

Form to App

ARO Technology.
Only better.

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Our Approach.

We have an in-depth understanding of business telecoms, mobiles and IT services.

Human connectivity, for everyone making today and tomorrow happen. That's what our end-to-end technology solutions provide your people. Enabling connection and collaboration with colleagues and customers. Building teams, partnerships, and relationships. Supporting your organization to be secure, productive, and even extraordinary.

We've been empowering human relationships through business mobiles, cloud IT solutions, unified communications and more for over 25 years. With that long-standing expertise, we've gained the loyalty of some of the UK's largest and most complex businesses.

With 12 offices spread across the UK, we offer our customers a hybrid mix of local knowledge and national presence, meaning you're always in the right place to receive support. In person or remotely – wherever you're operating.

So, if you're looking for a provider who can offer flexible, market-leading solutions that keep pace with your company, when you need it and where you need it, then you've come to the right place.



CLOUD

Solutions and managed services across security, backup and disaster recovery, networking, data, the cloud, and more.



COLLABORATION

World-class productivity tools that empower you to become a more productive, collaborative, and interactive organisation.



DATA CENTRE SERVICES

Intelligent services enabling you to securely store and access data, as well as meet your Information Governance and Information Security requirements.



SUSTAINABILITY

Support and guidance on every aspect of usage and procurement for electricity, gas and water, helping you manage utilities and progress towards Net Zero.

We are ARO.

Your trusted partner for Cloud, Collaboration,
Sustainability and Data Centre Services



Cloud experts with 25 years
of designing & supporting IT
& Communication solutions.



Market leading, tailored
solutions across Mid-Market,
Enterprise and Public Sector.



Nationwide presence with
12 offices, enabling us to
offer local support wherever
you are.



Platinum or Gold accreditation
from world class vendors, in
every major category.

Our Accreditations

We work hard to maintain and improve our reputation as a first-class provider of business communications & IT solutions. We take time to invest in equipment, software, people and processes to ensure we deliver the very best solutions and services.



Proposed Solution

The modules proposed within this solution are explained in more detail below:

Microsoft Power Apps

Power Apps enable the quick development of custom apps using a 'low-code' platform and methodology. Custom apps deliver streamlined functionality that is bespoke to a customer's process, as they are built from the ground up there are no system 'mandatory' processes that do not fit with a company's requirements.

Power Apps Benefits:

- Enable Business Innovation
 - Power Apps enables a broad range of app scenarios to be created that infuse digital transformation into manual and outdated processes.
 - Use both canvas and model-driven apps to build Power Apps that solve business problems for task and role-specific scenarios like inspections, field sales enablement, prospect to cash, and integrated marketing views.
- Build highly tailored applications
 - Start by designing your user experience on the Power Apps canvas.
 - Customize every detail of your app to optimize for specific tasks and roles.
 - Create apps for any device that uses a wide variety of controls including cameras and location or start from a sample app showcasing common business scenarios, like expense reporting or site inspections.
 - The web-based platform presents access to your customer and pipeline data regardless of your location. Using secure authentication and optionally authenticated devices fast and reliable access can be granted to users regardless of their location
- Deploy portals for external users
 - Unlock your Dataverse data, integrate your model-driven forms, views, charts, and embed your Power BI reports or dashboards to create pixel perfect low-code websites for your external users.
 - Those users can access the portal through a variety of standards like Azure AD, LinkedIn, Microsoft Account, Okta, and more.
- Integrate and extend
 - Use the built-in Microsoft Dataverse to store data and model processes and business logic.
 - Take advantage of more than 200 connectors to integrate data and systems you already use.
 - Extend Power Apps further with custom connectors and logic.

Microsoft Power Automate

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Scope of Work

App Scope

- ARO will deliver a form replacement app utilising their prebuilt solution and the form provided by the customer. This will include:
 - A Model Driven app for users and admins, accessible via web browser or PowerApps for mobile
 - Two security roles, 'Forms User' and 'Forms Admin'
 - Users will have the restricted ability to:
 - Submit new forms
 - Read their previous submissions
 - Admins will have the ability to also:
 - Deactivate records
 - Read all records
 - Export data to Excel
 - Set up new users and admins
 - The App will provide:
 - An 'Excel like' view of form entries displayed newest to oldest creation date
 - Up to 30 questions or data points:
 - Free text
 - Date and Time
 - Currency Values
 - Yes/No Value
 - Option Sets
 - Multi Select Option Sets
 - Whole or decimal numbers
 - Phone Number
 - Email Address
 - One digital signature capture
 - Tracking of form statuses through; New, Completed, Inactive
 - A notification by email when a form is either created or completed

Scope Extensions

ARO understands that the scope of this engagement may fall short of more complex requirements, where this is the case, we can engage to understand additional requirements and provide fixed price cost extensions.

Examples of functionality improvements could include, but are not limited to:

- App embedment into teams
- Related entities
- Additional questions / datapoints
- Additional forms
- Intelligent forms: showing/hiding questions, follow on questions, autocomplete, calculated fields
- Additional notifications by email or teams
- Approval workflows
- APIs and platform integrations
- Reporting and insights
- Camera functionality
- Attachments and SharePoint Integration
- PDF Document generation
- Audit History
- Activities and Timelines
- External User access

Budget

Delivery Costs

Professional Services:	2 Days	£2,000
<i>Build & Deployment of a Form Replacement PowerApp</i>		
Labour Total	2 Days	£2,000

Licencing and Additional Cost

- Existing PowerApps licencing may be used if the customer already has PowerPlatform available. If not, then PowerApps per App licences will be required.

Confidentiality Statement: ARO takes its intellectual property and commercial information extremely seriously. It is a competitive market and release of confidential information is forbidden. All information contained in this proposal is provided in confidence for the sole purpose of discussions between the person to whom it is provided and ARO and shall not be published or disclosed wholly or in part to any other party without ARO's prior written permission, and shall be held in safe custody. These obligations shall not apply to information which is in the public domain, or lawfully received from a third party. In addition, all information contained in this proposal is subject to contract and, unless expressly stated to the contrary, to ARO's standard terms and conditions.

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Centre Services and Sustainability

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Azure

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Solutions Partner
Infrastructure
Azure



 **Mitel**
GOLD PARTNER



SONICWALL
Secure First • Platinum •



 **Gamma**
Platinum Partner

DELL Technologies
PLATINUM PARTNER

