Discovery Questionnaire:

1. **What level of M365 licensing do you currently have?**

2. **How many users are in your environment?**
   a. **How many devices are in your environment?**

3. **What type of firewalls are you using and how many?**

4. **Have you gone through an audit or do you expect to go through an audit in the near future?**

5. **What is your endpoint detection response (EDR) solution?**

6. **Have you performed any vulnerability scanning in the last twelve months?**

7. **Have you performed a full asset inventory in the last twelve months?**

8. **What makes you feel that your organization is vulnerable to cyber attacks?**

9. **Do you have multi-factor authentication (MFA) enabled in your environment?**

10. **Do you have an Incident Response plan in place today?**

11. **How many public facing assets (servers, firewalls, etc) are in place today?**

12. **How frequently do you patch servers and networking devices, if applicable?**

13. **How do vendors access your network?**