



# MICROSOFT CLOUD ERP DIAGNOSTIC

Business Central vs. Finance & Operations





# CONTENT

- Capability Comparison
- What is a diagnostic ?
- Key drivers for change
- What is the scope ?
- What are the deliverables ?
- Why do it?







# COMPARISON



# COMPARISON



	D365 Business Central (BC)	D365 Finance & Operations
Capabilities	<ul style="list-style-type: none"><li>• Small to Medium sized enterprises</li><li>• Outgrown entry level accounting software</li><li>• Core finance, fixed assets, supply chain, projects, manufacturing &amp; warehousing</li></ul>	<ul style="list-style-type: none"><li>• Medium to Large sized</li><li>• Suitable for global, multi-currency organisations</li><li>• Core capabilities finance, fixed assets, supply chain</li><li>• Advanced projects, planning &amp; manufacturing, warehousing, enterprise asset management, transportation, HR &amp; onboarding</li></ul>
Minimum No. of Users	1	20
Suit	50 – 250 users	20+
Cloud	Yes	Yes (on-premise option available)
Power BI & Analytics	Yes	Yes





DIAGNOSTIC







# WHAT IS A DIAGNOSTIC ?

Our experts engage with your organisation (via workshops) to understand

## Current State & Vision

- Current state
- Key drivers for change
- Future requirements & opportunities



## Map requirements to options

- D365 Finance & Operations
- D365 Business Central
- Reporting and Business Intelligence



## Recommendations

- Best ERP Product fit
- Data





# KEY DRIVERS FOR CHANGE

## Current system end of life

- Limited technical supportability
- Constrained future integration capabilities
- Training challenges

## Inefficient processes

- Financial processes aren't optimised
- Need to drive easier month-ends & year-ends

## No single source of truth

- Disparate systems with low integration
- Reliance on unstructured data (e.g. Excel)

## Low organisation visibility

- Challenges with reporting (rely on people, not processes)
- Need a single-pane-of-glass into company



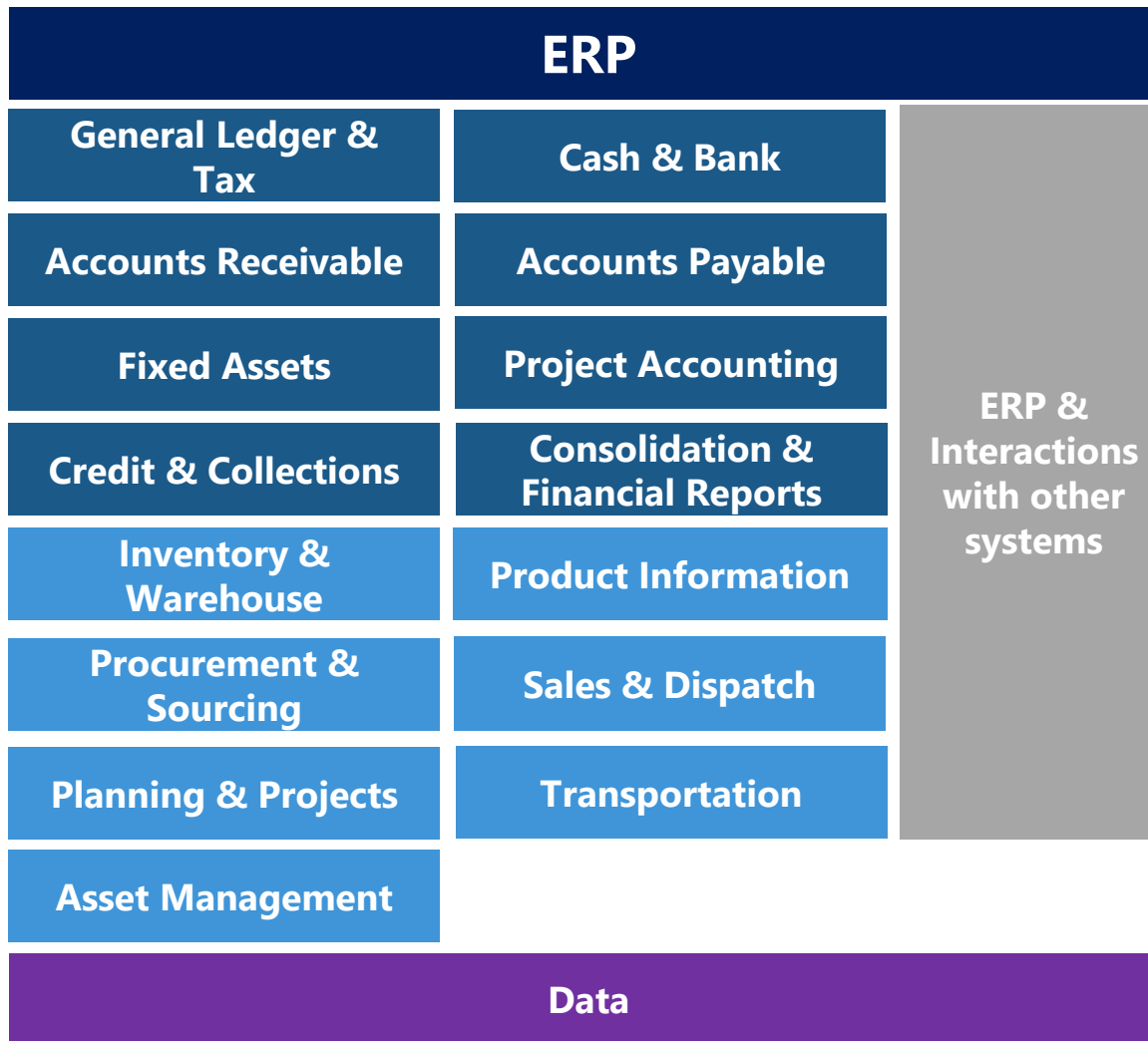


# SCOPE





# SCOPE



## Finance

- General Ledger, Accounts Payable, Accounts Receivable, Fixed Assets, Cash & Bank Management, Project Management & Accounting, Consolidation & Financial reporting
- Key modifications or future business requirements

## Supply Chain & Manufacturing

- Sales, Purchasing, Products, Inventory, Warehousing, Planning & Projects
- Key modifications or future business requirements

## Architecture & Data

- High level overview of your ERP & interactions with other systems
- High level overview of your current data position
- 3rd parties and how they connect





# DELIVERABLES








# DELIVERABLES

- High Level Executive Briefing
  - Executive summary
  - Solution fit assessment
  - Indicative costs to implement each solution
  - Recommendations
  
- Playback
  - Playback session of documented findings





# WHY UNDERTAKE A DIAGNOSTIC?







# WHY UNDERTAKE A DIAGNOSTIC

- Provides assurance with...
  - Product choice
  - ERP capabilities & product roadmap
  - Licensing & professional services costs
  - Recommendations





**GET THE  
FUTURE  
YOU WANT**





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