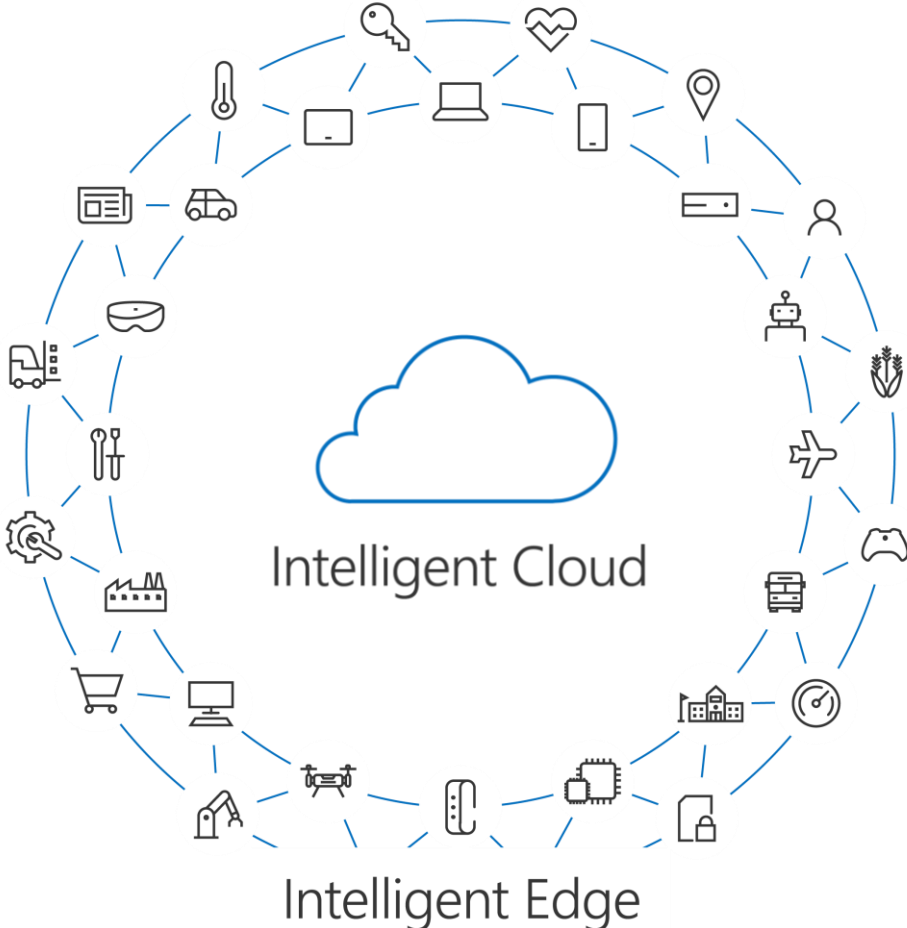


# Migration Assessment Proposal



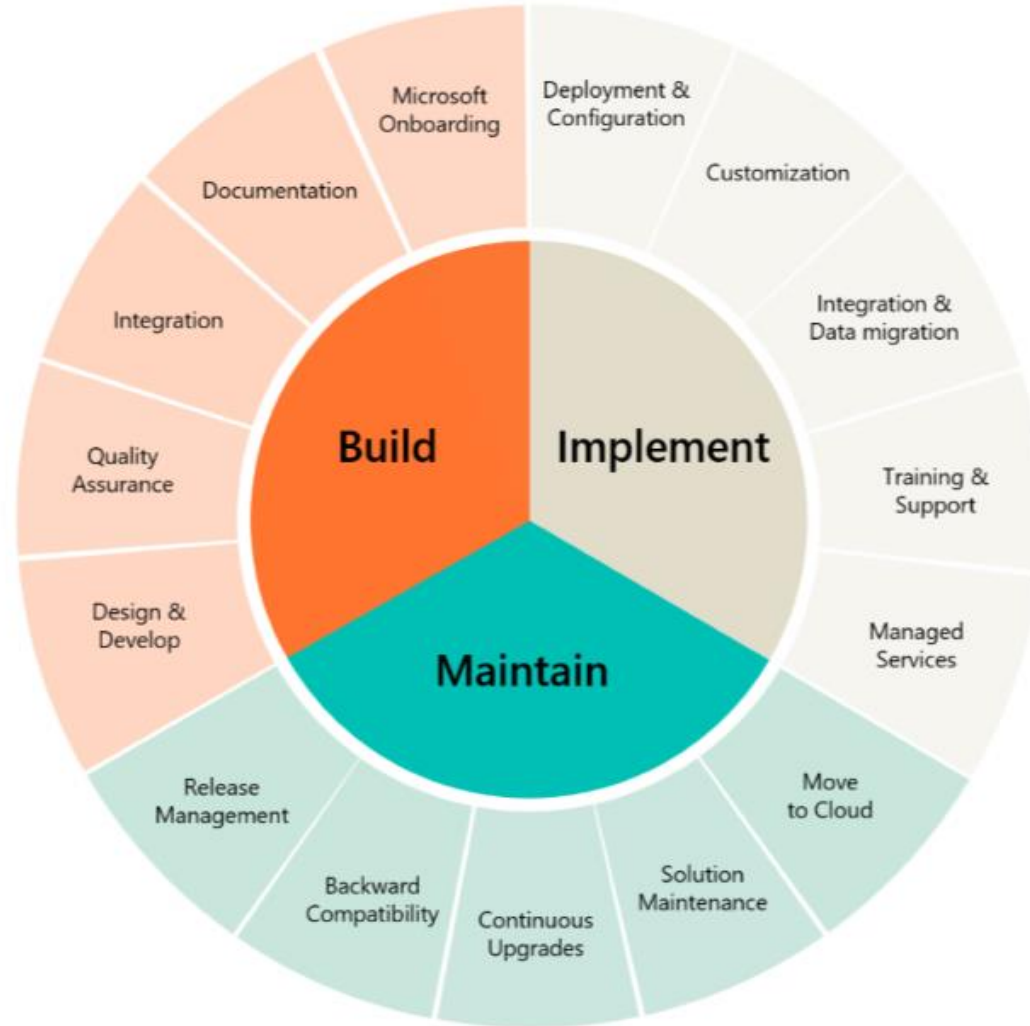
# We're a Microsoft Powerhouse

We help Microsoft partners build, maintain and implement business applications...



# Development-as-a-Service

- No hiring
- No on-boarding
- No management
- No off-boarding



- Full steam from day one
- Full scalability
- Full SLA compliance
- Free skills mix

## 50+ Worldwide ISV Clients

8 years of collaboration  
Built AX 2012 product  
Upgraded to Dynamics 365



7 years of collaboration  
Dedicated implementation team  
30+ implementations per year

4 years of collaboration  
Product development delivered by  
40 team members over 18 months



3 years of collaboration  
Improve quality to boost  
the value of ISV solution

3 years of collaboration  
Managed team  
Ensuring backward compatibility



2 years of collaboration  
Integrations with Dynamics 365  
Position and grow with Microsoft

The Standard Migration Assessment offers you cost-effective options to evaluate the move from any earlier version of Dynamics AX to Dynamics 365 Finance and Operations

## What is SMA

Requirements:

1. Available for Dynamics AX clients
2. Annual contract \$150K+ with Microsoft



Microsoft Dynamics 365 Finance and Operations



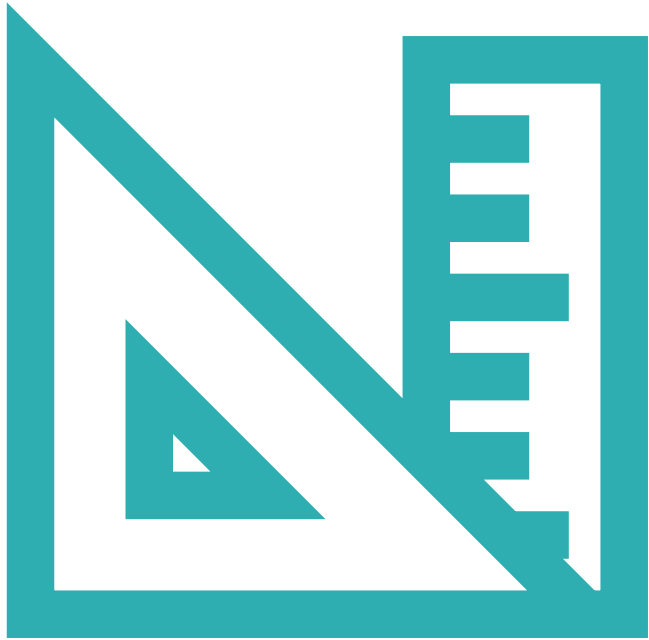
## Standard Migration Assessment - start your cloud journey

A migration assessment is the first step on your cloud journey to help you understand migration benefits, process, and ROI

# SMA Objectives

An assessment is the first step on your cloud journey, which will help to:

- Understand the Dynamics 365 On Prem to Online value proposition
- Review business objectives and the Dynamics 365 platform benefits
- Define how the upgrade process can be structured with a focus on adopting standards and reducing effort and costs
- Plan for either a more detailed migration analysis or execute your migration project



# 5 steps of SMA process



Celenia and SI (Partner of record) to find a customer interested in migration



SI (Partner of record) to send an email to Microsoft requesting if we can apply the customer to SMA



Microsoft to verify if this is preapproved account or account meet threshold of Dynamics 365 Finance and Supply Chain Management with more than \$150k annual contract value



If the client is approved by Microsoft, Celenia (with SI when needed) to pass assessment



Once the assessment is finished, SI to commission Microsoft for Celenia

As a Microsoft Powerhouse we are ready to provide help to partners not only with migration assessment but also with:



Code migration



Data migration



Quality assurance



End-client learning materials



Post go-live support



celenia

# AppSource proposal

<https://appsource.microsoft.com/en-us/marketplace/consulting-services/enavate.d365upgmig2wkassessment>

Microsoft  
Partner



Gold Enterprise Resource Planning  
Gold Application Development  
Gold Application Integration  
Gold Cloud Platform  
Gold Data Platform

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