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Part of *Capgemini*

Power Platform Offering

Organizations are using low-code solutions to build **hybrid workplaces, boost productivity, deliver new customer experiences** and **optimize IT costs**

Gartner

75%
of enterprise development will involve low-code systems by 2025

[1]

Microsoft

450m
apps developed between 2020 and 2025 will be built on low-code systems

[3]

Gartner

41%
of employees outside IT build data or technology solutions

[2]

Forbes

"The promise of no code enables the so called 'citizen developers' or in-house employees to innovate and develop software products in weeks not months"

[4]

Drivers

- **Hybridization:** Self-service systems enable new remote ways of working for cloud-enabled organizations.

- **Flexibility:** Traditional, centralized IT cannot deliver on the speed and agility required by today's teams.

- **Innovation:** With low-code, employees can create, test and deploy new services quickly.

- **Cost:** Low code/no-code cuts IT costs by increasing the number of creators and reducing hours spent by developers on foundational code.

- **Service:** Embedded software models put customers' changing needs at the core of business operations.

Our **Power Platform** Capabilities

22+ years of partnership driving Digital Transformation with joint enterprise customers worldwide

Gold Microsoft Partner | Azure Expert MSP
Microsoft Cloud Solution Provider
2020/2021 INNERCIRCLE for Microsoft Business Applications
Microsoft Partner | 2022 Partner of the Year Winner Power Apps Award

Our Partnership

- **Joint business framework** across 3 domains (Enterprise Portfolio Modernization, Data & AI, Digital Manufacturing and Industrial IoT)

- **Strategic global collaboration across 3 Microsoft Clouds:** Azure, Business Applications and Microsoft 365

- **Alliance governance** presence in five continents (Asia Pacific, Australia, North & South America, Western & Eastern Europe) combining more than 60 people to manage it on both sides

- **Microsoft FastTrack and Catalyst certified partner** with global coverage

- Involved in the **Cloud Early Adopter** programs and **Azure Advisory Councils (DevOps, SAP, Security)**

- Dedicated MS Cloud Solution Architects **(CSAs)** & access to Global Black Belts /

Global Capabilities

- **35000+ resource pool** trained in Microsoft Cloud

- **1000+ Power Platform** experts worldwide

- **~80% of resources are certified** in different level

Power Platform service portfolio

- **Advisory Services**

- **Power Platform CoE** using agile POD

- **SAP Extension, Integration & Automation**

Power BOOST Library

- **Reusable components, best practices**

- **Azure pipeline, Quick start Apps**

- **Custom Apps & Custom Connects**

Power Platform Service Offerings

Power Apps
Apps Development

Power Automate
Process Automation

Copilot Studio
Virtual Chat Agent

Power Pages
Ext facing website

Power BI
Business Analytics

AI Builder | Data Connector | Dataverse

What we offer to accelerate Power Platform transformation?

Advisory Services

- **Power Platform Adoption Assessment**
- **Process mining** & Intelligence
- **Cost Benefit Analysis (CBA)**
- **Apps Modernization** Roadmap
- Business **Value realization Strategy**

Transformation Services

- Apps Modernization **(Power Apps)**
- Process Automation **(Power Automate)**
- AI for process automation **(AI Builder)**
- Intelligent Document Processing
- Power Virtual Agent **(Copilot Studio)**
- Platform Migration Services
- External facing websites **(Power Pages)**

Continuous Improvement Services

- Power Platform **Run as a Service**
- **Power Platform CoE,** Factory Model
- **Self-heal on Apps / Bots**
- Apps monitoring & Resolution

SAP — **Extend, Integrate & Automate**

1000+ Power Platform Expert Pool

Microsoft Partner | 2022 Partner of the Year Winner Power Apps Award

Frameworks, tools & Accelerators

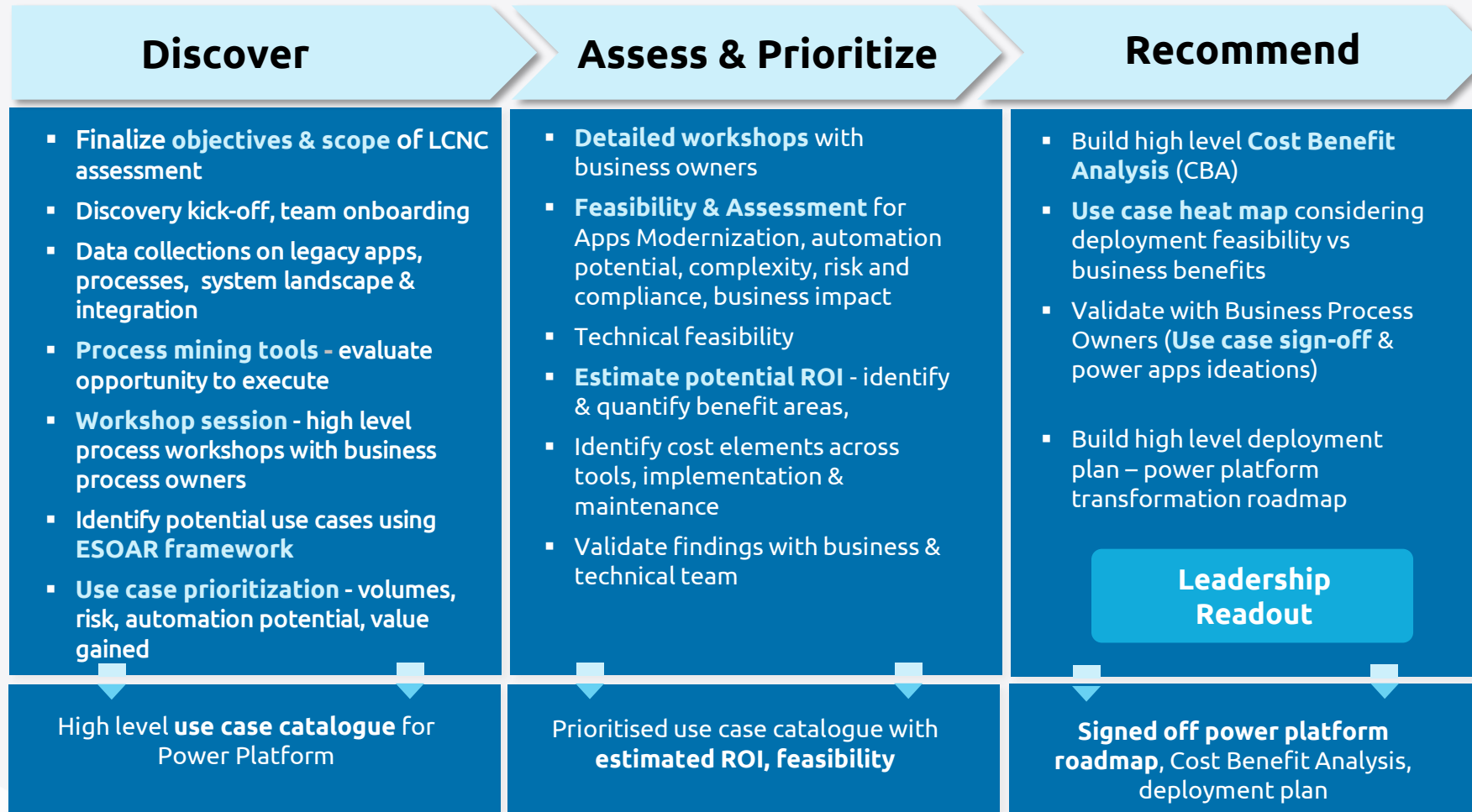|		
3000+ Bot Experience	**400+ Pre-built Solution Templates**	**1000+ Data Connectors**
Business Case Modeller	**Power Boost Library**	Dataverse
CoE Toolkit Extensions	**Agile & DevOps Framework**	AI Builder

Power Boost Library

- Best Practices
- Reusable components,
- Azure pipeline,
- Quick start Apps
- Custom Apps & Connects

20-30% savings on overall development efforts

Our advisory approach to unlock the **LCNC potential**?

Discover	Assess & Prioritize	Recommend

Discover
- **Finalize objectives & scope of LCNC** assessment
- **Discovery kick-off, team onboarding**
- **Data collections on legacy apps, processes, system landscape & integration**
- **Process mining tools** - evaluate opportunity to execute
- **Workshop session** - high level process workshops with business process owners
- **Identify potential use cases using ESOAR framework**
- **Use case prioritization** - volumes, risk, automation potential, value gained

Assess & Prioritize
- **Detailed workshops** with business owners
- **Feasibility & Assessment** for Apps Modernization, automation potential, complexity, risk and compliance, business impact
- Technical feasibility
- **Estimate potential ROI** - identify & quantify benefit areas,
- Identify cost elements across tools, implementation & maintenance
- Validate findings with business & technical team

Recommend
- Build high level **Cost Benefit Analysis** (CBA)
- **Use case heat map** considering deployment feasibility vs business benefits
- Validate with Business Process Owners (**Use case sign-off** & power apps ideations)
- Build high level deployment plan – power platform transformation roadmap

Leadership Readout

High level **use case catalogue** for Power Platform

Prioritised use case catalogue with **estimated ROI, feasibility**

Signed off power platform roadmap, Cost Benefit Analysis, deployment plan

What we offer
- Templatised assessment
- 8 weeks of assessment
- 2 weeks of onshore workshop

ESOAR Framework | **ROI Calculator** | SIGNAVIO | **Tools, Accelerators & Templates** | PROCESS ADVISOR | celonis
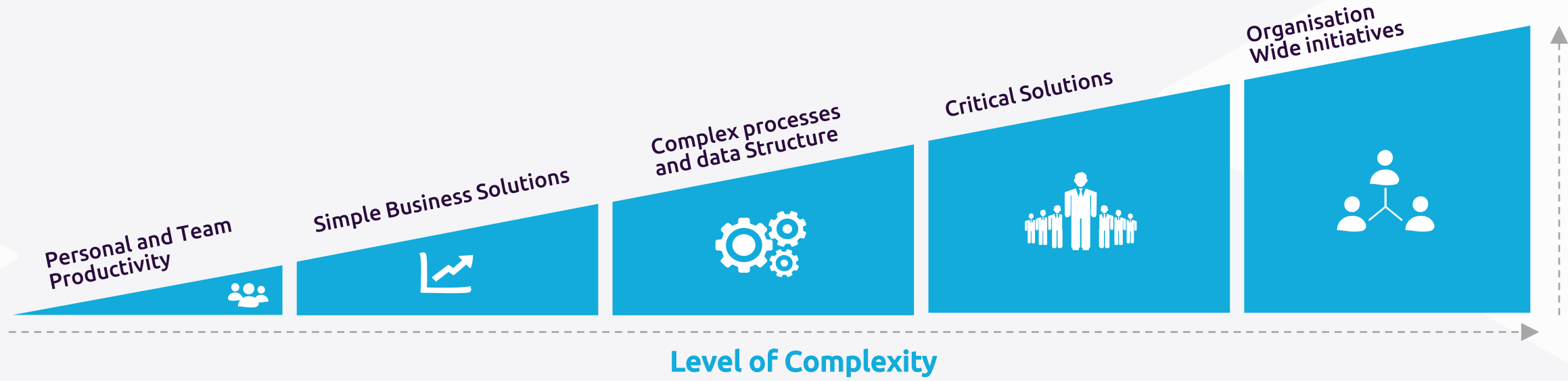
Citizen Development Program – What is it?

A citizen developer is a person without formal training in software development who develops business software using low-code and no-code platforms.

9 steps to citizen development success

1. Ideate
2. Identify
3. Assess

4. Strategy
5. Technology
6. CoE

7. Pilot
8. Rollout
9. Empower

Built by citizen developers
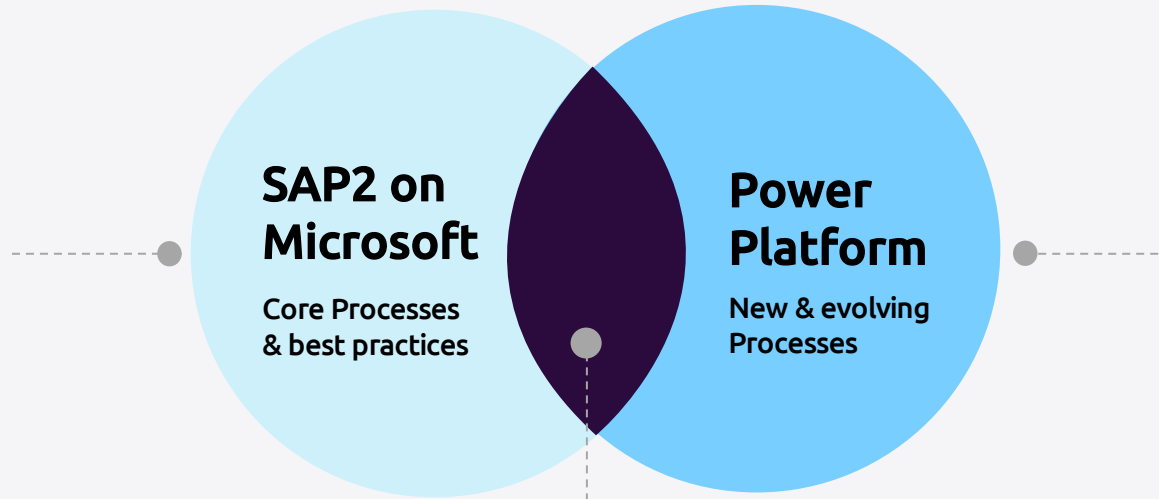Apps, forms, simple databases, automated workflows
~ 70-80% of Solutions

Built by advanced citizen developers and pro developers
Environments, Dataverse, Connectors, Apps templates, advanced workflows, AI...
~20-30% of Solutions

Organisation Wide initiatives

Critical Solutions

Complex processes and data Structure

Simple Business Solutions

Personal and Team Productivity

Level of Complexity

Power Platform Offering for **SAP**

RISE with SAP - Azure, AWS, GCP

Bring the scale, security, and reliability of Azure to your SAP workloads.

SAP2 on Microsoft

Core Processes & best practices

Power Platform

New & evolving Processes

Take an easier, low-code approach to building apps, automating processes and analyzing data

Build more productive solution while protecting mission critical SAP Data

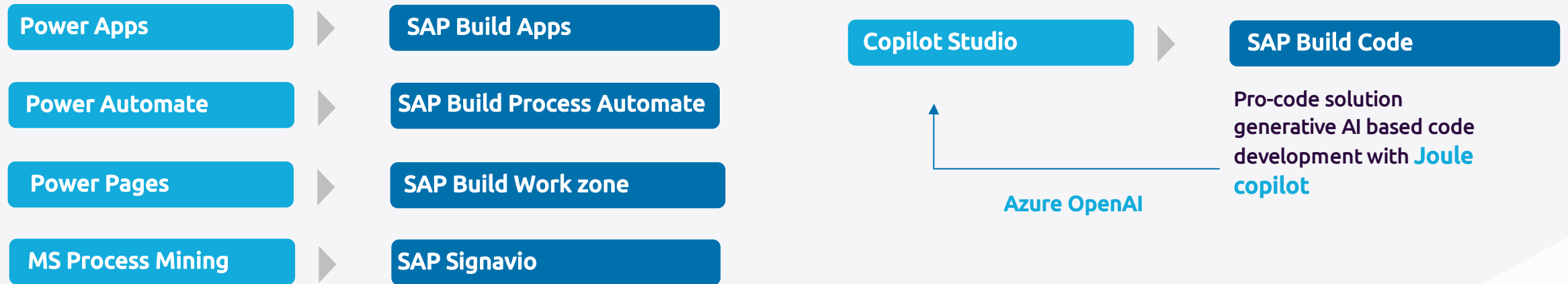| Power Apps	Power Automate	Copilot Studio	Power BI	Govern	Control	Monitor
ACT on SAP data through low-code Apps	**AUTOMATE** SAP business processes & connections	**ASSIST** users with SAP connected chat experience	**ANALYZE** SAP data with low code reporting	use of SAP data through automated DLP polices.	access to apps, flows and SAP connectors with Azure Active Directory. .	users and developers through the Power Platform admin console.

Optimize

Protect

Power Platform vs SAP BTP (Business Technology Platform)

Power Apps	→	SAP Build Apps
Power Automate	→	SAP Build Process Automate
Power Pages	→	SAP Build Work zone
MS Process Mining	→	SAP Signavio

Copilot Studio → **SAP Build Code**

Pro-code solution generative AI based code development with **Joule copilot**

Azure OpenAI

Features	Power Platform	SAP BTP
User friendly low code development	Empowers users to create App with minimum coding	Ideal for complex, large-scale enterprise, SAP specific reusable assets
Integration with ecosystem	Seamlessly integrates with Microsoft 365 tools, enhance collaboration & productivity	Deeply integrates with SAP systems for data consistency and end-to-end automation
Advance Analytics & AI	Offers advance analytics & AI builder for data driven decision making, Dataverse	Excels in advance analytics and machine learning for predictive insights, real time insights
Rapid Application Deployment	Enables rapid app deployment, ideal for agile responses to changing business needs	Highly scalable & customizable, adopting to diverse requirements
Enhanced Collaboration	Citizen developers, allows business users to automate task & create custom solutions	Need some integration efforts, easy actionable intelligence for informed decision making – drilled downs

Why **Power Platform for SAP**? – Where to position?

Any SAP/enterprise Install base customer, who has huge technical debts and is looking for App modernization to **reduce technical debt Modernize as you go!**

Customers who are looking to build **cost-effective** developments, integration & automation using the **citizen developer model**

Customers who are looking to boost **worker productivity** in a **modern workplace specially Microsoft** ecosystem customers

Accelerate adoption & innovation using **Power BOOST Library**

Power BOOST Library

Advise < ---- > Transform < ---- > Improve

Power Platform Strategy
- Platform design & guidelines
- Environment & DLP Strategy
- Platform monitoring
- Citizen Developers – adoption strategy
- License optimization Strategy

CoE Toolkit Extensions
- Innovation Backlog
- Platform Admin Center (govern)
- ALM accelerator
- Monitor app usages & adoption
- Licenses & DLP

Power Apps
- Best practices
- Custom Components
- Custom Connectors
- Quick Start Apps
- Azur DevOps Integration

Power Automate
- Desktop flows (RPA)
- Cloud Flows (DPA)
- Process Mining
- Orchestration
- Built with AI (Copilot)

Copilot Studio
- Best practices, security privacy & compliance
- Copilots with Generative AI
- Copilot Architecture
- Build & run best practices

Power Pages
- Best practices
- Design & Build
- Administer & Configure
- Integrate & Secure
- Extension best practices

AI Builder
- Document Processing
- Prebuilt AI Models
- Governance & Security

Dataverse

Power BI

Data Connectors
- Prebuilt connectors
- Custom connectors

SAP Integration
- SAP GUI RPA (PAD)
- SAP ERP Connectors
- Custom Connectors (OData)

Industry Specific Case Studies

Reusable Assets

Value Demonstrators

Use Case Repository

Learning Pathways

Platform Community
- Global contribution
- Advisory Community
- Collaborate with PnP
- Blogs & whitepapers
- Online support

Platform Enablement
- X In A Day Program
- Inspiration workshop & prototype
- Hackathon
- Low Code Thinkubator

Platform Offerings
- Maturity assessment
- Platform CoE
- Power Platform as a Service

How are we **creating value** for **our customers**?

Adoption & Enablement

Advisory and Digital Transformation

Productivity & Smart Governance

Application Modernization

Business Process Automation

Citizen Development Program

Application Development

Application Development

COE Setup

Achieved apps modernization using **power platform citizen developer model**

American multinational manufacturer of confectionery, pet food, and other food products and a provider of animal care services

Challenges

Business led transformation reinforced focus on

- Accelerating **modernization**

- Optimizing **Infra cost** while managing Quality & security

- Improving **user experience, time-to-market, productivity**

Tech Stack

- PowerApps,
- Power Automate,
- Power Pages,
- Power BI,
- Azure Logic Apps
- Azure Functions
- SAP Integration

What we deliver

- Started in **2019** as advisory 28+ resources support today, agile delivery POD

- Established **Power Platform CoE** for citizen developer

- Developed **80+** power apps & deployed in 25+ countries, **SAP connectors** & Integration

- Migrated **700+** forms & flows from Nintex to power apps & automate

- Governance, **operating model**, interactive portal for success of citizen developer's model

- Currently supporting **300+** apps, **700+** SharePoint sites

Value Delivered

- **80+** power apps helped to Improve user experience, Quality & productivity

- Migration workload resulted in Nintex license cost saving of **$400 K** USD per year

- Leveraged citizen led development to achieve **50% savings** in overall efforts *(Development life cycle)*

- **20+** reusable components helping citizen developers to accelerate velocity & standardization

- **26,000+** employees with access to power platform, **700+** apps created by employee

-

What makes us the right partner for **Power Platform transformation** journey..

Global scale, Industry recognized thought leader to deliver large power platform transformation

1000+ global talent pool, thought leadership, **partner ecosystem** Microsoft, ServiceNow, Automation Anywhere, UiPath, Celonis

PowerBOOST — **Proven toolset to accelerate power platform adoption**

Power platform best practices, tools & **accelerators,** templates, reusable assets, custom connectors to improve **platform deployment life cycle >30%**

Proven Industrialised service delivery models for efficiency & quality

Power platform CoE, Factory model, build as-a-service, **run as-a-service**, continuous improvement services like self-heal on apps/bot, monitoring services

We assure the customer experience, quality & business outcomes of the digital enterprise

SmartAssessment — **to unlock power platform value**

Advising our customers on building business case, **ROI, payback period**, power platform transformation roadmap and business value realization strategy

3000+ Bots — **Intelligent hyperautomation repository across Industry**

Experience of **intelligent hyperautomation** across **industry** verticals, pre-built reusable assets to improve efficiency and reduce **total cost of ownership >40%**

CoE toolkit Extensions — **Accelerated Deployment**

Power platform CoE starter kit for administration, governance, compliance, security, innovation backlog, CoE dashboard and ALM (Application life cycle management), license management

About Sogeti

Part of the Capgemini Group, Sogeti makes business value through technology for organizations that need to implement innovation at speed and want a local partner with global scale. With a hands-on culture and close proximity to its clients, Sogeti implements solutions that will help organizations work faster, better, and smarter. By combining its agility and speed of implementation through a DevOps approach, Sogeti delivers innovative solutions in quality engineering, cloud and application development, all driven by AI, data and automation.

Capgemini is a global leader in partnering with companies to transform and manage their business by harnessing the power of technology. The Group is guided everyday by its purpose of unleashing human energy through technology for an inclusive and sustainable future. It is a responsible and diverse organization of 340,000 team members in more than 50 countries. With its strong 55-year heritage and deep industry expertise, Capgemini is trusted by its clients to address the entire breadth of their business needs, from strategy and design to operations, fueled by the fast evolving and innovative world of cloud, data, AI, connectivity, software, digital engineering, and platforms. The Group reported in 2023 global revenues of €22.5 billion. Get the Future You Want.

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