

# We are Fellowmind

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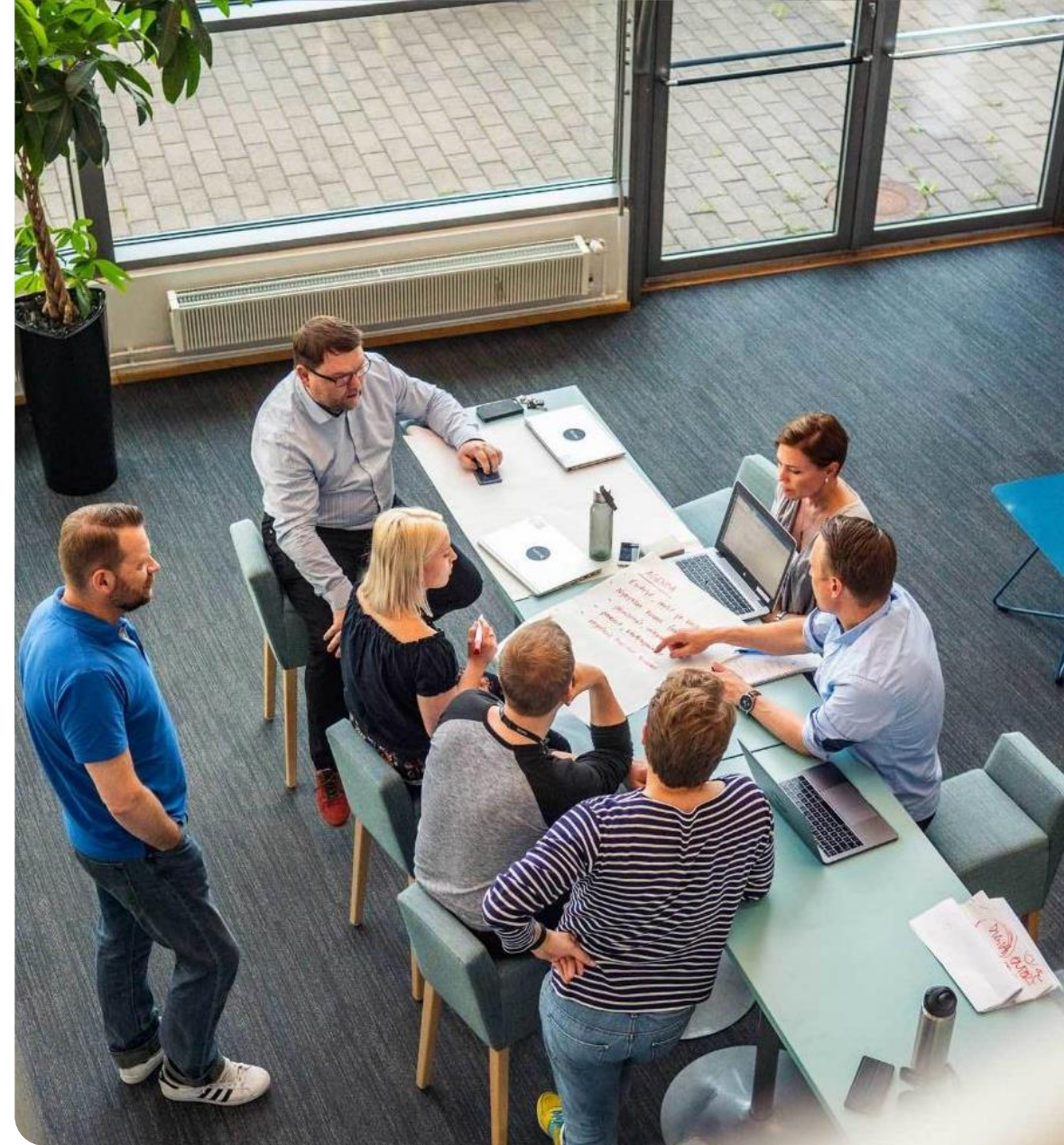


# About us

At Fellowmind we aim to create meaningful connections. Making people enjoy working with technology and making technology work for them. That's what we promise our customers.

We help accelerate the digital readiness of customers in various industries by using Microsoft cloud solutions, encouraging agile development, implementing integrated platforms, and assisting end-users to learn and adopt.

Our goal is to make people enjoy working with technology and make technology work for them. The people who work at Fellowmind love a deep dive into the challenges and ambitions that keep you up at night. They are your passionate companions in finding solutions that put people at heart.



# Fellowmind at a glance


Big enough to cope, small  
enough to care.

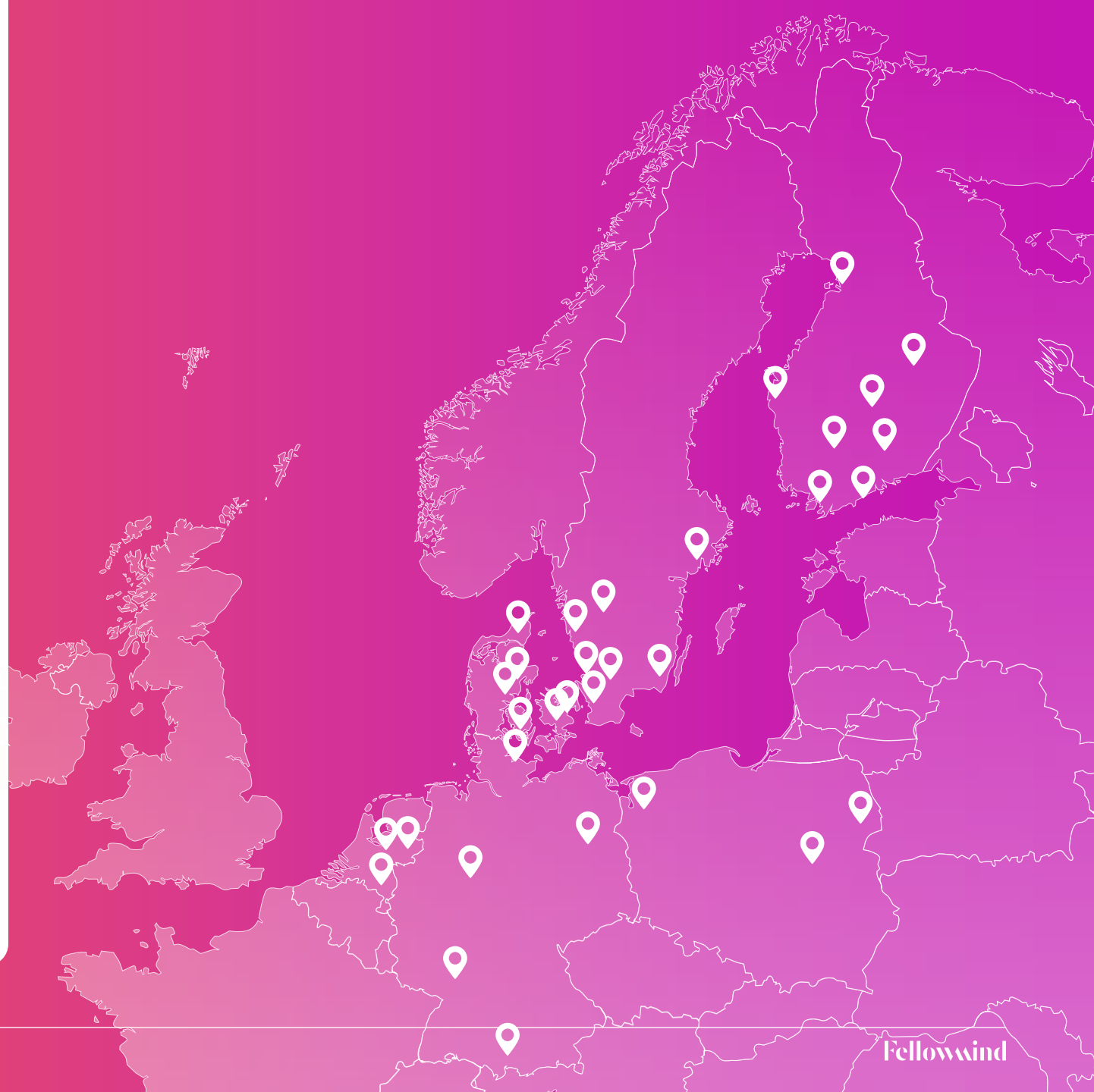
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 // ~2,000 employees

 // 6 countries

 // 44 offices

 // 262 MEUR Revenue



“Connected companies have the advantage because they learn and move faster to find new growth.”



DEBBIE ALDERS, GROUP STRATEGY DIRECTOR

## The future is connected

The world is becoming increasingly digitalized. With computers and algorithms mediating much of people’s daily activity in one way or another, society is increasingly becoming connected.

To keep pace with today’s connected customers, companies should work to become a connected company. They have the ability to extend connections across their entire business, through processes, employees, customers, innovation and all other stakeholders that are somehow connected to their business.

Connected Companies have the advantage by learning and moving faster than their competitors. While others work in isolation, they link into rich networks of possibility and expand their influence.

# Solving the problems of tomorrow, today

Becoming a connected company is a journey. Together, we develop your roadmap to identify and establish meaningful connections in the areas where they impact most.

We like to challenge assumptions and encourage people, teams, and organizations to explore new ideas and unconventional ways of thinking about how things should be done. Based on our team's expertise and years of experience, we created a maturity index that we use to assess where you are in your journey and which areas to work on first.



# Holistic offering

In your journey towards being a more connected company you need flexible, scalable, no-hassle solutions that stand the test of time.

## Modern work

Intranet  
Communication  
Document Management  
Learning Portal

## Customer engagement

Sales  
Marketing  
Customer Service  
Field Service

## Optimize operations

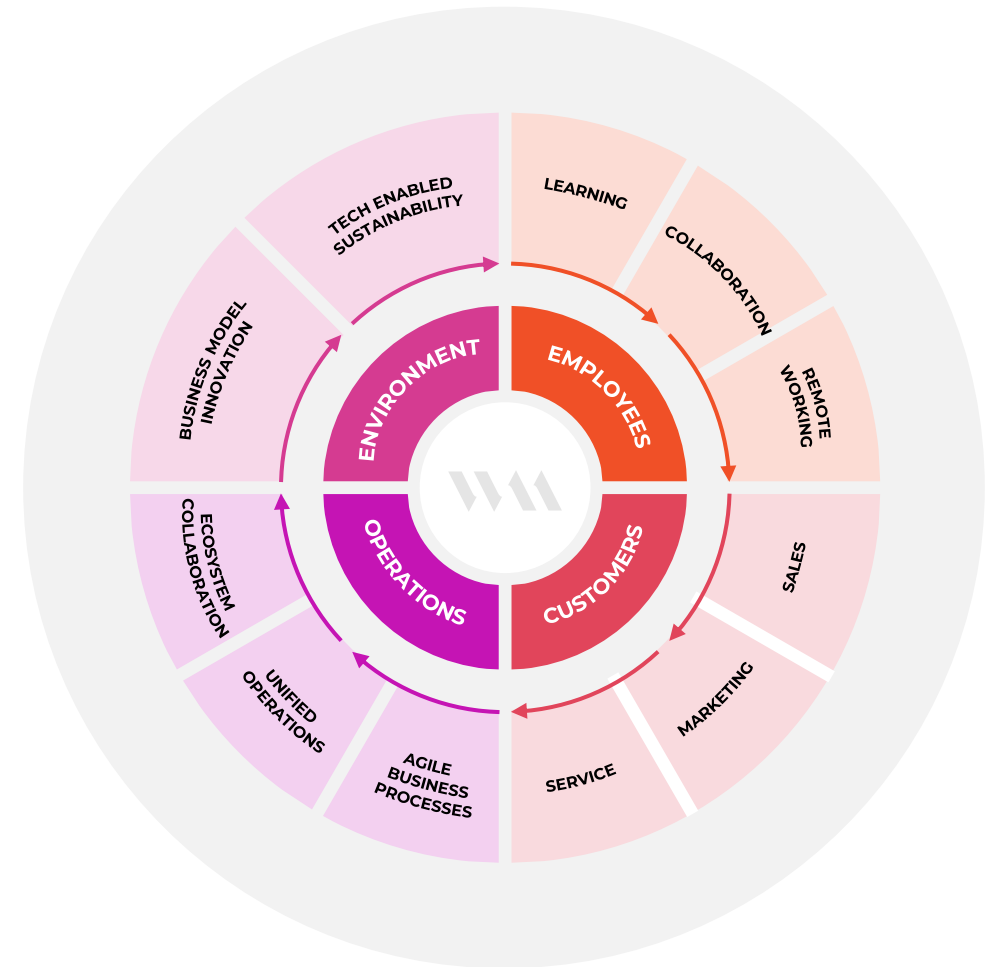
Finance  
Supply Chain Management  
Project Operations  
Commerce

## Cloud & security infrastructure

Cloud Migration  
Application Innovation  
Security & identities

## Data & Artificial Intelligence

Business Intelligence & Advanced analytics  
Artificial Intelligence & Machine Learning  
IoT  
Blockchain



# Our focus industries

Only when you understand the challenges of an industry can you advise on an approach and solutions. With many of our advisors coming from the same industry as their clients, we know what matters.



Manufacturing



Retail



Financial services



Public sector



Automotive



Healthcare



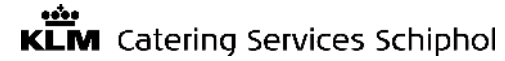
Energy



Trade & Logistics

# Our customers

Hundreds of companies rely on our dedication, knowledge, and expertise every day.







## Why partner up with Fellowmind?



- ✓ We understand your business and ambitions
- ✓ Relevant experience on both technology as industry
- ✓ Integrated approach towards digital transformation
- ✓ People centric culture
- ✓ Leading Microsoft partner in Europe
- ✓ Making people enjoy working with technology and making technology work for them

# Microsoft Cloud Partner Program

As long-time partner of Microsoft, Fellowmind achieved all gold certifications in the previous partner program. In October 2022, Microsoft upgraded the partner program to the Microsoft Cloud Partner Program and introduced a new holistic partner capability score, where performance, skills, and customer success are all measured to show the true capabilities and expertise of a partner company. These capabilities determine together the achievement of partners to reach specific Solution Partner designations. Fellowmind has achieved all six designations available.

As a result, Fellowmind has also been awarded with the prestigious title of Solutions Partner for Microsoft Cloud as well! This title signifies the capabilities of Fellowmind to support customers in all areas of the Microsoft Cloud.



# Microsoft recognizes Fellowmind for its innovations in sustainability

Fellowmind was named a finalist in the category  
'Sustainability Changemaker' in Microsoft's annual  
Partner of the Year Awards for 2022.

Microsoft  
Partner



2022 Partner of the Year Finalist list  
Sustainability Changemaker

Fellowwind