

SERVICE SHEET

5-day Dynamics 365 Proof of Concept (POC)

Our 5-day Proof of Concept (POC) helps to show how Dynamics 365 could work for your organisation.

Whether you choose to see how one particular area of Dynamics 365 could be developed to meet a key requirement or you want to see how the overall system could work - we will work closely with you to build a POC, which can be used as a project business case, to gain buy-in or to minimise project risk. This involves one of our CRM consultants working on-site for 5 days.

Agenda

Before we begin, we organise a kick-off call to gain an understanding of overall aims and gather detail to make our time onsite as effective as possible.

Depending on requirements, this 5-day engagement could cover:

Stakeholder workshops - we will listen to your project goals, success measures, current pain points and gain an understanding of your aims

User discussions - our consultants will talk with relevant staff to find out core challenges or priorities

Consultancy - we will discuss best steps and approaches with you, so that we build the most suitable POC. We always aim to make use of out-of-the-box (OOB) functionality where possible and can advise what is possible OOB and what would require customisation

Development - we will build a POC based on the requirements gathering during workshops and consultancy

Data Population - we will get some of your data (or sample data) migrated into the system so that you can get a feel for the working system with working data

Demos - we immediately demo functionality that we have developed to gain feedback and thoughts as we build

Deployment - we will deploy the POC so you can go away to try the system and to get a feel for it before establishing an overall Dynamics 365 project plan

Outcomes

At the end of the 5-days you will have:

- Full demo and walk-through of POC
- Deployed POC; giving you a chance to review and use real, working software
- Project and POC action plan with next steps (if relevant to the engagement)

TESTIMONIAL

“Chorus presented a solution, built on Microsoft Dynamics 365 and it was quickly clear just how flexible Dynamics 365 was. It wasn't just the platform though, we also loved Chorus and their down to earth and innovative approach. Ultimately, we chose Chorus because they were a friendly and compassionate team who clearly loved the product they were working with.”



HOW WE CAN HELP

- Licensing & Implementation
- Migration
- Consultancy
- Marketing Automation (ClickDimensions)
- CRM Development & Custom Development
- System Integration
- Ongoing support
- Training



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