

**Billennium**  
**IT for people.**  
**People for IT.**



IT for people. People for IT.

# Meet Billennium

We are a team of IT experts that since 2003 have been pushing boundaries of technologies to deliver the most innovative IT services and solutions.

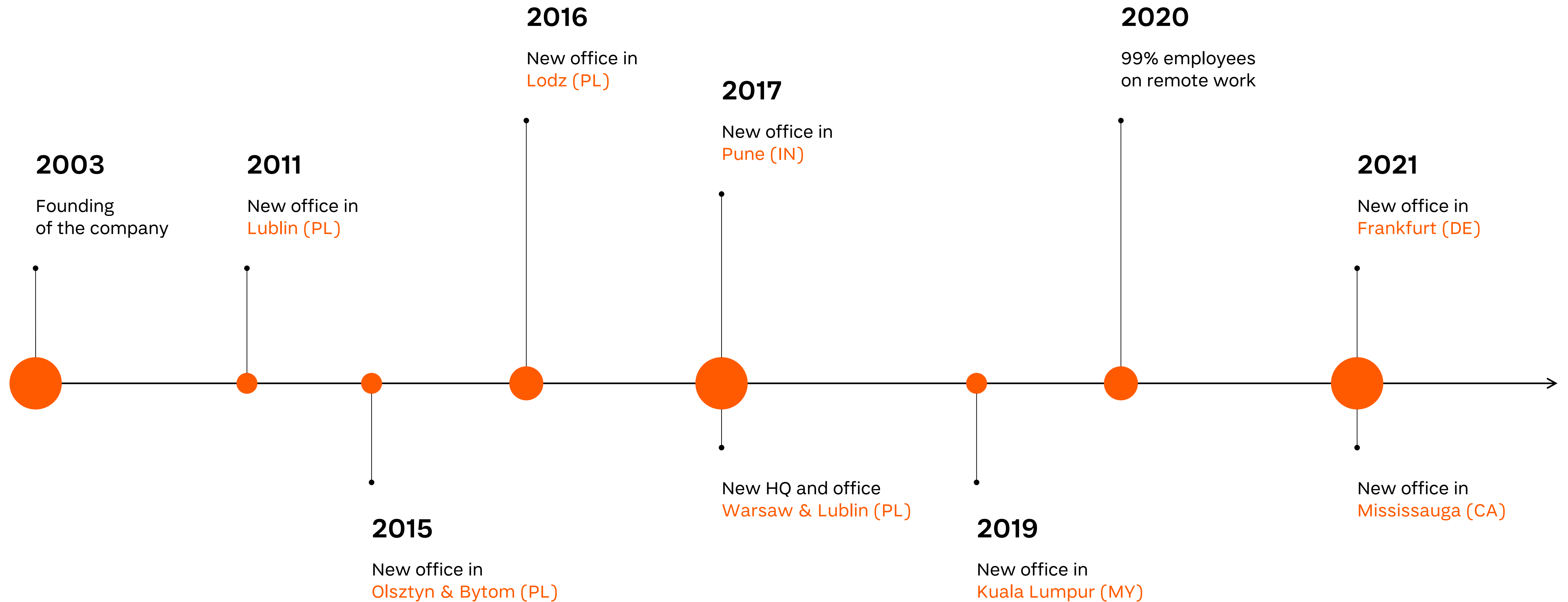
Our teams have helped over a hundred companies by optimizing processes, developing dedicated software and offering services in IT outsourcing. We don't rest on our laurels but shake the status quo to let our clients run their businesses smoothly.



# We are a cutting-edge software company



# How we are growing

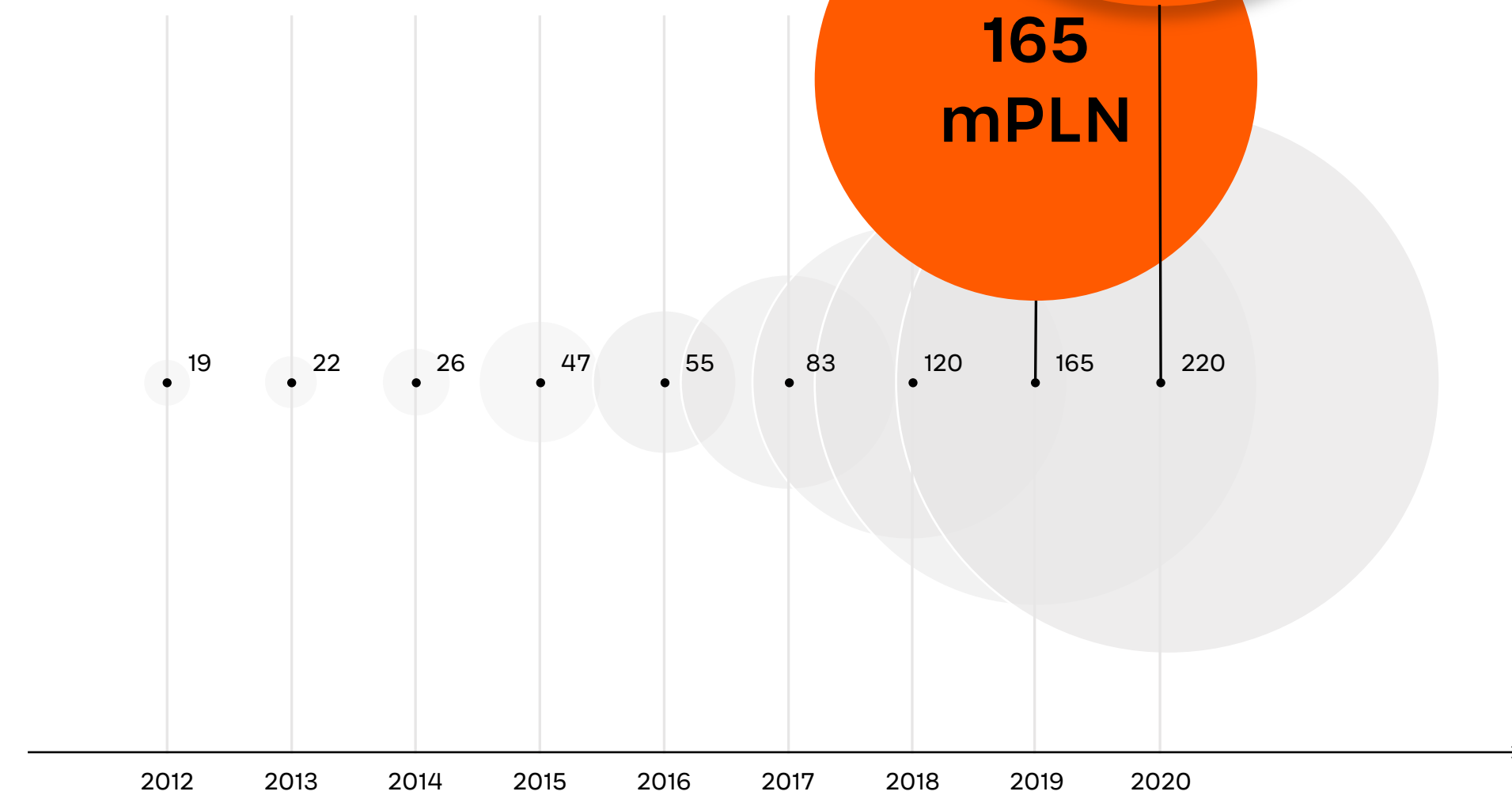


# It's been **19** years now

 **33%**

Higher Sales Revenue in 2020 than in 2019 (growth by 55 mPLN)

Sales Revenue

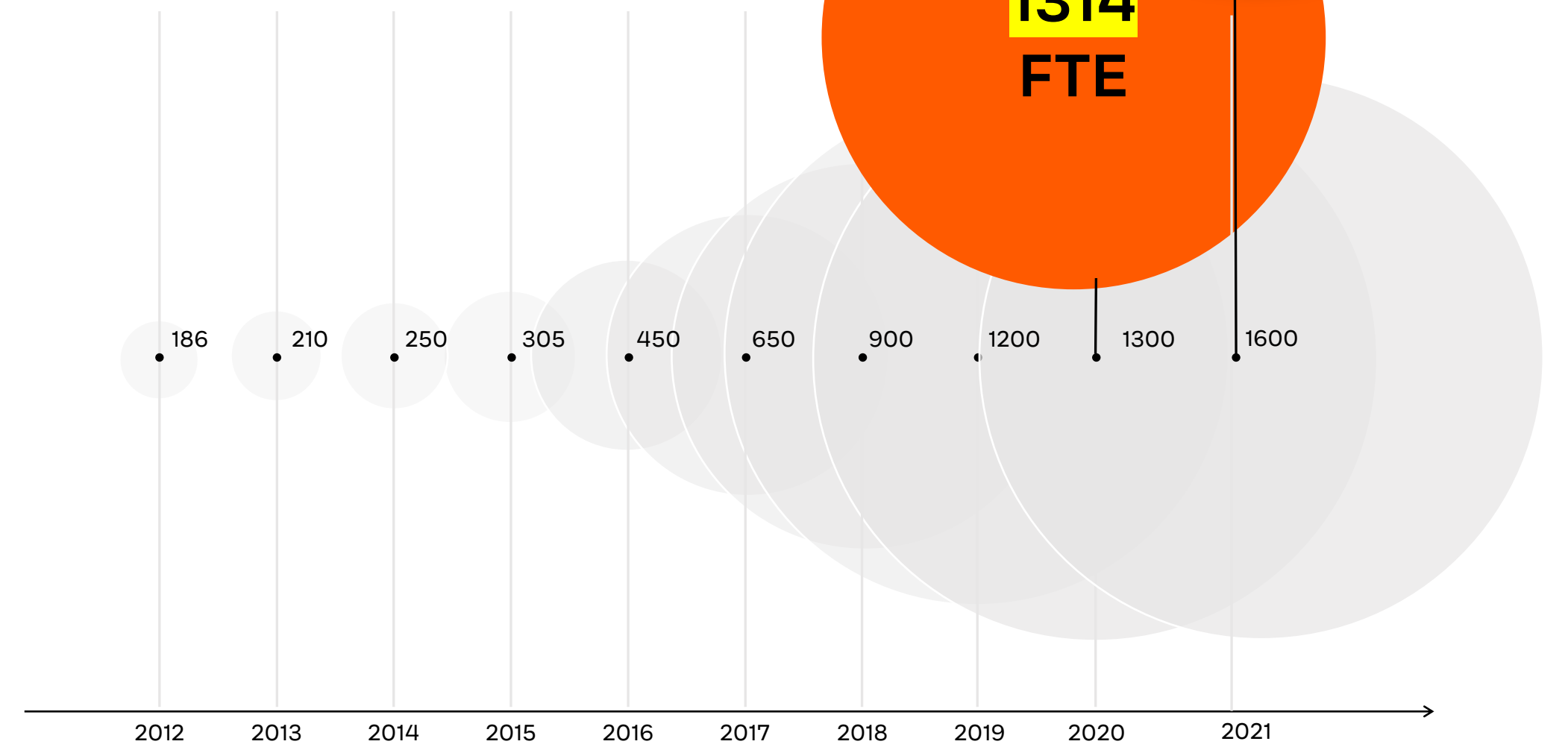


● - Sales Revenue (mPLN)      ● - Selected value comparison (mPLN)

 **28%**

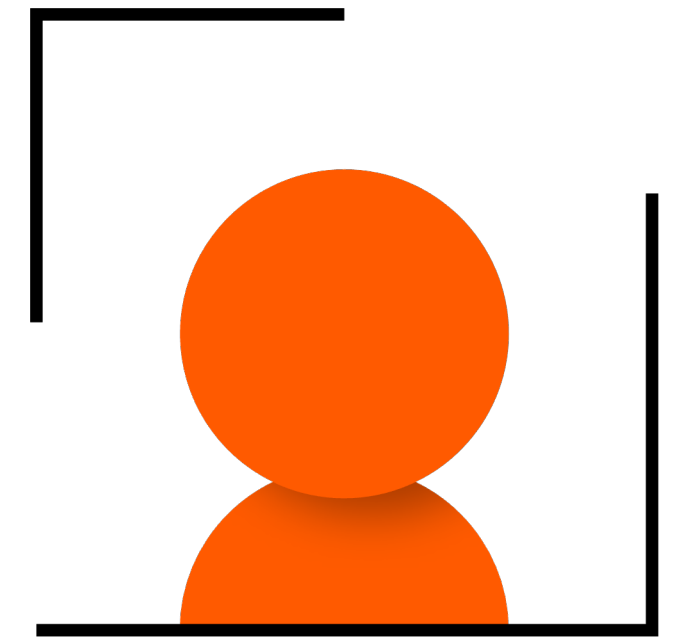
Higher number of employees in 2021 than in 2020 (increase by 374 FTE)

Number of employees



● - Number of Employees (FTE)      ● - Selected value comparison (FTE)

# At Billennium, we believe that we can change the world through people and environment-friendly IT solutions



Our mission:

With passion, we cross the boundaries creating innovative IT solutions that bring joy and benefits to the clients and ourselves.

And our vision and goal that we all endeavor towards is:

We create a dynamically developing IT brand that is recommended by all the clients.

**1800+**

**specialists on board**

**11**

**offices worldwide**

**100+**

**clients in our portfolio**

# We are driven by values



## Trust

We tell the truth and deliver on our promises



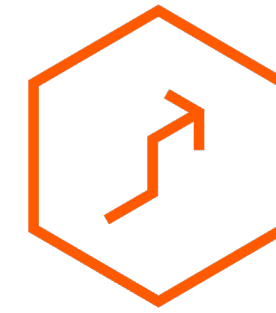
## Innovation

We grow, thus we improve our skillset to achieve our goals and meet our customer's needs



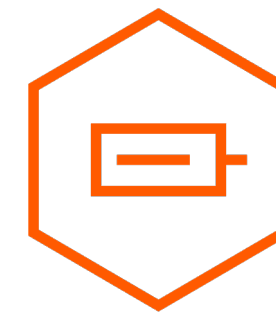
## Responsibility

We care about results, so we act with awareness and respect for others' needs: Billennium team members, clients and the environment



## Growth

We question status quo with boldness and constancy, aiming for perfection by creating changes



## Energy

We have vibrancy to constantly be driven to operate efficiently

We call them  
**TIGER**



# Partnership with Microsoft



**We are 1st in Poland**



Modernization of Web  
Applications to Microsoft Azure  
Advanced Specialization

- **Microsoft Partner of the Year 2021**
- **Microsoft Gold:** Cloud Platform, Application Development, Application Integration, Data Analytics, Datacenter, Collaboration and Content
- **Microsoft Silver:** DevOps, Security, Cloud Productivity
- **70** certified Azure engineers
- **Solution Assessment Authorization**  
Cloudamize, UnifyCloud, CSAT

- **CoSell:** Inperly, Paperless
- **Advanced Specialization:** Modernization of Web Applications to Microsoft Azure – we are the first company in Poland to achieve this title, Linux and Opensource Database Migration to Microsoft Azure – in progress
- We work in accordance with CAF methodology
- We register and report projects in Partner Center

# Competence Centers

## – more than just IT Outsourcing

Explore our Competence Centers. Over 18 years of experience in delivering IT competences to our clients and constant search for the perfect service enabled us to create an original, innovative model of cooperation.



Integration



Document Management



Software Development



CRM



Quality Assurance



Business Process Automation



Project Management



Managing Data



Development Tools Lifecycle



DevOps & Clouds

Find out more about our Competence Centers - [here](#)

# Our IT Solutions – tailored to customers' needs

We believe that IT solutions should not only be innovative and perfectly suit business needs but also have a positive impact on the environment. That's why all of our solutions are paperless.

We created Paperless Office – a tool that improves documentation circulation within the company. Another solution is Inperly – an innovative platform for multichannel communication with clients and for sales.



# We care about our employees in various ways

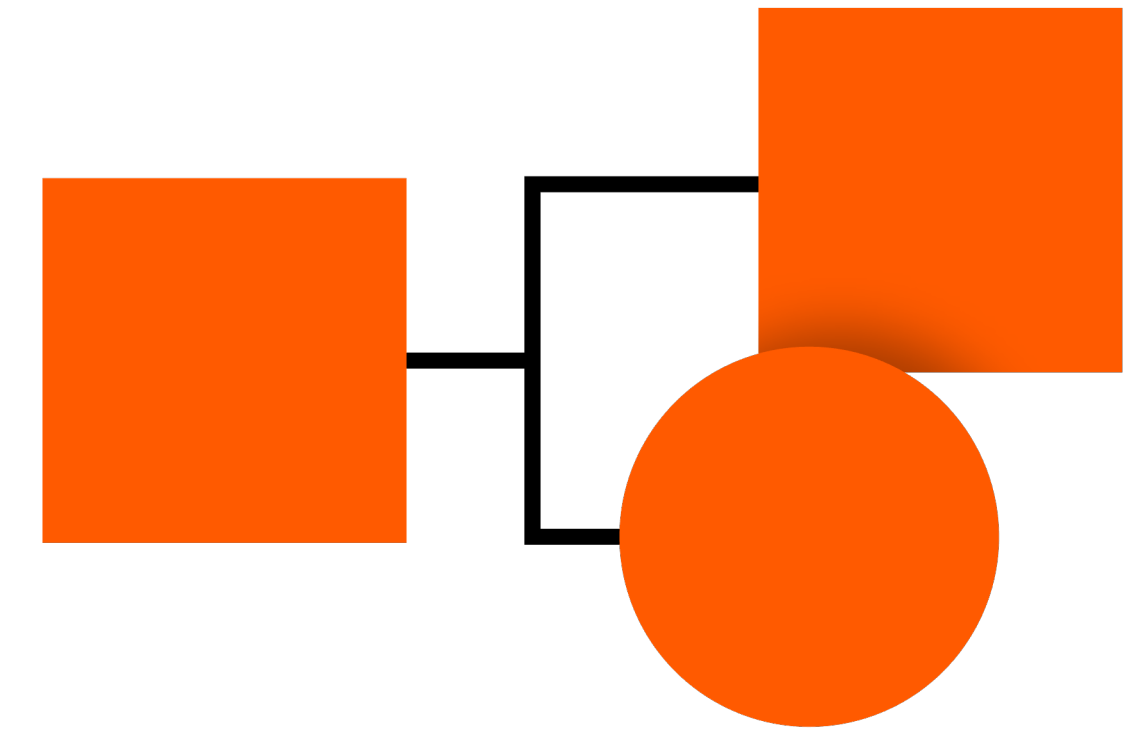
- remote work
- integration
- awesome offices
- choice of contract type
- flexible schedule
- no dress-code
- development
- switching the projects

## The In-placement Program (For B2B contractors)

We know that stabilization of employment is one of the most important factors both for employees and job seekers. That's why we've created the **In-placement Program**. After you finish working on a particular project, we will find you a new one! During that process, you will be under a 30-day protected period, **fully paid!** [This program is only for B2B contractors]

# Employees-oriented initiatives

- internal organizational matters
- employee participation
- technological development
- standardized career path
- organizational culture
- onboarding & offboarding
- competencies development and trainings
- professionalization of the internal communication
- strengthening of managers /leaders' competences



# Customer Experience in Billennium

We listen and change processes according to your needs.

## What does the Customer Experience team do?

We are an independent research and operating unit operating within the structures of Billennium, whose main goal is to analyze and improve the experience of our clients.

To achieve this, we examine customer interactions with Billennium, and then adjust our services, products and internal processes to the expectations of our business partners.

It is extremely important for the CX team to build a lasting relationship with the client, based on the exchange of experiences.

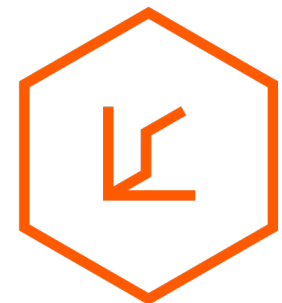
# How do we work?



We create a space for individual conversation and feedback on cooperation with Billennium



We study customer experiences and internal processes that affect these experiences



We create analyzes of sectors, trends and markets in order to be able to learn about the needs of our clients and support them in achieving their business goals



We learn about customer experiences using reliable tools such as: category analysis, in-depth interviews, NPS and CES research

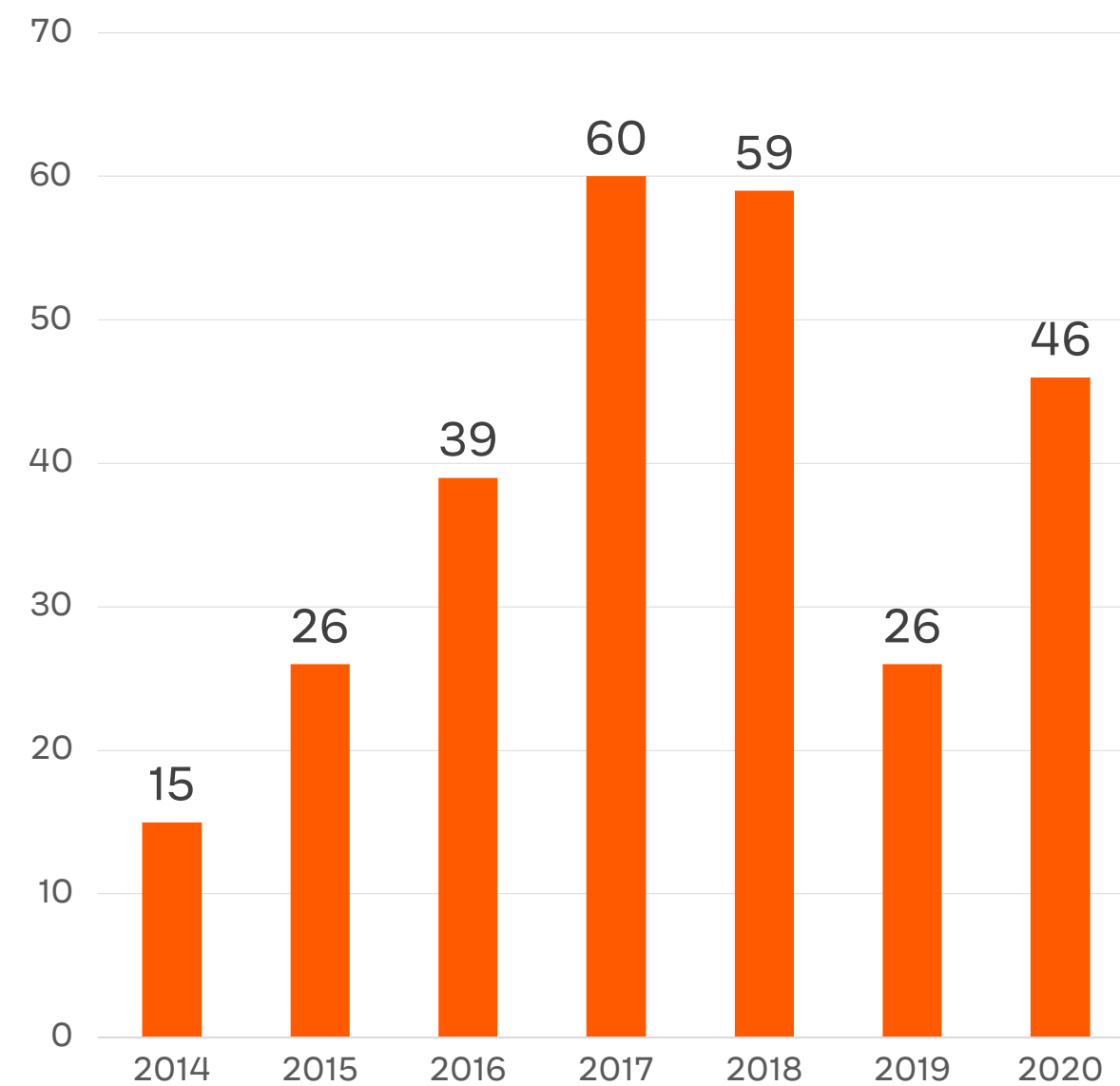


We modify service processes, introduce changes to products, and test the most convenient scenarios for customers

# Performance

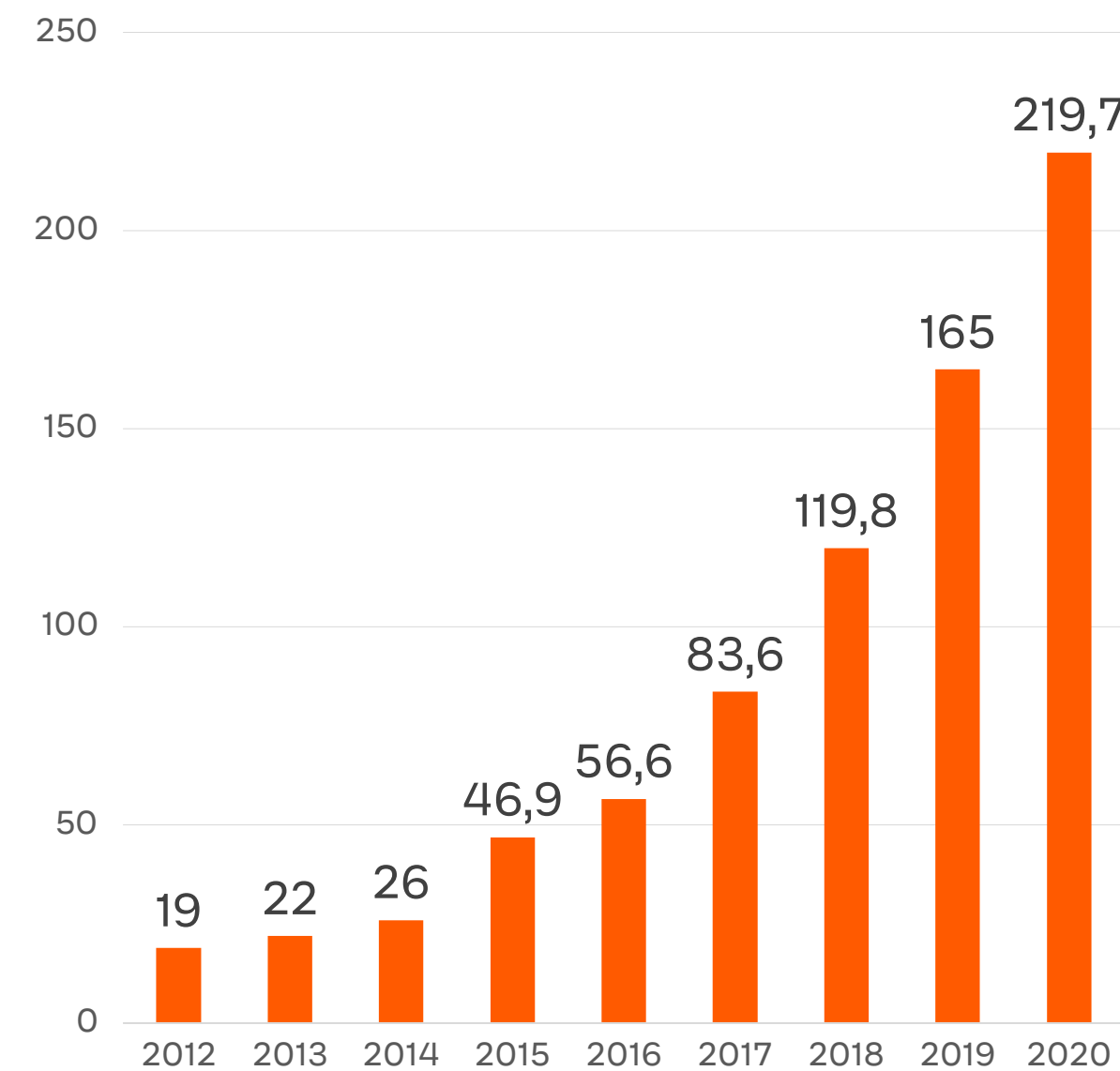
## Net promoter score

We create a dynamically developing IT brand that is recommended by our clients.



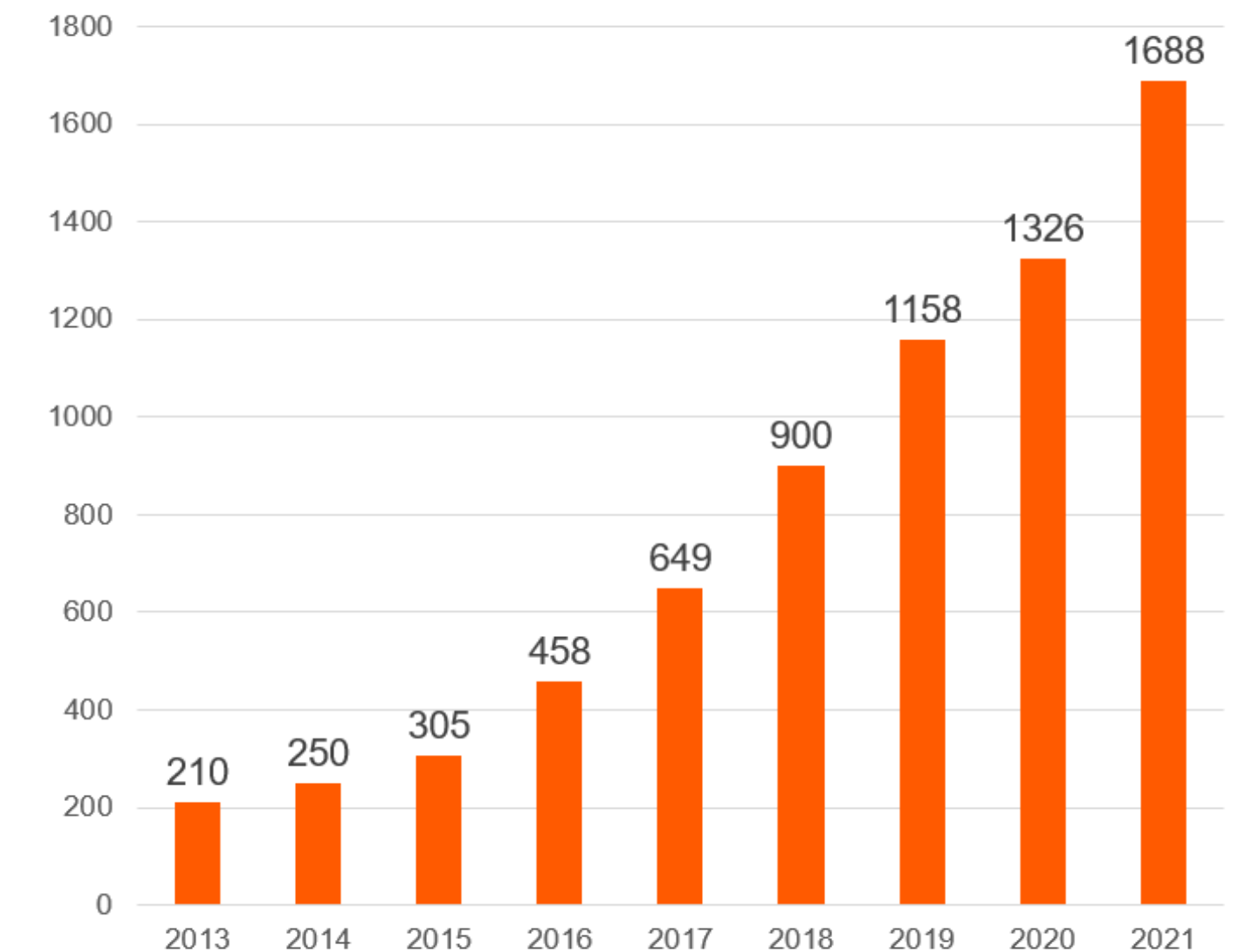
## Sales revenue

- Sales Revenue went up by 33% in 2020 vs 2019 increased by 54,7 mPLN
- Sales Revenue increased by 43% from 83,6 mPLN in 2017 to 119,8 mPLN in 2018



## Number of employees

- Number of employees went up by **46%** in 2021 vs 2019, increase by **530** FTE
- Currently we have more than **1700** IT specialists on board!





IT for people.  
People for IT.



**Contact:**

Michał Falkowski

michal.falkowski@billennium.com



Koszykowa 61  
00-667 Warsaw

+48 22 844 15 00  
info@billennium.com

→ [www.billennium.com](http://www.billennium.com)