



## Your Cloud Solution Provider



### Priority Support

As your trusted partner and your first line of support, B&R can leverage our Advanced Support for Partners Agreement with Microsoft to provide you with a best-in-class support experience at no additional cost.



### Discounts & Incentives

B&R is a Tier 1 Microsoft Cloud Solution Provider (CSP), ensuring that your organization receives the deepest discounts and all applicable incentives on Microsoft 365 licensing and Azure subscriptions.



### Licensing Expertise

Finding Microsoft licensing daunting or confusing?

Leverage B&R's extensive understanding of licensing to craft an approach that meets your organization's needs.



### Additional Benefits

B&R's CSP customers benefit from transparent pricing, NET terms, the convenience of monthly payments (even on annual commitments), and complimentary annual Azure cost reviews.

## Managed Offerings



### Microsoft 365

Stay up to date on platform changes, new feature releases, maximize your investment, and ensure adoption of Microsoft 365.



### Microsoft Azure

Get the experts on your side. B&R has the depth and breadth to help you make informed decisions and realize the full value of Azure.



### End User Support

Staffed by a team of experienced professionals, B&R's support desk can be the first and last call for your users when trouble strikes.

**The Right Solution.  
The Right Technology.  
Done Right. Every Time.  
Guaranteed.**

### Our Mission & Vision

To provide our customers with honest guidance, support, and recommendations that allow them to trust us as their true partner in technology. To continue to evolve as an organization, ensuring our team members have the knowledge they need to always be at the top of their game and are always ready to jump into action.

This is about forging long-term, positive working relationships and partnerships with our customers. We shouldn't just be another "vendor". We should be known as "the B&R Team" – and that team should always be associated with an exceptional reputation. We are all here because we care – and at the end of the day, our solutions should drive positive business outcomes.



**Don't Go Direct.  
Save on Microsoft 365 licensing with B&R.**

Request a quote today at [bandsolutions.com/csp](http://bandsolutions.com/csp) and see how much you could save by switching.