Cien.ai GTM Suite

Analyze and Transform any B2B Sales Team

Insights in days. Transformation in weeks. Growth acceleration in a month.

A whole new way to look at any GTM Motion

Across 5 Growth Categories

- Segmentation & SAM
- Sales & Marketing Alignment
- New Logo Selling
- Existing Customer Expansion
- Rep Performance

Across 5 Use Cases

Data Quality - Benchmarking & Improvements
Strategic View - The Big Picture
Tactical Reports - Learn What Works
Mgmt Report - Transformation Support
Utility Box - Get Access to the Data

4 Ways in Which GTM Suite is Different



2. Minimal Touch Rollout

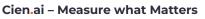


4. Accurate & Transparent AI Models



Cien's TrueAl GTM Suite

Used to Identify \$1B+ in New Revenue



Cien

Cien.ai for B2B Businesses

Utilize AI for Immediate Revenue Optimization



Achieve Revenue Goals & Increase Cross Department Collaboration

Case Study Highlights	Stated Objectives	Understand growth levers & increase avg. ACV
	Financial Impact	\$5M Revenue Increase
	Time to Insights	5 days
	Time to Value	90 Days (Full amount realized within 1 yr)

Utilized by Middle Market & Publicly Traded Companies

Microsoft Co-Selling Certified



Tap into Pre-approved MS Budgets (MACC) Contact Us: <u>sales@cien.ai</u> Learn More: <u>www.cien.ai/pe</u> Watch a Video: <u>www.cien.ai/videos</u>