

BUI Secure AI Landing Zone

Assessment & Implementation

"From AI interest to governed production value."

- Security-first foundation — built for enterprise AI
- Aligned to Microsoft AI Transformation Offer (ATO)
- Advisory · Architecture · Build · Managed Operations



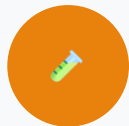
THE JOURNEY



YOUR CLOUD AND SECURITY PARTNER
FOR AN EVOLVING WORLD

Why AI **stalls** between ambition and execution

The problems that stop organisations converting AI interest into production value.



Fragmented pilots

Proofs of concept don't reach production. The same architecture conversations repeat across teams.



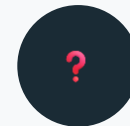
Shadow AI risk

Ungoverned tools, unchecked permissions, and unmonitored AI activity growing across the business.



No secure foundation

No governed Azure environment for AI. Every deployment starts from scratch with inconsistent controls.



Who runs it after go-live?

No operating model for agents and AI services. No named accountability for monitoring or maintenance.



BUI addresses all four, in one structured offering aligned to the Microsoft AI Transformation framework.

One offering. Four **connected motions**.

Advisory · Foundation Architecture · Use Case Build · Managed Agent Operations

01



**Advisory
& Roadmap**

Ecosystem briefing, use case prioritisation, CoE design and governance model.

02



**Foundation
Architecture**

Secure AI landing zone design and build across all nine control domains.

03



**Use Case
Build & Ops**

From chat to agents in governed, repeatable production with GenAIOps.

04



**Managed Agent
Operations**

Monitoring, lifecycle governance, optimisation and continual improvement.

Nine control domains. **Production-ready** from day one.

The minimum viable yet production-capable foundation for governed AI workloads and agents.

1 Governance

Subscription standards, policy inheritance, workload ownership, change control

2 Identity & Access

Least privilege, managed identities, privileged workflows, service-to-service trust

3 Network & Connectivity

Private endpoints, hybrid access, approved egress paths, segmentation

4 Secrets & Keys

Vaulting standards, certificate handling, token rotation, app identity patterns

5 Data & Grounding

Approved sources, indexing, vector storage, API access, refresh patterns

6 Security & Safety

Content filtering, prompt injection resistance, secure dev patterns, monitoring

7 Observability

Central logging, dashboards, alerting, cost monitoring, agent activity tracing

8 Automation

Infrastructure as code, deployment pipelines, standard environment builds, rollback

9 Environment Model

Separate dev, test, prod environments with clear promotion paths and templates

Chat today. **Agents** tomorrow. Scaled operations over time.

A managed progression from enablement through to a portfolio of governed, improving agents.

01

Enablement & Governance

Education, CoE, operating model, policy definition.

02

Chat & Retrieval

Grounded chat over approved enterprise content.

03

Workflow Augmentation

AI supports process steps with human oversight.

04

Role-Based Agents

Bounded agents acting within approved permissions.

05

Scaled Agent Operations

Portfolio of governed, measured, improving agents.

BUI leads — foundation and first use cases

BUI supports as managed operations — and can partner for development

Azure AI Foundry is used to standardise model, prompt, evaluation and lifecycle management within the landing zone — not the offering itself.

Five packages that build on each other.

Five packages. Each stands alone or leads to the next. Eligible engagements may qualify for Microsoft ECIF funding.

Advisory

2 weeks

AI plan + investment path

- Ecosystem briefing
- Current-state assessment
- CoE options
- Use case roadmap

Design

4 weeks

Approved architecture + control baseline

- Advisory +
- Landing zone reference architecture
- Implementation plan

Foundation Build

8 weeks

Working environments + first AI in production

- Landing zone build
- First production-ready use case
- GenAIOps baseline

Scale

Ongoing

Isolated use cases to repeatable delivery

- Additional use cases
- Agent enablement
- GenAIOps uplift
- Platform optimisation

Managed Ops

Monthly

Operating partner for sustained AI value

- Monitoring
- Governance
- Optimisation
- Reporting · Expansion

Advisory and Design packages may qualify for Microsoft ECIF funding — BUI can advise on eligibility during engagement scoping.

Why **BUI** specifically.

Credentials and capabilities that are specific, verifiable, and directly relevant to this offering.

Microsoft Azure Expert MSP

Solutions Partner across all six Microsoft Cloud designations, including Security and AI. Recognised as an Azure Expert Managed Services Provider.



Security-first architecture

Hundreds of Azure landing zones and security engagements delivered for enterprise and regulated organisations across Africa and globally. ISO 27001 and ISO 22301 certified.



End-to-end, not just apps

BUI bridges strategy, architecture, security and operations in one offering. Not an app development house. A governed AI platform and operations partner.



Microsoft ATO alignment

This offering aligns to the Microsoft AI Transformation Offer framework. Eligible engagements may qualify for Microsoft ECIF funding to support pre-sales and post-sales delivery.



Managed Agent Operations

BUI can run agents and AI services after go-live. Monitoring, lifecycle governance, safety reviews, and optimisation. A real market gap no-one else is positioned to fill from a security foundation.

