



Managed Security Elite



AI READY MANAGED SECURITY (MXDR) SERVICE THAT GOES BEYOND TRADITIONAL MDR/SOC

Most organizations already own Microsoft security tools—but lack the time, scale, or specialized expertise to fully operationalize them.

Bulletproof AI Ready Managed Security Elite MXDR is a fully managed, 24x7 extended detection & response service that helps organizations prevent, detect, investigate, & respond to modern cyber threats across cloud, identity, endpoints, email/collaboration, applications, & network environments & OT/ICS monitoring for industrial & operational technology environments.

OUTDATED SECURITY ISN'T JUST RISKY - IT'S COSTLY

Delays in threat detection and response drive up costs, risk, and disruption:

- \$5.6M avg. breach cost
- \$500K/day downtime
- 4% of revenue in fines
- 3.5x higher risk from AI-powered threats
- AI apps/agents expand attack surface: 37% API incidents, 32% AI attacks
- Talent gaps = \$600K+ inefficiencies

“

Working with Bulletproof has given us real confidence in how we run the credit union and stay ahead of security threats. Their 24/7 support means fewer events turn into real incidents, which helps protect our reputation and keeps our members' trust strong.”

Tyson Johnson
Chief Information Officer, UNI Financial



We unify Microsoft's security ecosystem across, Microsoft Sentinel (SIEM + SOAR), Defender XDR (Endpoint, Identity, Office 365, Cloud Apps, Servers), Microsoft Entra (including Entra ID Protection), Microsoft Purview (DLP, Information Protection, Insider Risk - alerts flow into Defender XDR when enabled), Defender for Cloud (multi cloud & workload protection) & Defender for IOT.



MICROSOFT SENTINEL

Cloud-native SIEM + SOAR with intelligent analytics and automated playbooks



MICROSOFT DEFENDER FOR ENDPOINT, OFFICE 365, CLOUD APPS, IDENTITY & SERVERS

Integrated protection across devices, SaaS, and workloads



MICROSOFT ENTRA ID PROTECTION

Advanced Identity Governance, MFA, Conditional access and PIM



MICROSOFT DEFENDER FOR IOT

Unified security solution to identify IoT and OT devices, vulnerabilities, & threats

24X7 AI READY MANAGED SOC-AS-A-SERVICE

Bulletproof's SOC 2 Type II-certified operations centers in North America deliver 24/7 monitoring by Microsoft-certified analysts – ensuring expert oversight and compliance you can trust.

We provide continuous detection, validation, and response, powered by automated playbooks and ITIL-aligned workflows for consistent, auditable, and scalable outcomes—reducing risk while supporting operational excellence.



BULLETPROOF

a GLI company

CORE CAPABILITIES

AI-Ready Security: Accelerate detection & response with AI-driven triage, automated incident summaries, & curated global threat intelligence—reducing analyst workload & improving speed.

Unified Protection Across Your Environment: Deliver end-to-end security for identities, endpoints, email, & cloud apps through optimized Microsoft 365 E5 Defender & Entra ID configurations.

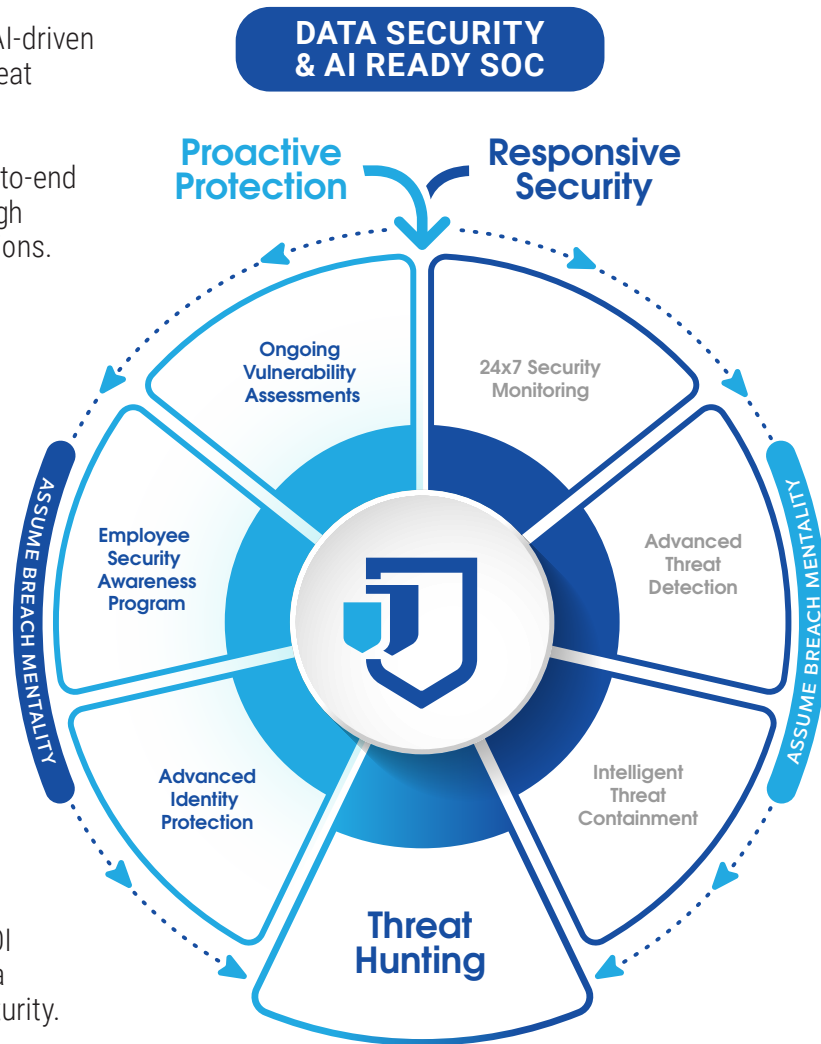
24/7 Security Operations: Gain continuous monitoring, threat hunting, & full incident lifecycle management powered by Microsoft Sentinel & Defender—operating as an extension of your team.

Proactive Threat Intelligence: Stay ahead of evolving risks with curated CTI feeds, dark web monitoring, & actionable insights for security & business leaders.

Exposure & Configuration Management: Minimize attack paths & misconfigurations with vulnerability scanning, drift detection, & policy baselines aligned to industry standards.

Optimized SIEM Performance: Centralize & fine-tune Microsoft Sentinel for accurate detections, streamlined log management, & reduced false positives.

Strategic Value & Continuous Improvement: Maximize ROI with quarterly reviews, structured knowledge sharing, and a dedicated Customer Success Manager for alignment & maturity.



+ ADD-ONS

Security Awareness & Culture: Build a security-first culture with managed awareness campaigns & phishing simulations to reduce human risk.

Threat Protection Optimization: Maximize Microsoft 365 E5 Security investment with expert-led configuration & ongoing optimization.

Proactive Threat Defense: Detect advanced threats faster through analyst-led hunts powered by cutting-edge threat intelligence.

Exposure Management*: Reduce attack paths & external exposure with Microsoft Security Exposure Management & integrated SecOps feeds.

Data Security: Prevent data loss & ensure compliance with managed DLP policies, automated triage, & alert enrichment.

OT/ICS Security: Protect critical operations with continuous OT/ICS monitoring built on Microsoft Defender for IoT & Sentinel.

Operational Resilience*: Strengthen ransomware defenses with tabletop exercises, validated playbooks, & rapid recovery strategies.

AI Compliance & Governance*: Secure AI adoption with unified controls, data access governance, & board-ready risk reporting.

*In roadmap



WHAT BULLETPROOF AI READY MANAGED SECURITY OFFERS

Category	Essentials	Elite
AI Ready		
AI Alert Detection & Triage	●	●
Incidents of Note Automation	●	●
Security Copilot–Accelerated SOC Operations	—	●
AI-Powered Threat Intelligence	—	●
Threat Protection & optimization	—	—
Defender Suite Implementation	—	●
Defender for Endpoint Implementation	●	—
Security Optimization	—	+
24/7 Security Operations Center		
Always-on SOC	●	●
Service Request Fulfillment	●	●
Incident Response & Management	●	●
Threat Intelligence & Proactive Defence		
Cyber Threat Intelligence	●	●
CTI Newsletter	—	●
Advanced CTI Threat hunt	—	+
Dark Web Monitoring	+	●
Exposure Management		
Vulnerability Scanning	—	+
Drift Detection & Misconfiguration Advisories		
Drift Detection	—	●
SOC Policies Advisories	●	●
SIEM Tuning & Management		
Data Collection & Log Management	●	●
Sentinel Analytical Rule Management & SIEM Tuning	●	●
Data Security		
Managed Data Loss Prevention	—	+
Managed OT/ICS Service		
Managed OT/ICS	—	+
Strategic Security Investment Maximization		
Continuous Improvement & Knowledge	—	●
Customer Success Manager	●	●
Security Awareness & Culture Enablement		
Security Aware End User Training	+	+

Not Included —

Included ●

Available as Add-on +



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WHY BULLETPROOF

Bulletproof AI Ready Managed Security (MXDR) Elite reduces breach dwell time from months to minutes, cuts SOC overhead, and keeps all data within your tenant for full control and compliance.

With locations across North America and worldwide, Bulletproof brings decades of IT, security, and compliance expertise. We were named 2024 Microsoft Security Excellence Award Winner for Security Trailblazer and Microsoft Global Security Partner of the Year (2021), and are proud members of the Microsoft Intelligent Security Association (MISA).

Member of
Microsoft Intelligent
Security Association



Microsoft
Partner


2021 Partner of the Year
Security

Member of
Microsoft Intelligent
Security Association



 **Microsoft**
Solutions Partner
Security

Specialist
Cloud Security
Identity and Access
Management
Data Security
Threat Protection



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