

# Case Study: Lumen® M365 Assessment Chemical / Ingredient Distributor

## Business challenge

- The customer is one of the worlds largest chemical and ingredient distributors, with locations that span the US, EMEA, LATAM and APAC
- The customer was looking for a partner that could help with assessment and migration recommendations to move them from a distributed M365 tenant model, so a single Global infrastructure
- With over 4000 employees, workstations and servers, the customer needed a partner that was experienced with planning and implementing large scale M365 migrations to assist them in the transition
- The customer also had some tight timelines that had to be factored into the resource model as well

## Lumen Solution

- During the 5-week assessment, Lumen mapped out a full migration plan for the 4000+ users, workstations and servers, with clear list of tasks, risks, mitigations, tools and licensing options
- The plan also included resource modelling and timeline projections that would provide the engineering depth to meet the customers critical timelines
- The Lumen solution included a blended onshore and offshore model that gave the customer a strong blend of program level management with competitive engineering pricing

## Results

- Lumen successfully completed the assessment and presented an implementation plan that was very well received by the customer
- The Lumen solution included a highly collaborative model that blended our engineers with the customer's engineers into a cohesive, well managed solution
- The proposal provided a substantive path to achieve the migration on time and within budget
- As a result, the customer has since signed with Lumen to implement the full migration in 2021