

A low-angle, upward-looking photograph of a modern glass skyscraper. The building's facade is composed of a grid of dark metal frames and large glass panels. The perspective creates a sense of height and scale. A thin, wavy purple line starts from the left edge of the frame and curves towards the middle of the building's facade.

eSignatures and why you need them

Agreements of the 21st century

To move towards a more efficient as well as greener business model, many organizations are starting their digital transformation initiatives now. Focusing on a simple act of signing agreements may seem like a small step in the large scale, but trading handwritten signatures for digital ones is something everyone can implement to make a surprisingly huge difference in many areas of business and work.

Introducing: eSignatures

What even are they? An eSignature is simply the digital equivalent of using a pen to draw your signature on a piece of paper and therefore indicating an agreement.

While even typing your name can technically be considered a valid electronic signature, what is nowadays mostly referred to as “eSignature” or “digital signature” (we use these two terms interchangeably for convenience) is a personal or commercial certificate-based digital ID issued by a Trust Service Provider (TSP).

This digital ID is then usually (but not necessarily) accompanied by a visual representation of what we traditionally associate with the term “signature” - anything from a written name to an official stamp.

It's the presence of a trusted electronic certificate that makes a signature non-duplicable and verifiable, granting it all the advantages modern eSigning offers as well as the same legal standing as handwritten signature in most places.



Why switch to eSigning

Compared to old-school handwritten signatures or simple electronic signatures like a name typed on a keyboard, certificate-backed digital signatures come with benefits and improvements in numerous avenues such as security, verifiability, costs, time, and environmental impact, just to name a few.

Let's compare!

| | Traditional signatures | eSignatures |
|----------------------|--|--|
| Security | Multiple potential security risks during and after the signing process. | Secure document sharing among recipients. Signed documents safely stored. |
| Verifiability | Signature can be easily forged. Verification needs to be done by a trained expert. | Electronic certificates are unique and hardly falsifiable. Verification available online in a few clicks. |
| Time and effort | Unless all parties meet in person, the process involves time-consuming back and forth mailing, printing, signing, faxing, etc. | Takes about as much time as organizing an in person meeting. Everyone signs at their own schedule and convenience. |
| Costs | <ul style="list-style-type: none">• Paper• Printer & ink• Travel costs (if meeting in person)• Opportunity cost (time is money) | <ul style="list-style-type: none">• An affordable eSigning solution |
| Environmental impact | At least one copy of the paper contract for each participant. | None. |



Circularo - something we can all agree on

Challenging the way agreements have been executed for centuries might be intimidating. But there is no enterprise-ready eSigning solution as easy to get started with as Circularo.

Circularo is an end-to-end digital transformation platform changing how individuals and organizations prepare, sign, and execute contracts.

We provide a comprehensive, easy to use, enterprise ready eSignature solution, but also much more beyond that - a multipurpose space where agreements are reached easily.

Imagine there's no paper

We focus on building a truly paperless solution that eliminates every point of friction within the document lifecycle.

Once you get rid of the time-consuming mundane actions and obstacles that delay you from your ultimate goal, an entirely digital document workflow can then look something like this.



01 Prepare

Create and edit documents, contracts, or PDF forms and prepare them for signing.

03 Track

Stay up to date and watch the progress of each document in real time.

05 Reuse

Turn your documents into reusable templates, save your recipient settings, and standardize processes.

02 Sign

Send signature requests, verify the identity of each recipient, and add a secure digital signature.

04 Organize

Archive and categorize signed documents online using folder structures, labels, or filters.

06 Integrate

Combine eSigning with your favorite online and offline tools to let your actions flow smoothly.

Digital signing has never been easier

Discover our complex and powerful yet simple digital transformation software without overcomplications.



eSigning for everyone

Circularo has a user-friendly interface anyone can get familiar with within minutes. No need to extensively study the system before you can even start signing.



From first drafts to a signed contract

Follow the entire document lifecycle without the need to exit the application. Prepare, sign, track, and organize all contracts in Circularo instead of having to use a number of different tools.



Sign on the go

Sign documents at your convenience with Circularo mobile app. In the office, on the train, in bed, at the beach, or wherever you go.



Easy access

Built in fulltext search helps you quickly and easily find any file you need.

*Circularo is user friendly
and has helped us simplify
and automate our signature
processes. We would
recommend Circularo to
others, as it's easy to implant
- quick win!*

Motasim Hijawy
Lead IT Service Management & Governance, ADX

The future is digital

More and more aspects of our personal and professional lives are being transferred from the physical world to the digital one every day. Early adopters of new technologies gain an advantage over their competition and can avoid unnecessary challenges down the line. Paperless offices are soon to be the norm.

Why wait?

Want to learn more about eSignatures?

Find out more at



info@circularo.com



www.circularo.com



For more info, contact your authorized distributor.

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