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Microsoft competencies



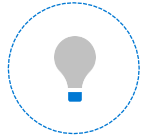
Solutions Partner
for Business
Applications

 Microsoft
Solutions Partner
Business Applications



Solutions Partner
For Data & AI
(Azure)

 Microsoft
Solutions Partner
Data & AI
Azure



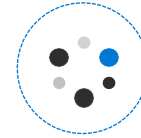
Solutions Partner
for Digital & App
Innovation (Azure)

 Microsoft
Solutions Partner
Digital & App Innovation
Azure



Solutions Partner
for Infrastructure
(Azure)

 Microsoft
Solutions Partner
Infrastructure
Azure



Solutions Partner
for Modern Work

 Microsoft
Solutions Partner
Modern Work



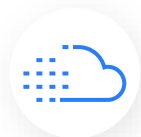
Solutions Partner
for Security

 Microsoft
Solutions Partner
Security



Solutions Partner
for Microsoft
Cloud

 Microsoft
Solutions Partner
Microsoft Cloud



Azure Expert
Managed Services
Provider

Microsoft Partner
Azure Expert MSP


 Microsoft
Solutions Partner
Infrastructure
Azure

Specialist
Windows Server and SQL Server
Migration

 Microsoft
Solutions Partner
Security

Specialist
Cloud Security
Identity and Access
Management
Information Protection and
Governance
Threat Protection

 Microsoft
Solutions Partner
Modern Work

Specialist
Adoption and Change
Management

Achievements

Microsoft Worldwide Partner Award Finalist (SharePoint Category)

- Microsoft Worldwide Partner Award Winner – SB Competency- Cloud
- Microsoft Solution Partner of India the year
- Best Software Development Company by GESIA

- Microsoft – Public Sector – Government Partner Award Finalist. (Worldwide)
- Microsoft – Data Platform Award Finalist. (Worldwide)

Advanced Specializations and US Microsoft Govt Cloud CSP

2009

2013

2014

2015

2017

2018

2020

2021

2022

- Microsoft India Regional Partner of the year

Microsoft Worldwide Partner Award Finalist Small and Mid-sized Cloud Solutions

Microsoft's 50 'Most Competent' Partners in the world - number 36 – Redmond Magazine

Microsoft 365 Business Apps Preferred Partner status provided by Microsoft for North America, India, Europe and Australia territory.

Power BI Showcased and Content Services Partner

Microsoft Azure Expert MSP



Infrastructure

Capabilities

- Cloud Adoption Framework
- Well Architected Framework
- Azure Blueprint
- Lift and shift of on-prem or other cloud workloads
- Windows / SQL / Infra migration to Azure
- MS SQL, MySQL, Postgre database migration to PaaS
- Linux and Unix server migration to Azure
- On-prem DC Migration
- Azure AD and AADs service implementation,
- Backup and ASR
- Hybrid and cross platform DC management using Azure Arc

Solutions & Offerings

- Managed Services
- Consulting
- Advisory services
- Cost Optimization
- Migration & Modernization

Data & AI

Capabilities

- Data Warehouse framework
- Data Warehouse migration services
- Advanced analytics using
 - Azure databricks
 - Data lake
 - Azure Synapse Analytics
 - Power BI service
 - Power BI embedding
 - Azure ML
- Conversational AI, bot framework and IoT Edge

Solutions & Offerings

- Managed Services
- Predictive analysis using Power BI
- Analytics reports:
 - Finance
 - Operations
 - HR
 - Student lifecycle management
- Migration Services

Digital & App Innovation

Capabilities

- App Assessment
- App Modernization using:
 - Azure App Service
 - API Management for microservice architecture
 - Azure SQL, SQL managed instance
 - Azure functions,
 - Azure storage
 - Containerization using AKS
 - Azure Service Fabric
 - Azure DevOps
 - Azure Logic Apps
 - Event hub
 - Service bus

Solutions & Offerings

- Consulting Services
- Advisory Services
- Product Development
- Migration & Modernization

Modern Work

Capabilities

- Migration from non-MS to M365
- Content services
- Teams Apps
- Teams Platform
- Security Audit and Managed Services offerings

Solutions & Offerings

- Document Management System – Migration & Deployment
- Intranet
- Capex Approval System
- eConnect – Teams integrated student experience platform
- Room Reservation System
- Knowledge Management System
- Adoption and Change Management
- M365 Security Assessment

Business Applications

Capabilities

- ERP:
 - D365 Finance
 - D365 SCM
 - D365 Business Central
- CRM
 - D365 Sales, Marketing and Service
- D365 Project Operations/Accounting
- D365 Field Service
- D365 Customer Insights (with SA)
- Power Platform
 - PowerApp – Mobile apps
 - PowerAutomate including RPA
 - PowerPages
 - PowerVirtualAgent

Solutions & Offerings

- Services
 - ERP & CRM – Rapid implementation
 - Staged migration of NAV 2018 R2 to BC
 - Staged migration of AX 2012 r2 to F&O
 - ERP, CRM – App maintenance support (AMS)
- Solutions on top of D365
 - Customer portal, vendor portal
 - Dealer management system
 - RPA automation of GRN and Gate Entry
 - Vendor scoring
 - Purchase order management
- PowerApps
 - Onboarding – Offboarding Power App
 - Capex management system
 - Conf room booking with outlook calendar
 - Visitor management, Emp exp Bot on Teams..

Security

Capabilities

- Azure network security
- Azure VPN
- Azure Key Vault
- Purview
- Azure DDoS protection
- Azure Frontdoor
- Azure Active Directory
- Identity & Access Management (IAM)
- Defender for cloud, endpoint, cloud apps and M365
- DLP - Information Protection
- Device & App Management – Intune
- Microsoft Entra – Multi cloud protection
- Azure Sentinel

Solutions & Offerings

- Windows 365 Cloud PC: Modernize Endpoints
- Advisory and Consulting:
 - M365 Security Assessment + Risk Mitigation
 - Azure Security Assessment + Risk Mitigation
- Security Implementation:
 - Identity and Access Management
 - Threat Protection
 - Information Protection
 - Security Management
 - Compliance
- SOC | SOAR | SIEM
- CAF & WAF

Thank you!

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Microsoft Power BI – Showcase at Power BI product site

- <https://powerbi.microsoft.com/en-us/partner-showcase/bitscape-mutual-fund-analytics-for-investment-management-organisation/>
- <https://powerbi.microsoft.com/en-us/partner-showcase/bitscape-operations-excellence-analytics-dashboard-for-manufacturing-organisation/>
- <https://powerbi.microsoft.com/en-us/partner-showcase/bitscape-organization-wide-employee-productivity-insights/>

MSP Offerings

- Popular : SIEM (Azure Sentinel), Security Hardening for M365, Security and Compliance management for M365, Azure Security monitoring and support, SSO and Identity packages
- Assessment services (Teams readiness checking for on premise SP (automated), AD Assessment, Security Assessment, Cloud Adoption Framework, migration assessment)

