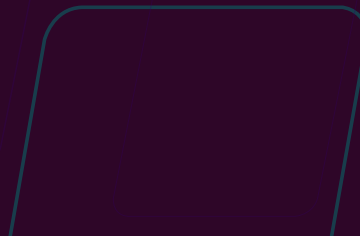
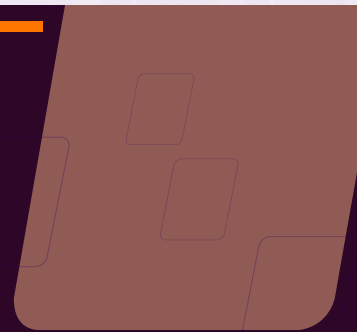




IaaS Migration Services



IaaS Migration Services

Blazeclan's global infrastructure and deep expertise in cloud technology solutions enable customers to operate efficiently and successfully in the markets they serve. We combine practical experience with technology & business strategy to help you embark on a smooth cloud migration journey.

Our expertise in cloud migration will make your transition faster and efficient. We follow an agile and scalable approach toward cloud migration that will help you focus on innovation and enhancing competitive capabilities in real-time.

Migration Services

1. **Strategy and Assessment**
2. **Seamless Cloud Migration**
3. **Cost Optimization**



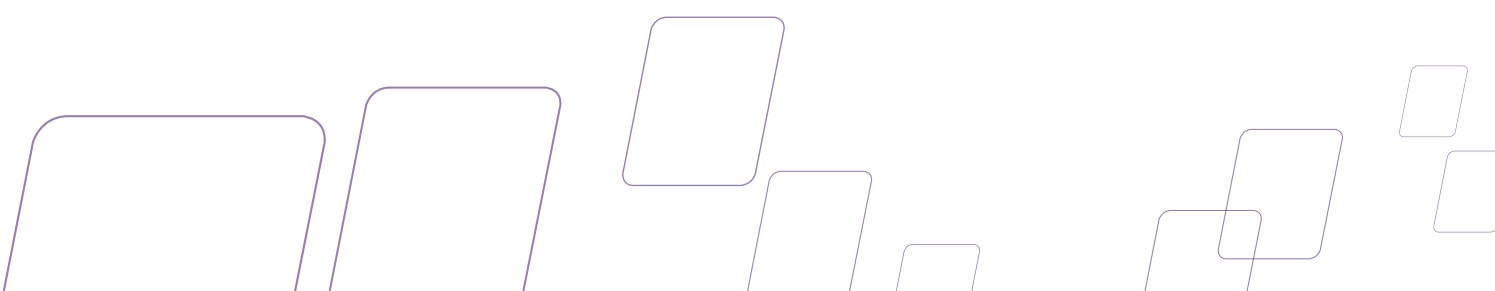
IaaS Migration Services

Strategy and Assessment

Blazeclan offers cloud migration strategies that help customers define their digital journey. The service involves workloads' assessment to identify cloud-readiness for application migration. The tested & proven methodology is customized to enhance business outcomes and overall results.

Agenda

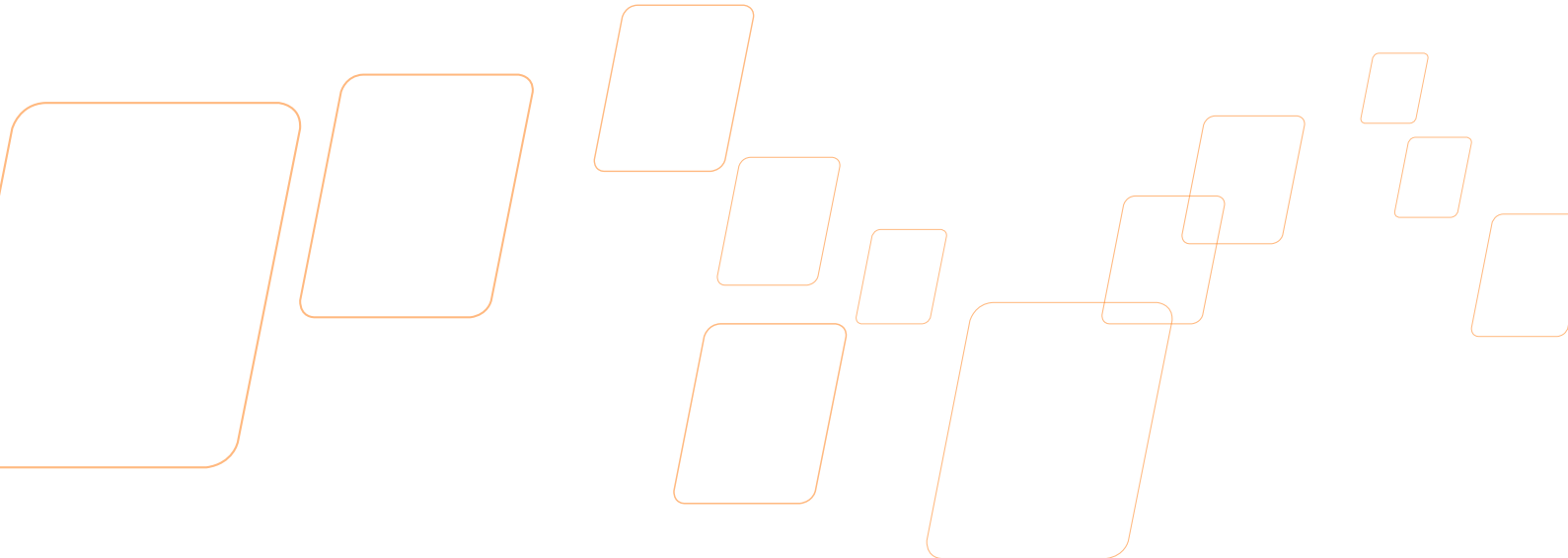
- Week 1:** Kick Off and Installation of Cloudscape/Azure Assessment Tool
- Week 2:** Shared Services Interviews (Networking, Security, Infrastructure, Operations, Risk, & Change Management)
- Week 3:** Detailed reports of infrastructure from Cloudscape/Azure Assessment tool
- Weeks 4:** Application Interviews and Review
- Weeks 5 & 6:** Assess Application details and infrastructure details to come up with recommendations and final report



Deliverables

- Migration Recommendation Document and Spreadsheet - These documents will have the detailed information on the migration strategies, and migration plan.
- Migration Recommendation Executive Briefing - This briefing is focused on providing the leadership a roadmap on the costs, risks, and plan to move to the cloud.
- Migration Plan - The definition of the Migration Plan that will enable the customer to understand the tools required to execute the migration including timelines and impact.

Note: Assessments may be longer or shorter than 6-7 weeks based on Level of Effort and the number of applications being evaluated by Cloudscape/Azure Assessment Tool



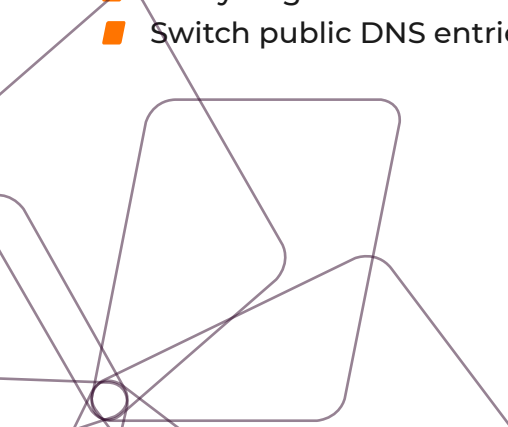
Cloud Migration

Move workloads to Azure with speed and accuracy with our Cloud Migration experts. We will work independently or hand in hand with your staff to help migrate your servers, network or data to Azure from on-premise physical or virtual environments, or from any other public or private cloud. The scope of the service covers pre-migration tasks, migration of the resources to Azure and testing.

Before Migration

- Compute, network, storage, databases assessment
- Automated dependency mapping (applications, databases)
- Selection of migration scenarios and tools, risk assessment
- Azure cost calculation, TCO planning, machine sizing
- Testing plans providing (compatibility, network connectivity, performance and load)

After Migration

- Migrate applications based on identified workloads
 - Migrate databases from the existing system to Azure
 - Fine-tune application configurations for any teething issues
 - Verify migrated data and perform testing on the migrated application
 - Switch public DNS entries from the existing system to Azure
- 

Cloud Migration

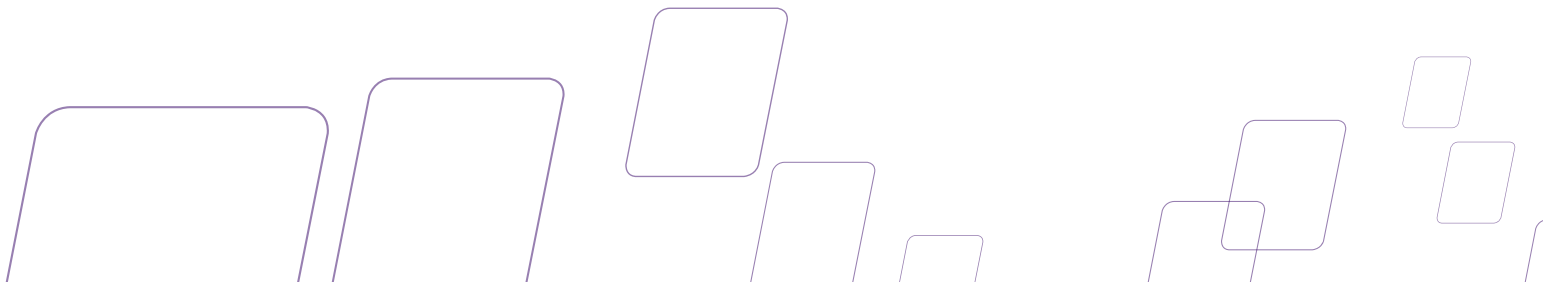
Technical staff training

- 2 hours consulting on Azure basics and administration

Pricing

No. of servers	10	20	30	40
Assessment	SGD 7,875	SGD 7,875	SGD 13,125	SGD 13,125
Migration	SGD 10,500	SGD 15,750	SGD 24,500	SGD 35,000
Total	SGD 18,375	SGD 23,625	SGD 37,625	SGD 48,125

Note: Anything more than 40 servers/VMs will need a separate estimation.



Cost Optimization

Blazeclan Cost Optimisation (cSaver) Framework provides proactive cost optimisation and performance assurance on Azure environment.

- Our custom framework aims to reduce cost and improve performance across your Azure environment.
- Blazeclan will provide a periodical report that provides both a headline summary of the potential cost and performance gains, plus a detailed breakdown of the recommended actions.
- Cost optimisation is a continual process of refinement and improvement across an applications end-to-end lifecycle. From the initial proof of concept through to the ongoing operation of production workloads, the service helps you:
 - Define business outcomes
 - Provide a roadmap to transition to Hybrid/Cloud
 - Build cost governance policies to minimise costs
 - Monitor resource utilisation
 - Maximising your return on investment
- For most organisations the success of their cloud strategy is the construction and management of reliable, secure, performant, and cost-effective public cloud platforms. Using an agentless virtual appliance to navigate CPU, virtual memory, storage and application demands, Blazeclan will help you to right-size utilisation and where appropriate implement policies to shut down unused workloads for test and development.
- Our partnership with Apptio Cloudability helps us deliver organizations with effective cost-optimization models using machine learning-driven analysis. Being cost efficient in all operations and running the business in a clear, effective manner is a must. cSaver will help you realize both.

Cost Optimization

Pricing

Billing for this service will be calculated at a percent savings of your monthly Azure Bill. Blazeclan will charge a base price of \$1000 or 30% of the cost savings incurred annually; whichever is higher.

For example, if your Azure spend is \$ 5000 monthly i.e \$60,000 annually, and Blazeclan helps you save \$10,000 annually, Blazeclan will charge \$3000.

To save on your cloud costs connect with us at sales@blazeclan.com

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