

SOLUTION BRIEF

# Migrate VMware to Microsoft Azure with NetApp



## The end-to-end solution for a seamless AVS migration

Rising renewal costs, rigid contracts, and limited technical support can drain your budget — and make it harder to adapt in a fast-moving market. In some cases, VMware customers have seen costs spike by as much as 300%<sup>1</sup>, driving the move toward modern, cloud-based alternatives.

## Why cloud migrations stall

### 4 roadblocks that hold enterprises back

#### 01 High costs

Cloud modernization comes with high upfront and ongoing expenses. Without careful planning, your budget can quickly spiral out of control.

#### 02 Complexity

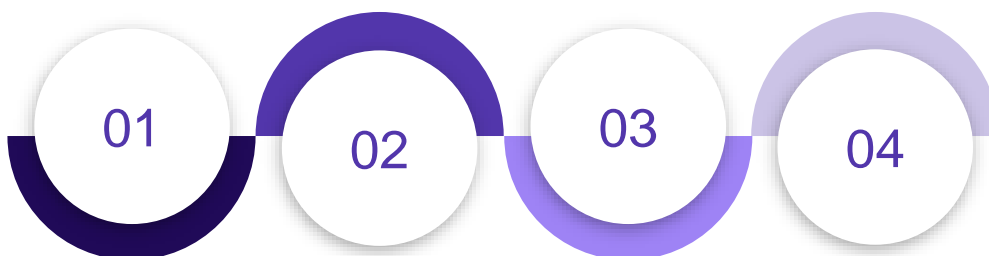
Legacy apps often need refactoring to run in the cloud. At the same time, migrating vast amounts of data is a complex task—it demands careful planning to prevent disruptions. Without in-house expertise, these challenges become even more complex.

#### 03 Downtime and business continuity risks

A migration can disrupt your operations and negatively impact both employees and customers. Without a solid rollback strategy, you risk downtime and revenue loss.

#### 04 Data security

Identity management adds layers of complexity to your migration—but it is key to keeping your data secure in any cloud.



#### NEARLY

# \$3M

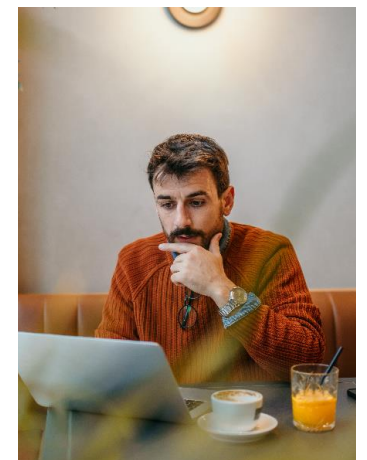
is what the average business spends on legacy upgrades<sup>2</sup>

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of Canadian IT leaders state that technical debt and legacy systems are among top 3 challenges to success<sup>3</sup>

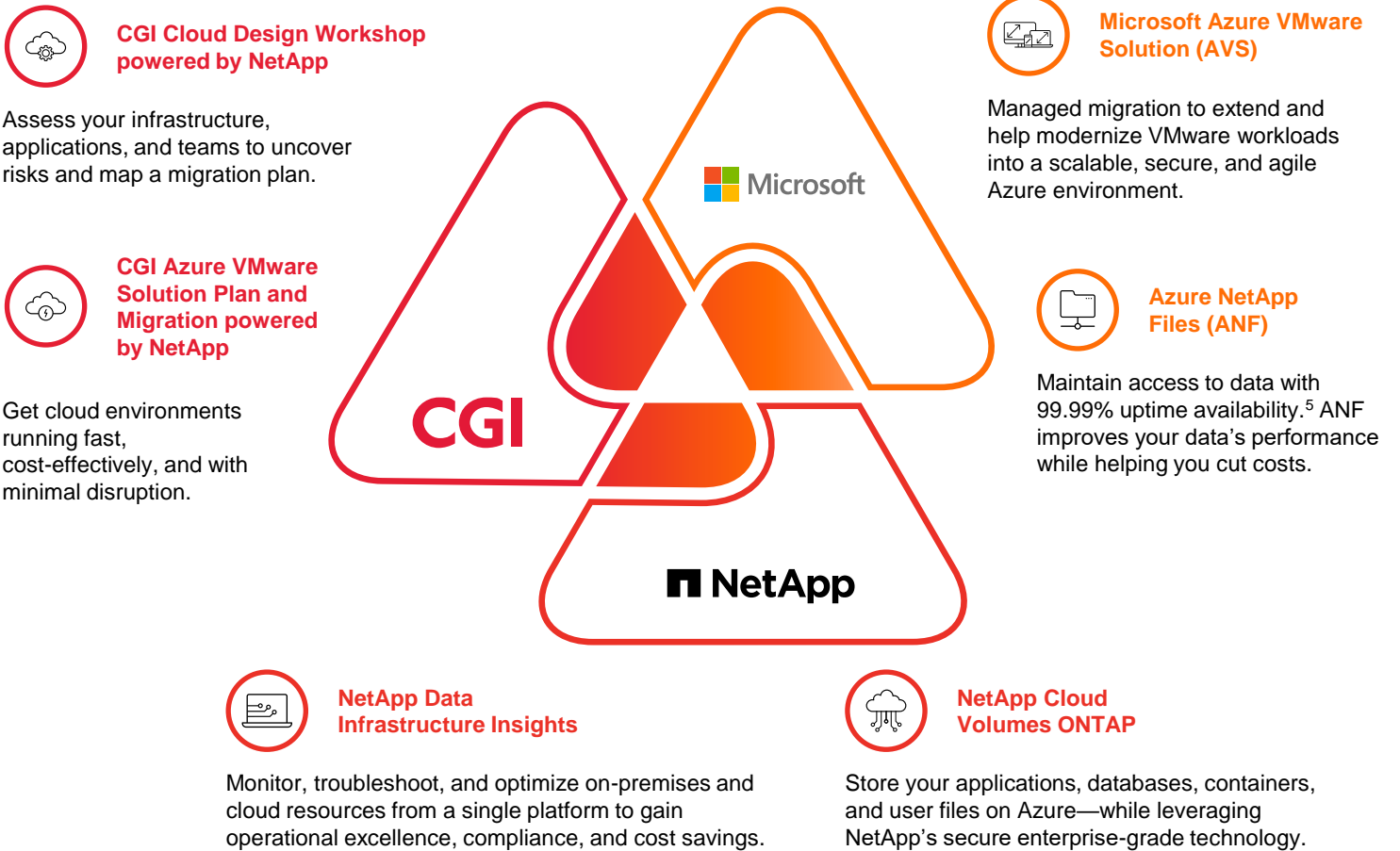
# 78%

of Canadian enterprises said application modernization is a top priority<sup>4</sup>



# Simplify your cloud modernization with CGI, Microsoft, and NetApp

Migrating your VMware environment to Microsoft Azure is a key step in your modernization journey. The cloud-based Azure VMware Solution (AVS) gives you access to new technologies that can help you boost efficiencies and drive long-term growth. To make your transition seamless, CGI has partnered with Microsoft and NetApp to deliver a fully managed AVS solution.



## The Total Economic Impact™ of Azure VMware Solution

Cost savings and business benefits uncovered by Forrester

298% Return on investment (ROI) <sup>6</sup>	\$10.59M Benefits present value (PV) <sup>6</sup>	\$7.93M Net present value (NPV) <sup>6</sup>	<6 mths Payback <sup>6</sup>
80% Reduction in downtime <sup>6</sup>	\$4.0M Saved due to improved application performance and availability <sup>6</sup>	90% Of server refreshes <sup>6</sup> and purchases avoided for a savings of \$5.1 million over 3 years <sup>6</sup>	18% Reduction in infrastructure maintenance labor costs <sup>6</sup>



### Lower your TCO

Reduce infrastructure and operational costs by optimizing workloads, rightsizing resources, and eliminating unnecessary expenses.



### Enhance security

Leverage Azure's built-in security features, compliance controls, and advanced threat protection to safeguard data and workloads.



### Simplify deployment

Azure VMware Service integrates seamlessly with Azure, allowing customers to run VMware workloads natively without refactoring applications.



### Enable business insights

Unify and analyze data across cloud environments to drive informed decision-making and optimize operations.



### Increase scalability

Scale workloads dynamically to meet demand while maintaining performance and cost efficiency.



### Improve resiliency

Ensure business continuity with high availability, disaster recovery capabilities, and automated failover.



### Move to the cloud at your own pace

Transition workloads on your timeline with hybrid and multi-cloud options that minimize disruption.



### Boost innovation

Free up IT resources by modernizing infrastructure, enabling AI-powered automation, and adopting cloud-native applications.

## Discover how CGI can simplify your AVS migration



[Contact John Cooper](#), Vice-President, Consulting Delivery Canada, for expert guidance.

You can also visit the Microsoft Azure Marketplace for more details on the [CGI Cloud Design Workshop](#)



<sup>1</sup>Ars Technica, [Switching hypervisors isn't something to take lightly](#), 2024.

<sup>2</sup>SnapLogic, [The Code to Unlock GenAI How legacy tech and poor data is holding GenAI back](#), 2024.

<sup>3</sup>IDC's CIO Sentiment Survey, October 2023.

<sup>4</sup>IDC's Canada Business and IT Advisory Panel Survey N2, April 2023.

<sup>5</sup>NetApp, [Data Infrastructure Insights for VMware Optimization](#), 2024.

<sup>6</sup>Microsoft Azure, [The Total Economic Impact™ of Microsoft Azure VMware Solution](#), 2024.