

Forecasting for every kind of revenue team

BoostUp equips revenue leaders with an Al-enabled revenue command center that delivers precision forecasts and increases rep productivity via smart deal inspection and sales coaching.

Impact You Can Measure



Increase in sales rep capacity



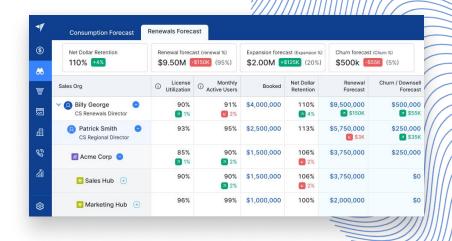
Increase in close-won conversion rates



Forecast accuracy by week four



Increase in net



Our Platform

FORECASTING

Call the right number early in the quarter.

Forecast Any Kind of Revenue

Supports full spectrum of revenue models (usage-based, subscription, demandbased) and blends multiple forecast approaches for greater precision

Machine Forecasting

Calls accurate number with AI-generated projections and predicts winning deals that will drive the forecast

Automated Forecasting

Automates submissions across the sales org and integrates human judgment with Algenerated predictions **REVENUE INSIGHTS**

Find growth opportunities quickly.

Forecasting Analytics

Aggregates forecast accuracy and trends while tracking adherence and compliance at deal and rep level

Pipeline Analytics

Identifies deals at-risk and tracks coverage & funnel conversion by stage for any region, team and product DEAL INSPECTION & REP COACHING

Increase revenue

per rep.

Al-Guided Deal Inspection

Assigns risk scores based on prospect engagement, predicts deal outcomes and prescribes the next best actions

Sales Methodologies Support

Automates usage of sales methodologies such as MEDDPIC, BANT, Challenger within deals

Rep Coaching

Assesses rep activity and pinpoints areas for improvement while benchmarking rep behavior vs peers

How BoostUp Works

Meetings, emails & video conferences



Account & opportunity data in CRM



Marketing leads & pipeline activity



BoostUp^f

- · Rep performance dashboards
- · Optimal activity cadences
- · Pipeline health diagnostics
- Deal risk scores
- Forecast accuracy tracking



Deal-level recommendations



Automated deal follow-up & auto-populated CRM



Al generated forecasts

Aggregate

All revenue data from every system

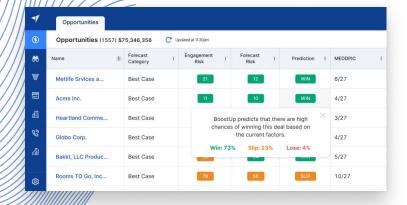
Analyze

Revenue and sales productivity

Act

Using AI to increase velocity and win rates

BoostUp Delivers The Answers Companies Need



Strategic Opportunity

- · What are our most important sources of revenue
- · Which high growth business segments should we invest in

Pipeline Health

- · How much pipeline are we generating and where is it coming from
- · Where are deals getting stuck in the funnel
- Where will we land for the quarter

Sales Productivity

- · What activities drive deals forward
- · Who are our best/worst performers and why
- · What deal-specific actions can reps take to close more business

Customer Testimonials

"BoostUp is the only solution with the flexibility to help us run forecasting effectively and accurately."



Meghan Gill SVP Sales Operations, MongoDB

"BoostUp was up and running in just four weeks. For a system this powerful, that's impressively quick."



Paul Staelin Chief Customer Officer, Vercel

"BoostUp is very customizable and easy to use. You can forecast the way you want."



Marlene Levy Director RevOps, Udemy