0.1M	0.0M	0.0M	6.1M
<b>Total</b>	<b>21.0M</b>	<b>23.5M</b>	<b>23.9M</b>	<b>23.1M</b>	<b>21.9M</b>	<b>14.0M</b>	<b>5.6M</b>	<b>2.1M</b>	<b>1.3M</b>	<b>1.3M</b>	<b>1.0M</b>	<b>1.0M</b>	<b>139.7M</b>

**Operations:**  
**DISCOUNTS**

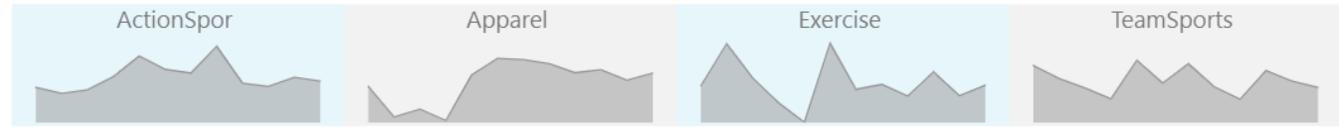
- Call center
  - Online store
  - Outlet
  - Store
- 2019
  - 2020

No of Discounted Items % by Month

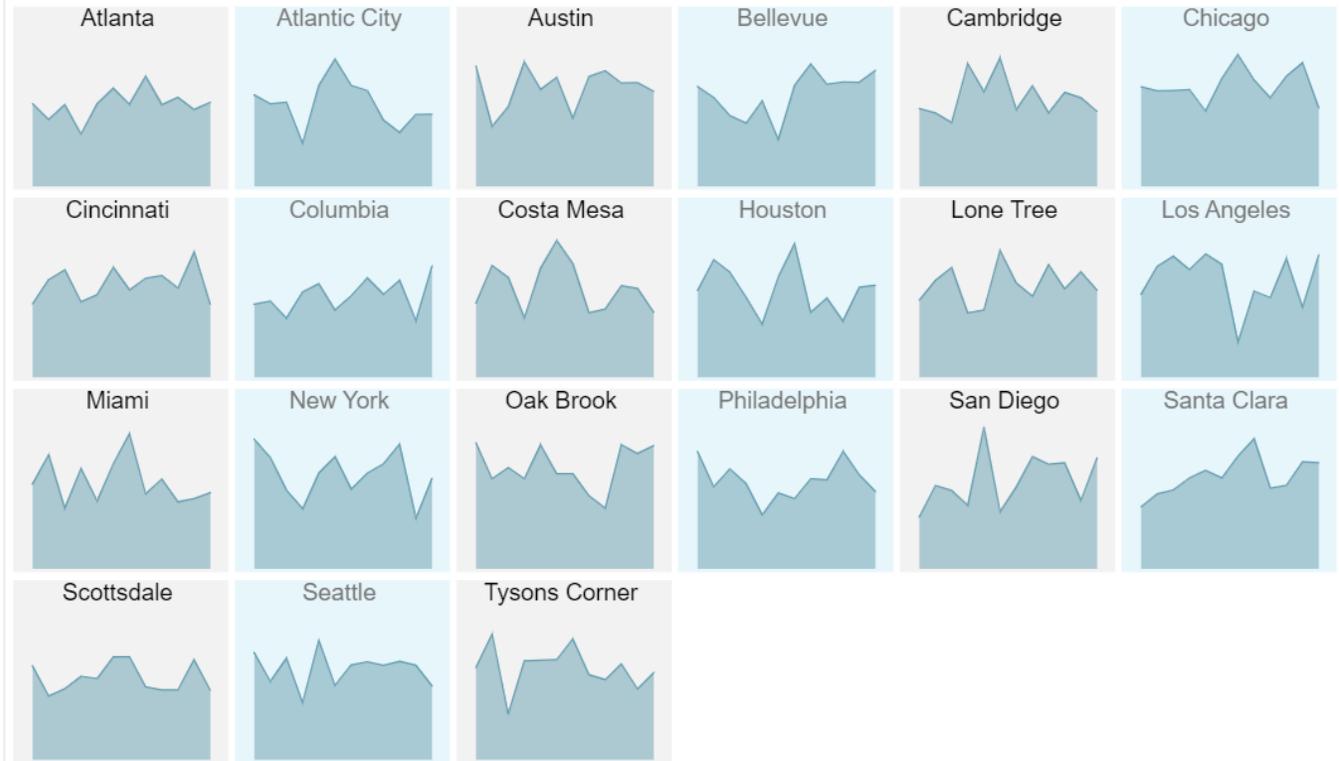


Store Name	No of Discounted Items %	No of Corrected Lines %	No of Scanned Items %
Atlanta	24.68 %	14.34 %	87.33 %
Atlantic City	24.25 %	14.73 %	88.47 %
Austin	29.48 %	15.84 %	83.96 %
Bellevue	28.04 %	14.61 %	84.71 %
Cambridge	26.25 %	15.12 %	86.10 %
Chicago	29.80 %	16.15 %	84.30 %
Cincinnati	27.84 %	18.16 %	86.97 %
Columbia	24.74 %	15.45 %	85.39 %
Costa Mesa	26.57 %	14.37 %	86.00 %
Houston	26.67 %	15.24 %	85.59 %
Lone Tree	27.61 %	15.80 %	85.75 %
Los Angeles	29.56 %	17.85 %	83.41 %
Miami	25.65 %	14.58 %	85.97 %
New York	28.34 %	16.15 %	85.53 %
Oak Brook	30.49 %	17.83 %	80.93 %
Philadelphia	25.99 %	13.05 %	85.42 %
San Diego	26.05 %	15.44 %	83.22 %
Santa Clara	27.85 %	14.23 %	83.19 %
Scottsdale	24.36 %	12.46 %	88.04 %
Seattle	27.11 %	15.32 %	86.04 %
Tysons Corner	27.48 %	13.20 %	84.86 %
<b>Total</b>	<b>27.07 %</b>	<b>15.24 %</b>	<b>85.30 %</b>

Discounted Lines % by Item Group



Discounted Lines % by Store



Discounted Lines % is one of many operational KPIs that are registered by POS and can be tracked in BI4Dynamics.

# PURCHASING

The Purchase cube comes with **131 measures** organized in seven measure groups:

**Purchase Values:** Analyze the cost of Items, GL postings (services), Charges and Fixed Assets (Cost amount, Discount, Quantity, Price, Last purchase transactions) from standard invoiced transactions as well as from specific NAV information like Cost Amount Expected.

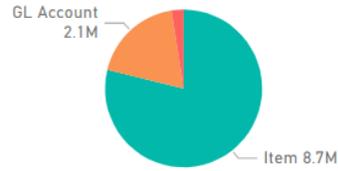
**Purchase Orders.** Analyze purchase documents (Quote, Order, Blanket Order, Return order, Invoice, and Credit memo) by any measure or dimension available in Purchase Header or Purchase Line.

**Purchase Order Archive:** Analyze archive of purchase documents long after these have been changed, posted or deleted (standard BC functionality to track all changes) by any measure or dimension available in Purchase Order Archive or Purchase Line Archive, additionally to Last archive in a day and Last archive in a month. With simple change in BC, you can analyze your orders that are also posted immediately after creation. This is very useful for companies with long delivery cycles.

# Purchase Overview

Last 36 Months

1/20/2019 - 1/19/2022

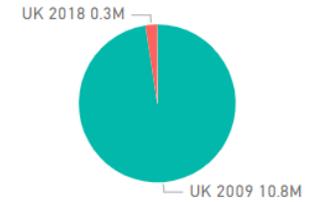


Net Purchase Discount Invoiced Quantity

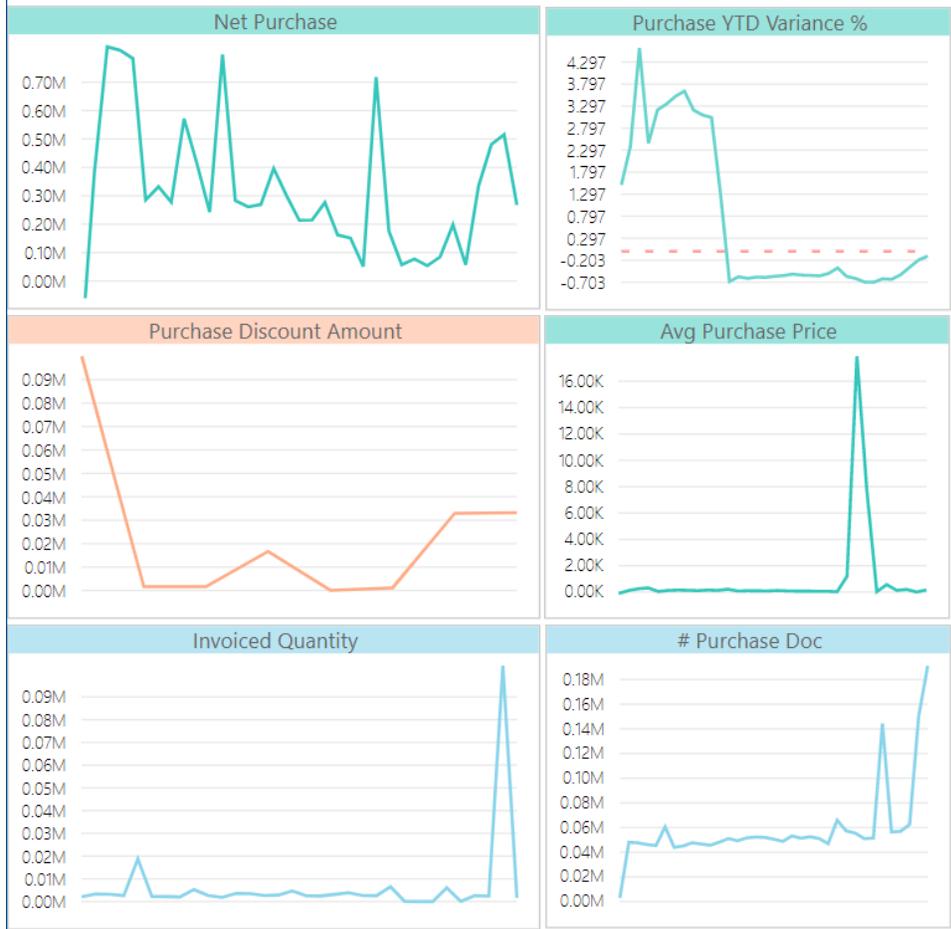
11.1M 187.3K 204.2K

Purchase Item Purchase GL No of Documents

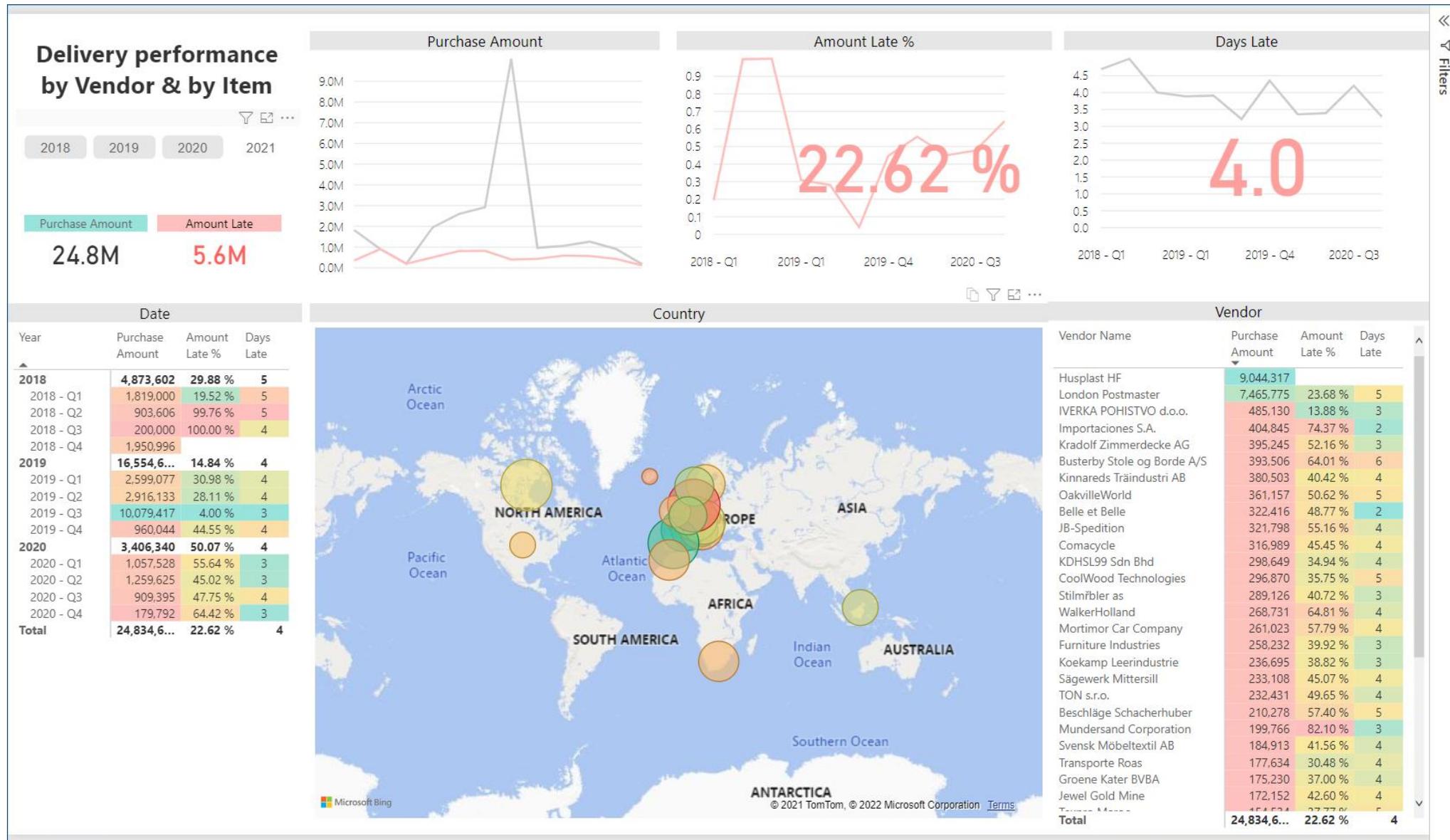
8.7M 2.1M 7,244



Filters



Vendor Name	Purch Cost	Purch Cost YTD Var	Purch Cost YTD Var %	Purch Cost YTD Last	Payables Balance	Days Last Purch
Transporte Roas	1,077,256	-34,665	-91.84 %	37,745		193
London Postmaster	719,658	183,622	3,176.29 %	5,781	313,161	27
Paul Brettschneider KG	672,909	18,894	8.56 %	220,755	22,738	27
Möbelhuset AS	435,000	435,000				59
CoolWood Technologies	409,466	101,020	158.70 %	63,653	311,789	29
Lewis Home Furniture	407,800	407,800				89
Mortimor Car Company	406,179	-164,163	-84.55 %	194,163	3,309	206
American Wood Exports	333,682	252,869			252,869	
JB-Spedition	331,246	-9,354	-15.98 %	58,547	49,018	4
Kinnareds Träindustri AB	306,215	-61,668	-99.07 %	62,244	4,160	305
Kradolf Zimmerdecke AG	305,350	-108,850	-100.00 %	108,850	9,901	419
Belle et Belle	281,064	-94,293	-83.51 %	112,917	19,706	10
Stilmöbler as	262,854	-32,114	-100.00 %	32,114	11,217	409
OakvilleWorld	249,420	-122,942	-100.00 %	122,942	5,202	399
TON s.r.o.	241,002	-18,055	-59.51 %	30,341	9,955	10
Comacycle	236,496	-53,899	-100.00 %	53,899		411
IVERKA POHISTVO d.o.o.	234,091	-66,042	-98.33 %	67,162	6,701	321
KDHSL99 Sdn Bhd	228,829	-74,793	-100.00 %	74,793	2,942	409
Furniture Industries	228,363	-35,556	-100.00 %	35,556		399
BI4DYNAMICS Ltd.	214,879	24,333	42.53 %	57,216		27
Koekamp Leerindustrie	213,297	-24,350	-95.22 %	25,573	2,611	89
WalkerHolland	189,969	-84,862	-100.00 %	84,862		398
Beschläge Schacherhuber	176,682	-40,783	-100.00 %	40,783	3,143	409
Groene Kater BVBA	171,886	-52,915	-100.00 %	52,915	17,863	333
POIIORLES d.d.	171,810	-49,731	-64.81 %	76,731	29	22
Sägewerk Mittersill	163,374	-83,418	-100.00 %	83,418	20,225	403
Texpro Maroc	162,806	-33,011	-66.11 %	49,932		22
Mundersand Corporation	155,524	-58,522	-74.53 %	78,522		168
Busterby Stole og Borde A/S	152,316	-20,033	-100.00 %	20,033	1,800	398
Technische Betriebe Rotkreuz	147,416	-36,510	-58.23 %	62,698	16,095	22
Importaciones S.A.	135,307	-45,459	-100.00 %	45,459	98	401
Svensk Möbeltexil AB	129,456	-67,528	-100.00 %	67,528	13,012	401
Club Euroamis	120,940	5,622	14.39 %	39,060	1,457	22
Cronus Carboxy Sales	119,464	3,373	8.84 %	38,173	516	9
<b>Total</b>	<b>11,096,546</b>	<b>-279,007</b>	<b>-10.81 %</b>	<b>2,580,694</b>	<b>1,333,771</b>	



Get the information your vendors don't have and track vendor delivery performance (**Amount Late%, Days Late ...**).  
 Days Late is the difference between the Delivery Date (Promised, Requested or Planned) and Posting Date of Receipt.

### Delivery performance by Document

Purchase Amount	Amount Late	Amount Late %	Days Late	Lines Late %	Qty Late %
21.4K	20.5K	95.75 %	5.7	61.11 %	59.89 %

2018		2019			
1	2	3	4	5	6
7	8	9	10	11	12

Vendor		Document										
<input type="text" value="Search"/> <a href="#">Clear All</a> <input type="button" value="X Beschläge Schache..."/>		Document Number	Item	Posting Date	Days Late	Purchase Amount	Amount Late %	Lines	Late Line %	Purch. Quantity	Late Quantity %	
	Paul Brettschneider KG	PR081074	1924 - CHAMONIX Storage Unit	06.10.2019	4.0	734	100.00 %	1	100.00 %	9	100.00 %	
	Sägewerk Mittersill	PR081074	4022 - 256 MB PC800 ECC	06.10.2019	4.0	196	100.00 %	1	100.00 %	14	100.00 %	
	OakvilleWorld	PR081074	4093 - Tweeter speaker	06.10.2019	4.0	210	100.00 %	1	100.00 %	14	100.00 %	
	Mundersand Corporation	PR081084	1996 - ATLANTA Whiteboard	12.10.2019	6.0	2,829	100.00 %	1	100.00 %	4	100.00 %	
	Furniture Industries	PR081084	2000 - BI4Dynamics NAV	12.10.2019	6.0	14,076	100.00 %	1	100.00 %	4	100.00 %	
	Groene Kater BVBA	PR081084	4043 - 10MBit Ethernet	12.10.2019	6.0	32	100.00 %	1	100.00 %	14	100.00 %	
	Stilmöbler as	PR081084	4052 - Quietkey Keyboard	12.10.2019	6.0	26	100.00 %	1	100.00 %	9	100.00 %	
	Belle et Belle	PR081084	4062 - Hard disk Drive 800 GB	12.10.2019	6.0	168	100.00 %	1	100.00 %	9	100.00 %	
	Kradolf Zimmerdecke AG	PR081091	4022 - 256 MB PC800 ECC	16.10.2019		126	0.00 %	1	0.00 %	9	0.00 %	
	Hurdir HF	PR081091	4024 - 512 MB PC800 ECC	16.10.2019		262	0.00 %	1	0.00 %	14	0.00 %	
	Transporte Roas	PR081091	4028 - 40GB ATA-66 IDE	16.10.2019		163	0.00 %	1	0.00 %	9	0.00 %	
	AR Day Property Manage...	PR081091	4042 - Ultra SCSI Controller	16.10.2019		46	0.00 %	2	0.00 %	13	0.00 %	
	Club Euroamis	PR081091	4095 - Spike	16.10.2019		210	0.00 %	1	0.00 %	14	0.00 %	
	Cronus Cardoxy Sales	PR081091	7060 - Mounting	16.10.2019		104	0.00 %	1	0.00 %	14	0.00 %	
	Cronus Cardoxy Procurem...	PR081095	1710 - Hand rear wheel Brake	16.10.2019	4.0	41	100.00 %	1	100.00 %	9	100.00 %	
	Big 5 Video	PR081095	1900 - PARIS Guest Chair	16.10.2019	4.0	1,365	100.00 %	1	100.00 %	14	100.00 %	
	Jewel Gold Mine	PR081095	4012 - Team Work Computer	16.10.2019	4.0	841	100.00 %	1	100.00 %	9	100.00 %	
	Importaciones S.A.	<b>Total</b>				<b>5.7</b>	<b>21,428</b>	<b>95.75 %</b>	<b>18</b>	<b>61.11 %</b>	<b>182</b>	<b>59.89 %</b>
	Svensk Möbeltextil AB											
	BI4DYNAMICS Ltd.											
POIIORLES d.d.												

Days Late is calculated as weighted average, based on the Purchase Amount.

# PROJECTS

Analyzing Jobs requires flexibility on details. The job cube comes with **249 measures**, organized in three measure groups:

**Job Actual:** track Sales (Net, Gross, Discounts, Profits) and Hours with Actual and Expected values, with details related to the Item, GL, and Resource.

**Job Planning:** compare Scheduled and Contracted measures and compare it with Actuals as absolute or relative numbers (% Complete and % Contracted).

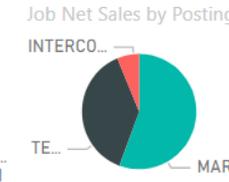
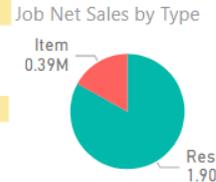
The measure groups share **10 dimensions** with **99 attributes** in **17 hierarchies**.

# Job Overview

Last 2 Years (Calendar)

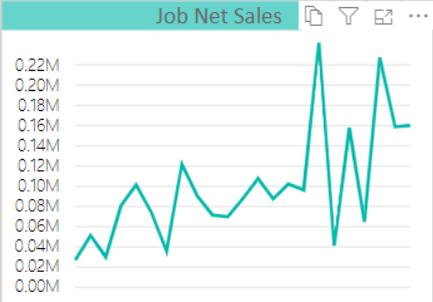
1/1/2020 - 12/31/2021

Net Sales: 2.3M  
 Job Cost: 1.2M  
 Job Profit: 1.06M  
 Net Sales / h: -232.4  
 GL Cost: 95.8K  
 Total Profit: 46.24 %

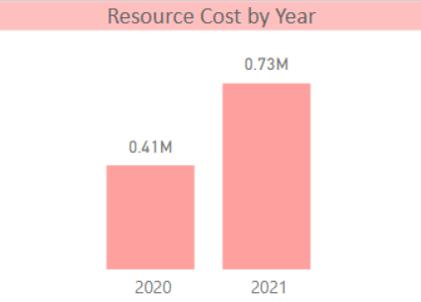
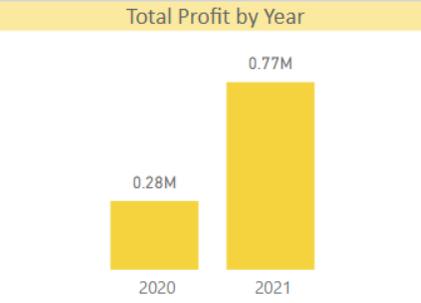
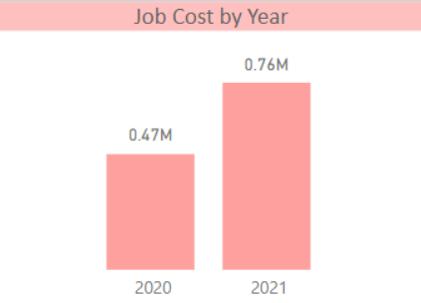
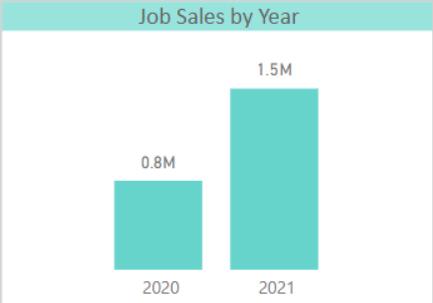


Job Net Sales by Com... UK... 2.3M

Filters



Year	Job Net Sales	Job Cost	Job Profit	Total Profit %	Total Sales / h	Total Profit / h
<b>2020</b>	<b>753,549</b>	<b>469,857</b>	<b>283,692</b>	<b>37.65 %</b>	<b>-213.5</b>	<b>-80.4</b>
2020 - Jan	26,887	28,560	-1,672	-6.22 %	-122.2	7.6
2020 - Feb	51,187	30,157	21,030	41.09 %	-616.7	-253.4
2020 - Mar	29,757	36,563	-6,806	-22.87 %	-172.0	39.3
2020 - Apr	80,734	26,867	53,867	66.72 %	-872.8	-582.3
2020 - Jun	101,499	50,388	51,111	50.36 %	-226.7	-114.2
2020 - Jul	74,024	52,886	21,138	28.56 %	-279.3	-79.8
2020 - Aug	35,870	35,887	-18	-0.05 %	-151.3	0.1
2020 - Sep	121,736	38,344	83,392	68.50 %	-119.5	-81.8
2020 - Oct	90,455	48,262	42,192	46.64 %	-273.3	-127.5
2020 - Nov	71,622	55,036	16,586	23.16 %	-176.0	-40.8
2020 - Dec	69,777	66,906	2,871	4.11 %	-274.7	-11.3
<b>2021</b>	<b>1,534,198</b>	<b>760,034</b>	<b>774,164</b>	<b>50.46 %</b>	<b>-242.9</b>	<b>-122.6</b>
2021 - Jan	87,637	45,903	41,734	47.62 %	-141.8	-67.5
2021 - Feb	107,645	47,269	60,376	56.09 %	-232.2	-130.3
2021 - Mar	87,569	53,591	33,978	38.80 %	-258.7	-100.4
2021 - Apr	102,316	41,103	61,213	59.83 %	-221.5	-132.5
2021 - May	96,297	59,098	37,199	38.63 %	-340.3	-131.4
2021 - Jun	242,070	68,665	173,405	71.63 %	-288.3	-206.5
2021 - Jul	41,334	72,272	-30,939	-74.85 %	-283.1	211.9
2021 - Aug	157,805	60,757	97,047	61.50 %	-264.8	-162.8
2021 - Sep	64,934	69,317	-4,382	-6.75 %	-211.2	14.3
2021 - Oct	227,559	84,146	143,413	63.02 %	-259.8	-163.7
2021 - Nov	158,825	82,340	76,485	48.16 %	-240.8	-116.0
2021 - Dec	160,207	75,573	84,634	52.83 %	-220.8	-116.7
<b>Total</b>	<b>2,287,747</b>	<b>1,229,891</b>	<b>1,057,856</b>	<b>46.24 %</b>	<b>-232.4</b>	<b>-107.5</b>

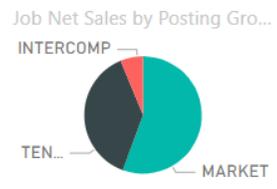


# Job Charts

Last 2 Years (Calendar)

1/1/2020 - 12/31/2021

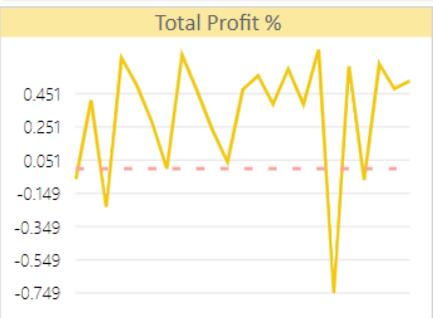
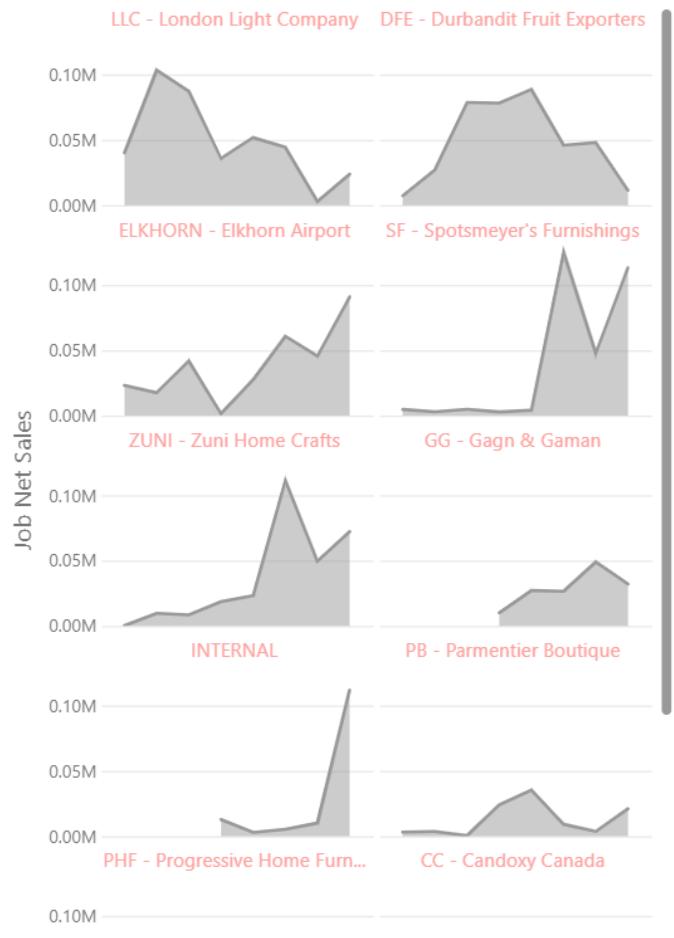
Net Sales	Job Cost	Job Profit
2.3M	1.2M	1.06M
Net Sales / h	GL Cost	Total Profit
-232.4	95.8K	46.24 %



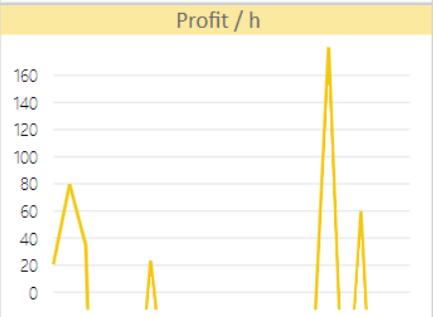
Job Net Sales by Company short name



Job	Job Net Sales	Total Profit %
BEEF - Beef House	27,140	86.22 %
CC - Candoxy Canada	70,189	74.99 %
DFE - Durbandit Fruit Exp...	385,015	65.09 %
ELKHORN - Elkhorn Airport	308,135	49.75 %
GG - Gagn & Gaman	144,272	59.62 %
INTERNAL	142,789	-241.46 %
LLC - London Light Comp...	389,297	64.98 %
OTIS - Otis McAllister	33,222	95.59 %
PB - Parmentier Boutique	100,216	70.27 %
PHF - Progressive Home ...	89,691	67.28 %
SF - Spotsmeyer's Furnish...	304,974	77.94 %
ZUNI - Zuni Home Crafts	292,808	62.67 %
<b>Total</b>	<b>2,287,747</b>	<b>46.24 %</b>



Posting Group	Job Net Sales	Total Profit %
INTERCOMP	142,789	-241.46 %
MARKET	1,272,946	65.63 %
TENDER	872,012	65.05 %
<b>Total</b>	<b>2,287,747</b>	<b>46.24 %</b>



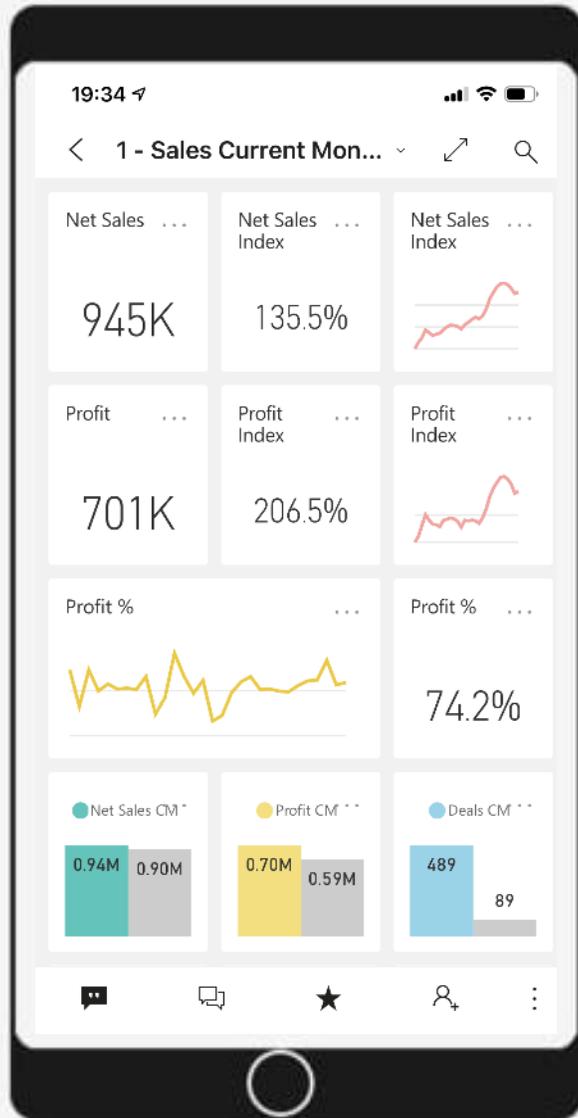
Type Name	Job Net Sales	Total Profit %
Item	388,982	100.00 %
Resource	1,898,766	40.27 %
<b>Total</b>	<b>2,287,747</b>	<b>46.24 %</b>

Filters

# MOBILE

Mobile dashboards for Power BI are available for standard application areas such as Sales, Purchase, Inventory, Receivables, Payables and Finances. Selected data can be refreshed every few seconds, meaning you won't miss a beat.

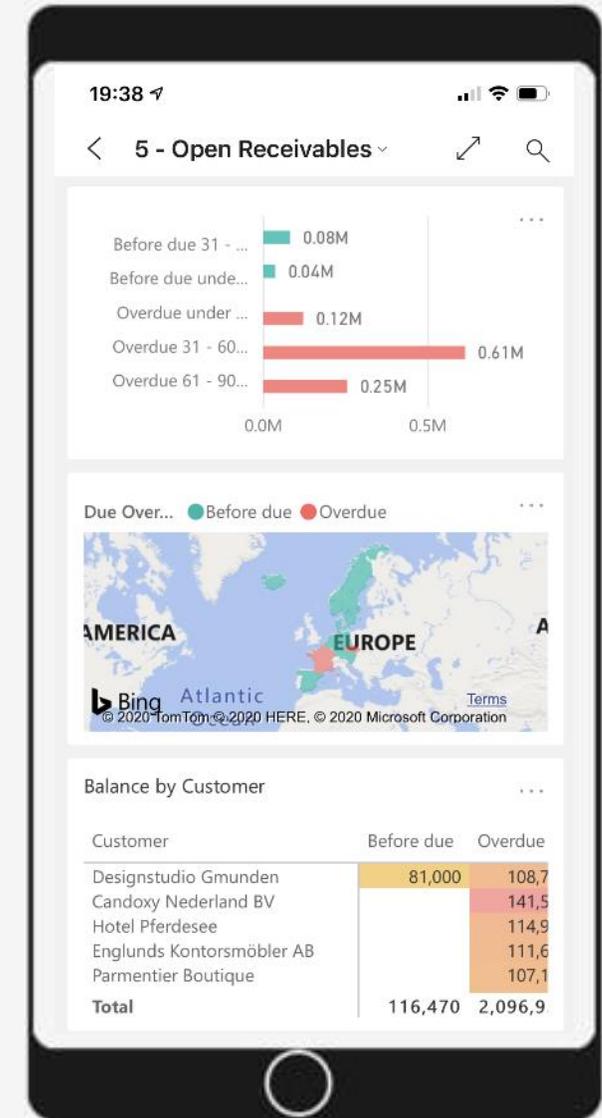
# Mobile dashboards in Power BI:



19:34

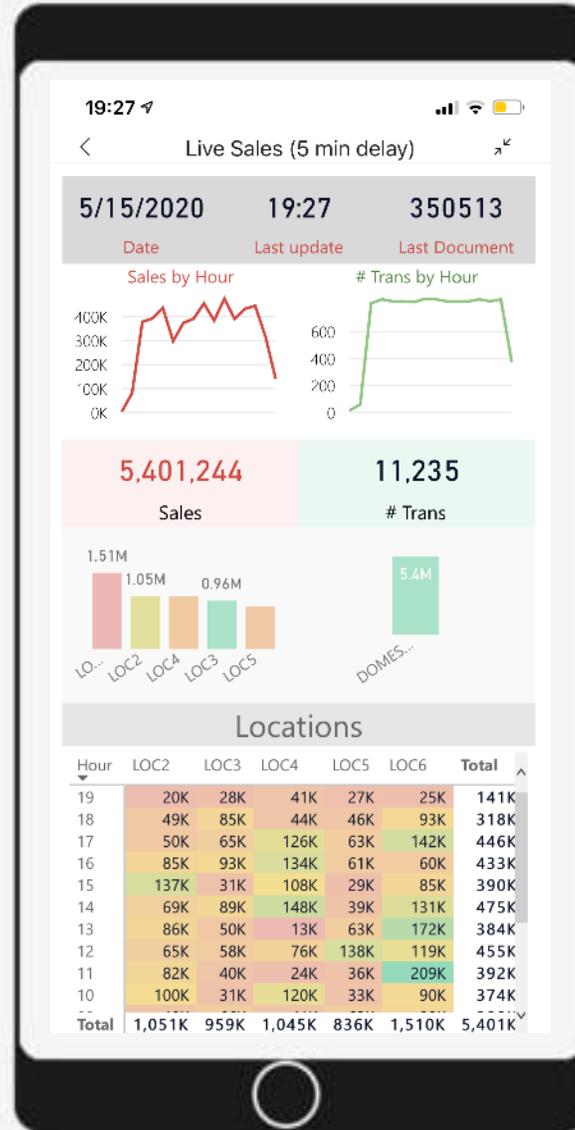
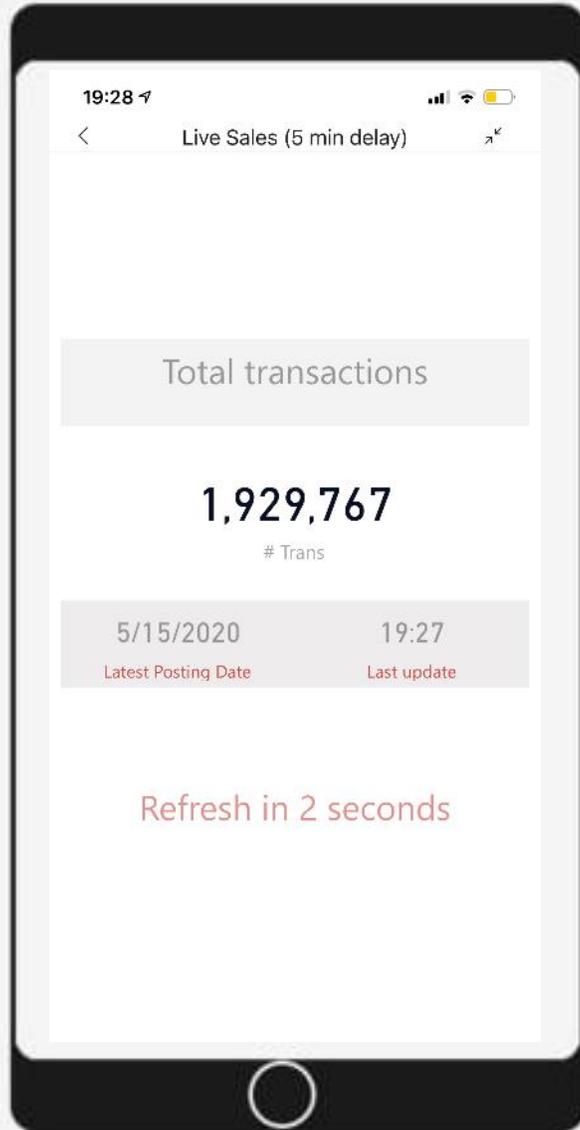
Daily Sales

Date	Net Sales	Net Sales PM	Net Sales PY	Net Sales CY Variance	Profit
12/1/2018	110,928	939	45,360	65,567	81,092
12/2/2018	108,692	35,443		108,692	35,451
12/3/2018	142,530	3,851	45,197	97,333	104,301
12/4/2018	133,614	14,780	268	133,347	66,441
12/5/2018	4,537	17,810	36,913	-32,376	2,601
12/6/2018	1,529	41,386	41,524	-39,995	791
12/7/2018	80,565		41,053	39,512	42,641
12/8/2018	57,029	17,262	30,480	26,548	29,281
12/9/2018	67,135	301	4,740	62,395	44,231
12/10/2018	65,487	16,382	8,481	57,007	15,681
12/11/2018	51,199		15,094	36,105	21,691
12/12/2018	7,708	7,419	10,683	-2,975	7,081
12/13/2018	11,297	8,709	21,146	-9,849	7,461
12/14/2018	55,005	73,216	75,507	-20,502	25,921
12/15/2018	81,467	3,973	3,769	77,699	50,121
12/16/2018	67,819	8,234	16,532	51,287	10,961
12/17/2018	65,779	40,747	9,953	55,826	14,631
12/18/2018	87,483	92,050	34,941	52,542	41,811
12/19/2018	344		21,650	-21,306	201
12/20/2018	85,362	73,879	21,012	64,350	56,101
12/21/2018	124,752		3,796	120,956	64,081
12/22/2018	243,735	12,066	36,130	207,605	126,691
12/23/2018	112,038	56,009		112,038	55,351
12/24/2018	135,341	23,679	20,453	114,889	66,011
12/25/2018	91,166		25,804	65,362	50,971
12/26/2018	19,342	30,462	3,676	15,666	11,791
12/27/2018	2,910	62,892	20,668	-17,758	1,801
12/28/2018	45,015	135,613	81,584	-36,569	37,761
12/29/2018	-155	60,394	67,110	-67,265	-81
12/30/2018	23,068	121,329		23,068	13,631
Total	2,082,7...	958,824	743,525	1,339,198	1,086,591



Sales, Purchase, Inventory, Receivables, Payables and Finance.

# Data viewed on mobile is live, second by second...



19:27

Live Sales (5 min delay)

5/15/2020 19:27 350513

Date Last update Last Document

Top Items

Item Description	Sales	Quantity
128 MB PC800 ECC	99,576	132
Brake	91,778	126
Back Hub	89,847	131
Chain Assy	87,419	125
Front Hub	84,368	125
Saddle	79,184	129
Team Work Computer 533 MHz	77,266	109
INNSBRUCK Storage Unit/G.Door	76,674	122
MUNICH Swivel Chair, yellow	74,673	134
MEXICO Swivel Chair, black	73,940	138
Enterprise Computer 667 MHz	73,629	154
Socket Front	73,606	133
512 MB PC800 ECC	68,355	124
Socket Back	68,325	129
Computer III 600 MHz	68,158	129
ATHENS Desk	67,392	131
Conference Package 1	67,209	129
256 MB PC800 ECC	66,685	117
Drawer	66,282	119
LONDON Swivel Chair, blue	65,322	117
Wooden Door	64,747	115
CALGARY Whiteboard, yellow	64,568	110
SAPPORO Whiteboard, black	62,890	130
9GB Ultra 160/M SCSI	61,996	112
40GB ATA-66 IDE	61,781	127
10.2 GB ATA-66 IDE	61,779	145
Hand front wheel Brake	61,520	134
Spokes	61,355	102
Guest Section 1	60,675	108
ROME Guest Chair, green	60,630	139
Total	2,141,629	3,775

# EXCEL

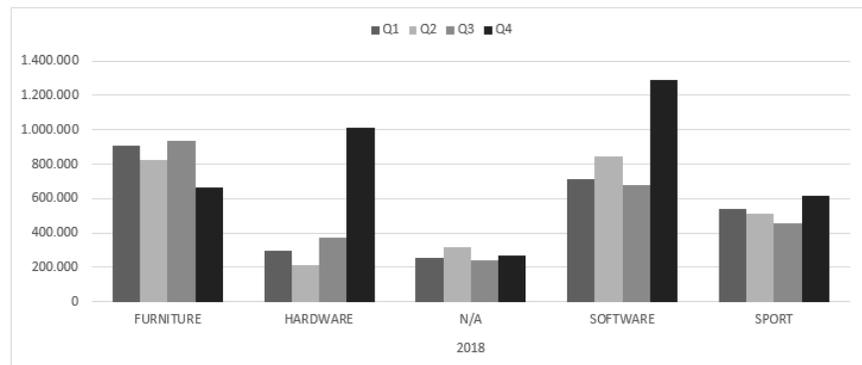
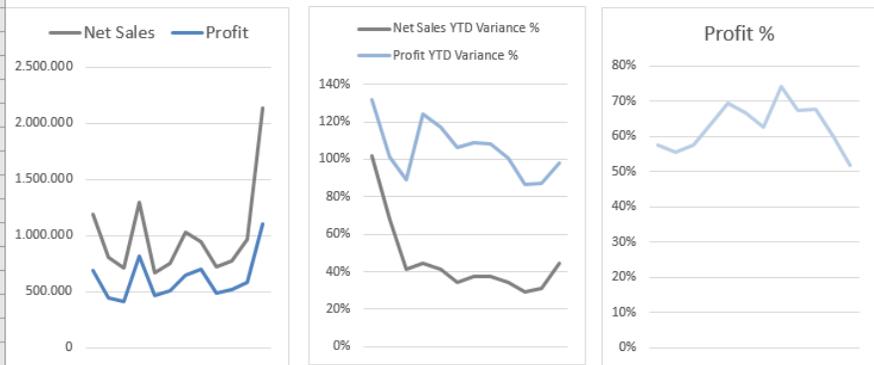
Having been in the Dynamics and BI space for many, many years, we know that moving away from Excel is not an option for many users and businesses. With BI4Dynamics you also get an out-of-the-box library of powerful Excel reports so your users can drill into data when and how they want.

File Home Insert Page Layout Formulas Data Review View Help TEAM Analyze Design Search

Clipboard Font Alignment Number Styles Cells Editing Ideas Sensitivity

J23 1154417,81

Sales YTD (Year-to-Date) Overview



	Net Sales	Profit	Profit %	Net Sales YTD Variance %	Profit YTD Variance %
<b>2018</b>	<b>11.976.743</b>	<b>7.365.789</b>	<b>61,50%</b>	<b>44,5%</b>	<b>97,8%</b>
2018 - Jan	1.190.367	687.622	57,77%	102,06%	132,13%
2018 - Feb	809.457	448.928	55,46%	67,92%	101,46%
2018 - Mar	709.989	407.834	57,44%	41,20%	89,11%
2018 - Apr	1.290.026	820.838	63,63%	44,75%	124,19%
2018 - May	667.604	463.009	69,35%	41,28%	117,37%
2018 - Jun	756.096	504.060	66,67%	34,31%	106,45%
2018 - Jul	1.025.479	643.092	62,71%	37,32%	108,86%
2018 - Aug	946.734	702.542	74,21%	37,68%	108,40%
2018 - Sep	718.729	484.083	67,35%	34,35%	100,53%
2018 - Oct	772.240	523.831	67,83%	29,06%	86,71%
2018 - Nov	960.955	577.224	60,07%	31,43%	87,35%
2018 - Dec	2.129.067	1.102.726	51,79%	44,55%	97,83%
<b>Grand Total</b>	<b>11.976.743</b>	<b>7.365.789</b>	<b>61,50%</b>	<b>44,5%</b>	<b>97,8%</b>

	Net Sales	Profit	Net Sales YTD Variance %	Profit %	Profit YTD Variance %
<b>2018</b>	<b>11.976.743</b>	<b>7.365.789</b>	<b>44,5%</b>	<b>61,50%</b>	<b>97,8%</b>
SOFTWARE	3.531.504	2.012.487	35,18%	56,99%	137,81%
FURNITURE	3.334.405	1.855.969	18,25%	55,66%	159,49%
SPORT	2.128.456	1.676.110	76,85%	78,75%	50,49%
HARDWARE	1.894.742	1.154.418	204,45%	60,93%	190,60%
N/A	1.087.636	666.805	5,87%	61,31%	2,47%
<b>Grand Total</b>	<b>11.976.743</b>	<b>7.365.789</b>	<b>44,5%</b>	<b>61,50%</b>	<b>97,8%</b>

PivotTable Fields

Show fields: (All)

Search

- Employee Absence
  - No of Employee Absences
  - Qty per Unit of Measure - Empl Absence
  - Quantity - Empl Absence
  - Quantity Base - Empl Absence
- FA Entry
  - Amount
  - Credit Amount
  - Debit Amount
- GL Budget Transactions
  - GL Budget Amount
  - GL Net Change / Budget Index
  - GL Net Change / Budget Variance
  - No of GL Budget Entries
- Additional Currency
  - YTD
- GL Cash Flow Transactions
  - Cash Flow Amount
  - No of Cash Flow Entries
  - YTD
- GL Cost Accounting Transactions
  - CA Balance

Drag fields between areas below:

Filters: [ ] Columns: [Σ Values]

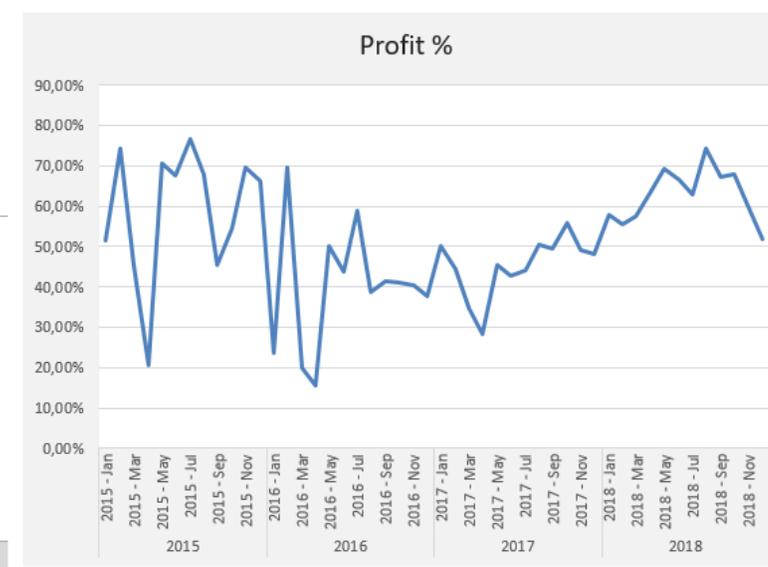
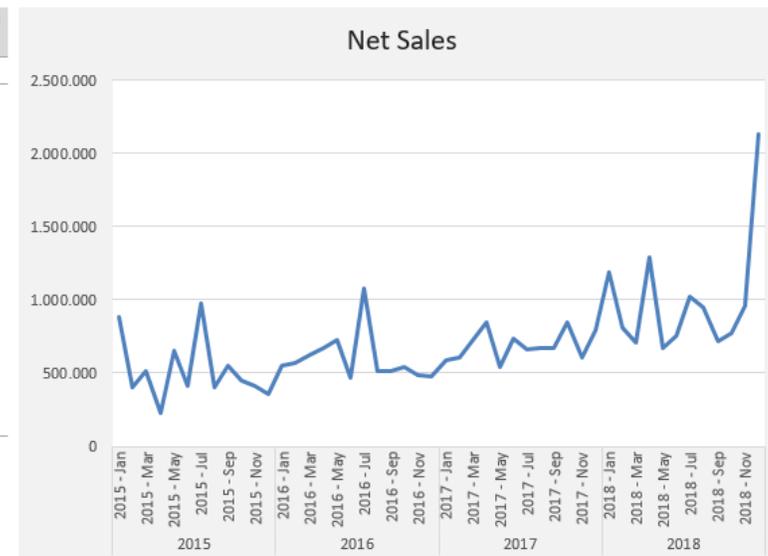
Rows: [Date YMD] Values: [Σ Values]

Net Sales

Defer Layout Update [ ] Update

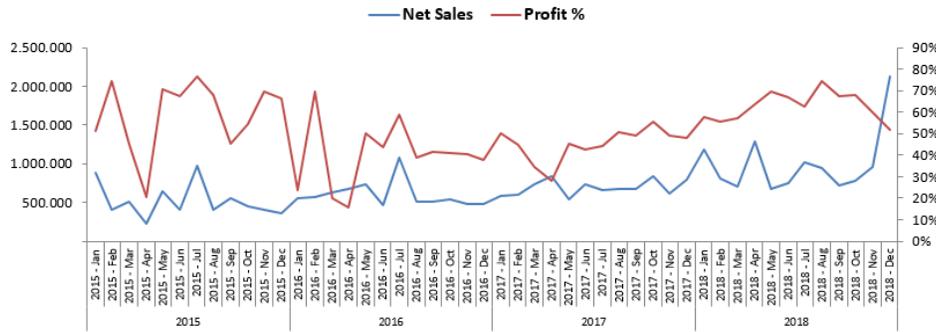
Items Sales over Years

	Net Sales Item	Net Sales YTD Last	Net Sales YTD Index	Profit	Profit %	Sales Discount Amount	Sales Discount %	Avg Sales Price	Avg Sales Cost	Sales Invoiced Quantity
2016	<b>6.443.818</b>	<b>6.243.060</b>	<b>116%</b>	<b>2.974.433</b>	<b>41,1%</b>	<b>732.903</b>	<b>9,2%</b>	<b>86</b>	<b>51</b>	<b>83.685</b>
2016 - Jan	488.502	882.518	63%	130.098	23,5%	90.021	14,0%	74	56	7.508
2016 - Feb	539.686	1.289.691	87%	399.982	69,7%	55.883	8,9%	146	44	3.941
2016 - Mar	594.090	1.805.247	97%	123.819	19,8%	33.430	5,1%	145	116	4.315
2016 - Apr	638.163	2.033.200	119%	104.439	15,5%	116.314	14,7%	123	104	5.506
2016 - May	621.655	2.683.969	118%	365.921	50,3%	52.805	6,8%	81	40	8.979
2016 - Jun	397.092	3.095.223	117%	205.291	43,6%	35.882	7,1%	82	46	5.721
2016 - Jul	982.464	4.072.842	116%	636.672	59,0%	163.863	13,2%	125	51	8.627
2016 - Aug	426.272	4.477.897	117%	197.144	38,6%	45.917	8,3%	48	30	10.590
2016 - Sep	451.908	5.027.607	114%	212.818	41,3%	44.512	8,0%	92	54	5.610
2016 - Oct	471.560	5.473.501	115%	222.669	41,2%	28.869	5,1%	54	32	10.036
2016 - Nov	403.705	5.882.414	115%	195.546	40,3%	33.315	6,4%	81	48	6.000
2016 - Dec	428.719	6.243.060	116%	180.033	37,7%	32.092	6,3%	70	43	6.852
2017	<b>7.293.230</b>	<b>7.236.356</b>	<b>114%</b>	<b>3.723.222</b>	<b>44,9%</b>	<b>711.528</b>	<b>7,9%</b>	<b>94</b>	<b>52</b>	<b>88.163</b>
2017 - Jan	504.558	554.282	106%	296.223	50,3%	82.052	12,2%	88	44	6.713
2017 - Feb	512.835	1.127.958	106%	267.944	44,5%	47.950	7,4%	66	37	9.063
2017 - Mar	643.312	1.754.184	109%	252.475	34,7%	72.544	9,1%	121	79	5.998
2017 - Apr	770.774	2.428.872	114%	238.362	28,2%	77.364	8,4%	109	78	7.756
2017 - May	455.515	3.156.779	105%	246.086	45,5%	38.745	6,7%	89	49	6.056
2017 - Jun	637.936	3.627.144	111%	312.965	42,6%	54.090	6,9%	53	30	13.983
2017 - Jul	572.705	4.706.554	100%	289.346	44,0%	46.093	6,5%	111	62	5.953
2017 - Aug	606.155	5.216.775	103%	341.333	50,5%	50.825	7,0%	105	52	6.426
2017 - Sep	581.896	5.731.584	105%	329.502	49,3%	44.284	6,2%	140	71	4.785
2017 - Oct	761.142	6.272.639	110%	470.987	55,7%	78.445	8,5%	125	55	6.794
2017 - Nov	526.271	6.758.422	111%	297.805	49,0%	48.868	7,4%	101	51	6.035
2017 - Dec	720.130	7.236.356	114%	380.194	48,0%	70.271	8,1%	92	48	8.601
2018	<b>10.893.457</b>	<b>8.285.571</b>	<b>145%</b>	<b>7.365.789</b>	<b>61,5%</b>	<b>992.420</b>	<b>7,7%</b>	<b>62</b>	<b>24</b>	<b>193.849</b>
2018 - Jan	1.109.002	589.110	202%	687.622	57,8%	96.825	7,5%	40	17	29.918
2018 - Feb	731.394	1.190.956	168%	448.928	55,5%	56.857	6,6%	73	33	11.020
2018 - Mar	616.429	1.919.192	141%	407.834	57,4%	42.106	5,6%	68	29	10.489
2018 - Apr	1.142.759	2.763.295	145%	820.838	63,6%	145.994	10,2%	71	26	18.093
2018 - May	583.407	3.303.610	141%	463.009	69,4%	56.776	7,8%	59	18	11.221
2018 - Jun	668.725	4.038.226	134%	504.060	66,7%	72.828	8,8%	93	31	8.153
2018 - Jul	929.899	4.696.378	137%	643.092	62,7%	87.980	7,9%	138	51	7.431
2018 - Aug	884.615	5.371.867	138%	702.542	74,2%	47.255	4,8%	108	28	8.789
2018 - Sep	632.041	6.039.632	134%	484.083	67,4%	52.539	6,8%	68	22	10.537
2018 - Oct	673.243	6.885.621	129%	523.831	67,8%	61.840	7,4%	97	31	7.966
2018 - Nov	870.805	7.492.837	131%	577.224	60,1%	118.675	11,0%	71	28	13.579
2018 - Dec	2.051.138	8.285.571	145%	1.102.726	51,8%	152.745	6,7%	38	18	56.653
<b>Grand Total</b>	<b>24.630.505</b>			<b>14.063.443</b>	<b>51,1%</b>	<b>2.436.851</b>	<b>8,1%</b>	<b>75</b>	<b>37</b>	<b>365.697</b>



Excel interface showing PivotTable Tools, View ribbon, and a dashboard with a line chart, salesperson details, and various data tables.

Salesperson - details



Salesperson-Purchaser

AH - Annette Hill	BD - Bart Duncan
JR - John Roberts	LM - Linda Martin
MD - Mary A. Dempsey	N/A
PK - Peter Kozina	PS - Peter Saddow
RL - Richard Lum	

PivotTable Fields

PivotTable Fields task pane showing field lists for Sales Price Type, Salesperson, Sell To Customer, Service Contract, and Staff. Includes options for Show fields, More Fields, and Filters/Columns/Rows settings.

Top customer

	Net Sales	Profit %
32 - Libros S.A.	1.535.171	53,7%
36 - Gagn & Gaman	1.436.684	54,5%
16 - Somadis	1.192.906	35,2%
68 - Möbel Siegfried	1.181.039	65,2%
12 - Selangorian Ltd.	1.144.463	37,2%
57 - Otis McAllister	1.115.706	65,1%
44 - Designstudio Gmunden	1.112.767	65,7%
14 - Highlights Electronics Sdn Bhd	1.104.686	52,6%
60 - Hotel Pferdesee	1.083.222	51,6%
64 - Klubben	1.063.779	53,9%
47 - Marsholm Karmstol	1.057.259	56,9%
22 - John Haddock Insurance Co.	1.050.255	75,0%
52 - Blanemark Hifi Shops	1.035.311	66,0%
10 - Progressive Home Furnishings	1.010.345	65,3%
41 - Sonnmatt Design	976.477	49,8%
56 - The Device Shop	972.645	59,4%
70 - Candoxy Canada Inc.	969.915	51,0%
73 - Möbel Scherrer AG	872.155	56,0%
37 - MEMA Ljubljana d.o.o.	858.370	52,2%
26 - Nieuwe Zandpoort NV	734.711	55,8%
<b>Grand Total</b>	<b>21.507.867</b>	<b>55,9%</b>

Top item

	Net Sales Item	Profit %
1001 - Touring Bicycle	5.348.200	78,5%
2000 - BI4Dynamics NAV	5.220.698	43,9%
1000 - Bicycle	2.319.653	24,2%
1896 - ATHENS Euro Chair	1.273.363	61,2%
1974 - SAPPORO Whiteboard	1.145.731	38,1%
2010 - BI4Dynamics AX	1.051.733	41,5%
1996 - ATLANTA Whiteboard	971.754	37,4%
2020 - BI4Dynamics CRM	902.486	46,6%
1990 - CALGARY Whiteboard	821.488	40,5%
1984 - SARAIEVO Whiteboard	609.153	39,3%
1992 - ALBERTVILLE Whiteboard	602.816	41,8%
1970 - GRENOBLE Whiteboard	575.132	36,5%
1900 - PARIS Guest Chair	431.482	32,8%
1920 - CAPETOWN Leisure Chair	386.158	42,1%
7006 - Pedestal	346.840	49,7%
2071 - MS Dynamics CRM Lite	300.359	38,3%
4013 - Enterprise Computer	283.335	65,8%
1100 - Front Wheel	266.795	87,9%
1150 - Front Hub	255.375	97,8%
1930 - ST.MORITZ Storage Unit	252.675	53,1%
<b>Grand Total</b>	<b>23.365.227</b>	<b>51,0%</b>

Item Resource GL

	Net Sales	Profit %
Item	30.362.731	52,1%
Resource	2.235.029	41,2%
GL Account	1.209.253	100,0%
Service Cost	22.567	51,8%
Item Charges	-87.850	100,0%
<b>Grand Total</b>	<b>33.741.730</b>	<b>53,0%</b>

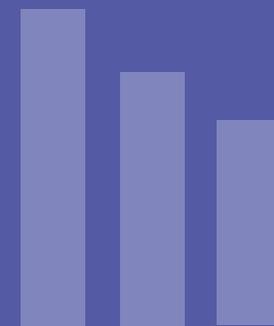
# What if you need more?

BI4Dynamics comes with over 150 out-of-the-box reports for you to start using right away - and these generally cover 80% of client needs; however, each company has its own unique reporting wish list and requirements.

**That's why BI4Dynamics enables 1,500+ BI fields that you can drag and drop in Power BI or Excel to customize reports and dashboards**

**For those more technical folks, BI4Dynamics' Development wizard enables limitless customization and development possibilities to create your data models without using a single line of code.**

And did we mention it's fast? Like, really fast. Users won't have to wait for reports to generate. They'll have instant visibility for instant insights.



# TRY FOR FREE FOR 30 DAYS WE HAVE YOU COVERED!

*RISK FREE* 

*IN A COUPLE OF DAYS*

## GUIDED INSTALLATION **1**

We will install BI4Dynamics with all out-of-the-box content in just a few hours.



## POWER BI & EXCEL **2**

And connect 150 predefined Power BI and Excel reports available for desktop and mobile use.



## GET INSIGHTS **3**

Feel the power of your new ready to use BI solution and make fully informed decisions.



## SUPPORT **4**

BI4Dynamics is here to support you. At this stage, we check-in to see what else needed.



## DECISION **5**

Risk-free decision after 30 days of exploring your data on a fully running version of BI4Dynamics

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## AND AFTER YOUR TRIAL...

After 30 days of exploring your data with a fully running version of BI4Dynamics, **you can decide** if BI4Dynamics is the right fit for your business.



We verify that everything is in place to keep your data connected seamlessly



We provide a full or half-day workshop for your technical team if customizations are needed



Customizations for Power BI dashboards & end-user training in Power BI/Excel as needed.



We are here as your partner all along the way!

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