

# Cincom CPQ Data Sheet

For Sales Leaders



# Win more deals faster with Cincom.

You have highly complex products—and most systems can't handle it. This means you lose winnable deals due to long quoting processes, errors or out-of-date information on quotes, and limited complexity restricting you from configuring all products.

Your products are complex—but your sales process doesn't have to be. Cincom CPQ simplifies complex configuration better than other CPQ platforms, so you can win more deals faster.

## With Others

Most CPQ can't handle the hundreds of thousands of different configurations your complex offerings have—resulting in lost deals and revenue.

Without guided selling, your reps may configure something that can't be physically built—meaning a much longer sales cycle and lost revenue.

Clunky interfaces mean longer times to put together quotes and increase the likelihood of errors.

When you need guidance to set your system up for success, most companies will direct you to an automated voice system—or charge you for support.



## Infinite complexity



## Guided selling



## Drag and drop



## CPQ expertise

## With Cincom

Cincom CPQ can handle infinite complexity. Every possible scenario is accounted for and available when configuring products.

With Cincom CPQ's guided selling features, you'll only quote products that can be built.

Cincom CPQ's drag and drop functionality makes it easy to configure exactly the product or service you need.

Cincom ensures your success with our team of experts helping you every step of the way.



## Have your cake and eat it too.

Most CPQ software either offers an easy user experience OR the ability to handle highly complex products.

**With Cincom CPQ, you get both.**

# Why Cincom CPQ



**Experts here  
to help you  
succeed**



**Every  
configuration  
accounted for**



**Deliver accurate  
quotes quicker**



**Sell only what  
you can build**



**Seamlessly  
guide any user  
through buying**

## Integrations

**Easily oversee integrations via standard API  
calls into your existing technology, enterprise  
applications and legacy systems.**



**ORACLE**



Learn more about how Cincom CPQ can help your company win more deals faster: <https://cincom.com/apps/cpq>

**SCHEDULE A DEMO**

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