





## Microsoft Teams Room **Proof of Concept**

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Ensuring your Teams Room installation is right from the start with pre-project evaluation and planning from our team of Microsoft experts.



**In today's fast-paced digital world, businesses continuously seek new and innovative ways to improve their communication and collaboration processes. Microsoft Teams Room systems offers a comprehensive solution that allows teams to collaborate, communicate, and stay connected regardless of location.**



Firstly, Microsoft Teams Room Systems provide a simplified meeting experience with a centralised platform that allows users to schedule, join and manage meetings easily. The system also supports multiple devices, including touch and non-touch displays, making connecting and sharing information convenient for users no matter their device.

Secondly, integrating Microsoft Teams with other Microsoft applications like Outlook, SharePoint, and OneDrive allows for more efficient workflows and better data management. The system also supports third-party integrations, ensuring businesses can add more features based on their needs.

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**Moreover, Microsoft Teams Room Systems offer a high level of security and privacy, protecting the sensitive information of businesses from unauthorised access. The system also supports compliance with industry standards and regulations like HIPAA and GDPR.**

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Another reason why businesses should buy Microsoft Teams Room Systems is that they provide cost-effective communication solutions. The system eliminates the need for expensive hardware infrastructure and maintenance costs, making it a cost-efficient solution for businesses of all sizes.

Finally, Microsoft Teams Room Systems provides a seamless collaboration experience, boosting productivity and enhancing team communication. Teams can easily share files, collaborate

on documents, and hold virtual meetings, driving innovation and faster decision-making.

In conclusion, Microsoft Teams Room Systems provide numerous benefits to businesses, including streamlined communication, improved collaboration, cost-effectiveness, security and privacy, and seamless workflow integration. With these benefits, businesses should consider buying Microsoft Teams Room Systems for their communication and collaboration needs.



**Carillion's Microsoft Teams POC helps you evaluate and implement Microsoft Teams, from initial planning and enablement in your Microsoft 365 tenant to understanding the meeting room persona and how it will be used. The engagement includes knowledge transfer to your team on today's meeting room framework and future roadmap capabilities.**

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As a member of the private preview program, Carillion has been involved with Microsoft Teams Room since the beginning, giving us unparalleled access to the technology and Microsoft product team. We are a Chartered member of the Microsoft Room Partner Program, making us ideally placed to get you started on the right foot and confidently move forward.



# Five key factors for using a **Microsoft Teams Room** from Carillion:





1

### **Seamless integration:**

A Microsoft Teams Room integrates seamlessly with the Microsoft Teams platform, allowing for easy collaboration, video conferencing, and content sharing.

2

### **High-quality audio and video:**

Carillion is known for supplying high-quality audio and video equipment, and Microsoft Teams Room is no exception. It offers superior audio and video quality, ensuring your meetings and calls are straightforward and easy to understand.

3

### **Easy to manage:**

Microsoft Teams Rooms are easy to manage, making it simple for IT administrators to set up and configure the hardware for their organisation.

4

### **Flexible deployment options:**

Microsoft Teams Rooms can be deployed in various settings, such as conference rooms, huddle spaces, and individual offices, making it a versatile option for businesses of all sizes. We can handle single user to a hundred-plus meeting spaces.

5

### **Cost-effective:**

Compared to other solutions, a Carillion-supplied Microsoft Teams Room is cost-effective, making it an ideal option for organisations that want to upgrade their communication and collaboration capabilities without breaking the bank.

# POC Methodology







## Room Innovatory and Capability Planning

- The first step is to inventory our customer's existing meeting space and conferencing rooms to understand their environment, room size, layout and overall purpose. We understand the holistic use of the space, including intelligent cameras, whiteboarding, content cameras, and the rest.
- Creating the inventory of equipment and capabilities in each existing room allows Carillion to feed into the device selection planning and create a rich conferencing solution.
- During the discovery phase, we review acoustics and layout. This could be glass walls reverberating the audio and allowing audio to egress from a meeting room. Badly placed chairs in front of a camera to block others from being seen. Check that there isn't a noisy air conditioner in the room or understand how we can acoustically block it using state-of-the-art technology.



## Device Selection

- We review each room on its challenges and capabilities. For most of our work, we lead with Poly, Logitech, and Lenovo, for which we are a Platinum reseller.
- We are part of the TAP 100 Program and assist with validating and signing off Microsoft software updates for Microsoft Teams Rooms, displays, and telephones.



## Procurement

- Depending on the scale of our customer's deployment, we can adjust the scale and approach accordingly.
- We prepare the equipment before it reaches the site by providing a pre-provisioning service, ensuring the device is up to date before arriving on site.
- We also provide a staged approach for larger deployments or supplying to multiple sites.



## Planning for Operations

- We provide monitoring, administration, and management tasks for our customers.
- We utilise Microsoft Teams Room Pro to monitor performance and deploy software updates and hotfixes.
- We utilise Vendor services to monitor and maintain equipment in addition to the Microsoft-based solution.



## Planning for Adoption and Change Management

- Microsoft Teams Room systems introduce new capabilities to our customers. We work with them to recognise this change and ensure we work with them to lead marketing campaigns to identify the benefits to end users and what the new system will have. We also work with them to identify key talking points that will lead discussions with their teams.
- Scheduled show-and-tell events, poster drops, quick reference guides, and integration into Fresh to host how-to videos.
- We work with champions at each site who can help others get up to speed and start using the devices.





## Beyond the Meeting Room

- Microsoft Teams rooms are just the start. However, the true value is beyond the meeting room. Key considerations we've experienced are the utilisation of Microsoft Viva to assist with the understanding and training of Microsoft Teams Rooms.
- Meetings as a whole are improved upon using Microsoft Teams Premium – we work with our customers to leverage the new changes in Microsoft Teams Premium, and we create, design and deploy to our customers:
- A more personalised and intelligent meetings and conferences with our customers.
- Utilise Microsoft 365 as a whole and protect the content shared through enhanced protection for meetings.
- Advanced management and reporting capabilities for IT.
- Advanced virtual appointments.





Audio Visual Innovation

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