



## Incentive as-a-Service for distributors

Energize your distribution with innovative Incentives that deliver your business goals



Reinventing Insurance Distribution.  
Transformation Assured.

### QUICK FACTS

**09**  
Countries

**14**  
Delighted  
Insurers

**10M+**  
Policies  
Processed

**500+**  
Incentives  
Processed

**5M+**  
Advisors  
Processed

**04+**  
Channel  
Models

### BUSINESS CHALLENGES

- Time and cost to launch new incentive
- Manual incentive computations due to system limitations
- Computational errors leading to dissatisfaction
- Computation on consolidated business from all Insurer's with different product weightages

### BUSINESS DRIVERS

- Reduce distribution operation cost
- Quick launch of incentives
- Faster incentive disbursement



HIGHLY CONFIGURABLE  
SERVICE



PROVEN  
EXPERIENCE



CLOUD READY  
ARCHITECTURE



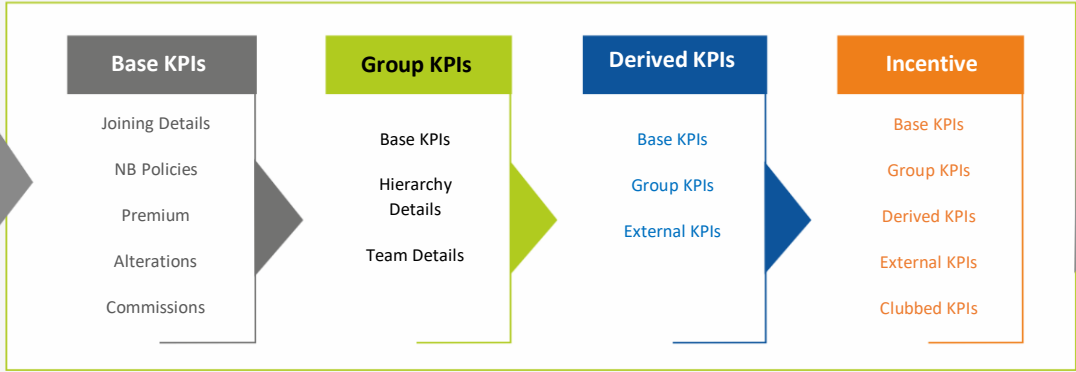
PAY-AS-YOU-GO  
ENGAGEMENT



From each Insurer

- Hierarchy
- NB Policies, Premiums, Alterations & Commissions

External KPIs



Calculated Incentives Summary and Details by each Broker advisor

## KEY FEATURES

- Enhance adaptability thru different types of year, block of business, cooling-off period, review period, weightage by Insurer etc.
- Change an on-going incentive definition and/or parameter(s) from effective date with versioning.
- Waiting period to manage peak volume
- Dry run to publish intermediate results
- Incentive simulation

## SERVICE BENEFITS

- Attract and motivate advisors thru innovative incentives
- Drive product sales thru weightages by premium and insurer
- Improve sales thru catch-up feature, periodic information sharing
- Drive competitive advantage thru reduced operation cost

## OTHER COMPLEMENTARY SYMBIOSYS SERVICES

- Commission**  
*as-a-Service for distributors*
- Contest**  
*as-a-Service for distributors*

- Distribution Management**  
*as-a-Service for distributors*
- Distributor Portal**  
*as-a-Service for distributors*

<b>4</b> Multi-Country Implementations	<b>10</b> Solutions	<b>30%</b> CAGR Over Past 5 Years	<b>300+</b> Professionals	<b>400+</b> Years of Core Team Experience	<b>40+</b> Clients	<b>9 of 30</b> Global Top Insurers	<b>100+</b> Implementations	<b>12+</b> Years	<b>12</b> Countries
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