

**GP**  
BOYER  
Microsoft  
Dynamics  
GP Services

**SL**  
BOYER  
Microsoft  
Dynamics  
SL Services

**NAV**  
BOYER  
Microsoft  
Dynamics  
NAV Services

**BC**  
BOYER  
Microsoft  
Dynamics 365  
Business Central

# GET OUT OF THE WEEDS AND INTO THE CLOUD!

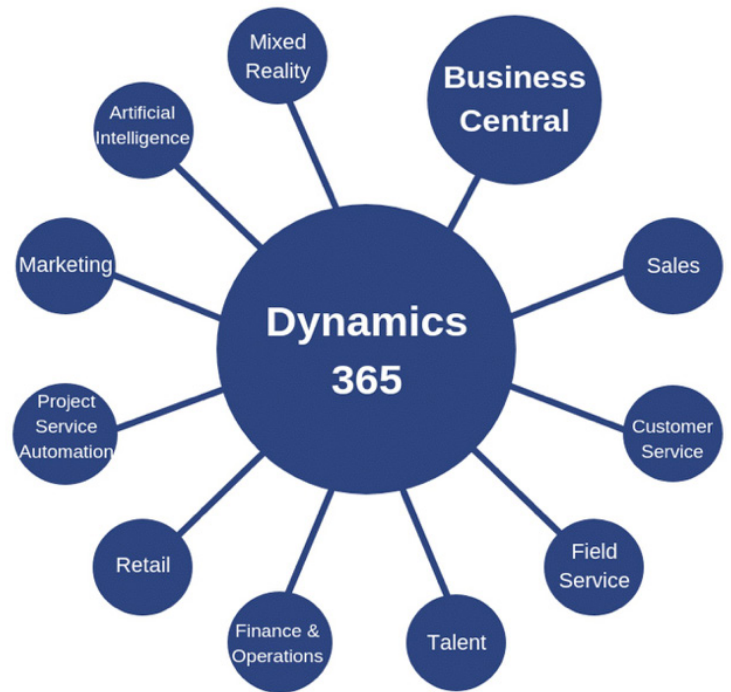
The path from Microsoft Dynamics GP, SL or NAV to Dynamics 365 Business Central is pretty straightforward when you have expert-level talent at both ends.

**boyer.**  
 Microsoft  
Gold Partner

# DYNAMICS 365 BUSINESS CENTRAL

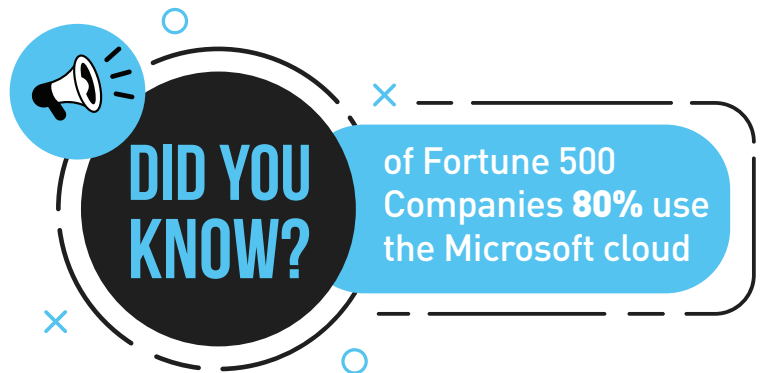
## Part of the Dynamics 365 suite of business management solutions

- Software as a Service (SaaS)
- Cloud ERP



## WHY CONSIDER SOFTWARE AS A SERVICE?

- Access online
- No hardware required
- Automatic updates
- Improved user interface
- BI-embedded reports
- Extensions vs. customizations
- ISV companion products
- Monthly, per-user subscription



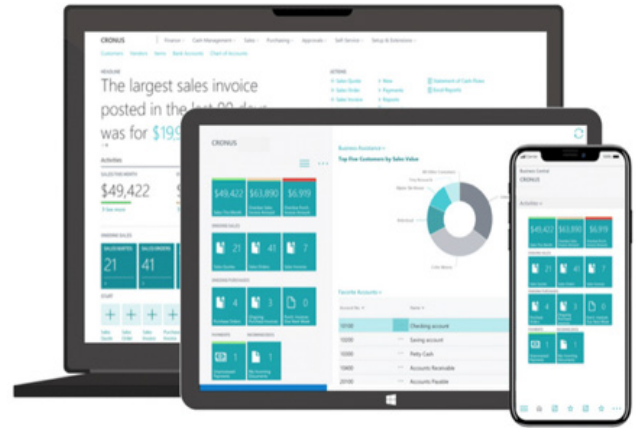
# ACCESS

**Access your Dynamics 365 Business Central portal anywhere you have Internet, such as:**

- Web browser
- Tablet
- Mobile phone

**Benefits:**

- Work on-the-go from anywhere
- Saves in real time (no lost work)



# NO HARDWARE

**Since Business Central is run in the cloud, there's no need for internal infrastructure.**

**Benefits:**

- Saves money because you no longer need to buy expensive equipment
- No server purchase every 5-10 years
- No client installs needed
- Eliminates required maintenance, freeing up your IT staff for more important tasks



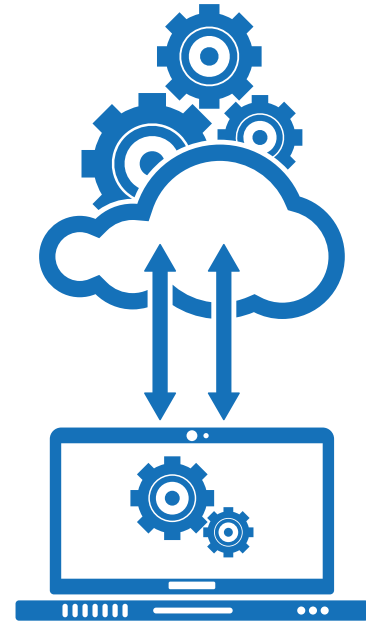


# AUTOMATIC UPDATES

**Rather than you having to call your ERP partner to set up an upgrade, Microsoft will automatically update your system twice a year — in March and October.**

## Benefits:

- Most upgrades and fixes are fast and easy
- Minimal system interruptions
- Your software is always current
- Choose when you want the update to occur so you're not caught off-guard

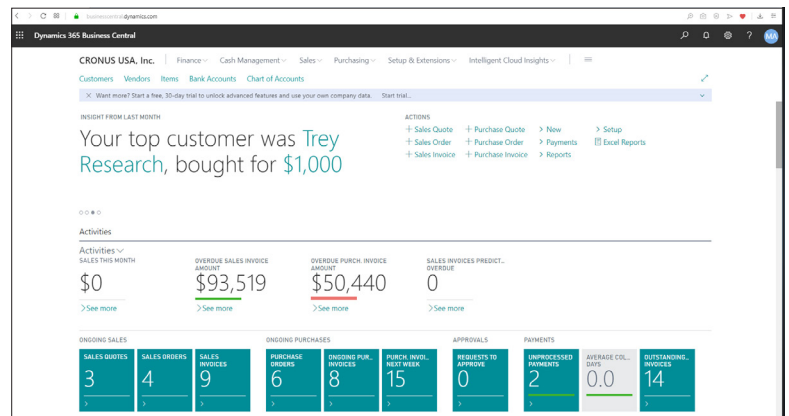


*You're all up to date!*

# IMPROVED USER INTERFACE

## Features:

- Role-specific views increase security
- Smart notifications use real-time data
- Customizable dashboards
- Same look and feel across Dynamics 365
- Integration with other Microsoft solutions
  - Process sales/purchase orders and approvals from within Outlook

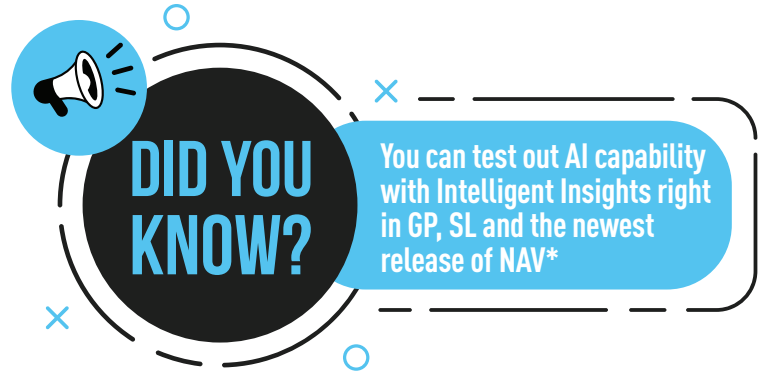


# BI-EMBEDDED REPORTS

## Built-in Power BI Dashboards

### Benefits:

- Fast, flexible analysis of real-time data
- Dimensional analysis in an easily readable format
- Create and embed your own dashboards
- Choose from a variety of existing dashboards
- Power BI license included with Business Central license



*\*NAV has been officially renamed Microsoft Dynamics 365 Business Central*

# EXTENSIONS VS. CUSTOMIZATIONS

## Customizations are done via extensions.

Rather than allowing users to get into situations where the software is too customized to upgrade, Business Central provides a framework where even highly customized environments can be upgraded easily.

### Benefits:

- A separate set of custom code is a “low maintenance” platform
- Fewer issues at upgrade time
- Lower cost to maintain code



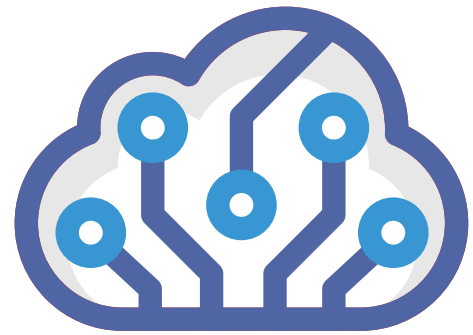
# KEEP YOUR FAVORITE COMPANION PRODUCTS

Worried about losing those companion products that you've already bought for your current Microsoft Dynamics ERP?

Many of the Independent Software Vendors that provide add-on solutions have already configured their products to integrate with Business Central as well.

Don't see yours? More apps are added monthly so check with your ISV rep to see if a Business Central version is in process.

<https://appsources.microsoft.com/en-us>



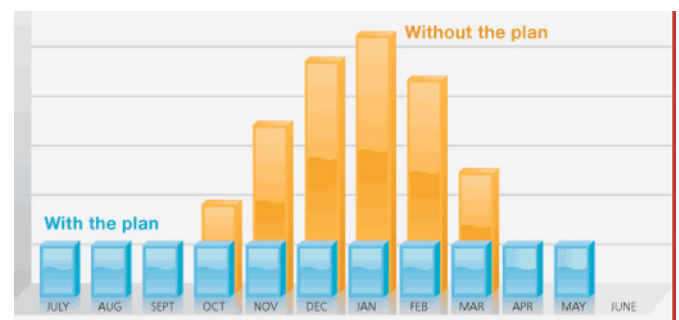
Available on  
Microsoft AppSource

## MONTHLY, PER-USER SUBSCRIPTION

**With Dynamics 365 Business Central, Microsoft's traditional pricing model switches to a low, monthly subscription.**

### Benefits:

- No large, initial software purchase
- No annual maintenance fee
- Always know your monthly costs and set your budget with confidence
- Change your user count anytime to reflect seasonal fluctuations in business



# WHY SHOULD YOU CONTACT BOYER & ASSOCIATES?



- We have consultants experienced in Dynamics GP, SL, NAV and Business Central
- We are in Microsoft's top 5% of ERP partners transitioning clients to the cloud
- Contact us today to set up a no-cost consultation! We can provide:
  - Details on special pricing for current Dynamics users
  - Steps to migrating your system to the cloud
  - Information on how you can gain insight on what your system would look like in the cloud
  - Information on how to take advantage of cloud-based analytics and reports — right now



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Empower your data



*Empower Your Data*

Discover how at: **boyerassoc.com**