



## Commission as-a-Service

Manage complexity using power of SymbioSys Commission to drive your distribution goals



Reinventing Insurance Distribution.  
Transformation Assured.

### QUICK FACTS

**09**  
Countries

**14**  
Delighted  
Insurers

**12M+**  
Policies  
Processed

**350+**  
Commissions  
Processed

**5M+**  
Advisors  
Processed

**4+**  
Channel  
Models

### BUSINESS CHALLENGES

- Ease of defining commission rules on diverse policy and business parameters
- Ease of defining commission overrides on different hierarchies
- Ease of administering annualized/indemnity commission
- Ease of administering chargebacks

### BUSINESS DRIVERS

- Drive distributors behaviour to achieve business goals
- Curtail fraudulent behaviour
- Negotiate commission at policy level
- Reduce commission processing cost
- Rider based commission



HIGHLY CONFIGURABLE  
SERVICE



PROVEN  
EXPERIENCE



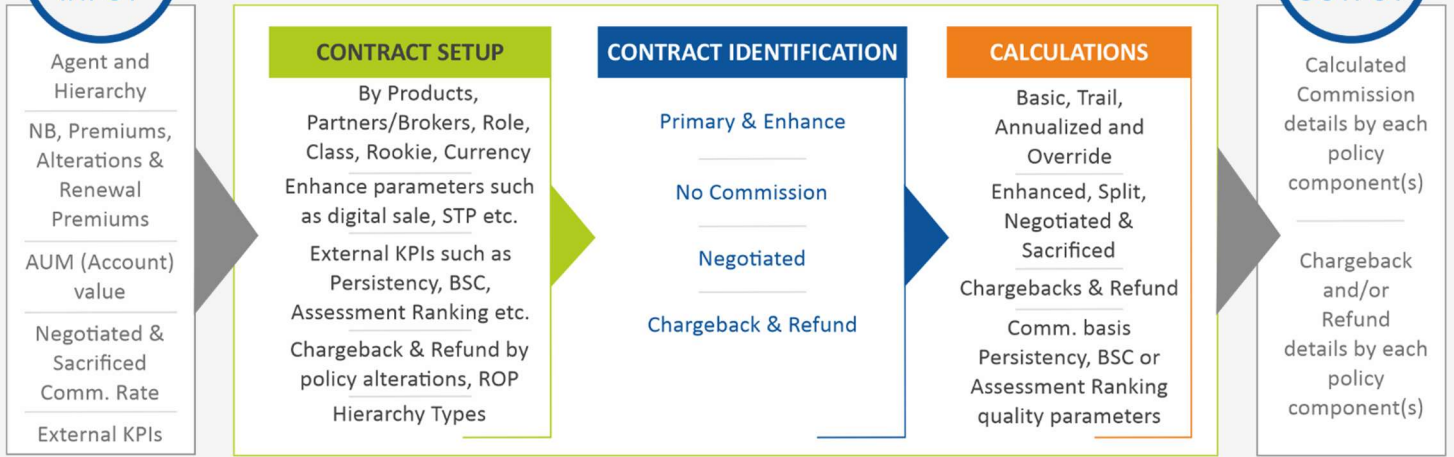
CLOUD READY  
ARCHITECTURE



PAY-AS-YOU-GO  
ENGAGEMENT



# FUNCTIONAL OVERVIEW



## KEY FEATURES

- Configure commission rules by combination of Products, Riders, Partners/Brokers, Role, Class, Rookie status, premium, comm. etc.
- Enhance commission for digital sale, STP etc.
- Use external KPIs such as Persistency, BSC, Assessment Ranking to drive commission
- Define Chargeback rules for policy events
- Define overrides for different hierarchies
- Commission split, negotiable commission, commission in policy currency
- Wind back and wind forward commission

## SERVICE BENEFITS

- Attract and motivate distributors thru innovative Commissions
- Drive business goals thru enhanced commissions
- Secure high value/large portfolio thru negotiated commission
- Curtail fraudulent behaviour thru commission chargebacks

## OTHER COMPLEMENTARY SYMBIOSYS SERVICES

**Incentive  
as-a-Service**

**Contest  
as-a-Service**

**Balance Score Card  
as-a-Service**

**Performance  
as-a-Service**

**Agent Onboarding  
as-a-Service**

**Hierarchy Management  
as-a-Service**

**Distribution Management  
as-a-Service**

**Distributor Portal  
as-a-Service**

4  
 Multi-Country Implementations

10  
 Solutions

30%  
 CAGR Over Past 5 Years

300+  
 Professionals

400+  
 Years of Core Team Experience

40+  
 Clients

9 of 30  
 Global Top Insurers

100+  
 Implementations

12+  
 Years

12  
 Countries

