



# Multicloud Business Solutions

Expand IT solution integrated with third party cloud providers capabilities  
for IaaS and PaaS



# A True Multicloud Strategy

Multicloud Business Solutions are a comprehensive set of Cloud IT solutions that gives customers total control over their IT services. This includes running applications and workloads across a combination of public and private clouds, simplified into a single, manageable resource, and leveraging the benefits of multiple cloud providers, delivered by a single provider.

Our billing models are simple and have the flexibility to add or reduce processing power, expand storage space, and upgrade other features as required. With our solutions, any business can cost-effectively move into the cloud.

The solution combines Virtual Data Center (VDC) and Microsoft Azure Cloud to bring you a solution tailored to your business needs. This is achieved by planning and evaluating the cloud solution to adapt to new tasks, applications, and workloads, consolidated and supported by the largest and most reliable fiber-optic network in the region.

## Our Multicloud Business Solution Customers enjoy these key advantages:

-  **Simplified IT services from a single service provider**, supporting different business needs with different workloads with the right cloud services, guided by a consultative sales approach. Take advantage of Tier I Partnership Level of Microsoft Azure Cloud
-  **Tier I Level Partnership with Microsoft Azure Cloud.**
-  **Modernization of infrastructure and optimized performance** to facilitate the needs of different apps and allowing your organization's applications to run on the appropriate cloud to maximise the benefits.
-  **Easy transition to cloud** with a professional service to support cloud adoption.
-  **An orchestration portal** that provides visibility over your network to monitor and manage cloud usage and costs across multiple platforms.
-  **Adopt and combine the best Cloud Services for your business** with the easy management of complex architectures to support multi-cloud environments.
-  **Security and compliance** to meet each customer's security, governance and compliance requirements.
-  **Flexibility** to meet, provision for, and manage your IT Budget needs.
-  **Scalability to optimize operations** allowing you to rapidly scale your IT infrastructure as business needs change, as well as minimizing the cost of IT infrastructure capacity.
-  **Access to a team of experts** certified in every specific cloud service solution available to support you across:
  - Sales & Presales process for the solution design
  - Professional services for migration
  - Professional services for installation
  - Managed Services
-  **A single service provider** with unique contract and billing options to suit every business need.
-  **Cost control and operations optimization** to ensure you know exactly where your IT budget is being spent using our Billing Model Report.
-  **Local currency and centralized billing** from a single service provider deliver the benefits of payment models that keep up with the increasing demands on your IT resources.
  - Long term reserved resources
  - Pay as you Go

# Build your Multi-cloud on your terms, with managed and self-managed portfolio options including:

## C&W Azure Managed

C&W Azure Managed X86 as a Service is a complete, customizable managed solution, that runs on Microsoft Azure Cloud. It allows our solution to adapt to the IT needs of each of our clients through its different services, architectures, and affordable financial models, which make us not only a provider of services but also an ally in our customers' growth and transformation strategies.

As the only Tier 1 provider in the Caribbean, and one of the few across Latam, we can integrate infrastructures, taking advantage of the Microsoft Cloud, offering you a multi-cloud strategy and fully managed solution to suit your business needs.



## The main features of Azure Public Cloud Managed Services are:



- Consultative approach to end-to-end solution design, ensuring the architecture allocates different workloads across the Microsoft Azure Cloud to meet all your application needs.
- Migration services to Microsoft Azure Cloud
- Managed services for unified multi-cloud approach, giving the following benefits:
  - Quick deployment of mission-critical environments, databases, web applications, or Dev/Test potentially extending your IT resources
  - Licensing of Databases (optional).
  - 24/7 Support
  - Managed security, networking, and connectivity resources in Microsoft Azure Cloud
  - Monitoring and reporting
  - Managed backup resources

## VDC ( C&W Virtual Datacenter)

This solution gives you full control over your platform while allowing you to take advantage of a full range of cloud benefits. Our Virtual Datacenter is a set of cloud solutions that facilitates the quick and easy deployment of infrastructure resources, both reliably and securely. The service allows our customers to manage all the resources (CPU, RAM storage, networks, virtual IPs) included in their regional state-of-the-art datacenters – in line with their business needs.

C&W Virtual Datacenter also allows our customers to easily predict their costs, use resources more efficiently, and effectively plan the development of projects with the flexibility our solution delivers. VDC is ideal for customers who need high performance, robustness, quality and availability for their business applications, as well as their workloads. It is this versatility that sets us apart from other Cloud Providers.

### The main features of C&W's Virtual Datacenters are:

**Flexibility**

Define your own VDC capacity for your important resources (CPU, RAM, Storage, Public IPs)

**Self-Service Portal**

Access your account through the C&W Portal. Capacity can be allocated at both user and department level.

**Full control over the Datacenter from an intuitive Portal.****Unlimited Data Transfer**

Transfer unlimited data to and from your virtual data center using C&W's leading network in the region which is matched by any other service provider.

**Multi-tier Storage:** Primary and backup layers.

- Primary Storage to allocate VMs, Volumes, and Snapshots
- Backup storage in order to take backup from Volumes. Regular backup can be provided optionally.

**Advanced Networking and Security Features**

Security Groups and VPN access, Console access, VLAN, and an optional dedicated MPLS connection.

**Multiple OS**

Create as many VMs as you want and with a configuration that is suitable for your business and using the resources allocated for your VDC without any extra charge.

- Built-in templates on several operational systems.
- Additionally, you can bring your own template.

Other configurations are available. Ask your commercial representative for a customized solution package if required.

