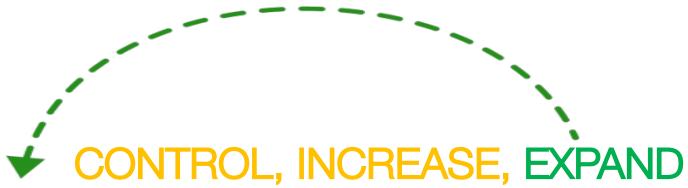
BOSNET

your most complete distribution platform & ecosystem



THE BOSNET COMPANY

BOSNET is a leading FMCG distribution platform and ecosystem provider offering a comprehensive solution to streamline the end-to-end execution of distribution companies.

With over 20+ years of experiences, **BOSNET** is a trusted partner for companies operating in the Indonesian market.

End of 2017, BOSNET was acquired by PT Telkom Indonesia Tbk. which is listed on both the IDX (TLKM) and NYSE (TLK).

About that timeframe, **BOSNET** also initiated the creation of the **BOSNET** NEXT GENERATION ECOSYSTEM (**BOSNET NGE**), intended to serve as a FUTURE solution for FMCG distribution within the distinct market of Indonesia.

Fast forward to 22 June 2022, the developments have culminated in a highly anticipated soft launch of the BOSNET NGE, marking a **significant milestone for the company**.

BANGGA BUATAN INDONESIA

Telkom Indonesia
the world in your hand

MICROSOFT ISV PARTNER OF THE YEAR

2015

2021

BOSNET NGE
SOFT LAUNCH
220622

BOSNET
MARKET SEGMENTS

MAIN INDUSTRIES

FOOD

BEVERAGE

PHARMA
OTC & ETHICAL

PERSONAL
CARE

CIGARRETTE

SUPPORTING
AUTOMOTIVE

BUILDING
MATERIALS

OTHERS

DISTRIBUTION CHAINS

PRINCIPALS /
BRAND OWNERS

DISTRIBUTORS

WHOLESALERS

BOSNET's rich features enable itself to be used in various industries and its distribution chains.

BOSNET FOR ALL

BOSNET FOOTPRINTS

150+ BIG BRANDS' OWNERS TRUST THEIR DISTRIBUTION WITH BOSNET FOR SO MANY YEARS

BOSNET
VALUE PROPOSITION

SIMPLE

BOSNET simplifies processes so the learning curve shorten

ZERO FRAUD

Controls and daily settlement features in BOSNET aim for zero fraud

RELIABLE

Suitable for a unique Indonesia market, BOSNET has been tested through out times.

PROVEN

BOSNET has a long and fruitful partnership with its clients

FAST ROI

BOSNET results in revenue increase therefore its profits will cover the investment.

FLEXIBLE

BOSNET caters its clients' requirements in the commercial and delivery aspects

STRONG TEAM

A team of skilful consultants is ready to serve your requirements

SUSTAIN

BOSNET with its parenting holding is here for good

BOSNET IS THE PLATFORM AND ECOSYSTEM THAT PAYS ITSELF

BOSNET NEXT GENERATION ECOSYSTEM

your most complete distribution ecosystem

EXPAND

EXPAND YOUR ORDERS AND DEPOTS

Expanding your distribution area will require significant investment of both time and money.

BOSNET Next Generation Ecosystem is designed to empower your business to easily DOUBLE YOUR ORDERS and also your LOGISTICS PRESENCE.

You can easily join the ecosystem and **USE AVAILABLE EXISTING RESOURCES** within the ecosystem and start immediately expand your distribution coverage.

IMMEDIATELY GAIN ADDITIONAL ORDERS AND COVERAGE EXPANSION WITH MINIMUM COST

BOSNET NGE MILESTONES

700K+
READY OUTLETS

Get more orders
from wholesalers, retailers
of outlets in uncovered area.

200+
READY DEPOTS

Add your number of
depots by using 3rd party
distributors.

1000+
READY SALES

Establish your local
presence instantly to serve
the uncovered area.

1500+
READY FLEETS

Utilize existing fleets
available in the
ecosystem to maintain
your delivery SLA.

AVERAGE ±50%
OFF YOUR NORMAL SALES COST

INSTANT EXPANSION
PAY PER USE - LOW INVESTMENT

BOSNET DISTRIBUTION PLATFORM

your most complete distribution platform

CONTROL, INCREASE

CONTROL & INCREASE YOUR EXISTING DISTRIBUTION

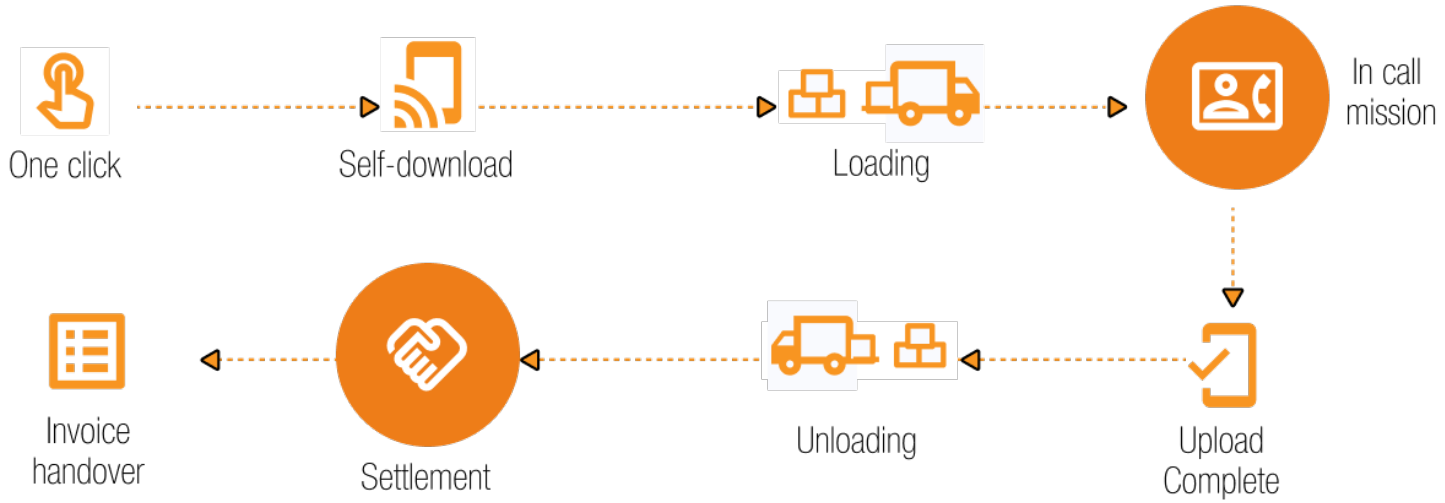
Most of distribution companies have either shut down due to frauds or struggled to manage their complex distribution operations.

BOSNET simplifies the management of complicated operations while maintaining CONTROL over every process, without adding any additional complexity. This results in the INCREASE of your business growth.

You can easily implement BOSNET within 3-week and immediately have a clear visibility of your business.

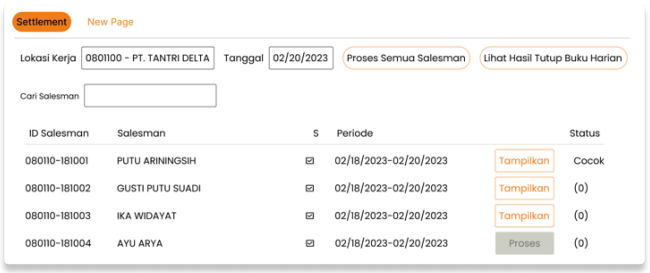
SIMPLEST OPERATION & ZERO FRAUD

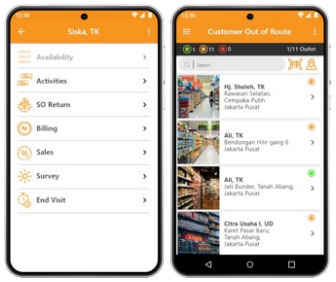
BOSNET
SIMPLEST OPERATION



BOSNET automates every possible distribution processes in the system using best-practices gained throughout the years of experiences in the industry.

Our best practices incorporated in BOSNET One-Click method throughout the platform.

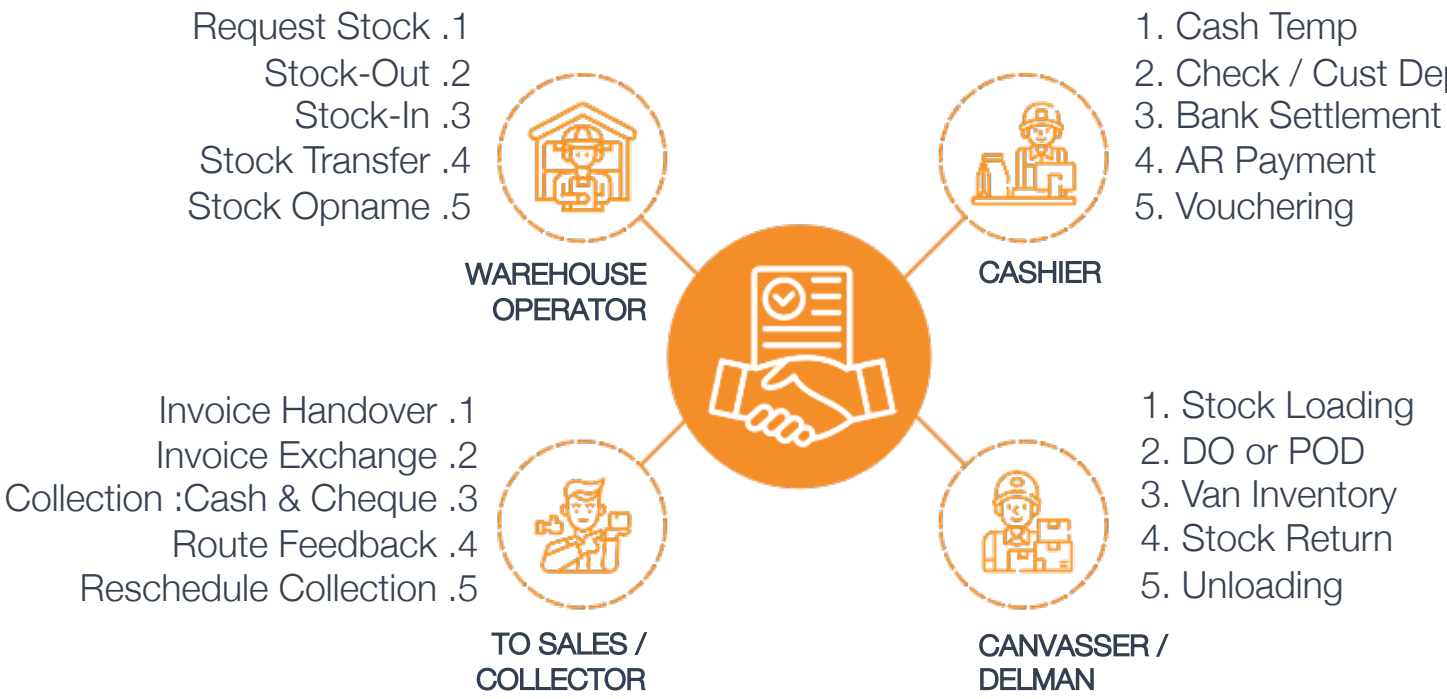




BOSNET'S ONE-CLICK IS THE ULTIMATE TIME-SAVER
JUST ONE CLICK AND YOU'RE DONE !

BOSNET ZERO FRAUD

BOSNET's processes are interdependent, creating a chain of **CONTROL** that extends from stocking to the settlement process.



NO MONEY/GOODS ARE LOST

ZERO FRAUD !

BOSNET's powerful SETTLEMENT feature combines 3 dimensions:

1. Cash **[petty cash, collection]**
2. Goods **[sales/posm]**
3. Documents **[invoices, pod]**

Our settlement process can be done within seconds after the personnel sign-off for the day.

Everything is settled on the same day and reports are generated automatically.

BOSNET
PRODUCTS & SERVICES

PLATFORM

DMS
- DFS
- moDis Sales
- Delman
- moDis Super
- Clarity

SURROUNDINGS
- Merchandiser
- CRM
- Data Collection
- e-Claims
- Auto Replenish
- Insights

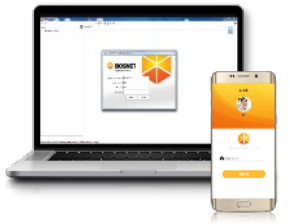
ADVANCED TECH (ML / AI)
- Forecast
- Chatbot
- Vision Planogram

SERVICES
- Platform-driven consultancy
- Implementation
- People enablement [training]
- Supports
- Custom development

BOSNET offers a wide range of products and services to supporting your business with our own LOCALIZATION & EXPRESSIVENESS methodology and supported by CHECKLIST-DRIVEN work discipline.

SIT BACK AND RELAX
BOSNET TAKES CARE OF YOUR BUSINESS

BOSNET DMS
FEATURE HIGHLIGHTS



PROCUREMENT

- Purchase order
- Goods receipt
- AP invoice
- Supplier payment

FINANCE & TAX

- COA Management
- Journal Configuration
- Posting Transaction
- Journal Entry
- Financial Statement
- Registration of *Faktur Pajak*
- *Faktur Pajak* no. allocation
- *Faktur Pajak creation*
- Export to *e-Faktur Pajak*

ORDERS MANAGEMENT

- Order priority
- Sales team & route
- Sales order & return
- Sales invoice & delivery order
- Survey & competitor activity definition
- AR & collection management
- Customer payment management
- **SETTLEMENT**

SMART ROUTING

- Volume capacity management
- Multi-map support
- Multi fleet & destinations
- Parking time & fleet speed
- Unloading timer
- Route editor
- Rectangle-based algorithm
- Integrated, clustering, release order collection
- Dispatch and driver management

FRESHNESS

- Inventory costing
- [FIFO, average]
- Expiration management [FEFO]
- Product pallet color management
- Inbound & Outbound
- DOI & Stock allocation

PACK & LOAD

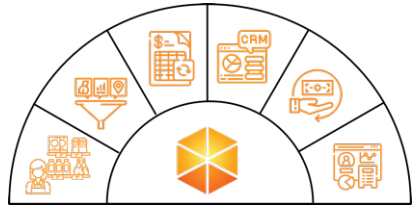
- Packing order TO & canvass
- Delivery notes & GR
- Driver switcher
- Seal dissamblement
- Put away
- Stock mutation & in-transit
- **P2P SETTLEMENT**

CLARITY

- 3000+ templates
- Non-IT configuration
- Export to spreadsheet ready

THE MOST COMPLETE DISTRIBUTION MANAGEMENT PLATFORM

BOSNET SURROUNDINGS FEATURE HIGHLIGHTS



MERCHANDISER

- Routing
- Advanced survey
- Availability & Visibility
- Daily brief / news
- Tagging & Fencing
- Customer data update

CRM

- Product presentation
- Call plan & Selling out
- Pipeline management
- Customer profiling
- Competitor activities
- Qualifier survey
- Marketing emergency call
- Complain management

DATA COLLECTION

- DMS consolidation
- Template based interface
- DB to DB interface
- API based interface
- FTP file based interface
- Monitoring log & Reporting

E-CLAIMS

- Proposal plan
- Budgeting classification
- Incentive proposal
- Claim approval monitoring
- Internal memo
- Document tracker
- Claim status
- Achievment KPI monitoring

AUTO REPLENISH

- Inventory movements
- DOI
- Auto order suggestion
- Order tracking
- GR & goods issued
- Approval management

INSIGHTS

- Customer healthiness
- Team productivity
- DOI
- Pricing strategy
- Direct sales territory
- Assets utilization
- Potential customers
- Distribution analysis

BOSNET ADVANCED TECH FEATURE HIGHLIGHTS

FORECAST

- Standardization parameter
- External factor parameter
- What-if scenario simulation
- BOSNET sales forceast

VISION PLANOGRAM

- Brand & SKU detection
- Competitor recognition
- Planogram matching

CHATBOT

BOSNET Clarity use-cases:

- Revenue based on sales, depots, customers, products
- Aging & collection based on depots, customers, sales.
- SLA

THE MOST COMPLETE DISTRIBUTION MANAGEMENT PLATFORM

LET’S GO !

Trust your distribution platform & ecosystem with

BOSNET

CONTROL, INCREASE, EXPAND

contact@bosnetdis.com