



CLOUD  
            
Cloud  
Exchange



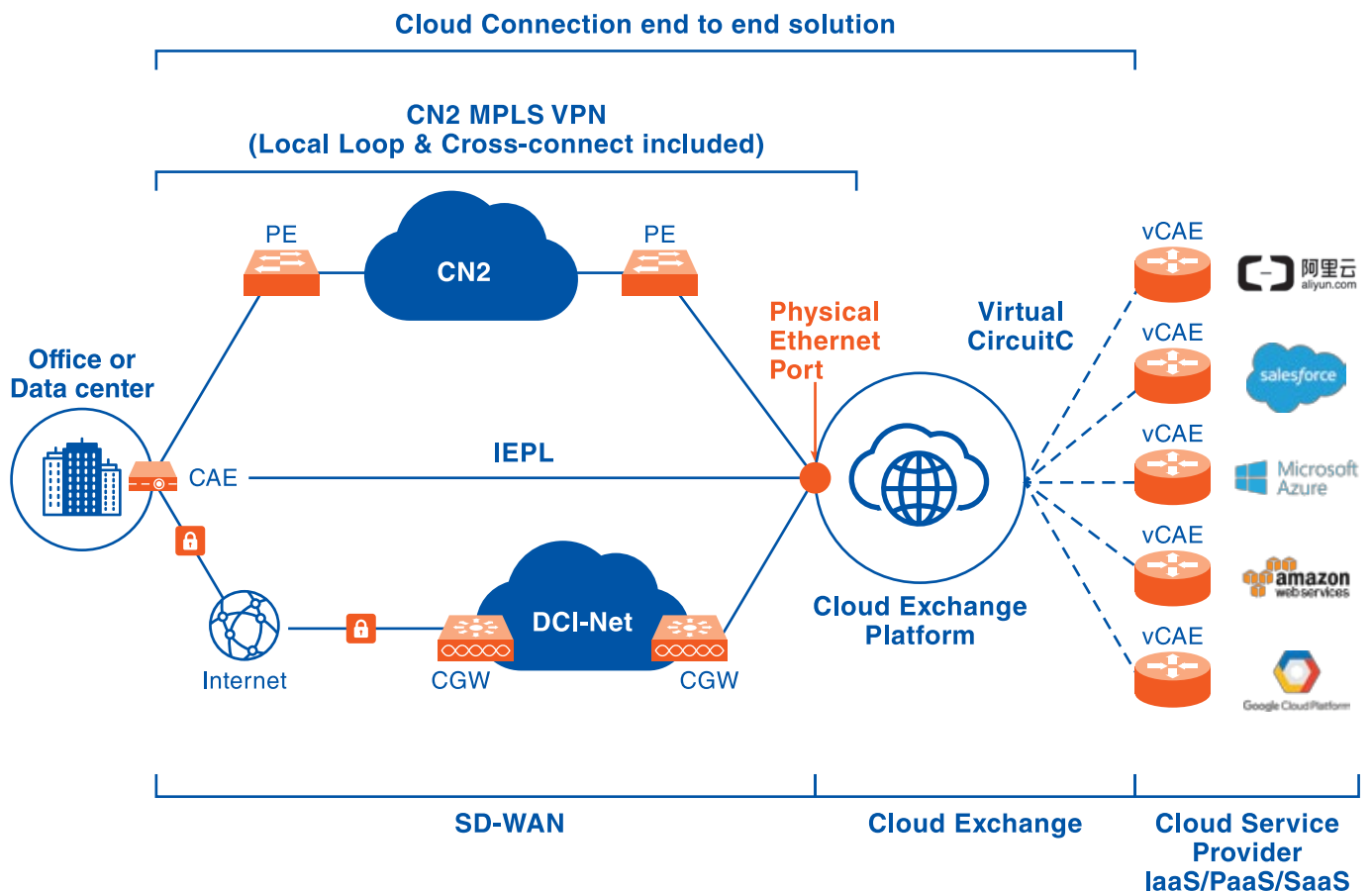
*Connecting the World*

## Overview

Hybrid cloud or multicloud is increasingly adopted by enterprises to drive their businesses forward. They use diverse combinations of cloud services from multiple cloud providers. Accessing multiple clouds, managing and securing data and applications that reside in different clouds becomes a headache for them.

China Telecom Global (CTG)'s Cloud Exchange is a cloud access service that connects enterprises and cloud service providers. Its global network infrastructure enables enterprises to establish fast, reliable and secure multi-point connections on demand among their offices, data centres and public clouds.

## Product Introduction



## Key Features



### Global Coverage

An extensive global network coverage with Points-of-Presence (PoPs) in Asia-Pacific, Americas, Europe, the Middle East and Africa. Enable customers to establish cloud connectivity between multiple locations through China Telecom's global Cloud Exchange nodes.



### Multiple Cloud Connections

One solution supports multiple cloud connections such as Alicloud, Amazon AWS, Microsoft Azure, Google Cloud, IBM Softlayer, etc.



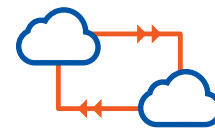
### Hybrid Cloud Connectivity

High-performing hybrid cloud architecture seamlessly connects customers' private infrastructure to public or private cloud resources with a fully redundant network.



### Multicloud Connectivity

Connect customers' cloud applications to multiple cloud service providers from a single interconnection point, enabling customers to access best-of-breed cloud services.



### Cloud to Cloud Connectivity

Use virtual routing to privately connect cloud service providers at Layer 3 network without the need to own or maintain physical infrastructure and equipment. Customers simply and cost-effectively build multicloud networks between regions.



## Key Benefits



### Reliability and Safety

Private connections to multiple cloud platforms with low latency, high reliability and security.



### Meet Diverse Digital Needs

Hybrid or mutlicloud helps customers embrace their digital transformation journey. CTG's Cloud Exchange supports customers to create multiple virtual links from a single port to connect different cloud platforms to meet various needs.



### Cost and Time Savings

Flexible bandwidth speeds and pay-as-you-go pricing enable customers to utilise bandwidth more efficiently and cost-effectively. Multiple cloud connections assist customers to acquire cloud resources in different regions easier.



### New Revenue Opportunities

Help customers fully exploit the advantages of multi-point connections and cloud platforms to generate new revenue streams through product innovation and data-driven customer engagement.

## About China Telecom Global Limited

China Telecom Global Limited ("CTG") is a wholly-owned subsidiary of China Telecom Corporation Limited ("China Telecom"), ranked 132nd in Fortune Global 500 of 2016. Established in 2012, headquartered in Hong Kong, CTG connects the Asia Pacific region and the world by leveraging on its abundant resources in mainland China. China Telecom has branches or subsidiaries in 27 countries and regions, 69 overseas PoPs, and more than 20T capacities in international connectivity bandwidth and intercontinental capacity. By tapping into its network resources of 38 submarine cables (China Telecom was involved in the construction of more than 10 of those cables) and leveraging direct connection to more than 10 neighboring countries and regions via terrestrial cables, CTG has forged its global layout of service network and network capacity. Targeting international carriers, multinational corporation clients and overseas Chinese, CTG provides customized and cost-effective integrated communications solutions and diversified telecom services to cater to their global business needs. Its services include internet direct access, internet transit, data services, broadband, unified communications, internet data center, cloud computing, ICT services, fixed and mobile voice and value added services, professional services and industry solutions, telecom operation consultancy and service outsourcing.

## Awards



### Best Telecommunications Company in Asia

(2016) FinanceAsia

### Best Managed Company in Asia Telecom Sector

(2010-2016) FinanceAsia



### Customer Relationship Excellence Award

(2012-2016)

Asia Pacific Customer Service Consortium



### Best Managed Company in Asia

(2010-2016) Euromoney



### Most Honored Company

(2011-2016) Institutional Investor



### The Best of Asia

(2010-2016) Corporate Governance

## China Telecom Global Limited

38/F., Everbright Center, 108 Gloucester Road, Wan Chai, Hong Kong

Tel +852 3100 0000

Email [cs@chinatelecomglobal.com](mailto:cs@chinatelecomglobal.com)

Website [www.chinatelecomglobal.com](http://www.chinatelecomglobal.com)

