Advanced Specialization ACM Consulting: 2-WK Implementation

About us

Byte Computer is one of the top partners for organizations and businesses that need specialized and advanced solutions to cover their increased operational needs in the modern environment: system integration, software development, technology unification and networking.

Byte Computer is a **Microsoft Gold Partner** certified with the **Adoption and Change Management Advanced Specialization**. We have the knowledge and technical expertise to facilitate the strategic transition to the Microsoft 365 cloud productivity platform by helping businesses automate their processes and accelerate collaboration of their users.

What we offer

The **Advanced Specialization ACM Consulting: 2-WK Implementation** is a 2-week Consulting and Implementation services offering for Microsoft 365 adoption, designed to empower users and organizations in Greece, on their road for a successful and measurable transition to the Cloud. Byte Computer is the right Cloud Solution Provider to leverage your business by introducing the Microsoft 365 capabilities or extend services' healthy usage in your organization.

Microsoft is the leader in cloud-based productivity. **Microsoft 365** incorporates trusted applications such as Word, Excel, Outlook and PowerPoint with OneDrive cloud storage and modern collaboration through Teams, all with world-class security.

Deliverables
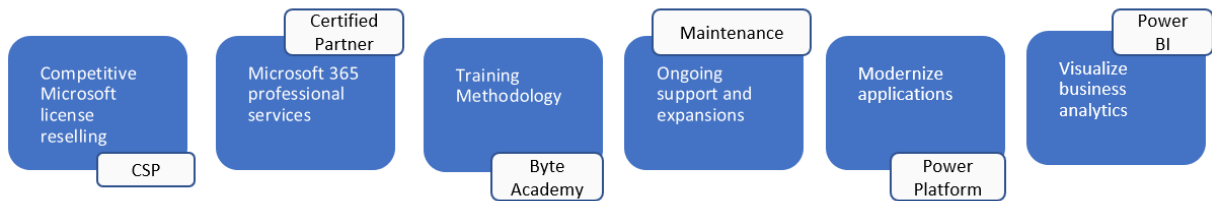
Our offer aims to help you:

- Assess user adoption maturity with focus on Risk/ROI analysis report
- Develop the adoption roadmap by determining change management objectives
- Choose the most suitable Microsoft technologies to utilize cloud adoption
- Roll-out the Microsoft 365 platform with validated outcomes and success measures according to best practices
- Organize trainings that ensure developing end-users' proficiency and technical capabilities into the modern workplace
- Support the adoption plan execution with supplementary content (satisfaction surveys, service health reviews and various communication channels)

Advanced Specialization ACM Consulting: 2-WK Implementation

Consulting	Training	Professional Services
Pre-Launch Phase	Launch Phase	Post-Launch Phase
• Envision most suitable cloud technologies for you • Structure Adoption plan and define cloud transition objectives • Perform Change management assessments	• Organize hybrid learning for increased user efficiency • Deliver communication channels to address user concerns • Build awareness and inclusivity	• Deliver Microsoft 365 implementation services • Drive services adoption with measurable results • Support expansions and improvements

Byte
solutions.unlimited

Value proposition

Byte Computer technical migration or deployment of the Microsoft 365 will help you:
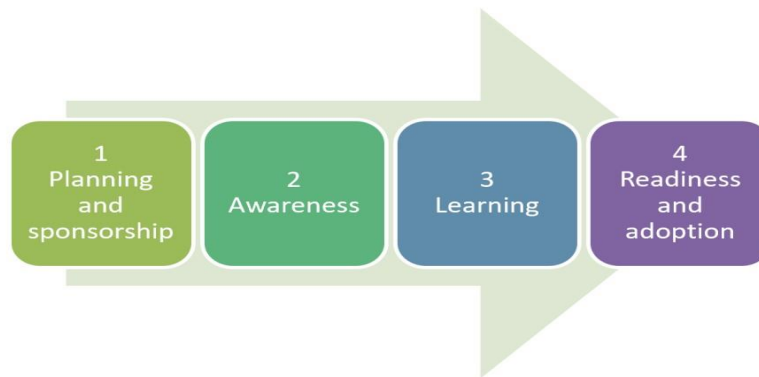
- Identify business gaps and remediate through the Microsoft 365 solutions
- Accelerate business success with captured ROI through Microsoft 365 utilization
- Reduce device management time, moving operations to the cloud
- Drive successful user adoption and consolidate knowledge
- Increase employee satisfaction and productivity working from anywhere

Competitive Microsoft license reselling	Microsoft 365 professional services	Training Methodology	Ongoing support and expansions	Modernize applications	Visualize business analytics
CSP	Certified Partner	Byte Academy	Maintenance	Power Platform	Power BI

Byte Adoption Methodology

Byte Computer consultants will help you envision the core objectives of change in your organization and identify how you can drive it forward by prioritizing groups affected and defining the new behaviors required to achieve business outcomes. Our experienced trainers and engineers will initiate the development of the change management plans and work closely with stakeholders on related activities, tracking business metrics.

With the effective adoption plan defined and the Microsoft cloud services available, the onboarding phase begins. Early adopters start building awareness, sponsors are engaged to promote readiness and inclusivity in the modern workplace. Byte training sessions intent to transfer knowledge through consistent and exciting learning methods, embracing cloud solutions' adoption and minimizing productivity loss.

1. Gaining executive sponsorship

Executive sponsorship promotes employee awareness and involvement. Such radical changes must have buy-in from the top decision-makers at your company. To achieve that, we start with the business case for Microsoft 365 transition by demonstrating a clear description of the project's scope, analyzing business impact and ROI. Gradually we include middle management participation to encourage employees to follow their managers' lead, reducing risk of resistance.

2. Building awareness across business groups

Once the cloud platform implementation process is defined, along with the criteria for its successful adoption, we begin with promoting the change internally throughout the company. Byte Computer will help meet challenges with a top-down alignment to communicate the benefits of change adoption, engaging your people and support the transition.

An efficient way to nurture change is to recruit ambassadors and specialists that will inspire and support other users during the project, promote people who are excited by the potential for cloud collaboration and show proficiency with online tools. Feedback channels should be available where users can easily report issues and concerns.

3. Always-on and consistent learning

It is important to follow a tailor-made training schedule that allows for flexibility while meeting people's needs. Some employees may need a broader introduction to the cloud and its benefits, while others will be ready to jump into hands-on training right away. Byte Computer offers effectively learning methods that support traditional in-class lessons as well as hybrid and asynchronous training.

4. Top-down adoption

When your workgroups have successfully completed both theoretical and hands-on trainings, we are ready to expand Microsoft 365 usage according to the implementation roadmap. It is necessary to have available a seamless way for employees to provide feedback and for you to assess their satisfaction. For example, Microsoft Teams includes the ability to create shared channels for exactly this type of communication.

Finally, you will want to measure adoption so you can report on the success of the project and maintain buy-in with upper management. Surveys can be an effective tool for this. For example, you can use a pre-implementation survey to gauge users' familiarity with the cloud platform, then use a mid-roll-out survey to capture users' attitudes and experience using the new tools and a post-rollout survey to see whether your initial success criteria for the transition have been met.

Drive Business Value

After the Microsoft 365 roll-out is completed, the feedback from the workforce is evaluated. The business outcomes of the Byte Computer implementation services are measured, and any necessary corrective action is identified and deployed within the Adoption roadmap. Ongoing support services are available for continuous improvement. Byte can offer a wide range of Online services expanding Microsoft 365 basic productivity tools: Powerful analytics and visualization with Power BI, process automation and application modernization in Power Platform, advanced cloud security, endpoint management, etc.