

Customer Success Story – Sirius Cloud-Go!



- Compliant, secure environment optimized in Azure with reduced storage, VMs (3-year spend is ~\$6.8M)
- Based on the analysis, it is recommended that Moda continue considering an Azure migration
- Majority of applications are good candidates for Azure
 - 36 large SQL Servers require application changes, server configuration changes, storage reduction or a PaaS strategy with Azure
- Current environment has a high level of application integration – potentially complex for migration...more detailed dependency analysis required prior to migration
- Opportunity for Azure spend reduction (up to 342%) through application and template optimization within Azure
- MS SQL workloads make up approximately 28% of total spend
- Potential for eliminating PDX data center by moving workloads to Azure...potential for further DC consolidation strategy
- Break out Production vs non-Production to reduce Azure estimated spend
- \$17,200 (Assessment Only)
- October 2018
- Insurance, Healthcare
- Pacific NW

Win Results

- Older OS/SQL support spend avoidance of \$500K to \$750K per Year
- 20 SQL & 196 Windows 2008 Servers
- 200 VM's for Release Testing can be avoided
- Reduced spend by leveraging scheduled suspends
- Leverage Azure security capabilities to reduce risk to Moda as well as assist in meeting compliance standards