



BUSINESS OFFER C2S BOUYGUES

**TEAMS ME UP!**

**C2S BOUYGUES**  
construisons votre avenir **digital**

# AGENDA

- C2S Bouygues
- Focus on the collaborative hub > Teams
- Teams Me Up!
- Success Stories



**C2S BOUYGUES**

BOUYGUES**C2S BOUYGUES**

construire votre avenir digital

For over 20 years, C2S Bouygues, a fully-owned subsidiary of Bouygues SA, is accompanying its customers in the success of their digital transformation projects

*NOUS METTONS LE DIGITAL AU SERVICE DU PROGRÈS HUMAIN***22 M€**

Turnover 2018

**+220**

People

**4**

Locations

**1**

Innovation Spot

# # Our six domains of expertise



DIGITAL TRANSFORMATION



CYBERSÉCURITÉ



SMART BUILDING,  
SMART CITY & IOT



APPS  
DEVELOPMENT



INFRASTRUCTURE,  
CLOUD & NETWORK



OPERATIONS &  
MANAGED SERVICES

# C2S Bouygues, Microsoft Gold Partner

Microsoft  
Partner



Gold Cloud Platform  
Gold Cloud Productivity  
Gold Collaboration and Content  
Gold Application Development

 Microsoft Azure

 Windows

 Office 365

- C2S Bouygues is **one of the most recognized French partners of Microsoft** since 2004.
- Our 15 certified people offer us the advantage of a **personalized follow-up and a privileged proximity** with the sales and technical teams of Microsoft.
- **For more than 15 years**, C2S Bouygues has been fully covering the Microsoft solution portfolio.

# # They trust us





**FOCUS ON THE  
COLLABORATIVE HUB**

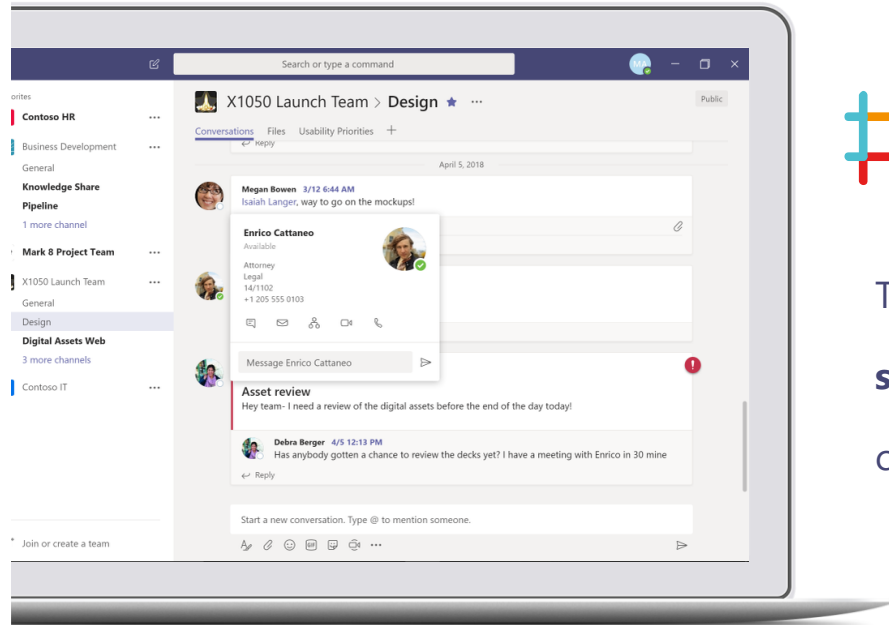




## Microsoft Teams : What is it ?

Teams is a collaboration tool that allows you to **create, share and collaborate** as a team from an Internet-connected device!

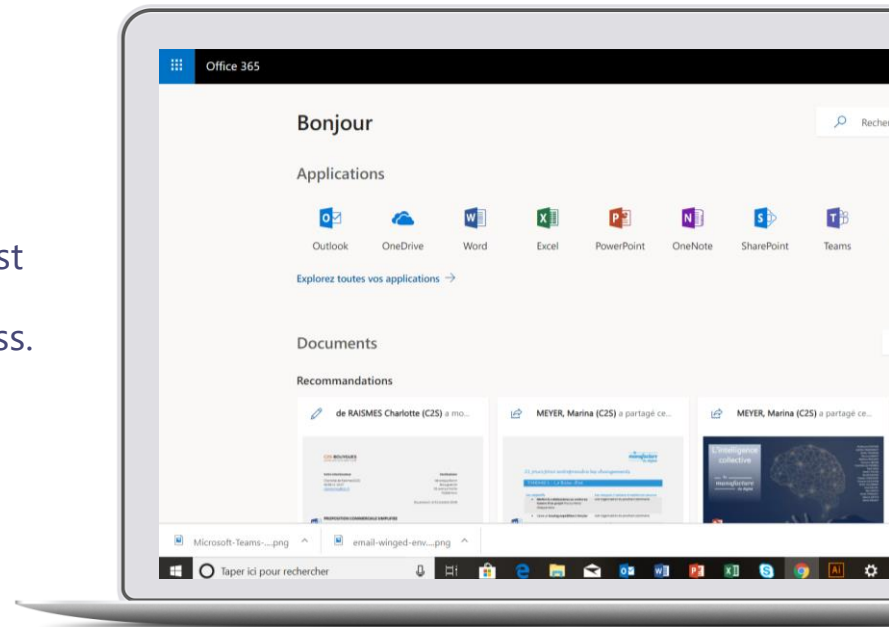
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## Suite Office 365

Teams is an integral platform for the **Office 365** suite, just sign in with your Microsoft Professional Account to access.

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# Teams, chat-based workspace in O365!



## Chat for today's teams

Communicate in the moment and keep everyone in the know



## A hub for teamwork

Give your team quick access to information they need right in Office 365



## Customizable for each team

Tailor your workspace to include content and capabilities your team needs every day.



## Security teams trust

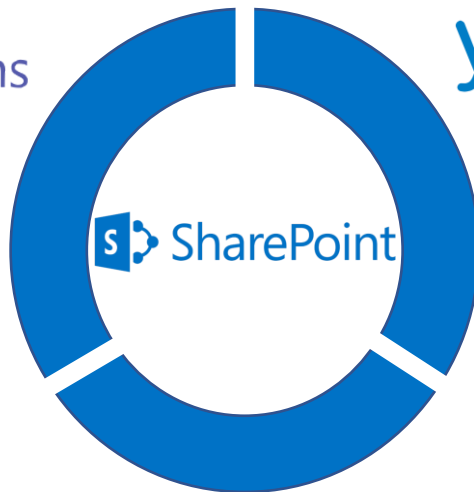
Get the enterprise-level security and compliance features you expect from Office 365.

# # Teamwork with O365 !



## INNER LOOP

People you work closely with everyday  
*Team projects & meetings*  
*Event plannification*  
*Transversal teams collaboration*



## OUTER LOOP

People you connect with accros your organisation  
*Company & Top Management communications*  
*Company events*  
*Communities and interests*



## EMAIL

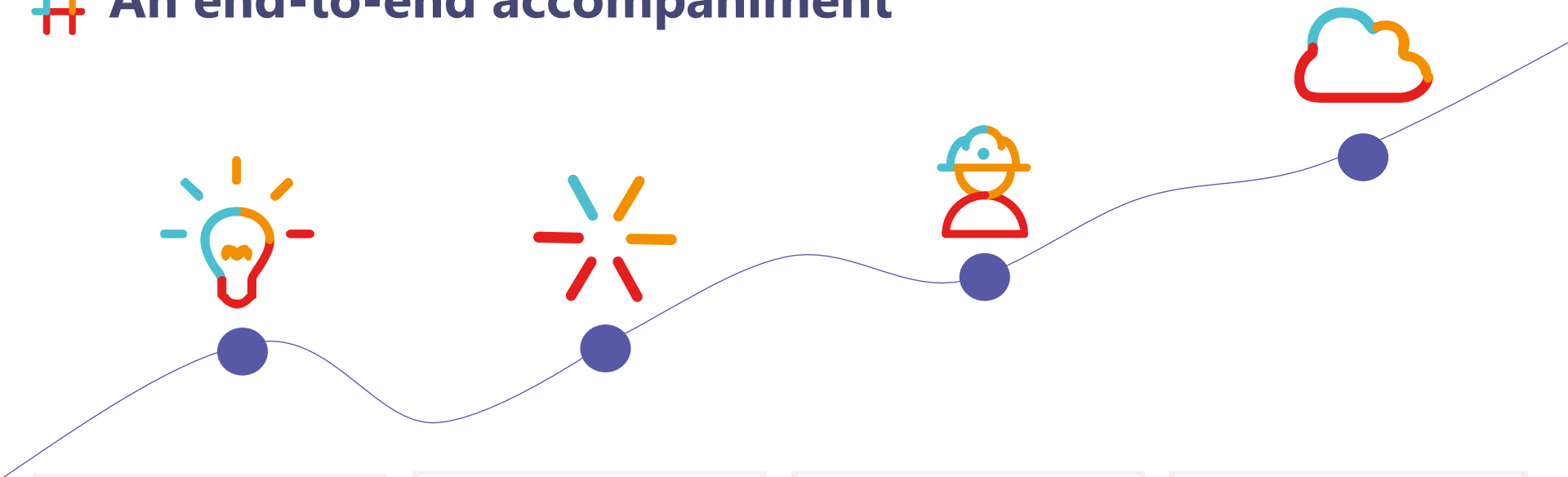
*Pervasive availability*  
*Targeted communications*



# TEAMS ME UP!

INCREASE YOUR EFFICIENCY,  
TOGETHER WE WILL IMPLEMENT MICROSOFT TEAMS

# # An end-to-end accompaniment



## ENVISION

Ideation & Identification of a  
business case / IT

## SHAPE

Design & Prototyping of your  
use case thanks to a POC / POV /  
MVP

## BUILD

Implementation &  
Development of your solution

## RUN

Industrialization & Run

# # OUR OFFER



## Adoption Change Management

Apply our ideation methodology : L'ACCélérateur

Launch & implement Teams in your company, from the Exec. to employees

Organize your migration from your EDM Legacy to Microsoft Teams



## Trainings

Set up training platforms (webinars, MOOC/SPOC, e-learning)

Create educational videos (tutorials, animations, interviews)

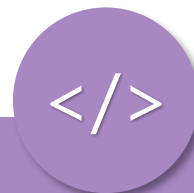
Organize events (trainings to VIP vs other groups, Teams Café, SOS Teams, Genius Bar-Teams)



## Communication

Write communication materials (user guides, posters, kakemonos)

Animate a Community (Ambassadors, Champions, meetups, questions box, wikis...)



## IT Integration

Define architecture

Migrate SharePoint SPfx components

Enrich your Teams (API, customization, apps dev.)

Build a "Teams" Factory

Support Run activities

# **SUCCESS STORIES**

**WITH OUR 3 PREFERRED MARKET TARGETS**





## Hospitality & Services Markets

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Connected smart devices

Robots performing tasks

Recognition technologies offer services

Augmented reality for a better experience

Integrated bots to answer human inquiries



# AccorHotels

Catering & Hospitality

280 000 employees

Deployment & adoption of TEAMS



## Customer context:

AccorHotels wanted to implement a real accompaniment around Teams. Train, mobilize and involve each users to boost collaboration, develop project management, improve communications and reduce the temptation to use tools outside the scope.

## Scope of work:

- Preparatory phase with the IT team to present how to use Teams
- Audit & interviews with some users to identify collaborative usages, level of control and potential use cases
- Organization of workshops and communication actions

## Result:

2 hours workshops based on a face-to-face program for 10 to 15 users, a user guide written in French & English, for a wide deployment. Plus, a fun support delivered directly to employees (already more than 400 employees trained).

## Methodology applied :

- Change Management



## Industry & Manufacturing Markets



Upgrading existing Maintenance Dpt. with AI,  
IoT and blockchain tech.

Improvement of production monitoring

Automation of inventory management & e-  
commerce / invoicing



# COLAS

WE OPEN THE WAY

## Colas

Manufacturing

55 000 employees

Deployment & adoption of TEAMS



### Customer context:

Colas wanted to implement a real migration methodology from Legacy to Teams ; in order that employees collaborate more effectively, gain mobility and time, reduce the risk of data loss (multiple media, dispersion, ...), benefit from more capacity storage and homogenize the document organization.

### Scope of work:

- Preparatory phase: identification of the 3 main populations of users in order to estimate workload of accompaniment (Office study, Administrative, Team Works) thanks to the establishment of "Personas"
- Audit & interviews with Agency Managers & employees to identify collaborative practices, level of control and potential use cases
- Organization of workshops and communication actions

### Result:

A series of workshops with a duration of one full day based on a face-to-face program (1 workshop per agency), a concrete user guide and many video tutorials demonstrating Teams usages in French (Now +300 employees have already been trained on 3500)

### Methodology applied :

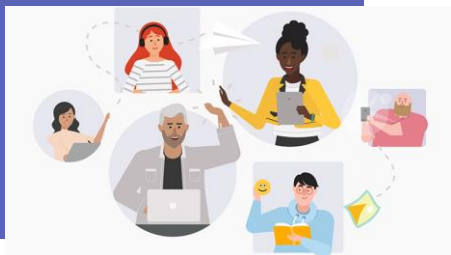
- Change Management

# Bouygues Immobilier

Real Estate Promotion

2 500 employees

Deployment & adoption of TEAMS



## Customer context:

Bouygues Immobilier wanted to implement a real accompaniment around Teams. Train, mobilize and involve each users to boost collaboration, develop project management, improve communications and reduce the temptation to use tools outside the scope.

## Scope of work:

- Preparatory phase with the IT team to present how to use Teams
- Audit & interviews with some users to identify collaborative usages, level of control and potential use cases
- Organization of workshops and communication actions
- Deployment will come soon under the responsibility to the Training Dpt. Moreover, the Teams trainings are now integrated to the career paths of new employees

## Result:

2 hour workshops based on a face-to-face program for 10 to 15 users, a user guide written in French & English (already more than 400 employees trained).

## Methodology applied :

- Change Management



## Small & Midsize Companies (SMB Market)

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Agility on Innovation

Flexibility around BYOD policy

Performance of their Digital Workplace

Sensibilization of cybersecurity threats





# FFF

Sports Association

240 employees

Deployment & adoption of TEAMS



### **Customer context:**

The FFF employees have the O365 suite; very little communication has been done around these new tools.

### **Scope of work:**

- First workshops with FFF employees to identify 3 typical profiles of priority users ("personas") for accompaniment
- Workshops with representatives of relevant profiles to identify collaborative practices, needs and potential use cases of O365
- Workshops with IT teams & Internal Communication teams to identify the support plan to implement

### **Result:**

Several communication actions was launched (dedicated website to present each tools and their usages, video teasing, communications via the intranet, newsletter...), a serie of training (in blended learning), and finally support actions (network of named ambassadors).

### **Methodology applied :**

- Change Management



THANK YOU





# CONTACT COMMERCIAL

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