

CGI AI Transformation Offer

A 3-part perspective orchestration offering AI CoE frameworks, solution envisioning strategies, landing zone implementations, and a robust Generative AI Factory with GenAIOps at the core

Delivered by CGI & Microsoft experts

The value proposition of AI Transformation Offer

AI Transformation Offer is a transformative offer designed to empower organisations to scale their AI capabilities effectively. By leveraging cutting-edge technology and strategic frameworks, AI Transformation Offer helps enterprises overcome common challenges in AI adoption and implementation.

Adoption Strategies for Enterprises



Delivers tailored **adoption strategies, workshops, and maturity assessments** to ensure **successful AI implementation** and long-term sustainability.

Scaling from POC to Production



Provides a structured approach to **transition AI projects** from Proof of Concept (POC) to **full-scale production**, ensuring seamless deployment and **tangible business outcomes**.

Lack of AI-Ready Infrastructure



Offers a **robust infrastructure framework**, including AI Foundry and Azure Machine Learning, to support **enterprise-scale AI applications**.

Unlock AI Potential



AI Transformation offer empowers enterprises to **leverage AI effectively**, driving **meaningful business transformation**.

Who needs this offer?

This offer is designed for organisations who are in various stages of their AI journey and are looking to strategically build, scale, and manage generative AI capabilities.



Mid stage

Clients who need to establish a foundational AI architecture, such as a landing zone and baseline governance, data, and security frameworks.

Use case identification and prioritisation

Organisations that have identified AI opportunities but need guidance on which use cases to prioritise and how to align these with business objectives.

Scaling and operationalising AI

Enterprises that are ready to transition from isolated AI projects to a scalable AI Factory model, enabling continuous development and deployment of AI solutions.

Mature AI operations

Clients who already have foundational AI structures but are looking to establish a GenAIOps framework to ensure efficient, reliable, and scalable generative AI operations within their enterprise.

87%

of organisations believe AI will
give them a competitive edge

Source: [MIT Sloan Management Review](#)

Yet all enterprises need help scaling AI

56%

Executives believe their organisation doesn't have the proper infrastructure to support their desired AI workloads

33%

Leaders believe they have sufficient AI skills and talent

99%

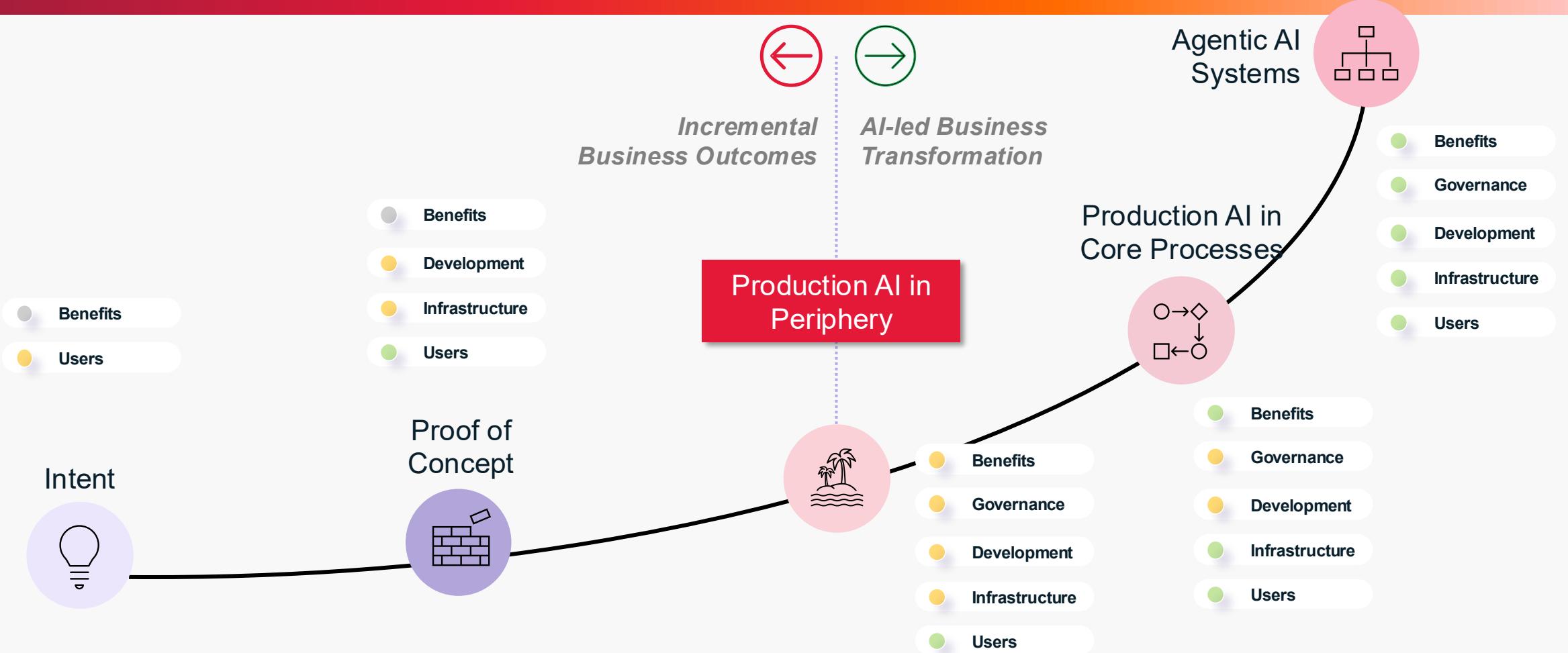
Organisations have challenges in scaling and operationalising AI



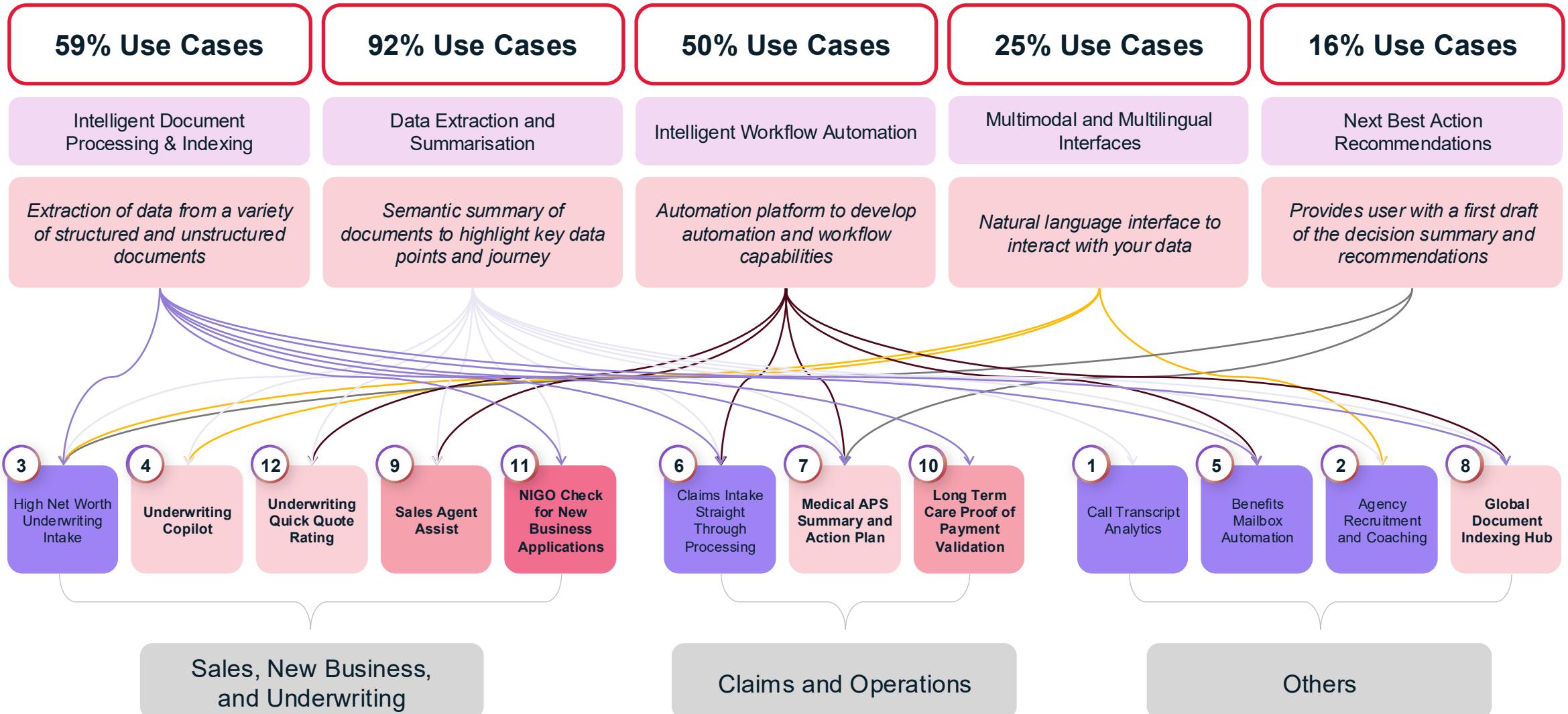
The State of AI Infrastructure (April 2024 Edition)

An annual report on trends and developments in AI infrastructure based on Microsoft-commissioned surveys conducted by Forrester Consulting and IPSOS based on surveys of over 1,500 business leaders

Where do organisations get stuck?



Repeatable AI patterns across enterprises



The 3-Part offering

Component 1

AI CoE and Solution
Envisioning

AI Center of Excellence Intro

Business Envisioning + CoE
Transformation

AI Patterns Scorecard

Capability Envisioning

Rapid Prototyping

Component 2

AI Foundation
Architecture

Generative AI Building Blocks

Intro to Landing Zone
Architecture

Generative AI Landing Zone
Implementation

Apps & Infrastructure Landing
Zone Implementation

Component 3

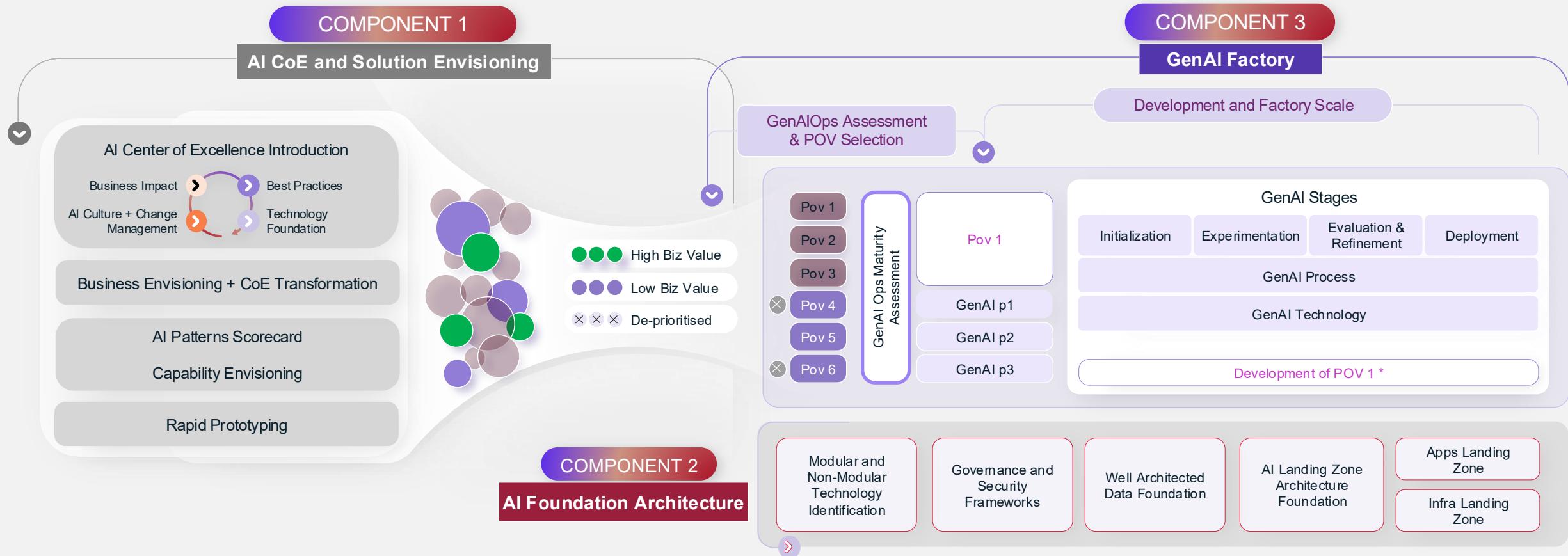
Generative AI Factory:
Scaling AI Patterns

GenAIOps Intro and Maturity
Assessment

Proof of Value Selection and
Development Timeline

Full Cycle Development

AI Transformation Offer flow



The program at a glance

COMPONENT 1

AI CoE and Solution Envisioning

AI Center of Excellence Introduction
1 hour presentation

Business Envisioning + CoE Transformation
Half-day to one day Workshop

AI Patterns Scorecard
2 hour presentation

Capability Envisioning
One day to multiday Workshop

Rapid Prototyping
Multiday Workshop

COMPONENT 2

AI Foundation Architecture

Generative AI Building Blocks
1.5 hours Workshop

Intro Landing Zone Architecture
2-hour Workshop

Generative AI Landing Zone Architecture
Implementation
1–2 Week Implementation

Apps & Infra Landing Zone Architecture
Implementation
1–2 Week Implementation

Client Team

AI Business & Technology Lead

Product / Business Domain Leads

AI + Apps Architects / Developers

AI Transformation Sponsor (Key Program Lead)

Offer governance: role clarity

Component	Delivery Team	Supporting Team	Hand Off Team
Component 1	ATU leads initial conversation handing off to STU: Azure SSP		
Component 1.1 AI Center of Excellence Introduction	Account Lead	Strategy / Workshop Lead	Account Lead to Strategy Lead
Component 1.1 Business Envisioning + CoE Transformation	Strategy / Workshop Lead	Account Lead	Account Lead to Technical Lead
Component 1.2 AI Patterns Scorecard for <i>Capability Envisioning</i>	Account Lead + Technical Lead	Strategy / Workshop Lead	Technical Lead to Strategy Lead
Component 1.2 Capability Envisioning	Strategy / Workshop Lead	Account Lead + Technical Lead	
Component 1.2 Rapid Prototyping	Strategy / Workshop Lead	Account Lead + Technical Lead + Developer Team	Strategy Lead to Technical Lead
Component 2	STU: Azure SSP leads coordination from Component 1 to 2		
Component 2.1 GenAI Building Blocks	Technical Lead	AI & Apps Architect / Developer	Technical Lead to Developer Team
Component 2.2 Intro to Landing Zones	AI & Apps Architect / Developer	Technical Lead	
Component 2.3 AI Landing Zone Implementation	AI & Apps Architect / Developer	Technical Lead	
Component 2.3 Apps & Infra Landing Zones Implementation	AI & Apps Architect / Developer	Technical Lead	Developer Team to Technical Lead + Account Lead
Component 3	STU: Azure SSP leads coordination from Component 2 to 3		
Component 3.1 GenAIOps Intro & Maturity Assessment	Technical Lead	AI & Apps Architect / Developer	Technical Lead to Developer Team
Component 3.2 MVP & GenAIOps Co-Build	AI & Apps Architect / Developer	Technical Lead	
Component 3.3 MVP Readout & GenAIOps Review	AI & Apps Architect / Developer	Technical Lead	Developer Team to Technical Lead + Account Lead

Why CGI

CGI is a Microsoft Managed Enterprise GSI

CGI and Microsoft share 50 years of innovation. Using Microsoft's technology, CGI delivers enterprise services and solutions that drive enterprise agility, collaboration and innovation. As a Globally Managed Services Partner, and a Solutions Partner for all 6 designations, we offer one of the largest suite of Microsoft offerings in the market.

25,000+

Experts

10,000+

Infrastructure experts

33

Service centers

12

Technology centers

6 + 8

Solutions Partner Designations
and Advanced Specialisations

CGI has 8,000+ professionals specialising in Microsoft solutions and services. Our expertise is spread across more than 40 countries and provides customers with in-depth knowledge and experience in the implementation, support, management and integration of Microsoft technologies.

Key capabilities

- Solutions Partner - Infrastructure Azure
- Solutions Partner - Data & AI Azure
- Solutions Partner - Digital & App Innovation Azure
- Solutions Partner - Security
- Solutions Partner - Business Applications
- Solutions Partner - Modern Work

About Microsoft

Microsoft's mission is "to empower every person and every organisation on the planet to achieve more." Microsoft software helps businesses and consumers to reach their full potential however they define it. Woven throughout daily life, whether it be work or play, Microsoft technologies flourish when they get into the hands of millions of global partners and customers enabling innovation often in new ways.

Learn more about the [CGI and Microsoft partnership](#) on [cgi.com](#).



AI Specialized
Partner Community



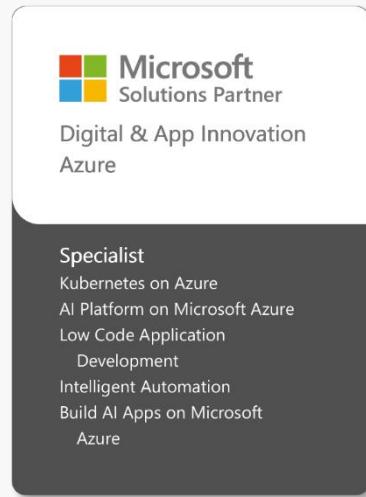
Key industry alignment

- Financial Services
- Government
- Manufacturing
- Retail
- Telecommunications
- Energy and Utilities
- Healthcare

 **Microsoft**
Solutions Partner

Microsoft Cloud

CGI is a Solutions Partner and Cloud Solution Provider



Building what's next

For 50 years, we've combined human ingenuity with the power of technology to help our clients achieve meaningful outcomes. To all those with whom we've had the privilege of collaborating: **thank you.**

The role of technology in shaping a better world has never been more powerful—or more human. And, for us, this is only the beginning.

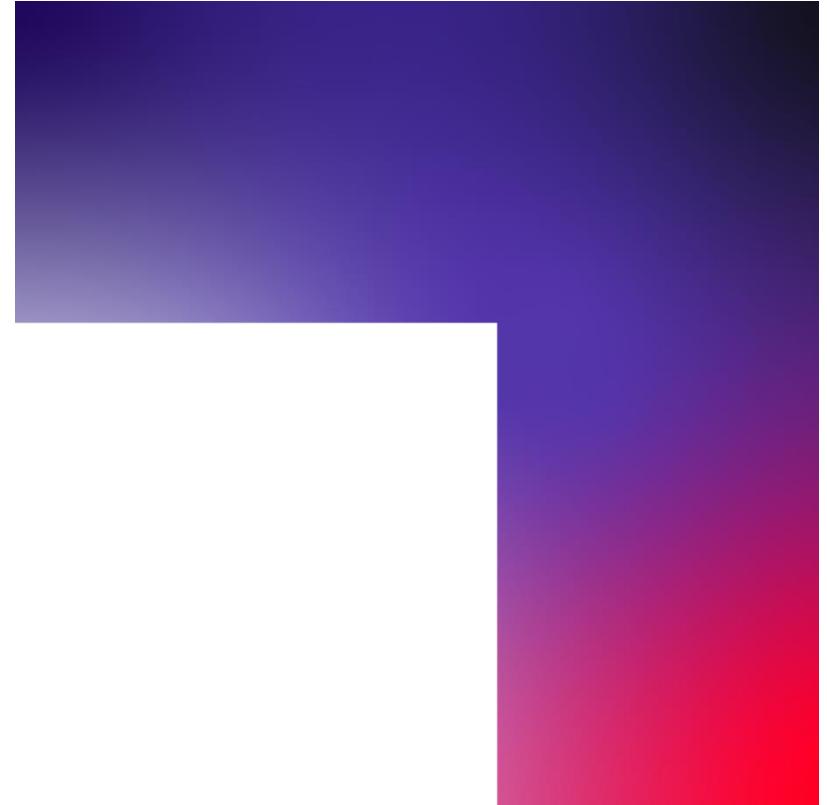
cgi.com/50-years

Insights you can act on

Founded in 1976, CGI is among the largest IT and business consulting services firms in the world.

We are insights-driven and outcomes-focused to help accelerate returns on your investments. Across hundreds of locations worldwide, we provide comprehensive, scalable and sustainable IT and business consulting services that are informed globally and delivered locally.

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