#### **Gen Al Powered Customer Experience Platform**

Founded in: 2021

Customers Globally: 350+

Team of Experts: 100+

Monthly Messages: 10 Mn+





**Business Partner** 











#### We are in:



Mumbai



Pune



Bangalore



Dubai



**Toronto** 

## **Meet Our Founders**



SUNNYRAJ AGGARWAL

CEO& founder Sunnyraj Agarwal, a visionary entrepreneur, founded Chat360 to revolutionize customer-business communication. With a passion for innovation and GenAl, he built a cutting-edge platform that empowers businesses to connect seamlessly with customers.



SHIVAM VERMA

CTO & Co-founder Shivam Verma, Co-Founder and CTO of Chat360, is an IIT Jodhpur graduate driving Al-powered SaaS innovation, global client success, and team development through cutting-edge technology and exceptional leadership.

#### 350+ Clients trust us







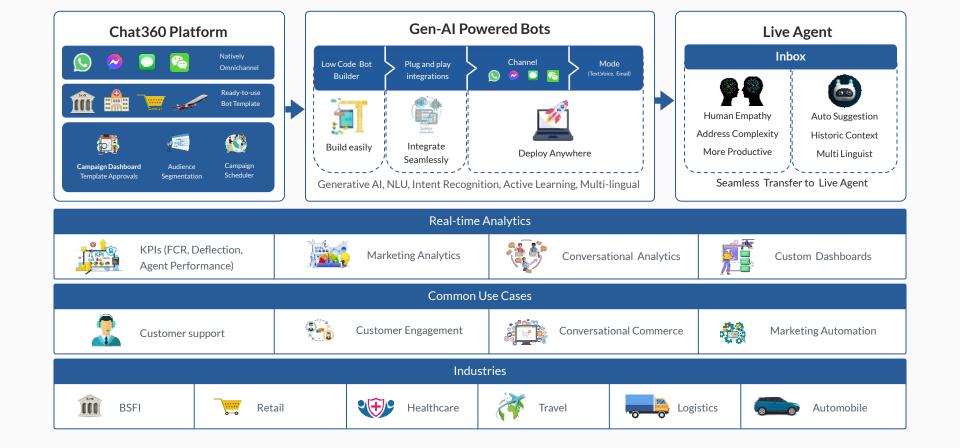






# **Chat360: Revolutionizing Business Communication**

#### **Chat360 Platform Overview**



#### **Key Customer Experience Use Cases**

#### Use case



**Customer Engagement** 



Conversation Commerce



**Customer Support** 

#### **Details**

- Merchant Acquiring and Managing
- Campaign Management
- Multilingual capabilities
- Product information & Recommendations
- Payment Management
- Up-Sell/Cross Sell
- Increase sales
- AI + Human Agent
- Disputes and refunds
- NLU Engine
- Feedback and Ratings

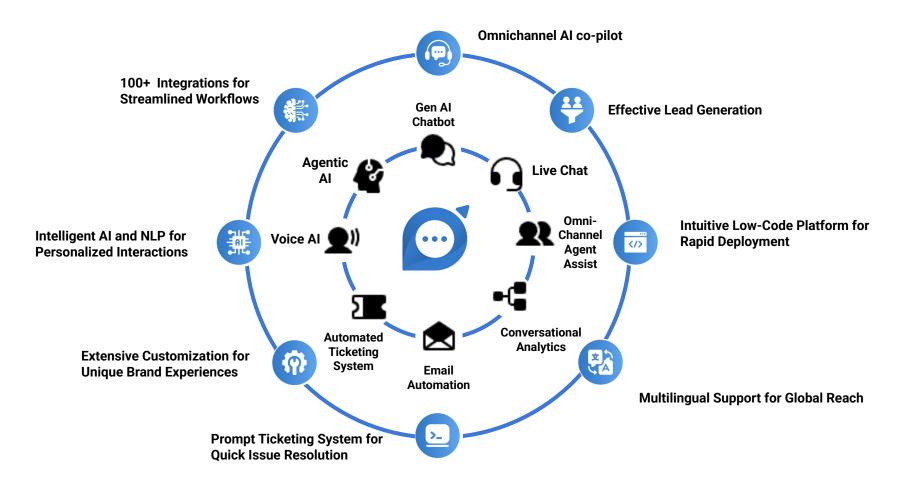
Business Value Delivered	
25%	Increase in lead Conversion ratio
30%	Reduction in cost per lead
10%	Of Net new Revenue
30%	Of repeat users
60%	Increase in call Deflection
30%	Improvement in Agent Productivity

#### **Key Integrations** salesforce Microsoft moengage capillary **Shopify** HubSpot Magento Magento stripe leadsquared **A**Razorpay servicenow freshdesk zendesk

sprinklr

ZOHO

## Chat360's Intelligent Al Suite: Enhance, Automate, Scale



## **Chat360 Offerings**

**Omnichannel Conversational Al Efficient Omnichannel Ticketing System Social Monitoring AI-Based Live Chat Smart Segmentation Omnichannel Campaigns Voice AI** 

## **Seamless Conversations Across Every Channel**



#### Search G



Megha searches for the best décor options available in the city she lives



#### Website Chat (#)

Megha engages with the Decor Website chatbot for further queries



Instagram



Megha looks for the Insta Handle of The décor store, for reviews and comments



#### Whatsapp S



Megha gets all her queries answered and also finalises her décor for her living room and bedroom



#### Live agent support

Megha is connected to a live agent for booking The Expert home visit for the Décor Store and confirmation





Megha receives SMS confirming the Expert Home visit on her preferred time

Enquiry

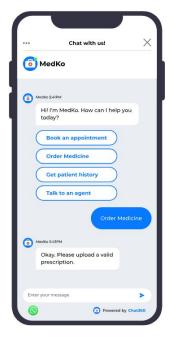
Chat

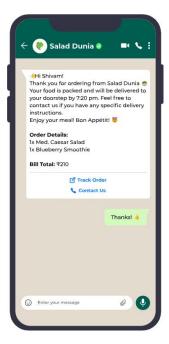
Live agent

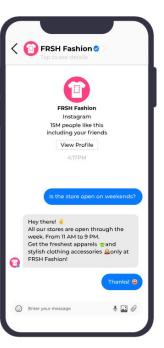
Confirmation

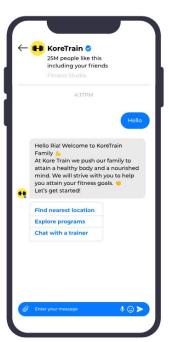
#### **Omnichannel Conversational Al**

Enable personalized interactions across WhatsApp, Messenger, Instagram, and more with Al-powered chatbots. Streamline communication, enhance brand loyalty, and boost conversions with a unified platform.









**Website Bot** 

WhatsApp Bot

**Instagram Bot** 

**Facebook Bot** 

## Efficient Omnichannel Ticketing System for Seamless Support

Our Omnichannel Ticketing System brings all customer queries from WhatsApp, email, and social media into a single, easy-to-manage dashboard.

#### **Omnichannel Ticketing System**

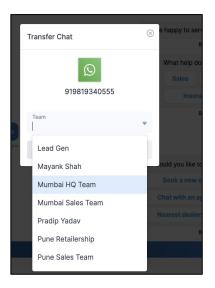
- Unified Dashboard Manage queries from WhatsApp, email & social media.
- Faster Resolutions Quicker responses, better support.
- Smart Prioritization Focus on what matters most.
- **Boost Efficiency** Streamlined & organized customer service.



## **USPs of Chat360 Ticketing Tool**

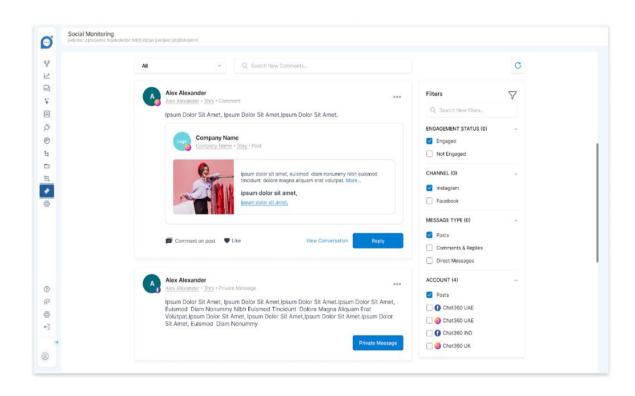
- ✓ All-in-One Dashboard Manage all customer interactions seamlessly.
- Automated & Organized Smart ticketing with custom priorities.
- **Effortless Collaboration** Auto-assign tasks to the right team.
- Real-Time Updates Keep customers informed instantly.
- **Powerful Insights –** Track performance & boost efficiency.



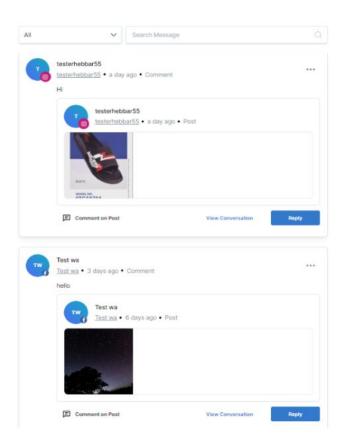


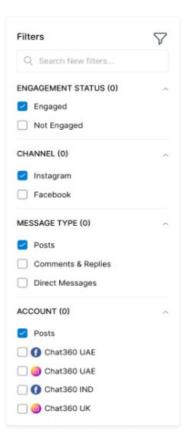
## Social Monitoring for Enhanced Brand Engagement

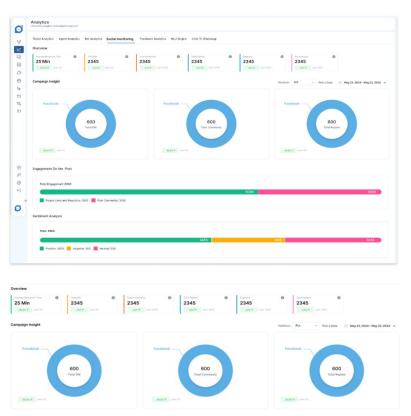
- ✓ Unified Dashboard Track all interactions from Facebook, Instagram, Twitter, LinkedIn, and more in one place.
- Instant Engagement Monitor & respond directly from the platform.
- Streamlined Communication
   Stay on top of brand
   conversations effortlessly.



## **Social Monitoring for Enhanced Brand Engagement**



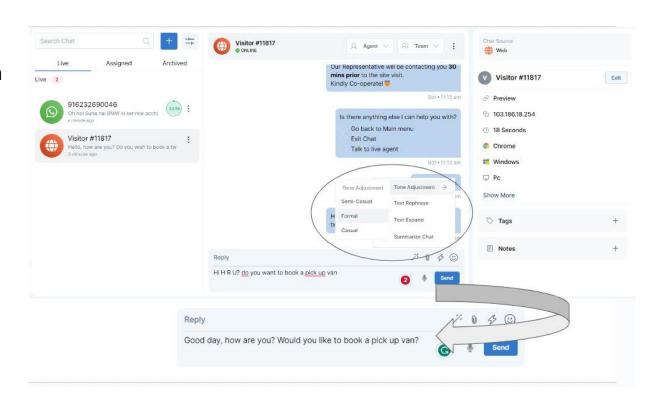




## Al-Based Live Chat for Real-Time Customer Support

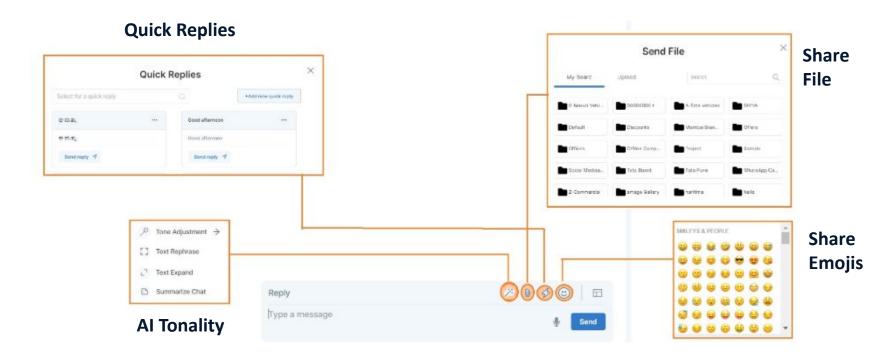
- ★ Real-Time Assistance —
  Connect customers directly with your team.
- **Quick Resolutions** Help with queries, product choices, and purchases instantly.
- Multilingual Support –
  Serve a global audience with ease.

Faster responses. Happier customers.



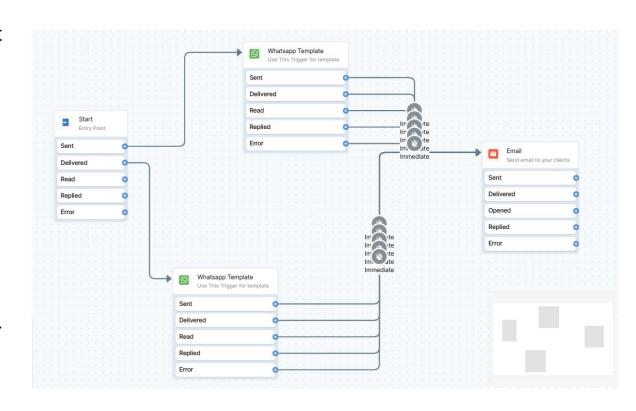
## **Live Chat for Real-Time Customer Support**

While a bot flow is active, the admin retains the ability to join the conversation at any moment. Additionally, when the chat is transferred to an agent or a team member (TM), it becomes possible to activate a two-way communication channel between the end user and the agent.



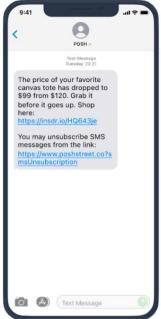
## **Smart Segmentation for Targeted Marketing**

- Precise Targeting Segment by behavior, preferences, and interactions.
- Personalized Campaigns Deliver tailored marketing strategies.
- Boost Engagement Create content that sparks action.
- Maximized ROI Drive conversions and increase returns.
- Real-Time Insights Adapt strategies on the fly.

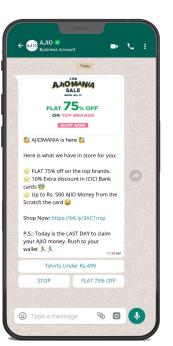


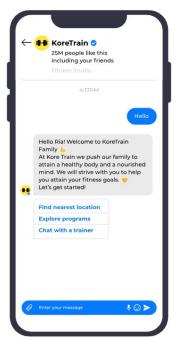
## Why Use Conversational Marketing Chatbots?

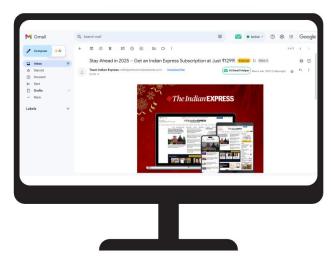
Conversational marketing chatbots powered with AI help you in real time engagement with your customers. These marketing chatbots serve as lead generation tools to scale your business at exponential growth.



**SMS Campaign** 







WhatsApp Campaign Instagram Campaign

**Email Campaign** 

## **Omnichannel Campaigns for Greater Reach**

Reach Everywhere – Connect via WhatsApp, Email, SMS, Google RCS, Facebook, Instagram etc.

**Targeted Messaging** – Deliver tailored content to the right audience.

**Track & Optimize** – Monitor performance, gather insights, and refine for better results.

Boost Conversions – Maximize engagement and drive higher conversions.



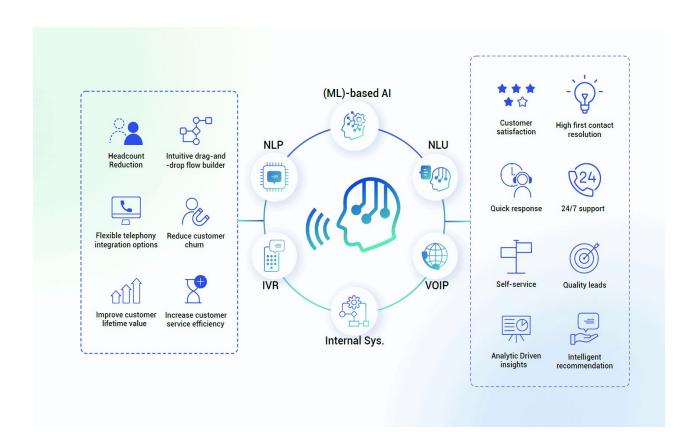
## **Transform Customer Engagement with Voice Al**

SeamlessConversations – Engage customers effortlessly.

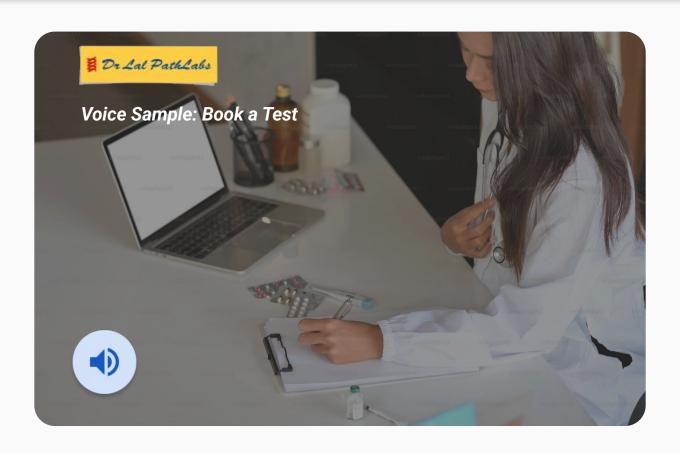
**© Personalized Support** – Tailored responses for every query.

24/7 Availability – Always-on assistance across platforms.

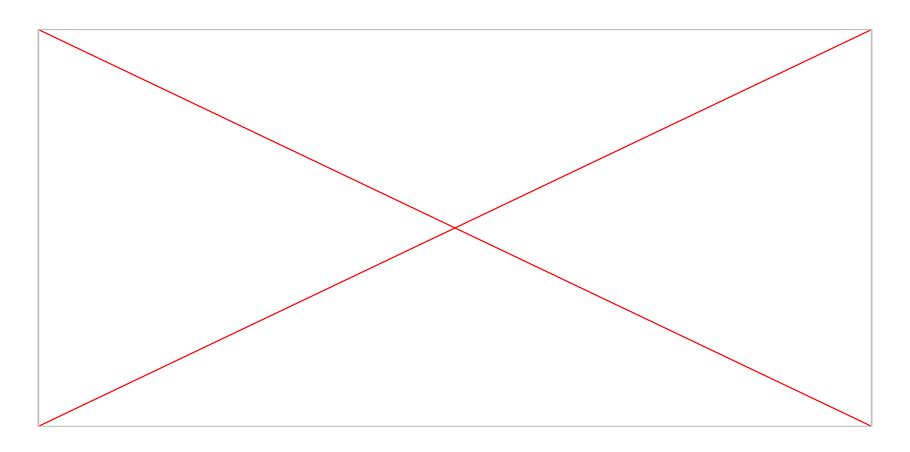
Boost Customer
Satisfaction – Real-time,
intelligent interactions



## **Multilingual Voice Al Agent in Action**



## **Image + Voice AI Search**



## Gen Al Based Use Cases

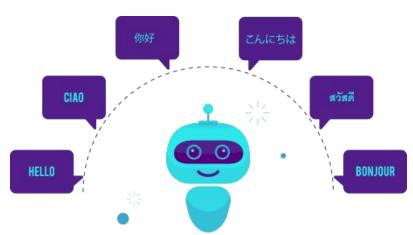
#### Multilingual Response: Engage Users in Their Preferred Language

- Provide responses in multiple languages, allowing users to interact with the chatbot in their preferred language.
- Ensure inclusivity and global accessibility for users across different regions.
- Instantly switch languages based on user input, without requiring explicit instructions.
- Enhance user experience by adapting in real-time to the language the user begins to use.

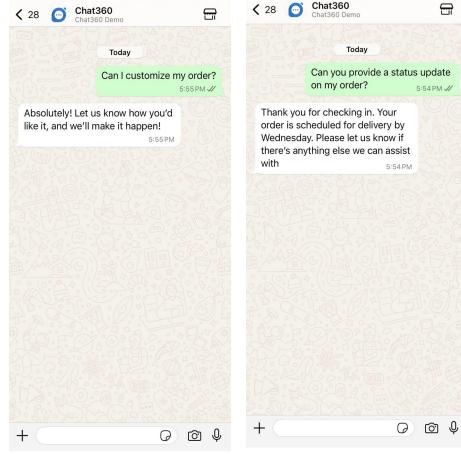




**Change Tone: Adjust to Match the Right Communication Style** 



With this feature, you can set the tone of the chatbot responses to be professional, casual, or friendly, depending on the situation and audience. This keeps the conversation engaging and suitable for various customer profiles and scenarios.

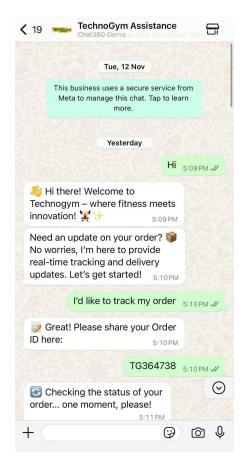


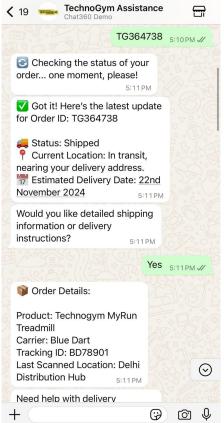
# Integrate GenAl Agents with APIs: Power Your Bot with Real-Time External Data

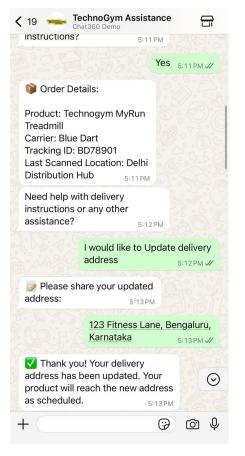
Extend your chatbot's capabilities by connecting it to external APIs.

This integration allows your chatbot to:

- Retrieve real-time data
- Update user information
- Interact with third-party services seamlessly,





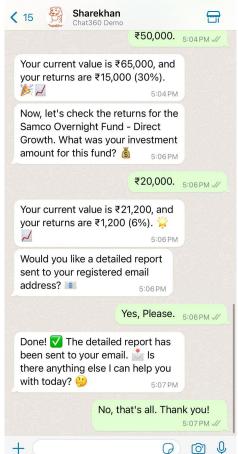


#### **Conversation Orchestrator: Coordinate Workflows and Maintain Context**

- The Conversation Orchestrator intelligently manages workflows.
- Guides users through relevant processes based on their queries.
- Is context-aware, leveraging prior interactions for continuity.
- Ensures smooth and efficient service.
- Guarantees a more personalized, coherent user experience.

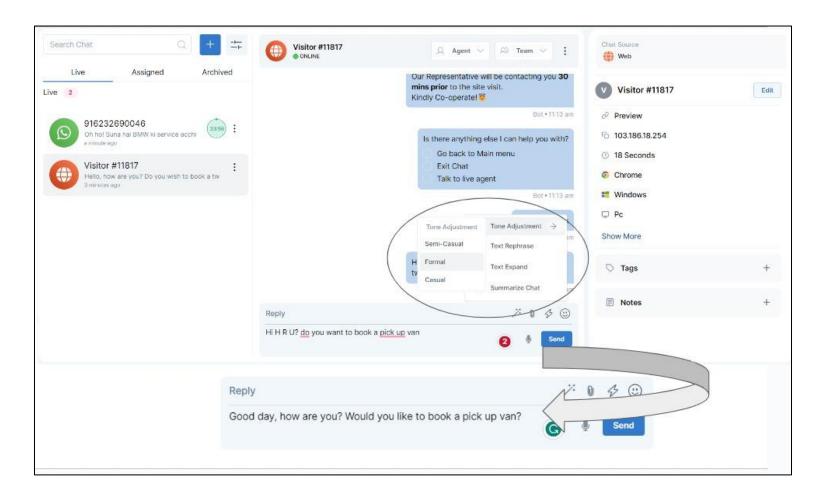




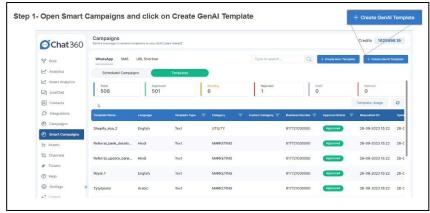


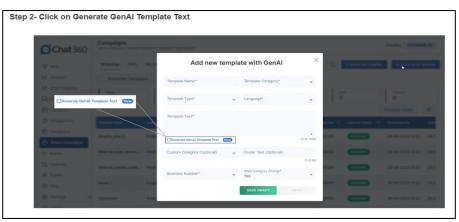
# **Dashboard and Analytics**

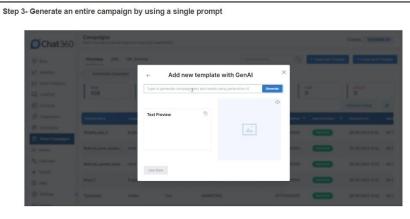
#### **AI Co-Pilot**

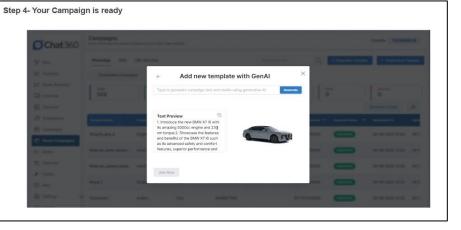


### **Smart Campaigns using GenAl templates**

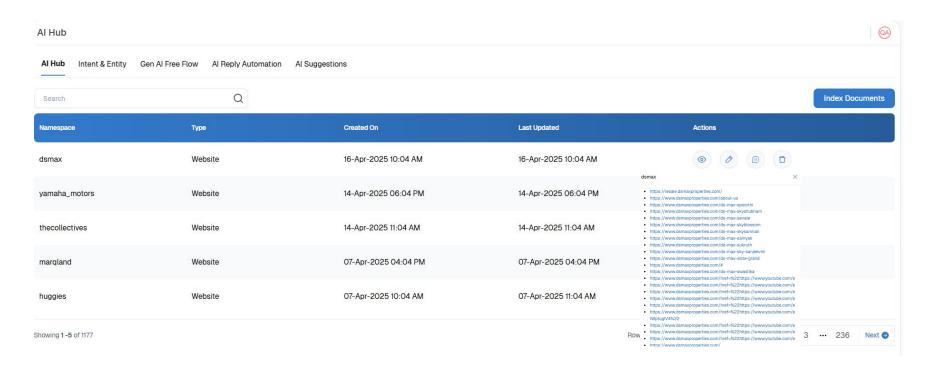






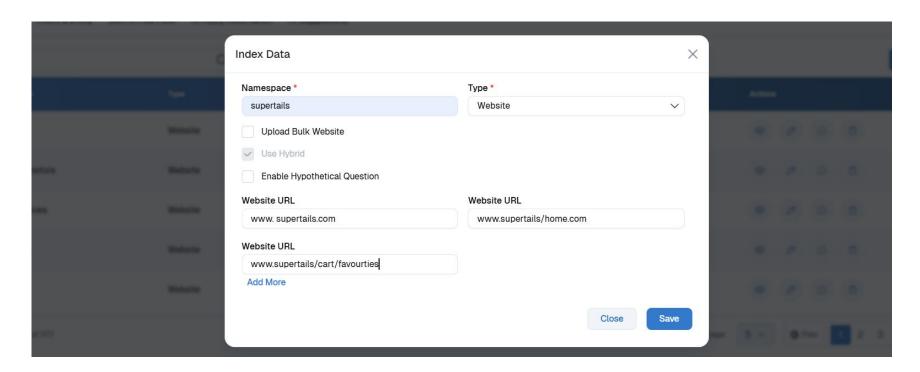


#### **Al Dashboard**



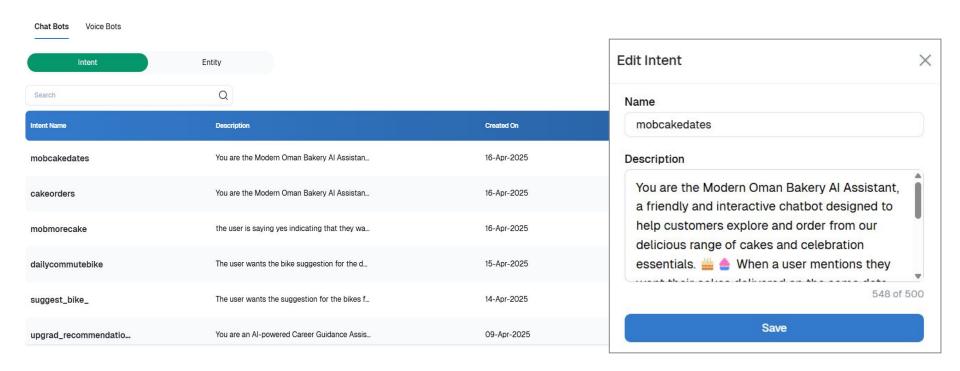
Monitor and optimize Al performance with the Al Dashboard – track key metrics, analyze data, and gain insights to enhance model efficiency and drive intelligent decision-making.

### **Al Training Dashboard**



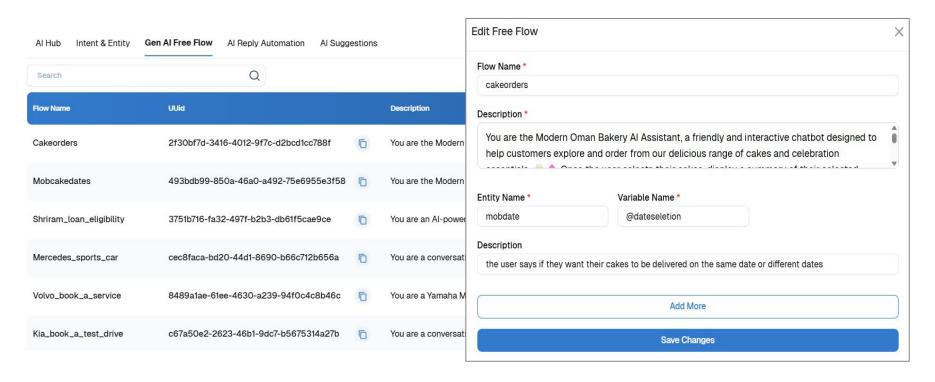
Train and refine your Al models with the Al Training Dashboard – monitor performance, upload training data, and improve accuracy for smarter, more responsive interactions.

## **Intent - Entity Dashboard**



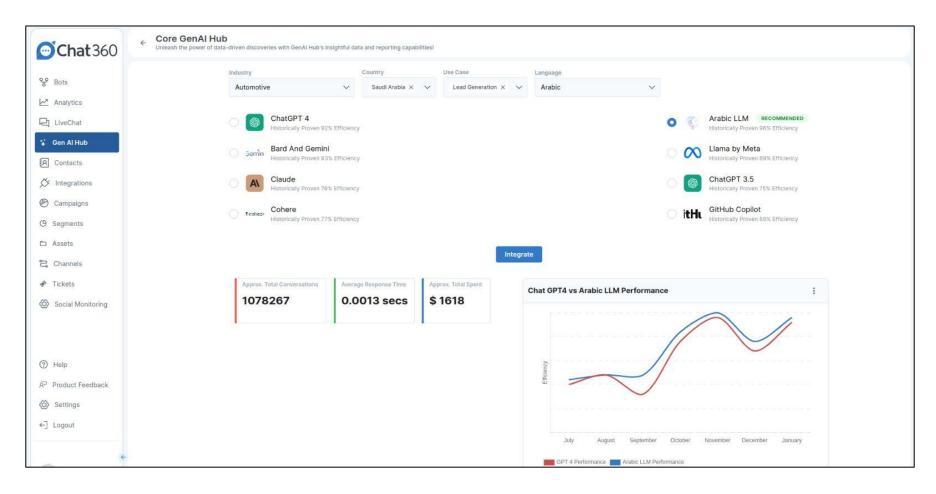
Identify and analyze user intents and entities to understand query context, personalize responses, and enhance bot intelligence for more accurate and meaningful interactions.

#### Gen Al Free Flow Dashboard

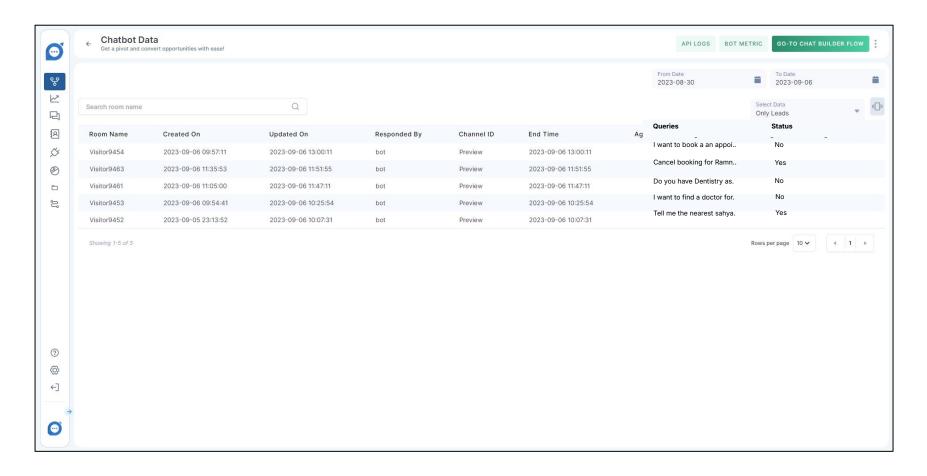


Unlock powerful insights with the Gen Al Free Flow Dashboard – analyze unstructured queries, identify user intent, and track performance to enhance responses and drive smarter automation.

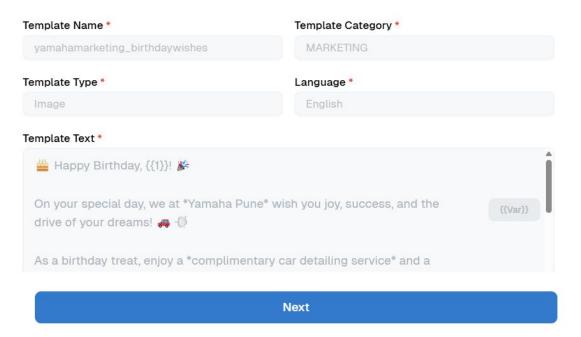
#### **Gen Al Dashboard**

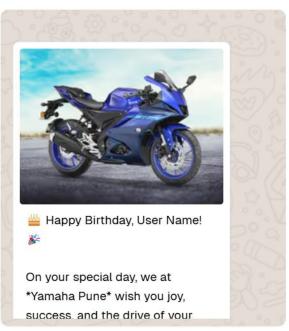


#### **Generative AI Unanswered Module**



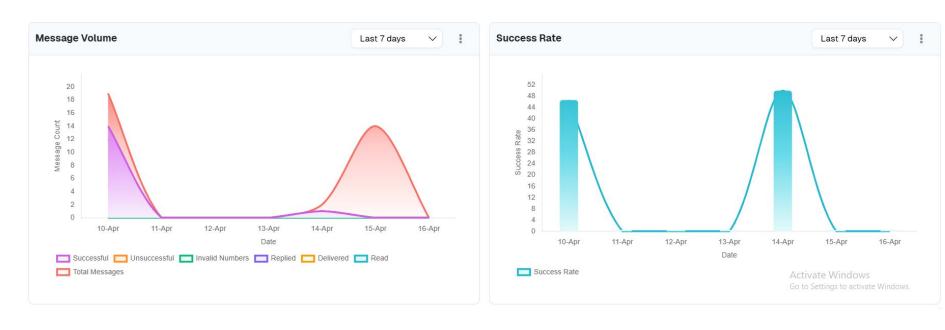
## WhatsApp Template Dashboard





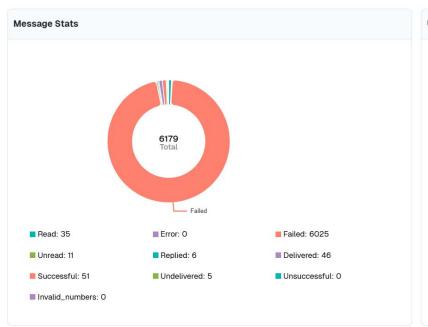
Create and manage customizable, multilingual templates with rich media integration, ensuring compliance, security, and interactive features for enhanced user engagement across all communication channels.

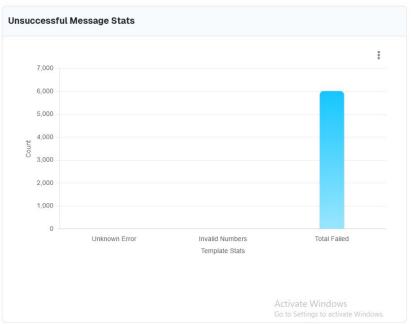
## WhatsApp + SMS + Email Campaign Analytics



Track and analyze the performance of your marketing templates across all channels, optimizing engagement, conversion, and ROI with detailed insights and actionable data.

## **Custom Template Analytics**





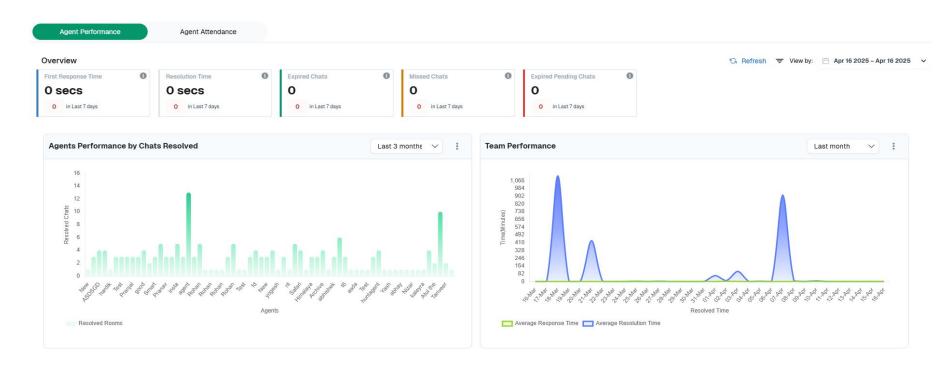
Monitor and analyze the performance of your custom templates across all platforms, gaining insights into user interactions, engagement, and effectiveness for continuous optimization.

## **Marketing Analytics**



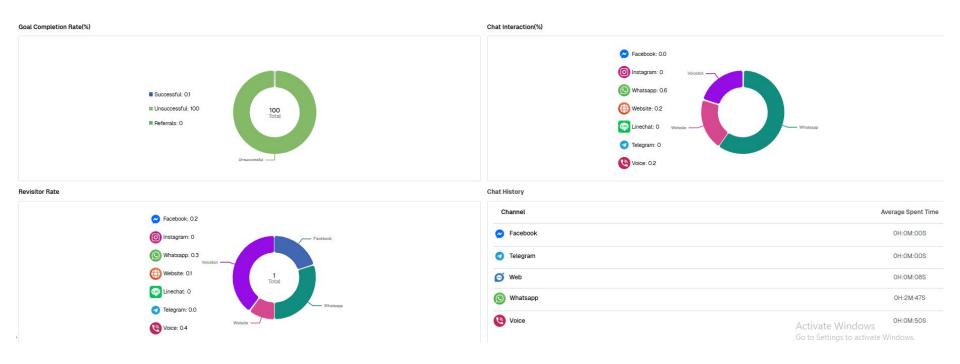
Track and analyze marketing campaign performance across all channels, gaining insights into engagement, conversions, and ROI to optimize your strategies and drive better results.

## **Agent Analytics**



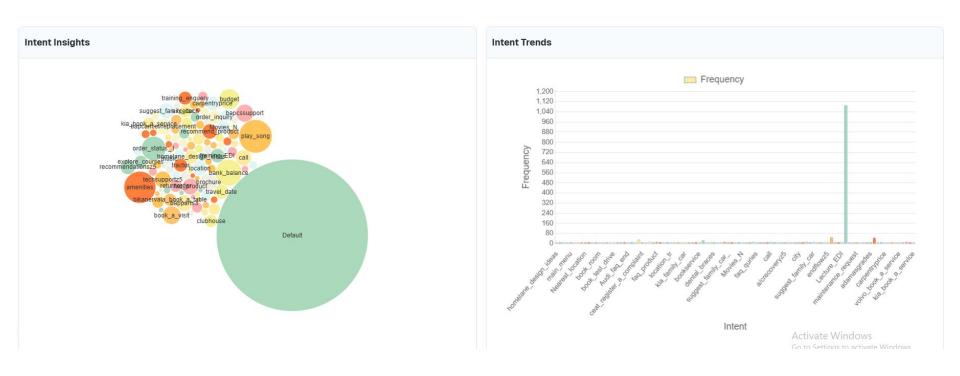
Track and analyze marketing campaign performance across all channels, gaining insights into engagement, conversions, and ROI to optimize your strategies and drive better results.

## **Omni - Channel Analytics**



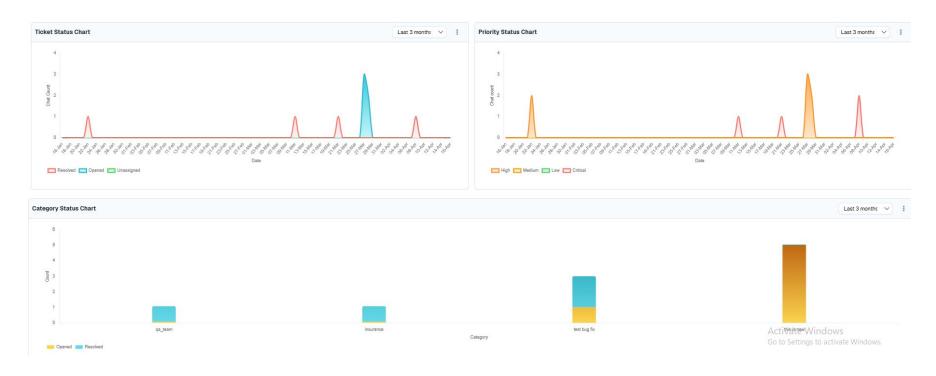
Get a unified view of customer interactions across all channels with Omnichannel Analytics—track performance, engagement, and journey insights to optimize experiences and drive smarter decisions.

## **NLU Engine Insights**



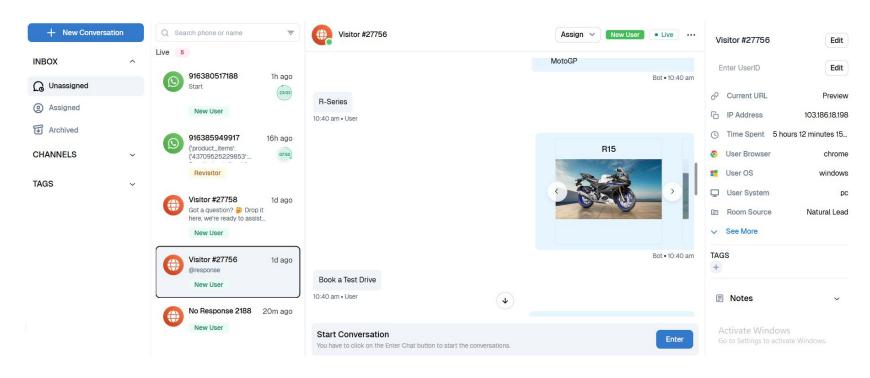
Gain deep insights with NLU Engine Analytics – understand user intents, analyze query patterns, and enhance bot accuracy for more intelligent and personalized conversations.

## **Ticket Analytics**



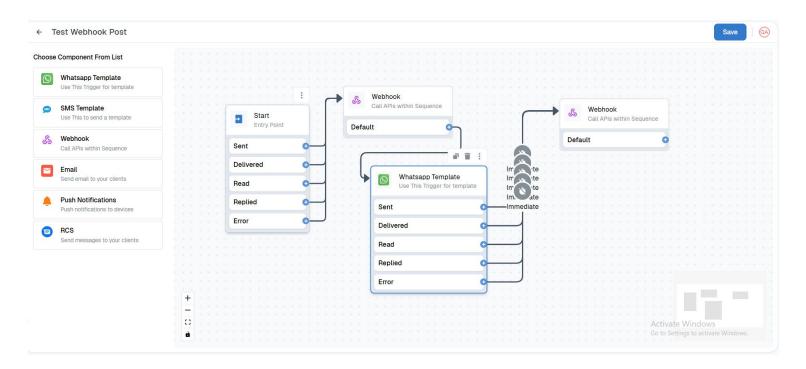
Track, manage, and analyze support tickets with Ticket Analytics – monitor resolution times, volumes, and trends to improve efficiency, customer satisfaction, and support team performance.

## **Single Inbox for Customer Support**



Streamline and monitor all customer interactions with Single Box Customer Support – get unified insights across channels to boost resolution speed, team efficiency, and customer satisfaction.

## **Journeys Builder**



Design and optimize customer journeys for your campaigns – map touchpoints, personalize interactions, and automate flows to boost engagement, conversions, and overall campaign success.



## **SUCCESS STORIES**

www.chat360.io

#### **Success Stories: IIFL Finance**

#### **Impact**

14%

Increase in loan portfolio in 1 year

**35**%

Increased Customer Satisfaction

20%

Operating Costs
Reduction

50%

Fraud Reduction



Building on the strength of over 25 years of expertise, IIFL Finance is one of India's largest and most trusted financial services provider, offering a spectrum of loans and investment products like financing, asset management, investment banking, brokerage, financial advisory and finance-related services and listed on NSF

#### The Challenge

IIFL is dedicated to fostering innovation and prioritizing customer needs. They wanted a seamless digital solution to overcome its cumbersome loan application process resulting in:

- Manual KYC Processes: Time-consuming paperwork and approvals.
- Processing delays: Slower turnaround times
- Fraud Risk: Increased vulnerability to fraudulent activities

#### **The Solutions**

Chat360 implemented a end to end solution on user friendly Whatsapp Platform with the following tangible results

- Paperless KYC process
- ✓ Loan approvals within 20 minutes
- Bot integrated with Multiple verification vendors

- Real Time Decision Making
- Personalized Experience

Increase in customer reach

Channel: Whatsapp

**Industry: NBFC** 

Use Cases: Conversational Commerce, Al Sales & Marketing

#### **Success Stories: Motilal Oswal**

#### **Impact**

100%

Automation in Ticket Creation

40%

Increase in Ticket Resolution

**30**%

increase in customer satisfaction



Founded in 1987, Motilal Oswal Financial Services Ltd. is a well-diversified financial services firm offering a range of financial products and services and diversified client base that includes retail customers, mutual funds, foreign institutional investors, financial institutions, and corporate clients. It is present in 2500+ Business Locations, and has 55,00,000+ customers.

#### The Challenge

Motilal Oswal's Customer Support Challenges:

- Manual CRM Ticketing: Time-consuming ticket creation processes.
- Multiple CRMs: Fragmented client data across systems.
- **Decentralized Communication:** Support via individual WhatsApp accounts, hindering tracking and analysis.
- Unanswered Queries: Gaps in responsiveness due to human limitations.

#### **The Solutions**

Motilal Oswal partnered with Chat360 to address these challenges through a comprehensive solution:



WhatsApp Integration

Unified interface for the support team



**CRM Integration**:

Automated ticket creation, reducing manual dependencies



Al Implementation

Deployed to handle all queries, filtering only the necessary ones to human agents

**Channel: Whatsapp** 

**Industry: Financial Services** 

**Use Cases: Customer Support** 

## **Boosts Efficiency by deploying Chat360 HR Buddy**



#### 80% Queries Self Served

Reduction in HR queries through automation, eliminating the need for direct HR contact



#### 72% Productivity

Enhanced productivity of employees with automating routine tasks using chatbots

91%

#### **Retention Rate**

Efficiency in the workflow and work life balance increased the retention rate

#### **Success Stories: Eicher Tractors**

#### **Impact**

30%

Increase in Lead Conversion

40%

Reduction in Support Queries

**50%** 

Faster Query Resolution



Eicher Tractors, a leading brand under the TAFE (Tractors and Farm Equipment) Group, is renowned for its reliable, fuel-efficient, and technologically advanced agricultural machinery. With a strong presence in both domestic and international markets, Eicher offers a diverse range of tractors designed to meet the evolving needs of modern farming.

#### **The Challenge**

Eicher faced the following challenges

- Repetitive Queries: Frequent questions on tractors, dealerships, and services
- Lead Processing: Efficient collection and tracking of leads
- Lead Management: Handling and converting potential leads
- **Support**: Streamlining dealer and customer assistance
- Centralized Information: Lack of unified access to dealer data.

#### **The Solutions**

Chat360 implemented the following solutions:









Region-Specific Campaigns



Centralized Dealer Information Access

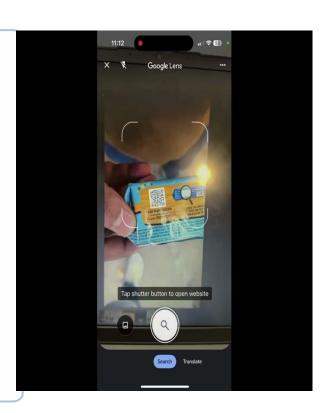
**Channel: Omnichannel** 

**Industry: Automotive** 

**Use Cases: Al Sales & Marketing** 

### **Chat360 Powered ITC Allrounder Campaign**

- Personalized Communication: Enabled ITC to deliver tailored messages through WhatsApp, including interactive content like videos and links for better customer engagement.
- Real-Time Analytics: Offered comprehensive insights into message performance, including delivery rates, open rates, and customer interactions, driving data-backed decisions.
- Automation Excellence: Streamlined communication with Al-powered chatbots, reducing response time and ensuring consistent engagement across a large audience.







# THANK YOU

Let's start chatting

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