

# SAP on Azure

Lumen® Solutions for SAP S/4HANA Greenfield on Azure

An service of Lumen IT solution and tailored managed services

LUMEN®

# Lumen IT solutions and tailored managed services

Powerful solutions that enable technology transformations.



## Consulting



Discover, analyze  
and design  
transformation plans



## Implementation



Build and deploy  
technology and  
services



## Managed Services



Manage, monitor  
and continuously  
improve

Network | Cloud Edge | Infrastructure | Applications | Data | Smart Solutions

# Key practice areas



## Tailored managed services

Comprehensive management for data, voice, security, cloud infrastructure, and applications



## Smart solutions

Consulting and implementation services for smart technology experiences around unique vertical use cases including Retail, Venues/Stadiums, Campuses, and Factories



## SAP and enterprise application modernization

Consulting, advisory, implementation, quality assurance, and application modernization services utilizing data analytics across many deployment models



## Cloud edge enablement

Consulting and implementation services for cloud design, landscape and workload migrations for cloud platforms and infrastructure



## Network transformation

Consulting and implementation services supporting digital transformation journeys and developing automated, software-defined network platforms with intrinsic security

APPLICATION

PLATFORM

INFRASTRUCTURE

# Our SAP Partnership



**SAP® Certified**  
in Global SAP HANA® Operations

**20+ years of experience** deploying, managing, and helping to innovate SAP applications

- 1 of only 10 global platinum partners (not an SAP Business One reseller)
- SAP Certified in Global SAP HANA Operations
- SAP consulting service partner
- SAP global customer
- Solution offerings of SAP Rapid Deployment
- Experience integrating and optimizing layer 1 to layer 7



Winner of SAP America Award of Excellence



SAP Certified Rapid Deployment Solution Partner



Customer Awards of Excellence



Customer Global Implementation Awards



1250 + associates globally



SAP Center of Excellence powered by SAP HANA

# Lumen cloud strategy to transform SAP on the cloud and the edge



## Connect

The world's most connected network



## Migrate

Decades of datacenter and cloud enablement experience



## Manage

Integrated, all-in-one platform



## Modernize

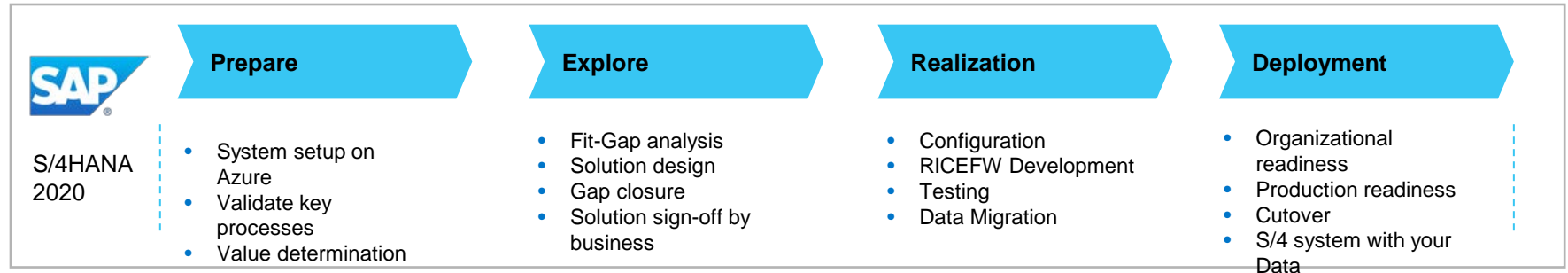


# SAP S/4HANA Greenfield on Azure



## Subscription offering for SAP S/4HANA on-premise on Azure

Implement the new SAP S/4HANA 2020, hosted on the Azure platform. Take advantage of SAP's new functionalities and improved user experience with the out of the box Fiori interface. Let Lumen help you reduce your TCO, accelerate your ROI, standardize your processes and improve your speed of innovation.



### Representative Model

#### SCOPE

- S/4HANA on Azure with embedded Fiori setup
- Comprehensive analytics capabilities
- Environment set-up, Upgrade, Code remediation/analysis, Data conversion
- One month of Hypercare post-migration

#### ASSUMPTIONS

- Standard Azure instance with three landscape system model
- S/4HANA On-Premise version will be used on Azure
- Standard Fiori apps activation only
- Subscription billing cost quoted separately post discovery
- Global resource delivery model with resources on and offshore

Most Flexibility

On-Premise

Subscription Billing

Lowest TCO

Easy Deployment

# Lumen differentiators summary

## Full Stack Capabilities



- On-Prem/Cloud
- Hosting – Private/Public
- Managed Services
- Advisory, Assessment & Roadmap
- Implementation & AMS

## Customer perspective



- Single point of contact for Licenses, Hosting, Implementation, Managed Services and AMS
- One hand to shake!
- Choice of platform
- Easy to understand monthly pricing components
- Amortized over 36 months

## Proven Experience



- Cross Industry
- Cross Platform
- Varying Scale of Size and Complexity

## Tools & Accelerators



- End-to-end
- Project Management
- Data Migration
- OCM

## Team/Resources



- Experienced Practitioners
- Hybrid Team - Onsite/Onshore/Offshore
- CoE